

November 15, 1999

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD OF BID #031-ZZ11 – COPYING EQUIPMENT, SERVICE AND SUPPLIES

The purpose of this bid, opened on October 5, 1999, is to establish a contract, to purchase or lease, at firm unit prices, quantities, as may be required, of copying equipment, maintenance and supplies, for various schools and departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 129 vendors sent bid forms or card notices of this advertised bid, 20 responded, with 12 bids meeting specifications (including 6 bids meeting individual items specifications, but not all item specifications; not all vendors bid all items), 2 bids not meeting specifications and 6 no bids.

Seven copier classes have been selected in direct relation to the monthly capacity and the features needed to efficiently operate a specific copier. Class one (1) is the lowest volume desktop copier; Class seven (7) the highest volume copier class. The Copier Replacement Committee has evaluated all bids submitted and is recommending for award the top three (3) ranking copiers for purchase or lease, per class, with an option to purchase. The recommendation reflects the award based on an average cost per copy (CPC), per class.

Fund Source
Various

M/WBE Eligibility
None

**REPLACEMENT
G-78**

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #031-ZZ11 – COPYING EQUIPMENT, SERVICE AND SUPPLIES, to purchase or lease, at firm unit prices, quantities, as may be required, of copying equipment, maintenance and supplies, for various schools and departments, during the term of the bid, effective November 17, 1999, through October 31, 2000, as follows:

1. BARLOP, INC.
8376 N.W. 68 STREET
MIAMI, FL 33166
OWNER: JOSE LOPEZ, GENERAL MANAGER

Low Cost Per Copy Price: Items 1 and 8.

- Item 1 – Copier, purchase, class one @ \$.015240
average cost per copy.
- Item 8 – Copier, lease, 36 months, class one @ \$.016420
average cost per copy.

2. COPYCO, INC.
1011 S.W. 30TH AVENUE
DEERFIELD BEACH, FL 33442
OWNER: STEVEN STALLER

Low Cost Per Copy Price: Items 1 through 5, 8 through 10, and 12 through 14.

- Item 1 – Copier, purchase, class one @ \$.016509
average cost per copy.
- Item 2 – Copier, purchase, class two @ \$.013889
average cost per copy.
- Item 3 – Copier, purchase, class three @ \$.008191
average cost per copy.
- Item 4 – Copier, purchase, class four @ \$.007588
average cost per copy.
- Item 5 – Copier, purchase, class five @ \$.006363
average cost per copy.
- Item 8 – Copier, lease, 36 months, class one @ \$.018023
average cost per copy.
- Item 9 – Copier, lease, 36 months, class two @ \$.015044
average cost per copy.

- Item 10 – Copier, lease, 36 months, class three @
\$.010665 average cost per copy.
- Item 12 – Copier, lease, 60 months, class four @
\$.008447 average cost per copy.
- Item 13 – Copier, lease, 36 months, class five @ \$.008013
average cost per copy.
- Item 14 – Copier, lease, 60 months, class five @ \$.006994
average cost per copy.

3. DANKA OFFICE IMAGING COMPANY
7400 CORPORATE WAY, SUITE E
MIAMI, FL 33126
OWNER: DAN DOYLE, PRESIDENT

Low Cost Per Copy Price: Items 6, 15 and 16.

- Item 6 – Copier, purchase, class six @ \$.005909
average cost per copy.
- Item 15 – Copier, lease, 36 months, class six @ \$.008718
average cost per copy.
- Item 16 – Copier, lease, 60 months, class six @ \$.007497
average cost per copy.

4. IKON OFFICE SOLUTIONS
490 SAWGRASS CORPORATE PARKWAY
SUNRISE, FL 33325
OWNER: RICK SOLURI, LOCAL PRESIDENT
JIM TEAL, REGIONAL PRESIDENT

Low Cost Per Copy Price: Items 2 through 7, and 9.

- Item 2 – Copier, purchase, class two @ \$.014993
average cost per copy.
Copier, purchase, class two @ \$.015426
average cost per copy.
- Item 3 – Copier, purchase, class three @ \$.007852
average cost per copy.
Copier, purchase, class three @ \$.008640
average cost per copy.
- Item 4 – Copier, purchase, class four @ \$.006383
average cost per copy.
Copier, purchase, class four @ \$.007979
average cost per copy.

- Item 5 – Copier, purchase, class five @ \$.006590
average cost per copy.
- Item 6 – Copier, purchase, class six @ \$.005624
average cost per copy.
Copier purchase, class six @ \$.006306
average cost per copy.
- Item 7 – Copier, purchase, class seven @ \$.003453
average cost per copy.
Copier, purchase, class seven @ \$.004541
average cost per copy.
- Item 9 – Copier, lease, 36 months, class two @ \$.015301
average cost per copy.
Copier, lease, 36 months, class two @
\$.015530 average cost per copy.
- Item 10 – Copier, lease, 36 months, class three @
\$.010014 average cost per copy.
Copier, lease, 36 months, class three @
\$.011159 average cost per copy.
- Item 11 – Copier, lease, 36 months, class four @
\$.007680 average cost per copy.
Copier, lease, 36 months, class four @ \$.009126
average cost per copy.
Copier, lease, 36 months, class four @
\$.009768 average cost per copy.
- Item 12 – Copier, lease, 60 months, class four @
\$.006763 average cost per copy.
Copier, lease, 60 months, class four @ \$.008383
average cost per copy.
- Item 13 – Copier, lease, 36 months, class five @ \$.007802
average cost per copy.
Copier, lease, 36 months, class five @ \$.007975
average cost per copy.
- Item 14 – Copier, lease, 60 months, class five @ \$.006890
average cost per copy.
- Item 15 – Copier, lease, 36 months, class six @ \$.007322
average cost per copy.
Copier, lease, 36 months, class six @ \$.007738
average cost per copy.
- Item 16 – Copier, lease, 60 months, class six @ \$.006511
average cost per copy.
Copier, lease, 60 months, class six @ \$.007134
average cost per copy.

- Item 17 – Copier, lease, 36 months, class seven @
\$.004056 average cost per copy.
Copier, lease, 36 months, class seven @
\$.005936 average cost per copy.
- Item 18 – Copier, lease, 60 months, class seven @
\$.003822 average cost per copy.
Copier, lease, 60 months, class seven @
\$.005445 average cost per copy.

5. RICOH CORPORATION
5 DERRICK PLACE
WEST CALDWELL, NJ 07006
OWNER: HIROSHI HAMADA, CHAIRMAN
MASAMITSA SAKURAI, PRESIDENT

Low Cost Per Copy Price: Items 1, 5, 8 and 14.

- Item 1 – Copier, purchase, class one @ \$.016750
average cost per copy.
- Item 5 – Copier, purchase, class five @ \$.007095
average cost per copy.
- Item 8 – Copier, lease, 36 months, class one @ \$.017116
average cost per copy.
- Item 14 – Copier, lease, 60 months, class five @ \$.007509
average cost per copy.

6. XEROX CORPORATION
15150 N.W. 79 COURT
MIAMI LAKES, FL 33016
OWNER: RICK THOMAN, PRESIDENT

Low Cost Per Copy Price: Items 7, 17 and 18.

- Item 7 – Copier, purchase, class seven @ \$.006271
average cost per copy.
- Item 17 – Copier, lease, 36 months, class seven @
\$.007290 average cost per copy.
- Item 18 – Copier, lease, 60 months, class seven @
\$.006012 average cost per copy.

7. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$6,000,000. The award shall be made subject to the resolution of bid protests, if any.

RHH/lja