

February 9, 2000

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: PARTIAL AWARD OF BID #118-ZZ03 – FOOD ITEMS: FROZEN AND REFRIGERATED

The purpose of this bid, opened on January 11, 2000, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of frozen and refrigerated food items, for use in the Food Service Program of the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 216 vendors sent bid forms or card notices of this advertised bid, 69 responded, with 47 bids meeting specifications, (includes 12 bids meeting individual item specifications, but not all item specifications; not all vendors bid all items) and 22 no bids.

Identical prices were submitted on Items 74, 77, 79 and 85 by J.D.F. & Associates of Temple Terrace, Florida, and J.S.B. Industries, Inc., d/b/a Muffin Town of Winthrop, Massachusetts. The recommendation reflects the award of this tie low bid item to J.D.F & Associates, the State of Florida vendor, in accordance with Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities for Award.

Inasmuch as items 30A – Fish-shaped nuggets and 31 – Fish portion are alternates for other items being recommended for award, it is recommended that all bids received for these items be rejected.

Inasmuch as no bids or no bids meeting specifications were received for items 15, 17, 20, 41, 42, 44, 45, 108, 111, 124 and 132, it is recommended that all bids received for these items be rejected. These items will be purchased, as the need arises, in accordance with Board Rule 6Gx13- 3C-1.10 -- Purchase Approval.

Items 11 - Burrito, 12 – Chicken and bean burrito, 13 – Egg roll, 49 – Table style corn tortilla, 59 – Sweet plantain, frozen, 84 - Burrito, 97 – Cheese calzon, 107 - Margarine, 114 – Breaded chicken wings and 118 – Apple cinnamon biscuit are being held for further evaluation and will be recommended for award at the March 15, 2000, Board meeting.

**REVISED
REPLACEMENT
G-91**

Fund Source
0410-Food Service

M/WBE Eligibility
Hispanic Male - \$14,135

RECOMMENDED: That The School Board of Miami-Dade, County, Florida, **AWARD** Bid #118-ZZ03 – FOOD ITEMS: FROZEN AND REFRIGERATED, to purchase, at firm unit prices, quantities, as may be required, of frozen and refrigerated food items, for use in the Food Service Program of the Department of Food and Nutrition, during the term of the bid, effective February 9, 2000, through February 8, 2001, as follows:

1. ALLSTATE FOOD MARKETING
4494 WEST JOHN YOUNG PARKWAY
ORLANDO, FL 32804 ESTIMATE \$1,704,466.06 REVISED
OWNER: PAUL L. HAIRE, C.E.O.

Low Unit Price: Items 10, 14, 16, 21, 116 and 129.
Only Bid Received: Item 93.

- Item 10 - Beef patties @ \$20.55 per case (\$.1868 per portion).
- Item 14 - Skinless chicken patties @ \$35.82 per case (\$.2888 per portion).
- Item 16 - Breaded breakfast chicken patties @ \$23.65 per case (\$.0985 per portion).
- Item 21 - Oven-roasted chicken nuggets @ \$14.50 per case (\$.0690 per portion).
- Item 93 - Chicken nuggets, rotisserie @ \$19.95 per case.
- Item 116 - Chicken sticks @ \$29.25 per case.
- Item 129 - Roasted chicken parts @ \$28.25 per case (\$.441 per portion).

2. CHEF AMERICA
C/O INNOVATIVE CONCEPT GROUP, INC.
P.O. BOX 30719
TAMPA, FL 33630-3719 ESTIMATE \$175,023.18
OWNER: JAMES PLESS, C.E.O.
INNOVATIVE CONCEPT GROUP, INC.

Low Unit Price: Items 68 and 69.

Item 68 - Breakfast pocket @ \$21.84 per case.
Item 69 - Belgian waffle stix @ \$16.43 per case.

3. CONSOLIDATED FOOD BROKERS OF FLORIDA, INC.
1437 SOUTH UNIVERSITY DRIVE
PLANTATION, FL 33324 ESTIMATE \$447,973.40
OWNER: ALBERT D. PIERSANTI, PRESIDENT

Low Unit Price: Item 27

Low Unit Price Meeting Specifications: Item 126.

Item 27 - Turkey meat @ \$21.20 per case.
Item 126 - Cooked scrambled eggs @ \$26.45 per case.

4. DIVERSIFIED FOOD BROKERS
2700 NORTH 29 AVENUE, SUITE 301A
HOLLYWOOD, FL 33021 ESTIMATE \$18,240
OWNER: GREG GUICE, PRESIDENT

Low Unit Price: Item 113 - Cheese/cheese substitute
pizza sticks @ \$36.48 per case (\$.19
per portion).

5. DONA AREPA, INC.
7700 S.W. 67 TERRACE
MIAMI, FL 33143 ESTIMATE \$20,880
OWNER: ALBERTO JIMENEZ, PRESIDENT

Low Unit Price: Item 99 - Arepas @ \$41.76 per case
(\$.58 per portion).

6. ECHO LAKE FARM PRODUCE COMPANY, INC.
P.O. BOX 279
BURLINGTON, WI 53105 ESTIMATE \$192,923.25 REVISSED
OWNER: LYNN THORNHILL

Low Unit Price: Items 2, 3, 78, 81 and 125. REVISSED

- Item 2 - Eggs, frozen @ \$15 per case.
- Item 3 - Frozen, reduced cholesterol eggs @ \$16.05 per case.
- Item 78 - Pancakes, frozen @ \$7.38 per case (\$0.05125 per portion).
- Item 81 - French toast, frozen @ \$14.75 per case (\$1.024 per portion) ADDED
- Item 125 - Breakfast egg patties @ \$10.50 per case (\$0.0648 per portion).

7. FLORIDA EGG AND POULTRY, INC.
D/B/A GOLD COAST FOOD SERVICE
P.O. BOX 47-0888
MIAMI, FL 33247 ESTIMATE \$100,296.65
OWNER: IGNACIE OSDONEZ, PRESIDENT

Low Unit Price Meeting Specifications: Items 47 and 48.

- Item 47 - Cream cheese @ \$13.45 per case.
- Item 48 - Cream cheese, individual @ \$13.45 per case.

8. FOSTER FARMS
C/O HOPCO FOODSERVICE
3111 DELEON STREET
TAMPA, FL 33609 ESTIMATE \$41,580
OWNER: THOMAS SCHRIEBER, PRESIDENT
HOPCO FOODSERVICE

Low Unit Price: Item 36 - Corn dog, turkey @ \$12.60 per case (\$0.175 per portion).

9. G.R. ENTERPRISES
6742 N.W. 80 MANOR
PARKLAND, FL 33067 ESTIMATE \$7,750
OWNER: BOB MAYERSOHN, PRESIDENT

Low Unit Price: Items 127 – Chicken egg roll @ \$15.50
per case.

10. HOTPIE, INC.
1821 S.W. 31 AVENUE
PEMBROKE PARK, FL 33009 ESTIMATE \$14,135
OWNER: DENNIS CHUNG, PRESIDENT (HM)

Only Bid Received: Items 9 and 89.

Item 9 - Beef turnover @ \$24 per case.
Item 89 - Chicken turnover @ \$23.30 per case.

11. INSTITUTIONAL FOOD BROKERS OF FLORIDA, INC.
5116 EAST FOWLER AVENUE
TAMPA, FL 33617 ESTIMATE \$27,174
OWNERS: GEORGE PRYBIS, VICE-PRESIDENT
JOE RAKOCY, PRESIDENT

Low Unit Price: Item 120.
Only Bid Received: Item 98.

Item 98 - Assorted soup @ \$16.02 per case.
Item 120 - Breakfast pizza @ \$47.94 per case. (\$.3995
per portion).

12. J & J SNACK FOODS CORPORATION
6000 CENTRAL HIGHWAY
PENNSAUKEN, NJ 08109 ESTIMATE \$5,768
OWNER: GERALD SHREIBER, OWNER

Low Unit Price: Item 83.
Only Bid Received: Item 109.

Item 83 - Frozen pretzels @ \$9.40 per case.
Item 109 - Pretzel rolls @ \$18.50 per case.

13. J.D.F. FOOD SPECIALIST MARKETING
12108 NORTH 56 STREET, SUITE C
TEMPLE TERRACE, FL 33617 ESTIMATE \$867,946.73
OWNER: JAMES DEFRANCESCO, PRESIDENT

Low Unit Price: Items 28, 38 and 50.
Tie Low Unit Price: Items 74, 77, 79 and 85.
Low Unit Price Meeting Specifications: Item 29.

- Item 28 - Turkey breast, no salt @ \$2.40 per lb.
- Item 29 - Turkey ham roll @ \$1.01 per lb.
- Item 38 - Turkey pastrami @ \$1.09 per lb.
- Item 50 - Die-cut flour tortilla @ \$15.29 per case.
- Item 74 - Muffin, frozen, banana nut @ \$17.76 per case (\$.148 per portion).
- Item 77 - Muffins, frozen, blueberry @ \$17.76 per case.
- Item 79 - Muffins, frozen, bran @ \$17.76 per case (\$.148 per portion).
- Item 85 - Assorted muffins @ \$7.98 per case.

14. JUST ANOTHER FOOD BROKER, INC.
P.O. BOX 272283
TAMPA, FL 33688 ESTIMATE \$525,882.94
OWNER: JACK LEWIS, PRESIDENT

Low Unit Price: Items 72, 73, 75, 94, 95 and 100.
Only Bid Received: Item 96.

- Item 72 - Croissant, sliced @ \$24 per case (\$.1666 per portion).
- Item 73 - Croissant @ \$11.98 per case (\$.1663 per portion).
- Item 75 - Breakfast bagel @ \$27.03 per case.
- Item 94 - Filled bagel, cream-cheese filling @ \$15.84 per case.
- Item 95 - Filled bagel, strawberry @ \$15.84 per case.
- Item 96 - Croissants @ \$24 per case.
- Item 100 - Egg roll, breakfast @ \$14.90 per case (\$.2483 per portion).

15. LEON'S TEXAS CUISINE
P.O. BOX 1850
McKINNEY, TX 75070 ESTIMATE \$924,897.31
OWNER: BOB L. CLEMENTS, PRESIDENT

Low Unit Price: Items 35, 71, 112 and 115.

Item 35 - Corn dog nuggets @ \$11.79 per case.

Item 71 - Sausage and pancake on a stick @ \$10.49
per case.

Item 112 - Corn dog @ \$8.29 per case.

Item 115 - Turkey corn dog @ \$8.49 per case.

16. LYKES FOODSERVICE
C/O HOPCO FOODSERVICE
3111 DELEON STREET
TAMPA, FL 33609 ESTIMATE \$1,058,710.48
OWNER: THOMAS SCHRIEBER, PRESIDENT
HOPCO FOODSERVICE

Low Unit Price: Items 34 and 37.

Only Bid Received: Item 33.

Item 33 - Turkey dogs @ \$8.90 per case.

Item 34 - Frankfurter, all beef @ \$10.90 per case.

Item 37 - IMPS#804 Salami @ \$0.94 per lb.

17. M & B PRODUCTS, INC.
8601 HARNEY ROAD
TAMPA, FL 33637 ESTIMATE \$36,450
OWNER: DALE MCCLELLAN, PRESIDENT

Low Unit Price Meeting Specifications: Item 51 - Citrus
punch @ \$8.10 per case.

18. MCCAIN FOODS, INC.
C/O DULIN FOOD SERVICE, INC.
3850 NORTH 29 TERRACE, SUITE 105
HOLLYWOOD, FL 33020 ESTIMATE \$1,111,468.55
OWNER: BARBARA SARTINI, PRESIDENT

Low Unit Price: Items 60, 62 and 65.
Only Bid Received: Item 63.

- Item 60 - Potatoes, crinkle or strip @ \$12.62 per case.
Item 62 - Potatoes, tater tots @ \$9.85 per case
(\$.3283 per lb.).
Item 63 - Potatoes, frozen, letter-shaped @ \$15.29
per case (\$.5096 per lb.).
Item 65 - Potatoes, french fried @ \$9.73 per case
(\$.3603 per lb.)

19. MIAMI BEEF COMPANY
4870 N.W. 157 STREET
MIAMI, FL 33014 ESTIMATE \$11,526.90
OWNER: MICHAEL YOUNG, PRESIDENT

Low Unit Price: Items 4 and 5.

- Item 4 - Pre-cooked roast beef @ \$1.54 per lb.
Item 5 - Hamburger patty @ \$9.90 per case.

20. O'PELLE ENTERPRISES, INC.
D/B/A BAGELAND
1501 S.W. 5 COURT, "C"
POMPANO BEACH, FL 33069 ESTIMATE \$167,936.41
OWNER: JORGE S. FIDEL, PRESIDENT

Low Unit Price: Items 76, 101, 102 and 136.

- Item 76 - Bagel, frozen @ \$7.19 per case (\$.0999 per
portion).
Item 101 - Raisin bagel @ \$8.99 per case.
Item 102 - Plain bagel @ \$8.19 per case
Item 136 - Plain bagel, parbaked @ \$8.39 (\$.1398 per
portion).

21. POPPY STREET FOOD PRODUCTS, INC.
P.O. BOX 2049
CORONA, CA 92878-2049 ESTIMATE \$236,979.31
OWNER: DIANA SCHMER, PRESIDENT

Low Unit Price: Item 64.

Low Unit Price Meeting Specifications: Item 70.

Item 64 - Potatoes, frozen, triangular shaped
@ \$11.04 per case (\$.368 per lb.).

Item 70 - Buttermilk biscuits @ \$8.71 per case.

22. RICH-SEAPAK CORP.
C/O HOPCO FOODSERVICE
3111 DELEON STREET
TAMPA, FL 33609 ESTIMATE \$58,007
OWNER: THOMAS SCHRIEBER, PRESIDENT
HOPCO FOODSERVICE

Low Unit Price: Items 80 – French toast sticks @ \$8.60
per case (\$.0614 per portion).

23. SCHOOL FOOD SERVICE SYSTEMS
501 N.E. 183 STREET
MIAMI, FL 33179 ESTIMATE \$2,532,878.84
OWNER: STEPHEN GREENE, PRESIDENT

Low Unit Price: Items 6, 7, 32, 55, 57, 87, 121 and
130.

Low Unit Price Meeting Specifications: Items 18, 19, 43,
61, 82, 92, 103, 104, 119 and 123.

Only Bid Received: Items 25, 86, 88, 90, 91, 105, 106,
110, 122, 131, 133, 134 and 135.

Item 6 - Sandwich steaks @ \$30 per case (\$.395 per
serving).

Item 7 - Meatballs @ \$15.93 per case (\$.0996 per
portion).

Item 18 - Turkey sausage patty/link @ \$16.95 per
case (\$.129 per portion).

Item 19 - Stuffed meat pockets, pepperoni @ \$12.70
per case (\$.529 per portion).

- Item 25 - Chicken vegetable pocket @ \$26.90 per case.
- Item 32 - Hush puppies @ \$12.84 per case (\$.1003 per portion).
- Item 43 - Strip cheese sticks @ \$25 per case.
- Item 55 - Collard greens @ \$18.42 per case.
- Item 57 - Garlic, fresh @ \$15.25 per case.
- Item 61 - Potatoes, frozen, tapered @ \$28 per case.
- Item 82 - Waffles, round or square @ \$5.18 per case (\$.0539 per portion).
- Item 86 - Lowfat biscuits @ \$24.98 per case.
- Item 87 - Baked sausage roll @ \$20.39 per case.
- Item 88 - Natural onion rings @ \$13 per case.
- Item 90 - Gyros @ \$25.33 per case.
- Item 91 - Bagel, French toast @ 45.65 per case.
- Item 92 - Cultured sour cream @ \$9.97 per case.
- Item 103 - Hot wings @ \$21 per case.
- Item 104 - BBQ wings @ \$24 per case.
- Item 105 - French fries with skin @ \$24.50 per case.
- Item 106 - Italian garden vegetable and pasta @ \$24.20 per case.
- Item 110 - Roast beef, fat-free @ \$35.20 per case.
- Item 119 - Reduced-fat apple spice muffin @ \$18.28 per case.
- Item 121 - Chili cheese burrito @ \$43.68 per case (\$.455 per portion).
- Item 122 - Beef and cheese soft taco @ \$41.28 per case.
- Item 123 - Beef taquito @ \$40.97 per case.
- Item 130 - Breaded chicken parts @ \$39.95 per case.
- Item 131 - Beef crumble pocket @ \$13 per case.
- Item 133 - Peanut butter and jelly cup @ \$20.33 per case.
- Item 134 - Peanut butter wafer @ \$36.43 per case.
- Item 135 - Flame broiled beef patty @ \$35.11 per case.

24. SPIEGEL MEATS, INC.
 8020 N.W. 60 STREET
 MIAMI, FL 33166 ESTIMATE \$16,816.80
 OWNER: EDMOND CROTEAU, PRESIDENT

Low Unit Price: Item 8 - Jamaican style beef patties @ \$18.20 per case (\$.364 per portion).

25. STAR MARKETING OF MIAMI, INC.
11151 N.W. 36 AVENUE
MIAMI, FL 33167 ESTIMATE \$1,817,415
OWNER: PAUL E. LATCH, PRESIDENT

Low Unit Price: Items 52 through 54, 56, 58, 66 and 67.

- Item 52 - Broccoli, frozen, ¾" cut @ \$9 per case.
- Item 53 - Broccoli Normandy @ \$10.50 per case.
- Item 54 - Carrots, sliced @ \$8 per case.
- Item 56 - Cobbetts/cob corn @ \$10.50 per case.
- Item 58 - Peas, green frozen @ \$9.80 per case.
- Item 66 - Spinach @ \$16.56 per case.
- Item 67 - Mixed vegetables @ \$9.20 per case.

26. SUNNY MORNING FOODS, INC.
5330 N.W. 28 AVENUE
FT. LAUDERDALE, FL 33309 ESTIMATE \$1,434,631.15
OWNER: DALE VOLKERT, PRESIDENT

Low Unit Price: Items 1, 39, 40 and 46.

- Item 1 - Eggs, shell @ \$0.59 per dozen.
- Item 39 - American cheese, bulk @ \$42.15 per case.
- Item 40 - American cheese, sliced @ \$28.20 per case.
- Item 46 - American-Swiss blend cheese @ \$28.60 per case.

27. TRIDENT SEAFOODS CORPORATION, INC.
P.O. BOX 69
SALEM, NH 03079 ESTIMATE \$596,902.40
OWNER: BARBARA SARTINI, PRESIDENT

Low Unit Price: Items 30 and 31A.

Only Bid Received: Item 128.

- Item 30 - Fish-shaped nuggets, pollock @ \$11.10 per case (\$.2775 per portion).
- Item 31A - Fish portion, pollock @ \$11.60 per case (\$.2578) per portion.
- Item 128 - Fish strips @ \$12.50 per case.

28. TYSON FOODS
C/O INNOVATIVE CONCEPT GROUP, INC.
P.O. BOX 30719
TAMPA, FL 33630-3719 ESTIMATE \$438,361.90
OWNER: JAMES PLESS, C.E.O.
INNOVATIVE CONCEPT GROUP, INC.

Low Unit Price: Item 117.

Low Unit Price Meeting Specifications: Items 22 through 24 and 26.

- Item 22 - Chicken wings @ \$13.60 per case (\$.97 per lb.)
- Item 23 - Fully cooked, breaded chicken patty/fillet @ \$12 per case.
- Item 24 - Fully cooked, breaded chicken nuggets @ \$12.50 per case.
- Item 26 - Croquettes, chicken @ \$17.82 per case.
- Item 117 - Popcorn chicken @ \$24 per case.

28. Reject items 15, 17, 20, 30A, 31, 41, 42, 44, 45, 108, 111, 124 and 132.

- Item 15 - Grilled chicken breast pattie.
- Item 17 - Skin-free breaded chicken pieces.
- Item 20 - Stuffed meat pockets, fajita.
- Item 30A - Fish-shaped nuggets.
- Item 31 - Fish portion.
- Item 41 - American style cheese, sliced.
- Item 42 - Cheddar cheese sticks.
- Item 44 - Mozzarella cheese.
- Item 45 - Processed American cheese.
- Item 108 - Butter.
- Item 111 - Pancake breakfast sticks.
- Item 124 - Popcorn fish.
- Item 132 - Pretzel sandwich twist.

29. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$14,592,563.65. The award shall be made REVISI subject to the resolution of bid protests, if any.

RHH/mpj