

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD OF BID #223-XX11 - AUDITORY AND AUGMENTATIVE
EQUIPMENT AND ACCESSORIES, CATALOG DISCOUNT**

The purpose of this bid, opened on February 24, 2000, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of auditory and augmentative equipment and accessories, for various schools and departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 51 vendors sent bid forms or card notices of this advertised bid, 19 responded, with 5 bids meeting specifications (not all vendors bid all items), 1 bid not meeting specifications, and 13 no bids.

Inasmuch as no bids were received for Item 4 - Daessy, Item 6 - Frye, and Item 7 - Gordon Stowe, the recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source

Various

M/WBE Eligibility

None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #223-XX11 - AUDITORY AND AUGMENTATIVE EQUIPMENT AND ACCESSORIES, CATALOG DISCOUNT, to purchase, at firm discounts, quantities, as may be required, of auditory and augmentative equipment and accessories, for various schools and departments, during the term of the bid, effective April 12, 2000, through April 11, 2001, as follows:

1. CENTRAL AUDIO VISUAL, INC.
1212 SOUTH ANDREWS AVENUE
FORT LAUDERDALE, FL 33316
OWNER: MICHAEL S. LEVER, PRESIDENT

Only Firm Percentage Discount: Item 11 – Telex Pro Audio @ 22% discount.

For Informational Purposes Only: Item 12 – Hourly rate for repairs @ \$65 per hour.

2. DYNAVOX SYSTEMS, INC.
2100 WHARTON STREET
PITTSBURGH, PA 15203
OWNER: TILDEN BENNETT, PRESIDENT

Only Firm Percentage Discount: Item 5 – Dynavox @ 0% discount.

For Informational Purposes Only: Item 12 – Hourly rate for repairs @ \$75 per hour.

3. PHONIC EAR, INC.
3880 CYPRESS DRIVE
PETALUMA, CA 94954
OWNER: WILLIAM DEMANT A/S DENMARK

Best Firm Percentage Discount: Item 3.

Only Firm Percentage Discount: Item 10.

Item 3 – Beltone @ 5% discount.

Item 10 – Phonic Ear @ 5% discount.

4. SONOVATION, INC.
D/B/A AVR SONOVATION
7636 EXECUTIVE DRIVE
EDEN PRAIRIES, MN 55344
OWNER: AVR COMMUNICATIONS, LTD., PARENT COMPANY

Only Firm Percentage Discount: Item 2 – AVR Communications, LTD. @ 0% discount.

5. TELE-ACOUSTICS, INC.
P.O. BOX 1635
TITUSVILLE, FL 32781
OWNER: BARBARA DESHLER, PRESIDENT

Only Firm Percentage Discount: Items 1, 8 and 9.

Item 1 – American Electromedics @ 4% discount.

Item 8 – Grason-Stadler @ 2% discount.

Item 9 – Madsen @ 2% discount.

For Informational Purposes Only: Item 12 – Hourly rate for repairs @ \$99 per hour.

6. Reject Items 4, 6 and 7.

Item 4 – Daessy.

Item 6 – Frye.

Item 7 – Gordon Stowe.

7. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$405,672. The award shall be made subject to the resolution of bid protests, if any.

RHH/gb