

October 5, 1999

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD OF BID #030-ZZ04 – ON-SITE SERVICE FOR TELEPHONE EQUIPMENT**

The purpose of this bid, opened on September 21, 1999, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of on-site service for maintenance and repair of various items of telephone equipment, for the Office of Information Technology. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 14 vendors sent bid forms or card notices of this advertised bid, 6 responded, with 3 bids meeting specifications and 3 no bids.

No bids were received for items 6 – Siemens PBX, 8 – Lucent PBX and 12 – Siemens, the recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source  
Various

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid #030-ZZ04 – ON-SITE SERVICE FOR TELEPHONE EQUIPMENT, to purchase, at firm unit prices, quantities, as may be required, of on-site service for maintenance and repair of various items of telephone equipment, for the Office of Information Technology, during the term of the bid, effective October 20, 1999, through October 19, 2000, as follows:

**GROUP I – PRICE PER SERVICE CALL**

1. SPRINT-FLORIDA, INC.  
1520 LEE STREET  
FORT MYERS, FL 33901  
OWNER: WILLIAM ESREY

Only Bid Received: Item 4.  
Second Low Unit Price: Item 3.

**PRIMARY**

Item 4 – Nortel PBX @ \$310 per service call.

**ALTERNATE**

Item 3 – Nortel Non-PBX @ \$240 per service call.

2. TELECOM ENGINEERING CONSULTANTS, INC.  
9400 N.W. 25 STREET  
MIAMI, FL 33172  
OWNER: CHRIS SELLATI, PRESIDENT

**PRIMARY**

Low Unit Price: Item 3.  
Only Bid Received: Items 1, 2 and 5.

Item 1 – Lucent Non-PBX @ \$123 per service call.  
Item 2 – Lucent PBX @ \$295 per service call.  
Item 3 – Nortel Non-PBX @ \$123 per service call.  
Item 5 – Siemens Non-PBX @ \$123 per service call.

**GROUP II – HOURLY LABOR RATE**

3. GTE COMMUNICATIONS CORPORATION  
7701 ANDERSON ROAD  
TAMPA, FL 33634  
OWNER: CHUCK LEE

Third Low Unit Price: Item 9 – Nortel Non-PBX @ \$75 per hour.

Second Low Unit Price: Item 10 – Nortel PBX @ \$75 per hour.

4. SPRINT-FLORIDA, INC.  
1520 LEE STREET  
FORT MYERS, FL 33901  
OWNER: WILLIAM ESREY

Low Unit Price: Item 10 – Nortel PBX @ \$70 per hour.

Second Low Unit Price: Item 9 – Nortel Non-PBX @ \$70 per hour.

5. TELECOM ENGINEERING CONSULTANTS, INC.  
9400 N.W. 25 STREET  
MIAMI, FL 33172  
OWNER: CHRIS SELLATI, PRESIDENT

Only Bid Received: Item 7 and 11.

Low Unit Price: Item 9.

Item 7 – Lucent Non-PBX @ \$35 per hour.

Item 9 – Nortel Non-PBX @ \$35 per hour.

Item 11 – Siemens Non-PBX @ \$35 per hour.

6. Reject items 6, 8 and 12.

Item 6 – Siemens PBX.

Item 8 – Lucent PBX.

Item 12 – Siemens PBX.

7. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$800,000. The award shall be made subject to the resolution of bid protests, if any.