

November 4, 1999

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD OF BID #051-ZZ06 – DRUMS AND MUSICAL INSTRUMENTS

The purpose of this bid, opened on September 23, 1999, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of drums and musical instruments, for various schools. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 49 vendors sent bid forms or card notices of this advertised bid, 18 responded, with 16 bids meeting specifications (includes 3 bids meeting individual item specifications, but not all item specifications; not all vendors bid all items) and 2 no bids.

Identical prices were submitted on items 21 and 23 – Cymbals, by Ace Music, d/b/a Mars Music, Inc., of Fort Lauderdale, Florida, and Keyboard World, of West Palm Beach, Florida. The recommendation reflects the award of these tie low bid items to Keyboard World, of West Palm Beach, Florida, the Florida vendor, who, because of lower prices, received a larger dollar award for other items, pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award.

Identical prices were submitted on item 31 – Conga set, by Ace Music, d/b/a Mars Music, Inc., of Fort Lauderdale, Florida, and American Music, Inc., of Fort Myers, Florida. The recommendation reflects the award of this tie low bid item to Ace Music, d/b/a Mars Music Inc., the Broward County vendor, pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award.

Fund Source
0100-General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #051-ZZ06 – DRUMS AND MUSICAL INSTRUMENTS, to purchase, at firm unit prices, quantities, as may be required, of drums and musical instruments, for various schools, during the term of the bid, effective November 17, 1999, through November 16, 2000, as follows:

1. ACE MUSIC
D/B/A MARS MUSIC, INC.
5300 N. POWERLINE ROAD
FORT LAUDERDALE, FL 33309 ESTIMATE \$2,598
OWNER: MARK BEGELMAN

Low Unit Price: Item 20.
Low Unit Price Meeting Specifications: Item 22.
Tie Low Unit Price: Item 31.

Item 20 - Granite blocks, five piece @ \$160 each.
Item 22 - Cymbal, 18" @ \$93 each.
Item 31 - Conga set @ \$180 per set.

2. AMERICAN MUSIC, INC.
11759 CLEVELAND AVENUE, #30
FORT MYERS, FL 33907 ESTIMATE \$4,180
OWNER: ROBERT SCHEIWILLER

Low Unit Price: Items 9, 13, 18, 26 and 27.
Low Unit Price Meeting Specifications: Item 29.

Item 9 - Mallet, bass drum double ball @ \$24.50 each.
Item 13 - Drum set @ \$565 each.
Item 18 - Stand, concert bells @ \$48.50 each.
Item 26 - Cowbell, deluxe @ \$12.80 each.
Item 27 - Cowbell @ \$18.25 each.
Item 29 - Triangle @ \$27.75 each.

3. KEYBOARD WORLD
941 N. MILITARY TRAIL
WEST PALM BEACH, FL 33415 ESTIMATE \$39,486.50
OWNER: GERRY REPKA

Low Unit Price: Items 14, 15, 24, 28, 32, 43 and 45.

Low Unit Price Meeting Specifications: Items 16, 30, 33 and 44.

Total Low Unit Price: Items 38 through 42.

Tie Low Unit Price: Item 21.

Total Low Unit Price Meeting Specifications: Items 35 through 37.

Tie Low Unit Price Meeting Specifications: Item 23.

- Item 14 - Cymbal set, B8 rock @ \$135 each.
- Item 15 - Chimes, pitch A-440 @ \$2,399 each.
- Item 16 - Throne @ \$72 each
- Item 21 - Cymbals, 18" @ \$193 per pair.
- Item 23 - Cymbals, 28" @ \$108 each.
- Item 24 - Cymbals, 14" @ \$128 per pair.
- Item 28 - Tambourine @ \$14.50 each.
- Item 30 - Conga @ \$351 each.
- Item 32 - Conga double stand @ \$109 each.
- Item 33 - Bongos @ \$220 each.
- Item 35 - Snare @ \$360 each.
- Item 36 - Quads, 8" - 13" @ \$690 each.
- Item 37 - Quads, 10" - 14" @ \$723 each.
- Item 38 - Bass drum, 14" x 20" @ \$338 each.
- Item 39 - Bass drum, 14" x 22" @ \$347 each.
- Item 40 - Bass drum, 14" x 24" @ \$367 each.
- Item 41 - Bass drum, 14" x 26" @ \$399 each.
- Item 42 - Bass drum, 14" x 28" @ \$420 each.
- Item 43 - Carrier, snare marching vest @ \$130 each.
- Item 44 - Carrier, quad marching vest @ \$169 each.
- Item 45 - Carrier, bass marching vest @ \$120 each.

4. LONG ISLAND DRUM CENTER
1460 OLD COUNTRY ROAD
PLAINVIEW, N.Y. 11803 ESTIMATE \$2,046
OWNER: DENNIS RICCI, PRESIDENT

Low Unit Price: Item 25 - Gong, 30" @ \$341 each.

5. M & M MUSIC LTD.
P.O. BOX 2277
VALDOSTA, GA 31604 ESTIMATE \$2,244
OWNER: T. R. WARREN, PRESIDENT

Low Unit Price: Items 10 and 17.

Low Unit Price Meeting Specifications: Items 7 and 11.

- Item 7 - Drum, 16" x 36" @ \$564 each.
- Item 10 - Drum, Snare @ \$116 each.
- Item 11 - Drum, Snare @ \$180 each.
- Item 17 - Orchestra bells, 2-½ octaves @ \$374 each.

6. STAR MUSIC COMPANY, INC.
1322 ASSEMBLY STREET
COLUMBIA, SC 29201 ESTIMATE \$2,089.50
OWNER: M. LIFCHER, OWNER

Low Unit Price Meeting Specifications: Item 8 – Stand,
suspension @ \$348.25 each.

7. WASHINGTON MUSIC SALES CENTER, INC.
11151 VIERS MILL ROAD
WHEATON, MD 20902-2597 ESTIMATE \$19,248
OWNER: CHARLES L. LEVIN, PRESIDENT

Low Unit Price: Items 6 and 19.

Item 6 - Drum, 16" x 32" @ \$536 each.

Item 19 - Xylophone, portable, 3-½ octaves @ \$1,438
each.

8. WEST MANOR MUSIC
831 EAST GUNHILL ROAD
BRONX, N.Y. 10467 ESTIMATE \$61,992
OWNER: ELLIOT ROSE

Low Unit Price: Items 1 through 5 and 34.

Item 1 - Timpani, 23" @ \$1,337 each.

Item 2 - Timpani, 26" @ \$1,398 each.

Item 3 - Timpani, 29" @ \$1,572 each.

Item 4 - Timpani, 32" @ \$1,695 each.

Item 5 - Timpani, set of 4 @ \$5,676 each.

Item 34 - Vibe, 3 octaves @ \$1,655 each.

9. WHITTAKER MUSIC
2222 BELL FLOWER BOULEVARD
LONG BEACH, CA 90815 ESTIMATE \$384.54
OWNER: KEVIN MULVEY

Low Unit Price Meeting Specifications: Item 12 – Stand,
snare drum @ \$64.09 each.

10. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$134,269.34. The award shall be made subject to the resolution of bid protests, if any.

RHH/mpj