

August 16, 1999

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: REQUEST FOR APPROVAL OF SUPPLEMENTAL AWARDS ON TERM BIDS**

The purpose of this request is to obtain prior approval of supplemental awards on the following term bids, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the bid terms expire.

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **APPROVE** the supplemental awards on the following term bids, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the bid terms expire:

(1)

Request For Proposal #126-RR10-GUARANTEED ENERGY PERFORMANCE CONTRACTING PILOT PROGRAM, to establish a contract, for guaranteed energy performance contracting, for Miami-Dade County Public Schools, during the term of the proposal, effective September 25, 1996, through September 24, 2006. This supplemental award is requested due to the cost of service contracts for schools included in the District's GEPC pilot program, for a two (2) year period. In order to obtain energy performance guarantee, the contractors must maintain and service equipment installed under the base contract.

Fund Source  
0398-GEPC

M/WBE Eligibility  
None

1. FPL SERVICES  
1982 NORTH STATE ROAD 7  
MARGATE, FL 33063  
OWNER: MANNY RODRIGUEZ, SALES MANAGER

2. JOHNSON CONTROLS, INC.  
 200 OAKWOOD LANE  
 HOLLYWOOD, FL 33020  
 OWNER: MARK FANCHER, BRANCH MANAGER

3. LANDIS & GYR, INC.  
 19501-H, N.E. 10<sup>TH</sup> AVENUE  
 MIAMI, FL 33179  
 OWNER: WILLIAM STEIN, GENERAL MANAGER

ORIGINAL AWARD AMOUNT	\$9,500,000
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$616,581

(2)

Request for Proposal #206-SS10-RESPIRATORY THERAPIST, REGISTERED NURSE AND PRACTICAL NURSE SERVICES, to establish a contract, at a firm unit price, to provide Respiratory Therapist, Registered Nurse (RN) and Licensed Practical Nurse (LPN) services, needed as related support services for the education of handicapped students. Such services have been identified as necessary to access education, for the Division of Exceptional Student Education, during the term of the proposal, effective July 1, 1998, through June 30, 1999. This supplemental award is required to pay invoices for services performed between May 15, 1999, and June 16, 1999. The number of students being served and the type of services required, increased during the 1998-99 school year. Inasmuch as these invoices were not submitted for payment in a timely manner, these expenditures were not captured prior to the expiration of the contract.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
0100-General	None

1. MAXIM HEALTHCARE SERVICES, INC.  
 7855 N.W. 12 STREET  
 MIAMI, FL 33126  
 OWNERS: STEPHEN BISCOTTI AND JAMES DAVIS

ORIGINAL AWARD AMOUNT	\$1,277,424
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$160,000

(3)

Bid #028-XX01–FURNITURE, TABLES & DESKS, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of tables and desks, for Stores and Mail Distribution stock, during the term of the bid, effective October 7, 1998, through October 31, 1999. This supplemental award is requested due to increased usage by schools, Federal Programs, Bilingual Education Department and Furniture Fixtures and Equipment. Last contract usage averaged \$41,950.61 per month, while this year's usage has averaged \$58,165.95 per month. The supplemental amount requested is based on the average monthly expenditure amount, times the twelve (12) month contract period, minus the original award amount.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
0100-General	None

1. SUN OFFICE FURNITURE  
8200 N.W. 27 STREET, SUITE 110  
MIAMI, FL 33122  
OWNER: IRWIN KIRSNER

2. VIRCO MFG. CORPORATION  
P.O. BOX 5000  
CONWAY, AR 72032  
OWNER: BOB VIRTUE

ORIGINAL AWARD AMOUNT	\$503,407.36
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$194,584.04

(4)

Bid #048-XX10–REINFORCED CONCRETE AND ASSOCIATED SERVICES, to establish a contract, at firm unit prices, to supply and install reinforced concrete and associated services, for the Bureau of Facilities Operations, during the term of the bid, effective October 7, 1998, through October 8, 1999. This supplemental award is requested due to additional services required for the installation of walkways, primarily associated with portable installations, at nine (9) identified school locations, to be completed prior to the expiration of the current bid.

Fund Source  
0100-General

M/WBE Eligibility  
None

1. INLAND ENGINEERING CONTRACTORS, INC.  
6595 N.W. 36 STREET, SUITE 307  
MIAMI, FL 33166  
OWNER: JOHN M. BANDOS, PRESIDENT

ORIGINAL AWARD AMOUNT	\$221,705
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$48,500

(5)

Bid #088-XX06-PHYSICAL EDUCATION/ATHLETIC EQUIPMENT SUPPLIES, CATALOG DISCOUNT, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of physical education/athletic equipment and supplies, for various locations, during the term of the bid, effective October 21, 1998, through October 20, 1999. This supplemental award is requested due to increased usage, for opening of new schools. This is a first time bid, and the original estimated expenditure amount was insufficient. Expenditures have increased since the first supplement was approved. When the first supplement was approved, the average monthly expenditure was approximately \$14,060. However, the current year-to-date average monthly expenditure is \$21,090. The supplemental amount requested is based on the average monthly expenditure amount, times the twelve (12) month contract period, minus the original award amount and previous supplement.

Fund Source  
Various

M/WBE Eligibility  
None

1. ACME UTILITY PRODUCTS, INC.  
P.O. BOX 880007  
BOCA RATON, FL 33488-0007  
OWNER: BILL LADIN

2. ALUMINUM ATHLETIC EQUIPMENT COMPANY  
4 PORTLAND ROAD  
WEST CONSHOHOCKEN, PA 194248  
OWNER: TIMOTHY DRISCOLL
3. BSN SPORTS  
BOX 7726  
DALLAS, TX 75209  
OWNER: ROBERT POER
4. BIGGER FASTER STRONGER  
805 WEST 2400 SOUTH  
SALT LAKE CITY, UT 84119  
OWNER: BLAINE WILLIAMS
5. BLOCH MEDICAL EQUIPMENT  
7361 N.W. 78 STREET  
MIAMI, FL 33166  
OWNER: DON ANDERSON
6. CANNON SPORTS, INC.  
P.O. BOX 11179  
BURBANK, CA 91510  
OWNER: RUBEN AGUSTIN
7. CIRCLE SYSTEM GROUP  
653 BUSHKILL STREET  
EASTON, PA 18042  
OWNER: DAVID DRILL
8. COLLEGIATE PACIFIC  
P.O. BOX 7087  
DALLAS, TX 75209  
OWNER: MIKE BLEMENFELD
9. FITMED  
20423 STATE ROAD 7, SUITE 343  
BOCA RATON, FL 33498  
OWNER: JEFF MILANO

10. GILL SPORTS EQUIPMENT  
201 COURTESY ROAD  
URBANA, IL 61801  
OWNER: DAVID HODGE
11. GOPHER SPORT  
P.O. BOX 998  
OWATONNA, MN 55060  
OWNER: JOEL JENNINGS
12. GREGG UNITED SPORTS, INC.  
P.O. BOX 970008  
BOCA RATON, FL 33497  
OWNER: MITCH ETKIND
13. HL CLASSIC CORPORATION  
P.O. BOX 3327  
MANHATTAN BEACH, CA 90266  
OWNER: DEAN SCHOPPE
14. M-F ATHLETIC CO., INC.  
AMFLEX DRIVE  
P.O. BOX 8090  
CRANSTON, RI 02920  
OWNER: MARCY DAWLEY
15. MIMI-FEDERAL MARKETING SERVICE  
P.O. BOX 241367  
MONTGOMERY, AL 36124  
OWNER: JESSE MARTIN, JR.
16. MAJESTIC SALES  
20 PEQUOT TRAIL  
WESTPORT, CT 06880  
OWNERS: MELVIN ZIMMERS AND HERB PODEL
17. PYRAMID SCHOOL PRODUCTS  
6510 NORTH 54 STREET  
TAMPA, FL 33610  
OWNER: JOHN MILLER

18. RIDDELL/ALL AMERICAN  
1320 TAYLOR STREET  
ELYRIA, OH 44035-6268  
OWNER: JIM MOTHERWELL
19. ROCKY MOUNTAIN SPORTS, INC.  
1898 SOUTH FLATIRON COURT  
BOULDER, CO 80301  
OWNER: C.D. BODAM
20. S AND S WORLDWIDE, INC.  
P.O. BOX 513  
COLCHESTER, CT 06415  
OWNER: KATHERINE SHEA
21. SPORTIME  
1 SPORTIME WAY  
ATLANTA, GA 30340  
OWNER: FREDDIE BRITT
22. SPORTS HEALTH  
DIVISION OF SCHOOL HEALTH CORPORATION  
865 MUIRFIELD DRIVE  
HANOVER PARK, IL 60103  
OWNER: DEANA KOSTER
23. SPORTMASTER  
P.O. BOX 5000  
PITTSBURGH, PA 15206  
OWNER: LUCIEN BROMBERGER
24. SUPER-NET  
114 NORTH SALEM STREET  
APEX, NC 27502  
OWNER: GLEN PASSNER
25. ZIGGY'S SOCCER, INC.  
D/B/A SOCCER LOCKER  
9492 SOUTH DIXIE HIGHWAY  
MIAMI, FL 33156  
OWNER: DAVID ZIGHELBOLM

26. ZIPP SPORTING GOODS  
 P.O. BOX 432700  
 SOUTH MIAMI, FL 33143  
 OWNER: MARTIN HOCHMAN

ORIGINAL AWARD AMOUNT	\$105,000
PREVIOUS SUPPLEMENTAL	\$63,727
THIS SUPPLEMENTAL	\$84,363

(6)

Bid #099-XX06-DRAFTING EQUIPMENT, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of drafting equipment, for various locations, during the term of the bid, effective December 9, 1998, through December 8, 1999. This supplemental award is requested due to an increase in usage resulting from increased federal and capital outlay funds. Last contract usage averaged \$8,135.84 per month, while this year's usage has averaged \$24,952.01 per month. The supplemental amount requested is based on the average monthly expenditure amount, times the twelve (12) month contract period, minus the original award amount.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
0100-General	Hispanic Female Female

1. AFP INDUSTRIES, INC.  
 4436 S.W. 74 AVENUE  
 MIAMI, FL 33155  
 OWNER: VIVIAN C. CASTELLANOS (HF)
2. MIDWEST TECHNOLOGY PRODUCTS AND SERVICES  
 P.O. BOX 3717  
 SIOUX CITY, IA 51102  
 OWNER: LINDA FLOM (WF)
3. REPRO PRODUCTS  
 4651 S.W. 51 STREET, BAY 802  
 DAVIE, FL 33314  
 OWNER: HARRY GOEDMAKERS



- 4. SATCO SUPPLY  
924 19<sup>TH</sup> AVENUE SO.  
MINNEAPOLIS, MN 55404  
OWNER: RICHARD KANDARIAN
  
- 5. SPINOLA PRINTERS SUPPLY, INC.  
10228 N.W. 50 STREET  
SUNRISE, FL 33351  
OWNER: MARC SPINOLA
  
- 6. SPLIT ROCK SUPPLY  
1014 BERWYN ROAD  
ORLANDO, FL 32806  
OWNER: SUSAN BATORI

ORIGINAL AWARD AMOUNT	\$222,306.78
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$77,117.34

(7)

Bid #112-XX09–MUSICAL INSTRUMENTS, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of musical instruments, for various schools, during the term of the bid, effective January 14, 1999, through January 13, 2000. This supplemental award is requested due to an increase in usage resulting from a forward funding interest free loan program. Last contract usage averaged \$23,321.26 per month, while this year’s usage has averaged \$77,821.47 per month. The supplemental amount requested is based on the average monthly expenditure amount, times the twelve (12) month contract period, minus the original award amount.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
0100-General	None

- 1. MARS, INC.  
5300 N. POWERLINE ROAD, BAY 6A  
FORT LAUDERDALE, FL 33069  
OWNER: ROBERT ZOBEL, VICE-PRESIDENT

2. MUSIC ARTS ENTERPRISES, INC.  
3301 DAVIE BOULEVARD  
FORT LAUDERDALE, FL 33312  
OWNER: KENNETH KATZ, PRESIDENT
3. MUSIC MAN  
2309 N. DIXIE HIGHWAY  
WEST PALM BEACH, FL 33407  
OWNER: DOROTHY JARVIS, PRESIDENT
4. NATIONAL EDUCATIONAL MUSIC COMPANY  
1181 U.S. ROUTE 22, BOX 1130  
MOUNTAINSIDE, NJ 07092  
OWNER: RAYMOND BENEDETTO, PRESIDENT
5. NORTHEAST MUSIC, INC.  
887 NEW LOUDON ROAD  
LATHAM, NY 12110  
OWNER: JOHN BUTTO, PRESIDENT
6. THE WOODWIND AND BRASSWIND  
19880 STATE LINE ROAD  
SOUTH BEND, IN 46637  
OWNER: DENNIS BAMBER
7. WASHINGTON MUSIC SALES CENTER, INC.  
11151 VIERS MILL ROAD  
WHEATON, MD 20902  
OWNER: CHARLES L. LEVIN, PRESIDENT
8. WEST MANOR MUSIC  
831 E. GUNHILL ROAD  
BRONX, NY 10467  
OWNER: ELLIOT ROSE
9. WHITTAKER MUSIC  
2222 BELL FLOWER BOULEVARD  
LONG BEACH, CA 90815  
OWNER: RON WHITTAKER, PRESIDENT

ORIGINAL AWARD AMOUNT	\$475,479.91
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$458,377.73

(8)

Bid #267-VX06-BLEACHER, GYMNASIUM REPAIR, to establish a pre-approved list of vendors, to repair and refinish gymnasium bleachers, at various schools, during the term of the bid, effective June 10, 1999, through June 9, 2000. This supplemental award is requested due to increased usage scheduled by the Bureau of Facilities Operations. This bid is for a pool of pre-approved vendors, which will received a request for quotation on each and every scheduled repair project. Last contract usage averaged \$296.67 per month, while this year's usage has averaged \$13,100 per month. The supplemental amount requested is based on the estimated usage provided by the Bureau of Facilities Operations.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
Various	None

1. MANUFACTURERS APPLIED RENOVATION SYSTEMS, INC.  
105 MILL STREET  
CORYNTH, NY 12822  
OWNER: LOUIS R. MCARTHUR, JR., PRESIDENT
2. PREFERRED SEATING, INC.  
2701 N. NEBRASKA AVENUE  
TAMPA, FL 33602  
OWNER: EUGENE FREEMAN
3. WESINCO FLORIDA, INC.  
990 N. WOODLANDS BOULEVARD  
DELAND, FL 32720  
OWNER: DOUG WESINGER, PRESIDENT

ORIGINAL AWARD AMOUNT	\$5,221.40
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$123,530

(9)

Bid #123-XX03–FRESH DELIVERED SUBMARINE SANDWICHES, A LA CARTE, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of fresh delivered submarine sandwiches, for use in the a la carte program at secondary schools only, for the Department of Food and Nutrition, during the term of the bid, effective January 1, 1999, through December 31, 1999. This supplemental award is requested due to increased usage resulting from student preference, which has been caused, in part, by problems with the existing food jobber's delivery of other menu food items. The final average monthly expenditure amount on the previous bid was \$16,424. This year's usage has averaged approximately \$24,023 per month. The supplemental amount requested is based on the averaged monthly expenditure amount, times the twelve (12) month contract period, minus the original award amount.

Fund Source

0410-Food Service

M/WBE Eligibility

None

1. GRINDER MAESTRO  
14629 S.W. 42 STREET  
MIAMI, FL 33185  
OWNER: GEORGE MILIAN
  
2. JAMISON COMPANY, INC – SOUTHPARK BRANCH  
13980 S.W. 139 COURT  
MIAMI, FL 33186  
OWNER: MAC JAMISON
  
3. JOSEPH COLBURN, INC.  
D/B/A SUBWAY  
8837 S.W. 40 STREET  
MIAMI, FL 33165  
OWNER: JOSEPH COLBURN

4. MIAMI SUBS CORPORATION  
6300 N.W. 31 STREET  
FORT LAUDERDALE, FL 33309  
OWNER: DON PERLYN, PRESIDENT
5. SUBWAY AT KENDALLGATE, INC.  
12046 S.W. 88 STREET  
MIAMI, FL 33186  
OWNER: LEE BOROWSKY
6. (SUBWAY) MSLS ENTERPRISE, INC.  
8447-A S.W. 24 STREET  
MIAMI, FL 33155  
OWNER: MORRIS LADAR
7. (SUBWAY) MOSHLA, INC.  
7379 S.W. 40 STREET  
MIAMI, FL 33155  
OWNER: MORRIS LADAR
8. SUBWAY 1406 (MIAMI LAKES SUBWAY ENTERPRISES)  
15416 N.W. 77 COURT  
MIAMI, FL 33016  
OWNER: OVEZ KARIM
9. SUBWAY 1577, INC.  
7 N.W. 183 STREET  
NORTH MIAMI BEACH, FL 33169  
OWNER: JACK FLOURES
10. SUBWAY 19711, INC.  
3300 W. 84 STREET, BAY #20  
HIALEAH, FL 33018  
OWNER: ANTHONY RIVERA
11. SUBWAY  
180 CRANDON BOULEVARD, #108  
KEY BISCAYNE, FL 33149  
OWNER: PATRICK SAMMON

12. U.P.A. FOODS, INC.  
 D/B/A SUBWAY  
 7400 N.W. SOUTH RIVER DRIVE  
 MEDLEY, FL 33166  
 OWNER: EDDIE ALVAREZ

ORIGINAL AWARD AMOUNT	\$134,670
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$153,612

(10)

Request For Proposal #223-TT10--MANAGEMENT CLASSIFICATION AND COMPENSATION STUDY, to establish a contract, to conduct a comprehensive study, of Miami-Dade County Public Schools managerial classification, and compensation policies and practices, effective April 16, 1997. This supplemental award is requested due to an expanded scope of work which resulted in an acceleration of services.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
General Fund Contingency	None

1. ARTHUR ANDERSEN, LLP  
 711 LOUISIANA DRIVE  
 HOUSTON, TEXAS 77002  
 OWNER: STEVE GODDARD, MANAGING PARTNER

ORIGINAL AWARD AMOUNT	\$180,000
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$30,000