

January 28, 1999

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD OF BID #100-XX04—PAGER RENTAL**

The purpose of this bid, opened on October 13, 1998, is to establish a contract to provide, at firm unit prices, quantities as may be required of, pager rentals and additional services, (excluding approximately 100 pagers maintained at various district offices) for various locations. This is a term bid which states that the Board may purchase quantities, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 60 vendors sent bid forms or card notices of this advertised bid, 14 responded, with 7 bids meeting specifications, 1 bid not meeting specifications, 1 non-responsive bid (vendor withdrew its bid), and 5 no bids.

The low bidder, FJL Communication, of Miami, Florida, is not a licensed carrier and, therefore, does not meet specifications. The second low bidder, Metrocall, of Hollywood, Florida made an error in pricing and has elected by letter, on file, to lose eligibility to transact new business with the Board, for a period of 14 months, pursuant to Board Rule 6Gx13-3C-1.08 – Performance and Payment Security, Declining a Bid Award, and Bonding Company Qualifications.

Inasmuch as the requirements for item 5 have changed, it is recommended that this item be rejected. Specifications may be revised and competitive prices may be solicited for this item, as the need arises, pursuant to Board Rule 6Gx13-3C-1.111 – Bidding Process—Competitive Bidding Requirement, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
0100-General	None

RECOMMENDED: That The School Board of Miami-Dade County, Florida **AWARD** Bid #100-XX04—PAGER RENTAL, to establish a contract, to provide, at firm unit prices, quantities, as may be required, of pager rentals and additional services (excluding approximately 100 pagers maintained at various district offices), for various locations, during the term of the bid, effective February 10, 1999 through February 9, 2000, as follows:

1. ARCH PAGING  
2266 NORTH DIXIE HIGHWAY  
BOCA RATON, FL 33431-----ESTIMATE \$270,526.50

Total Low Unit Price Meeting Specifications: Items 1 through 4 and 6 through 15.

- Item 1 - Pager Rental, Numeric @ \$2.95 per month.
  - Item 2 - Insurance for item # 1 @ \$0.25 per month.
  - Item 3 - Pager Rental, Alpha/Numeric @ \$5.95 per month.
  - Item 4 - Insurance for item #3 @ \$0.25 per month.
  - Item 6 - Rental of Terminal for item # 3 @ \$1.00 per month.
  - Item 7 - Page Mail, Voice Mail Box @ \$2.00 per month.
  - Item 8 - Statewide Coverage @ \$3.00 per month.
  - Item 9 - 800 Number @ \$5.00 per month.
  - Item 10 - Additional Number @ \$1.00 per month.
  - Item 11 - Regional Coverages @ \$6.00 per month.
  - Item 12 - Nationwide Coverage @ \$19.95 per month.
  - Item 13 - Nationwide Connection Fee @ \$2.50 per each.
  - Item 14 - Replacement Cost For Lost Numeric Pagers @ \$25.00 each.
  - Item 15 - Replacement Cost For Lost Alpha/Numeric Pagers @ \$50.00 each.
2. Implement the prescribed default provision by requiring Metrocall, of Hollywood Florida, to lose eligibility to transact new business with the Board for a period of 14 months pursuant to Board Rule 6Gx13-3C-1.08, Performance and Payment Security, Declining a Bid Award and Bonding Company Qualifications effective February 10, 1999.
  3. REJECT Item 5 – Answering Service for Pager Rental.

4. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$270,526.50. The award shall be made subject to the resolution of bid protests, if any.

RHH/lja