

August 16, 1999

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD OF BID #215-XX03 – FRUIT JUICES

The purpose of this bid, opened on June 29, 1999, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of various items of fruit juices, for use in the Food Service Program of the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 261 vendors sent bid forms or card notices of this advertised bid, 24 responded, with 3 bids meeting specifications (not all vendors bid all items) and 21 no bids.

Inasmuch as items 1, 1B and 1C – 4 oz. Orange juice, 2, 2B and 2C – 4 oz. Apple juice, 3, 3B and 3C – 4 oz. Grape juice, 4, 4B and 4C – 4 oz. Fruit blend juice, 5, 5B and 5C – Orange/pineapple juice, 6A – 16 oz. Fruit ade/iced tea, 7A – 16 oz. Gable top carton, Fruit ade/iced tea, 8A – 10 oz. Orange juice, and 9A – 16 oz. Orange juice, are alternates for other items being recommended for award, it is recommended that all bids received for these items be rejected.

Fund Source
0410-Food Service

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #215-XX03 – FRUIT JUICES, to purchase, at firm unit prices, quantities, as may be required, of various items of fruit juices, for use in the Food Service Program of the Department of Food and Nutrition, during the term of the bid, effective August 25, 1999, through August 19, 2000, as follows:

1. M & B PRODUCTS, INC.
8601 HARNEY ROAD
TAMPA, FL 33637 ESTIMATE \$2,683,597.67
OWNER: DALE MCCLELLAN, PRESIDENT

Low Unit Price: Item 9.
Only Total Low Bid Received: Items 1A through 5A.
Only Bid Received: Item 6.

- Item 1A – Orange juice, 4 oz. @ \$.0883 per container.
- Item 2A – Apple juice, 4 oz. @ \$.0679 per container.
- Item 3A – Grape juice, 4 oz. @ \$.0936 per container.
- Item 4A – Fruit blend juice, 4 oz. @ \$.0775 per container.
- Item 5A – Orange/pineapple juice, 4 oz. @ \$.0866 per container.
- Item 6 – Drinks, plastic bottle, 16 oz. Fruit ade/iced tea @ \$.30 per container.
- Item 9 – Orange juice, plastic bottle, 16 oz. @ \$.5150 per container.

2. SUNKIST/VITALITY FOOD SERVICE

P.O. BOX 9000
 ZEPHYRHILLS, FL 33539 ESTIMATE \$72,500
 OWNER: RON FRUMP, PRESIDENT

Low Unit Price: Item 8 – Orange juice, 8 – 10 oz. @ \$.29 per container.

3. VELDA FARMS, INC.

501 N.E. 181 STREET
 MIAMI, FL 33162 ESTIMATE \$587,430.96
 OWNER: SUIZA FOODS CORPORATION
 GREGG ENGLES, C.E.O.

Only Bid Received: Item 7 – Drinks, gable-top carton, 16 oz. Fruit ade/iced tea @ \$.29 per container.

4. Reject Items 1 through 5, 6A through 9A, 1B through 5B and 1C through 5C.

- Item 1 – Orange juice, 4 oz.
- Item 2 – Apple juice, 4 oz.
- Item 3 – Grape juice, 4 oz.
- Item 4 – Fruit blend juice, 4 oz.
- Item 5 – Orange/pineapple juice, 4 oz.
- Item 6A – 16 oz. Fruit ade/iced tea.
- Item 7A – 16 oz. Gable top carton, Fruit ade/iced tea.

Item 8A – 8 – 10 oz. Orange juice.
Item 9A – 16 oz. Orange juice.
Item 1B – Orange juice, 4 oz.
Item 2B – Apple juice, 4 oz.
Item 3B – Grape juice, 4 oz.
Item 4B – Fruit blend juice, 4 oz.
Item 5B – Orange/pineapple juices, 4 oz.
Item 1C – Orange juice, 4 oz.
Item 2C – Apple juice, 4 oz.
Item 3C – Grape juice, 4 oz.
Item 4C – Fruit blend juice, 4 oz.
Item 5C – Orange/Pineapple juice, 4 oz.

5. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$3,343,528.63. The award shall be made subject to the resolution of bid protests, if any.

RHH/lja