

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: RENEWAL OF BID #258-VV02 – FIRE ALARM SERVICE CONTRACT III**

The purpose of this bid, opened on April 14, 1998, was to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of fire alarm services, for the Bureau of Facilities Operations. The terms of agreement, as contained in the subject bid, partially awarded by the Board on July 8, 1998, and balance of award on August 26, 1998, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for one (1) additional one (1) year period. The contract is currently in its initial year. The awardees have agreed to renew for the final one (1) year renewal period, by letter, on file. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current prices, to benefit from fixed prices during the next twelve (12) months, since the Consumer Price Index (CPI) indicates an increase of 2.1%.

Fund Source  
0100-General

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **RENEW** Bid #258-VV02 – FIRE ALARM SERVICE CONTRACT III, to purchase, at firm unit prices, quantities, as may be required, of fire alarm services, for the Bureau of Facilities Operations, during the term of the bid, effective January 1, 2000, through December 31, 2000, as follows:

1. ENGINEERING SYSTEMS TECHNOLOGY, INC.  
2400 WEST 84 STREET, SUITE 9  
HIALEAH, FL 33016 ESTIMATE \$79,634.82  
OWNER: ENRIQUE A. BORJA, PRESIDENT

Total Low Unit Price: Items 104 through 121 and 122.

- Item 104 – Fire Alarm Service, Arvida Middle @ \$300 per month.  
Item 105 – Fire Alarm Service, Bowman F. Ashe Elementary @ \$200 per month.

- Item 106 – Fire Alarm Service, Crowder T. Elementary @ \$300 per month.
- Item 107 – Fire Alarm Service, Ruth Owens Kruse' Education Center @ \$200 per month.
- Item 108 – Fire Alarm Service, Toussaint L'Ouverture Elementary @ \$200 per month.
- Item 109 – Fire Alarm Service, Lake Stevens Middle @ \$350 per month.
- Item 110 – Fire Alarm Service, Merrick Educational Center @ \$200 per month.
- Item 111 – Fire Alarm Service, Miami Jackson Senior @ \$350 per month.
- Item 112 – Fire Alarm Service, Northeast Transportation @ \$200 per month.
- Item 113 – Fire Alarm Service, Perrine Elementary @ \$250 per month.
- Item 114 – Fire Alarm Service, Southwood Middle @ \$350 per month.
- Item 115 – Fire Alarm Service, W.R. Thomas Middle @ \$350 per month.
- Item 116 – Fire Alarm Service, West Homestead Elementary @ \$250 per month.
- Item 117 – Fire Alarm Service, Westview Middle @ \$300 per month.
- Item 118A – Elementary Schools, 6500 @ \$200 per month.
- Item 118B – Elementary Schools, 5721B @ \$200 per month.
- Item 118C – Elementary Schools, 1303 @ \$300 per month.
- Item 118D – Elementary Schools, EST-2 @ \$250 per month.
- Item 118E – Elementary Schools, IRC-3 @ \$300 per month.
- Item 119A – Middle Schools, 6500 @ \$350 per month.
- Item 119B – Middle Schools, 5721B @ \$250 per month.
- Item 119C – Middle Schools, 1303 @ \$350 per month.
- Item 119D – Middle Schools, EST-2 @ \$300 per month.

- Item 119E – Middle Schools, IRC-3 @ \$350 per month.
- Item 120A – Senior/Vocational Technical Schools, 6500 @\$400 per month.
- Item 120B – Senior/Vocational Technical Schools, 5721B @ \$300 per month.
- Item 120C – Senior/Vocational Technical Schools, 1303 @ \$400 per month.
- Item 120D – Senior/Vocational Technical Schools, EST-2 @ \$350 per month.
- Item 120E – Senior/Vocational Technical Schools, IRC-3 @ \$400 per month.
- Item 121A – Hourly Labor Rate, Alarm Technician @ \$55 per hour.
- Item 121B – Hourly Labor Rate, Installer @ \$35 per hour.
- Item 122 – Percentage of discount off list @ 40%.

2. FLORIDA STATE FIRE AND SECURITY, INC.  
 3921 S.W. 47 AVENUE, SUITE 1004  
 DAVIE, FL 33314 ESTIMATE \$74,325.85  
 OWNER: DONALD LANGBERG, PRESIDENT

Total Low Unit Price: Items 85 through 102 and 103.

- Item 85 – Fire Alarm Service, Avocado Elementary @ \$367 per month.
- Item 86 – Fire Alarm Service, W. J. Bryan Elementary @ \$317 per month.
- Item 87 – Fire Alarm Service, Colonial Drive Elementary @ \$140 per month.
- Item 88 – Fire Alarm Service, Everglades Elementary @ \$215 per month.
- Item 89 – Fire Alarm Service, Highland Oaks Middle @ \$400 per month.
- Item 90 – Fire Alarm Service, Lakeview Elementary @ \$317 per month.
- Item 91 – Fire Alarm Service, Miami Killian Senior @ \$583 per month.
- Item 92 – Fire Alarm Service, Miami Palmetto Senior @ \$483 per month.
- Item 93 – Fire Alarm Service, Palmetto Middle @ \$180 per month.

- Item 94 – Fire Alarm Service, Irving and Beatrice Peskoe Elementary @ \$375 per month.
- Item 95 – Fire Alarm Service, Richmond Heights Middle @ \$383 per month.
- Item 96 – Fire Alarm Service, Riverside Elementary @ \$275 per month.
- Item 97 – Fire Alarm Service, Springview Elementary @ \$166 per month.
- Item 98 – Fire Alarm Service, Sylvania Heights Elementary @ \$417 per month.
- Item 99A – Elementary Schools, AFP1010 @ \$400 per month.
- Item 99B – Elementary Schools, AFP200 @ 125 per month.
- Item 99C – Elementary Schools, AFP400 @ \$185 per month.
- Item 99D – Elementary Schools, 4800 @ \$250 per month.
- Item 100A – Middle Schools, AFP1010 @ \$400 per month.
- Item 100B – Middle Schools, AFP200 @ \$125 per month.
- Item 100C – Middle Schools, AFP400 @ \$185 per month.
- Item 100D – Middle Schools, 4800 @ \$250 per month.
- Item 101A – Senior/Vocational Technical Schools, AFP1010 @ \$450 per month.
- Item 101B – Senior/Vocational Technical Schools, AFP200 @ \$150 per month.
- Item 101C – Senior/Vocational Technical Schools, AFP400 @ \$220 per month.
- Item 101D – Senior/Vocational Technical Schools, 4800 @ \$275 per month.
- Item 102A – Hourly Labor Rate, Alarm Technician @ \$50 per hour.
- Item 102B – Hourly Labor Rate, Installer @ \$35 per hour.
- Item 103 – Percentage of discount off list @ 40%.

3. SIMPLEX TIME RECORDER COMPANY  
3801 COMMERCE PARKWAY  
MIRAMAR, FL 33025 ESTIMATE \$376,938.16  
OWNER: EDWARD G. WATKINS, PRESIDENT

Total Low Unit Price: Items 1 through 84, and 123 through 131.

- Item 1 – Fire Alarm Service, Bent Tree Elementary @ \$428 per month.
- Item 2 – Fire Alarm Service, Broadmoor Elementary @ \$431 per month.
- Item 3 – Fire Alarm Service, Campbell Drive Middle @ \$626 per month.
- Item 4 – Fire Alarm Service, Citrus Grove Middle @ \$238 per month.
- Item 5 – Fire Alarm Service, Emerson Elementary @ \$270 per month.
- Item 6 – Fire Alarm Service, Charles R. Hadley Elementary @ \$401 per month.
- Item 7 – Fire Alarm Service, Joe Hall Elementary @ \$348 per month.
- Item 8 – Fire Alarm Service, Howard Drive Elementary @ \$213 per month.
- Item 9 – Fire Alarm Service, Thomas Jefferson Middle @ \$203 per month.
- Item 10 – Fire Alarm Service, J.F. Kennedy Middle @ \$449 per month.
- Item 11 – Fire Alarm Service, Melrose Elementary @ \$277 per month.
- Item 12 – Fire Alarm Service, Miami Lakes Vocational/Technical @ \$558 per month.
- Item 13 – Fire Alarm Service, Miami Norland Senior @ \$555 per month.
- Item 14 – Fire Alarm Service, Miami Springs Elementary @ \$435 per month.
- Item 15 – Fire Alarm Service, Rockway Elementary @ \$188 per month.
- Item 16 – Fire Alarm Service, Seminole Elementary @ \$399 per month.
- Item 17 – Fire Alarm Service, Shenandoah Elementary @ \$221 per month.

- Item 18 – Fire Alarm Service, Ben Sheppard Elementary @ \$446 per month.
- Item 19 – Fire Alarm Service, Skyway Elementary @ \$221 per month.
- Item 20 – Fire Alarm Service, Snapper Creek Elementary @ \$303 per month.
- Item 21 – Fire Alarm Service, E. W. F. Stirrup Elementary @ \$493 per month.
- Item 22 – Fire Alarm Service, Sweetwater Elementary @ \$365 per month.
- Item 23 – Fire Alarm Service, Twin Lakes Elementary @ \$277 per month.
- Item 24 – Fire Alarm Service, Dr. Edward L. Whigham Elementary @ \$484 per month.
- Item 25 – Fire Alarm Service, Nathan B. Young Elementary @ \$278 per month.
- Item 26A – Elementary Schools, 4020 @ \$310 per month.
- Item 26B – Elementary Schools, 4308 @ \$83 per month.
- Item 26C – Elementary Schools, 4208 @ \$83 per month.
- Item 26D – Elementary Schools, 2001 @ \$310 per month.
- Item 26E – Elementary Schools, 4207 @ \$83 per month.
- Item 26F – Elementary Schools, 4100 @ \$310 per month.
- Item 26G – Elementary Schools, 4001 @ \$83 per month.
- Item 26H – Elementary Schools, 4247-2 @ \$83 per month.
- Item 27A – Middle Schools, 4020 @ \$310 per month.
- Item 27B – Middle Schools, 4308 @ \$83 per month.
- Item 27C – Middle Schools, 4208 @ \$83 per month.
- Item 27D – Middle Schools, 2001 @ \$310 per month.
- Item 27E – Middle Schools, 4207 @ \$83 per month.
- Item 27F – Middle Schools, 4100 @ \$310 per month.
- Item 27G – Middle Schools, 4001 @ \$83 per month.
- Item 27H – Middle Schools, 4247-2 @ \$83 per month.
- Item 28A – Senior/Vocational Technical Schools, 4020 @ \$310 per month.

- Item 28B – Senior/Vocational Technical Schools, 4308 @ \$83 per month.
- Item 28C – Senior/Vocational Technical Schools, 4208 @ \$83 per month.
- Item 28D – Senior/Vocational Technical Schools, 2001 @ \$310 per month.
- Item 28E – Senior/Vocational Technical Schools, 4207 @ \$83 per month.
- Item 28F – Senior/Vocational Technical Schools, 4100 @ \$310 per month.
- Item 28G – Senior/Vocational Technical Schools, 4001 @ \$83 per month.
- Item 28H – Senior/Vocational Technical Schools, 4247-2 @ \$83 per month.
- Item 29A – Hourly Labor Rate, Alarm Technician @ \$55 per hour.
- Item 29B – Hourly Labor Rate, Installer @ \$35 per hour.
- Item 30 – Percentage of Discount Off List @ 40%.
- Item 31 – Fire Alarm Service, Paul W. Bell Middle @ \$926 per month.
- Item 32 – Fire Alarm Service, Coral Reef Senior @ \$521 per month.
- Item 33 – Fire Alarm Service, Crestview Elementary @ \$452 per month.
- Item 34 – Fire Alarm Service, Howard A. Doolin Middle @ \$781 per month.
- Item 35 – Fire Alarm Service, L.C. Evans Elementary @ \$341 per month.
- Item 36 – Fire Alarm Service, Golden Glades Elementary @ \$341 per month.
- Item 37 – Fire Alarm Service, Eneida M. Hartner Elementary @ \$541 per month.
- Item 38 – Fire Alarm Service, Hialeah Miami Lakes Senior @ \$665 per month.
- Item 39 – Fire Alarm Service, Hibiscus Elementary @ \$288 per month.
- Item 40 – Fire Alarm Service, Lindsey Hopkins Education Center @ \$667 per month.
- Item 41 – Fire Alarm Service, Zora Neale Hurston Elementary @ \$396 per month.
- Item 42 – Fire Alarm Service, Madie Ives Elementary @ \$197 per month.

- Item 43 – Fire Alarm Service, Jan Mann Opportunity North @ \$589 per month.
- Item 44 – Fire Alarm Service, Miami Beach Senior @ \$667 per month.
- Item 45 – Fire Alarm Service, R.R. Moton Elementary @ \$426 per month.
- Item 46 – Fire Alarm Service, Opa-locka Elementary @ \$288 per month.
- Item 47 – Fire Alarm Service, Charles R. Hadley Elementary PLC (A) @ \$326 per month.
- Item 48 – Fire Alarm Service, Hialeah Gardens Elementary PLC(B) @ \$509 per month.
- Item 49 – Fire Alarm Service, Greynolds Park Elementary PLC(C) @ \$245 per month.
- Item 50 – Fire Alarm Service, Bowman F. Ashe Elementary PLC (N) @ \$412 per month.
- Item 51 – Fire Alarm Service, Dr. Gilbert L. Porter Elementary PLC (Q) @ \$288 per month.
- Item 52 – Fire Alarm Service, Paul Papier Elementary PLC (V) @ \$288 per month.
- Item 53 – Fire Alarm Service, Santa Clara Elementary @ \$481 per month.
- Item 54 – Fire Alarm Service, Charles D. Wyche Elementary @ \$577 per month.
- Item 55 – Fire Alarm Service, Ernest R. Graham Elementary @ \$326 per month.
- Item 56 – Fire Alarm Service, Elementary Schools.
  - a. MXL, model @ \$379 per month.
  - b. MXL, 2 model @ \$379 per month.
- Item 57 – Fire Alarm Service, Middle Schools.
  - a. MXL, model @ \$622 per month.
  - b. MXL, 2 model @ \$622 per month.
- Item 58 – Fire Alarm Service, Senior/Vocational Technical Schools.
  - a. MXL, model @ \$854 per month.
  - b. MXL, 2 model @ \$854 per month.
- Item 59 – Hourly labor rate.
  - a. Alarm technician labor rate @ \$55 per hour.
  - b. Installer labor rate @ \$35 per hour.



- Item 60 – Percentage of discount off list @ 40%.
- Item 61 – Fire Alarm Service, American Senior @ \$371 per month.
- Item 62 – Fire Alarm Service, G.W. Carver Elementary @ \$417 per month.
- Item 63 – Fire Alarm Service, Coral Terrace Elementary @ \$196 per month.
- Item 64 – Fire Alarm Service, Cutler Ridge Middle @ \$295 per month.
- Item 65 – Fire Alarm Service, D.A. Dorsey Education Center @ \$276 per month.
- Item 66 – Fire Alarm Service, Henry H. Filer Middle @ \$234 per month.
- Item 67 – Fire Alarm Service, Gratigny Elementary @ \$205 per month.
- Item 68 – Fire Alarm Service, Lake Stevens Middle @ \$313 per month.
- Item 69 – Fire Alarm Service, Liberty City Elementary @ \$289 per month.
- Item 70 – Fire Alarm Service, Madison Middle @ \$243 per month.
- Item 71 – Fire Alarm Service, Horace Mann Middle @ \$312 per month.
- Item 72 – Fire Alarm Service, H.D. McMillan Middle @ \$311 per month.
- Item 73 – Fire Alarm Service, Miami Gardens Elementary @ \$178 per month.
- Item 74 – Fire Alarm Service, Miami Park Elementary @ \$351 per month.
- Item 75 – Fire Alarm Service, Miami Sunset Senior @ \$994 per month.
- Item 76 – Fire Alarm Service, North County Elementary @ \$196 per month.
- Item 77 – Fire Alarm Service, North Miami Middle @ \$326 per month.
- Item 78 – Fire Alarm Service, Dr. Gilbert L. Porter Elementary @ \$262 per month.
- Item 79 – Fire Alarm Service, Mae Walters Elementary @ \$201 per month.
- Item 80A – Elementary Schools, 19000 model @ \$255 per month.

- Item 80B – Elementary Schools, MPC2000 model @ \$255 per month.
- Item 80C – Elementary Schools, 19000A model @ \$255 per month.
- Item 80D – Elementary Schools, 18000/Firewatch IV @ \$255 per month.
- Item 80E – Elementary Schools, 11001 @ \$83 per month.
- Item 80F – Elementary Schools, 11136 @ \$83 per month.
- Item 80G – Elementary Schools, MPC2000A @ \$255 per month.
- Item 81A – Middle Schools, 19000 model @ \$291 per month.
- Item 81B – Middle Schools, MPC2000 model @ \$291 per month.
- Item 81C – Middle Schools, 19000A model @ \$291 per month.
- Item 81D – Middle Schools, 18000/Firework IV @ \$291 per month.
- Item 81E – Middle Schools, 11001 @ \$83 per month.
- Item 81F – Middle Schools, 11136 @ \$83 per month.
- Item 81G – Middle Schools, MPC2000A @ \$291 per month.
- Item 82A – Senior/Vocational Technical Schools, 19000 Model @ \$547 per month.
- Item 82B – Senior/Vocational Technical Schools, MPC2000 model @ \$547 per month.
- Item 82C – Senior/Vocational Technical Schools, 19000A model @ \$547 per month.
- Item 82D – Senior/Vocational Technical Schools, 18000/Firewatch IV @ \$547 per month.
- Item 82E – Senior/Vocational Technical Schools, 11001 @ \$83 per month.
- Item 82F – Senior/Vocational Technical Schools, 11136 @ \$83 per month.
- Item 82G – Senior/Vocational Technical Schools, MPC2000A @ \$547 per month.
- Item 83A – Hourly Labor Rate, Alarm Technician @ \$55 per hour.
- Item 83B – Hourly Labor Rate, Installer @ \$35 per hour.
- Item 84 – Percentage of discount off list @ 40%.

- Item 123 – Fire Alarm Service, Greenglade Elementary @ \$317 per month.
- Item 124 – Fire Alarm Service, North Transportation @ \$189 per month.
- Item 125 – Fire Alarm Service, Robert Renick Education Center @ \$403 per month.
- Item 126 – Fire Alarm Service, W.L.R.N. Channel 17 @ \$326 per month.
- Item 127A – Elementary Schools, Flexalarm @ \$83 per month.
- Item 127B – Elementary Schools, Zans 400 @ \$83 per month.
- Item 128A – Middle Schools, Flexalarm @ \$83 per month.
- Item 128B – Middle Schools, Zans 400 @ \$83 per month.
- Item 129A – Senior/Vocational Technical Schools, Flexalarm @ \$83 per month.
- Item 129B – Senior/Vocational Technical Schools, Zans 400 @ \$83 per month.
- Item 130A – Hourly Labor Rate, Alarm Technician @ \$55 per hour.
- Item 130B – Hourly Labor Rate, Installer @ \$35 per hour.
- Item 131 – Percentage of discount off list @ 40%.

**(First Annual Renewal and Final Year of Contract)**

4. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$530,898.83. The award shall be made subject to the resolution of bid protests, if any.

RHH/lja