

February 24, 1999

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: PARTIAL AWARD OF BID # 181-XX06 - ART SUPPLIES

The purpose of this bid, opened on January 26, 1999, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of art supplies, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 99 vendors sent bid forms or card notices of this advertised bid, 19 responded, with 16 regular bids (not all vendors bid all items), 2 non-responsive bids (vendor limited term of contract; no original signature on Bidder Qualification Form) and 1 no bid.

Identical prices were submitted on item 116 - Rug Yarn, by Pyramid School Products of Tampa, Florida and Sax Arts and Crafts of New Berlin, Wisconsin. The recommendation reflects the award of this tie low bid item to Pyramid School Products, the Florida vendor, pursuant to Board Rule 6Gx13-3C-1.061 -- Identical Prices—Priorities For Award.

Inasmuch as all bids received for items 40 - Sketchbook and 41 - Sketchbook, are considered excessive under current market conditions, the recommendation reflects that all bids received for these items be rejected. Competitive prices will be solicited for these items as the need arises, pursuant to Board Rule 6Gx13-3C-1.111—Bidding Process—Competitive Bidding Requirements, which describes the procedures and guideline to be used for bidding based on the estimated dollar expenditure.

Items 1, 2, 5 through 7, 21 through 25, 38, 42, 43, 47, 48, 50 through 53, 56, 62, 65, 73 through 76, 82, 84, 92, 99, 104, 106, 109, 111, 125, 127, and 138, are being held for further evaluation and will be awarded at the Board Meeting of April 14, 1999.

No bids were received for items 85 - Silk Screen Squeegee, 87 - Silk Screen Film, and 112 - Basket Bases. The recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13-3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
0100 - General

M/WBE Eligibility
Hispanic Female - \$14,850.47
Female- \$20,702

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #181-XX06 -- ART SUPPLIES, to purchase, at firm unit prices, quantities, as may be required, of art supplies, for Stores and Mail Distribution stock, during the term of the bid, effective March 17, 1999 through March 16, 2000, as follows:

1. AFP INDUSTRIES, INC.
4436 SW 74 AVENUE
MIAMI, FL 33155-----ESTIMATE \$14,850.47 (HF)
OWNER: VIVIAN CASTELLANOS

Low Unit Price: Items 35, 80, 100, 105 and 124.

Item 35 - Portfolio @ \$3.21 per each.
Item 80 - Brayer @ \$3.72 per each.
Item 100 - Modeling Tool @ \$6.98 per box.
Item 105 - Steel Scrapers @ \$.488 per each.
Item 124 - Sponges @ \$.838 per each.

2. AXNER POTTERY SUPPLY/AXNER CO., INC.
490 KANE COURT
OVIEDO, FL 32765-----ESTIMATE \$518.65

Low Unit Price: Items 102 and 103.

Item 102 - Cone, Pyrometric @ \$2.29 per box.
Item 103 - Star Stilts @ \$2.56 per package.

3. CUTLASS ENTERPRISES, INC
D/B/A BENNETT POTTERY
431 ENTERPRISE STREET
OCOEE, FL 34761-----ESTIMATE \$3,050.65

Only Bid Received: Item 98 - Ceramic glaze @ \$16.49 per gallon.

4. ELISCU & COMPANY, INC.
P.O BOX 24176
TEMPE, AZ 85285-----ESTIMATE \$561

Low Unit Price: Item 113 – Needle, Tapestry @ \$.51 per package.

5. ERNIE MORRIS ENTERPRISES, INC.
P.O BOX 818
BUSHNELL, FL 33153-----ESTIMATE \$39,246.24

Low Unit Price: Items 18, 19, 30, 32 through 34 and 54.

Item 18 - Palette: Water color @ \$1.08 per each.
Item 19 - Strip – Palette @ \$28.52 per box.
Item 30 - Brush: Bristle @ \$1.90 per dozen.
Item 32 - Brush: Bristle @ \$3.32 per dozen.
Item 33 - Brush: Lettering @ \$4.90 per dozen.
Item 34 - Brush: Lettering @ \$6.58 per dozen.
Item 54 - Color Sticks @ \$10.50 per set.

6. INTEGRITY SCHOOL SUPPLY
7823 AYLES FORD LANE
LAUREL, MD 20707-----ESTIMATE \$28,179.80

Low Unit Price: Items 44 and 117.

Item 44 - Compressed charcoal @ \$29.28 per carton.
Item 117 - Yarn @ \$22.69 per package.

7. JACKMAN'S, INC.
1221 ANDES BOULEVARD
ST. LOUIS, MO 63132-----ESTIMATE \$3,845.60

Low Unit Price: Item 108 - Burlap @ \$17.48 per roll.

8. MIAMI CLAY CO, INC.
270 NE 183 STREET
MIAMI, FL 33179-----ESTIMATE \$20,702 (WF)
OWNER: BARBARA GOLDBERG

Low Unit Price: Items 93, 94 and 97.

- Item 93 - Clay: Firing @ \$7.34 per carton.
- Item 94 - Clay: Firing @ \$6.84 per carton.
- Item 97 - Clay Additive @ \$.68 per package.

9. PYRAMID SCHOOL PRODUCTS

6510 NORTH 54 STREET

TAMPA, FL 33610-----ESTIMATE \$394,145.60

Low Unit Price: Items 8 through 17, 20, 26, 28, 29, 36, 46, 49, 55, 57 through 61, 64, 66 through 69, 71, 72, 79, 88, 89, 101, 107, 114, 115, 118, 119, 120, 128, 130, 134, 137, 139 and 140.

Total Low Unit Price: Items 3 and 4 and 77 and 78.

Tie Low Unit Price: Item 116.

- Item 3 - Tempera Cake @ \$70.56 per case.
- Item 4 - Tempera Cake Refill @ \$9.66 per box.
- Item 8 - Paint, Black @ \$2.43 per box.
- Item 9 - Paint, Blue @ \$2.67 per box.
- Item 10 - Paint, Green @ \$2.88 per box.
- Item 11 - Paint, Red @ \$3.63 per box.
- Item 12 - Paint, White @ \$1.46 per tube.
- Item 13 - Paint, Yellow @ \$2.49 per box.
- Item 14 - Paint, Yellow @ \$2.73 per box.
- Item 15 - Paint, Burnt Umber @ \$2.43 per box.
- Item 16 - Acrylic Medium Gloss @ \$13.16 per case.
- Item 17 - Acrylic Gesso @ \$12.52 per case.
- Item 20 - Canvas @ \$24.29 per roll.
- Item 26 - Brush @ \$5.69 per dozen.
- Item 28 - Brush @ \$10.72 per dozen.
- Item 29 - Brush @ \$15.52 per dozen.
- Item 36 - Portfolio @ \$3.82 per each.
- Item 46 - Charcoal Pencils @ \$25.08 per box.
- Item 49 - Pencils @ \$7.08 per box.
- Item 55 - Pastels @ \$27.72 per carton.
- Item 57 - Crayons @ \$72.72 per case
- Item 58 - Crayons @ \$39.45 per case.
- Item 59 - Crayons @ \$43.56 per case.
- Item 60 - Crayons @ \$2.13 per pack.
- Item 61 - Crayons @ \$4.68 per box.
- Item 64 - Markers @ \$1.18 per box.
- Item 66 - Calligraphy Pens @ \$6.36 per box.
- Item 67 - Ink @ \$5.29 per quart.

- Item 68 - Ink @ \$6.06 per carton.
- Item 69 - Pen Set @ \$10.55 per set.
- Item 70 - Pen Holder @ \$6.19 per box.
- Item 71 - Pen Points @ \$8.28 per box.
- Item 72 - Pen Points @ \$4.09 per box.
- Item 77 - Linoleum Cutter @ \$22.14 per box.
- Item 78 - Linoleum Cutter Handle @ \$19.44 per box.
- Item 79 - Cutter Blades @ \$6.37 per box.
- Item 88 - Silk Screen Filler @ \$10.59 per can.
- Item 89 - Screen Fluid @ \$7.19 per can.
- Item 101 - Modeling Tool @ \$13.56 per box.
- Item 107 - Burlap @ \$28.50 per roll.
- Item 114 - Needle, Tapestry @ \$.59 per package.
- Item 115 - Needle, Punch @ \$1.99 per each.
- Item 116 - Rug Yarn @ \$6.24 per package.
- Item 118 - Plastercraft @ \$23.49 per box.
- Item 119 - Paste @ \$12.24 per case.
- Item 120 - Paste @ \$21.60 per case.
- Item 128 - Metallic Paper @ \$1.40 per package.
- Item 130 - Tooling Foil @ \$7.23 per roll.
- Item 134 - Mat @ \$12 per package.
- Item 137 - Mat @ \$28 per package.
- Item 139 - Frame @ \$66 per case.
- Item 140 - Mounting Tabs @ \$15 per pack.

10. SAX ARTS & CRAFTS

P.O. BOX 510710

NEW BERLIN, WI 53151-----ESTIMATE \$30,992.61

Low Unit Price: Items 37, 45, 81, 83, 86, 132, 133, 135 and 136.

Only Bid Received: Items 90, 91, 110 and 131.

- Item 37 - Portfolio @ \$14.25 per each.
- Item 45 - Charcoal Sticks @ \$2.02 per box.
- Item 81 - Ink @ \$37.38 per case.
- Item 83 - Screen Fabric @ \$13.35 per roll.
- Item 86 - Cutting Set @ \$5.46 per set.
- Item 90 - Frame @ \$5.37 per each.
- Item 91 - Frame @ \$7.58 per each.
- Item 110 - Raffia @ \$3.31 per hank.
- Item 131 - Wire @ \$4.08 per roll.

Item 132 - Scratch Board @ \$3.84 per package.
Item 133 - Blades @ \$16.56 per package.
Item 135 - Mats @ \$36.54 per package.
Item 136 - Mats @ \$20.57 per package.

11. SERVICE REPRODUCTION CO.
345 SUMMER STREET NW
GRAND RAPIDS, MI 49504-----ESTIMATE \$6,152.30

Low Unit Price: Item 27 - Brush @ \$7.99 per dozen.

12. STANDARD STATIONERY SUPPLY CO.
2251 FOSTER AVENUE
WHEELING, IL 60090-----ESTIMATE \$90,328.10

Low Unit Price: Items 31, 95, 96, 121, 122 and 123.

Item 31 - Brush @ \$2.82 per dozen.
Item 95 - Clay @ \$.664 per package.
Item 96 - Clay @ \$.664 per package.
Item 121 - Glue Stick @ \$44.28 per case.
Item 122 - Glue, White @ \$18.35 per case.
Item 123 - Glue, White @ \$17.09 per case.

13. UTRECHT MANUFACTURING CORP.
6 CORPORATE DRIVE
CRANBURY, NJ 08512-----ESTIMATE \$18,348

Low Unit Price: Item 39 - Sketchbook @ \$83.40 per case.

14. WINDTREE ENTERPRISES, INC.
P.O. BOX 810700
BOCA RATON, FL 33481-0700-----ESTIMATE \$95,447

Low Unit Price: Items 63, 126 and 129

Item 63 - Color Markers @ \$36.69 per case.
Item 126 - Tissue Paper @ \$1.03 per package.
Item 129 - Glitters @ \$3.09 per lb.

15. Reject Items 40, 41, 85, 87 and 112.

Item 40 - Sketchbook

Item 41 - Sketchbook

Item 85 - Silk Screen Squeegee.

Item 87 - Silk Screen Film.

Item 112 - Basket Bases.

16. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$746,368.02. The award shall be subject to the resolution of bid protests, if any.

RHH/mpj