

Financial Affairs

Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD OF BID #139-XX06 – SCIENCE EQUIPMENT SUPPLIES,
CATALOG DISCOUNT (REBID)

The purpose of this bid, opened on November 10, 1998, is to establish price lists and educational discounts, to purchase, quantities, as may be required, of science equipment and supplies, for various locations. The Board is not obligated to place any order with any vendor participating in this bid, however, all purchasers, schools and departments are to refer to catalogs and discounts, of participating vendors, in an attempt to fill their requirements at the lowest and best prices. Of 144 vendors sent bid forms or card notices of this advertised bid, 49 responded, with 40 bids meeting specifications (not all vendors bid all items), 8 non-responsive bids (vendors did not show discount or limited term of contract) and 1 no bid.

Fund Source
0100-General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida **AWARD** the vendors and their discounts as submitted on Bid #139-XX06 – SCIENCE EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT, to purchase, science equipment and supplies, for various locations, during the term of the bid, effective January 13, 1999 through January 12, 2000, as follows:

**ITEM 1 - PERCENT DISCOUNT OFF CATALOG OR PRICE LIST
USING PURCHASE ORDERS.**

**ITEM 2 - PERCENT DISCOUNT OFF CATALOGS OR PRICE
LIST USING CREDIT CARDS.**

1. ACORN NATURALISTS
17300 EAST 17TH STREET, SUITE J-236
TUSTIN, CA 92780

Item 1 @ 5% discount.
Item 2 @ 15% discount.

2. AMERICAN 3B SCIENTIFIC
2189 FLINSTONE DRIVE UNIT 0
TUCKER, GA 30084

Item 1 @ 0% discount.
Item 2 @ 0% discount.

3. ARMSTRONG MEDICAL IND., INC.
575 KNIGHTSBRIDGE PARKWAY
LINCOLNSHIRE, IL 60069

Item 1 @ 2 % discount.
Item 2 @ 1 % discount.

4. ASSOCIATED MICROSCOPE, INC.
P.O. BOX 1076
ELON COLLEGE, NC 27244

Item 1 @ 25% - 40% discount.
Item 2 @ 25% - 40% discount.

5. BASIC SCIENCE SUPPLIES, INC.
P.O. BOX 45
N. TONAWANDA, NY 14120-0045

Item 1 @ 5 % discount.

6. BROCK OPTICAL, INC.
414 LAKE HOWELL ROAD
MAITLAND, FL 32751

Item 1 @ 0 % discount.
Item 2 @ 0 % discount.

7. CAROLINA BIOLOGICAL SUPPLY CO.
2700 YORK ROAD
BURLINGTON, NC 27215

Item 1 @ 5 % discount.
Item 2 @ 5 % discount.

8. CLEARVUE/EAV, INC.
6465 N. AVONDALE AVENUE
CHICAGO, IL 60631-1996

Item 1 @ 0 % discount.
Item 2 @ 0 % discount.

9. CONNECTICUT VALLEY BIOLOGICAL SUPPLY
COMPANY, INC.
P.O. BOX 326
SOUTHAMPTON, MA 01073

Item 1 @ 10 % discount.
Item 2 @ 10 % discount.

10. A. DAIGGER & COMPANY, INC.
675 HEATHROW DRIVE
LINCOLNSHIRE, IL 60069

Item 1 @ 0 % discount.
Item 2 @ 0 % discount.

11. DELTA EDUCATION
P.O. BOX 3000
NASHUA, NH 03061

Item 1 - \$0 - \$100 @ 0 %
\$100 - \$999 @ 5 % discount.
over \$1000 @ 10% discount.

12. ETA
620 LAKEVIEW PARKWAY
VERNON HILLS, IL 60061

Item 1 @ 17 % discount.
Item 2 @ 17 % discount.

13. FLINN SCIENTIFIC, INC.
P.O. BOX 219
BATAVIA, IL 60510

Item 1 @ 0 % discount.
Item 2 @ 0 % discount.
14. FLORIDA TECHNOLOGY SYSTEMS, INC.
P.O. BOX 1805
BUSHNELL, FL 33513

Item 1 @ 0 % discount.
15. FORESTRY SUPPLIERS, INC.
P.O. BOX 8397
JACKSON, MS 39284-8397

Item 1 @ 10 % discount.
Item 2 @ 7 % discount.
16. FREY SCIENTIFIC, A DIVISION OF SCHOOL
SPECIALTY.
100 PARAGON PARKWAY
MANSFIELD, OH 44903

Item 1 @ 16 % discount.
Item 2 @ 16 % discount.
17. HACH COMPANY
P.O. BOX 608
LOVELAND, CO 80539-0608

Item 1 @ 1 % discount.
Item 2 @ 1 % discount.
18. HUMIDAIRE INCUBATOR COMPANY
P.O. BOX 9
NEW MADISON, OH 45346-0009

Item 1 @ 5 % discount.
Item 2 @ 5 % discount.

19. KAPLAN COMPANIES, INC.
1310 LEWISVILLE-CLEMMONS ROAD
LEWISVILLE, NC 27023

Item 1 @ 15 % discount.
Item 2 @ 15 % discount.

20. KEWAUNEE SCIENTIFIC CORPORATION
2700 WEST FRONT STREET
STATESVILLE, NC 28677

Item 1 @ 53 % discount.
Item 2 @ 53 % discount.

21. LAB-AIDS, INC.
17 COLD COURT
RONKONKOMA, NY 11779

Item 1 @ 0 % discount.
Item 2 @ 0 % discount.

22. MARK PRODUCTS
14218 SW 135 STREET
MIAMI, FL 33186

Item 1- Leonard Peterson and Company @
40% \$0-\$14,999,
42% discount \$15,000-\$24,999,
45% over \$25,000.

Item 1 - Mark Products @
30%, \$0-19,999,
35% over \$20,000.

Item 1- Labconco @
5% A, E, F,
10% B, G,
17%, C, H,
30% D.

23. MICRO OPTICS OF FLORIDA, INC.
181 WEST PROSPECT ROAD
FORT LAUDERDALE, FL 22209

Item 1 @ 15 % discount.
Item 2 @ 15 % discount.

24. MUSEUM PRODUCTS COMPANY
84 ROUTE 27
MYSTIC, CT 06355

Item 1 @ 0 % discount.
Item 2 @ 0 % discount.

25. NADA SCIENTIFIC LTD
P.O. BOX 1336
CHAMPLAIN, NY 12919

Item 1 @ 15 % discount.
Item 2 @ 15 % discount.

26. NASCO
901 JANESVILLE AVENUE
P.O BOX 901
FORT ATKINSON, WI 53538-0901

Item 1 @ 17 % discount.
Item 2 @ 17 % discount.

27. NEBRASKA SCIENTIFIC
3823 LEAVENWORTH STREET
OMAHA, NE 68105

Item 1 @ 0 % discount.
Item 2 @ 0 % discount.

28. NIGHTINGALE SALES, INC.
4427 SE 16TH PLACE #4
CAPE CORAL, FL 33904

Item 1 @ 36 % discount.
Item 2 @ 32 % discount.

29. PARA SCIENTIFIC COMPANY
297 CEDAR LANE
FAIRLESS HILLS, PA 19030-4601

Item 2 – F @ 12%
H @ 10%

30. PASCO SCIENTIFIC
P.O BOX 619011
ROSEVILLE, CA 95661-9011

Item 1 @ 0 % discount.
Item 2 @ 0 % discount.

31. SEMPCO, INC.
51 LAKE STREET
P.O. BOX 3262
NASHUA, NH 03030-3262

Item 1 @ 30 % discount.

32. RESOLUTION TECHNOLOGY
2600 AVENUE AEROPUERTO #22
SAN JUAN CAPISTRANO, CA 92675

Item 1 @ 0 % discount.

33. SARGENT-WELCH
P.O. BOX 5229
BUFFALO GROVE, IL 60089-5229

Item 1 @ 16 % discount.
Item 2 @ 16 % discount.

34. SCIENCE KIT, INC.
777 EAST PARK DRIVE
TONAWANDA, NY 14150

Item 1 @ 0 % discount.
Item 2 @ 0 % discount.

35. SEO ENTERPRISES, INC.
P.O. BOX 5745
LAKELAND, FL 33807

Item 1 @ 25 % discount.
Item 2 @ 20 % discount.

36. SOUTHERN SCIENTIFIC, INC.
P.O. BOX 368
MCKENZIE, TN 38201

Item 1 @ 10% or 20 % discount.
Item 2 @ 10% or 20 % discount.

37. SUMMIT LEARNING
P.O. BOX 493
FT. COLLINS, CO 80522

Item 1 @ 15 % discount.
Item 2 @ 15 % discount.

38. TRIARCH, INC.
P.O. BOX 98
RIPON, WI 54971-0098

Item 1 @ 0 % discount.
Item 2 @ 0 % discount.

39. VERNIER SOFTWARE, LLC
8565 SW BEAVERTON HWY.
PORTLAND, OR 97225-2429

Item 1 @ 2 % discount.
Item 2 @ 2 % discount.

40. WARD'S NATURAL SCIENCE EST., INC.
P.O. BOX 92912
ROCHESTER, NY 14692

Item 1 @ 6% and 10 % discount.
Item 2 @ 6% and 10 % discount.

41. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$1,808,431.59. The award shall be made subject to the resolution of bid protests, if any.

RHH/mpj