

March 30, 2000

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: PARTIAL AWARD OF BID #144-ZZ06 – ART SUPPLIES**

The purpose of this bid, opened on January 25, 2000, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of art supplies, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 96 vendors sent bid forms or card notices of this advertised bid, 21 responded, with 17 regular bids, 2 non-responsive bids (vendors limited term of the bid) and 2 no bids.

Identical prices were submitted on Item 79 – Brayer, and Item 87 – Wooden modeling tool, by AFP Industries, Inc., of Miami, Florida, and Pyramid School Products of Tampa, Florida. The recommendation reflects the award of these tie low bid items to AFP Industries, Inc., the Miami-Dade County vendor, pursuant to Board Rule 6Gx13- 3C-1.061 – Identical Prices -- Priorities For Award.

Identical prices were submitted on Item 93 – Steel scrapers, by AFP Industries, Inc., of Miami, Florida, and Windtree Enterprises, Inc., of Boca Raton, Florida. The recommendation reflects the award of this tie low bid item to AFP Industries, Inc., the Miami-Dade County vendor, pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award.

Identical prices were submitted on Item 8 – Acrylic paint, black, Item 9 – Acrylic paint, ultramarine blue, Item 10 – Acrylic paint, phthalocyanine green, Item 13 – Acrylic paint, yellow ochre, Item 14 – Acrylic paint, yellow light hansa, Item 15 – Acrylic medium, burnt umber and Item 56 – Crayons, large, by Pyramid School Products of Tampa, Florida, and School Specialty of Columbia, Maryland. The recommendation reflects the award of these tie low bid items to Pyramid School Products, the Florida vendor, pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award.

**REPLACEMENT**

**G-90**

Identical prices were submitted on Items 22 and 23 - Stretcher strip, by Sax Arts and Crafts of New Berlin, Wisconsin, and Service Reproduction Company, of Grand Rapids, Michigan. The recommendation reflects the award of these tie low bid items to Sax Arts and Crafts, the vendor, who, because of lower prices received a larger dollar award for other items, pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award.

Identical prices were submitted on Item 123 - Mats, ready cut, by Pyramid School Products of Tampa, Florida, and Windtree Enterprises, Inc., of Boca Raton, Florida. The recommendation reflects the award of this tie low bid item to Windtree Enterprises, Inc., the Palm Beach County vendor, pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award.

Item 2 - Paint, finger, Item 5 - Tempera, liquid, Items 26 through 29 -- Brush, water color, Item 31 - Brush, bristle, Items 33 and 34 - Brush, lettering, Items 38 and 40 - Sketchbook, Item 45 - Charcoal, sticks, Item 47 - Charcoal pencils, Item 50 - Pencil, colored drawing, Item 52 - Colored pencil set, Item 55 - Pastels, oil, Item 62 - Colored markers, Item 80 - Batik wax, Items 81 and 82 - Clay, firing, Items 83 and 84 - Clay, modeling, Item 92 - Knife, fettling, Item 94 - Finishing rubber, Item 100 - Basket bases, Item 103 - Needle, punch and Item 109 - Glue stick, are being held for further evaluation and will be awarded at the Board meeting of May 17, 2000.

Fund Source  
0100 - General

M/WBE Eligibility  
Hispanic Female - \$15,007.19  
Female - \$2,451

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #144-ZZ06 - ART SUPPLIES, to purchase, at firm unit prices, quantities, as may be required, of art supplies, for Stores and Mail Distribution stock, during the term of the bid, effective April 12, 2000, through April 11, 2001, as follows:

1. **AFP INDUSTRIES, INC.**  
4436 S.W. 74 AVENUE  
MIAMI, FL 33155 ESTIMATE \$15,007.19  
OWNER: VIVIAN CASTELLANOS, PRESIDENT (HF)

Low Unit Price: Items 42, 64, 70, 88 and 89.  
Tie Low Unit Price: Items 79, 87 and 93.

Item 42 - Erasers, kneaded @ 2.65 per box.  
Item 64 - Paint, markers @ 7.49 per box.  
Item 70 - Pen points @ \$8.61 per box.  
Item 79 - Brayer @ \$3.79 each.  
Item 87 - Wooden modeling tool @ \$5.28 per box.  
Item 88 - Wooden modeling tool @ \$5.68 per box.  
Item 89 - Modeling tool @ \$9.28 per box.  
Item 93 - Steel scrapers @ \$.32 each.

2. C & F WHOLESALE CERAMICS, INC.  
3241 EAST 11 AVENUE  
HIALEAH, FL 33013 ESTIMATE \$2,451.25  
OWNER: CANDACE CREWS, PRESIDENT (WF)

Low Unit Price: Item 86 - Ceramic glaze @ \$13.25 per gallon.

3. CUTLASS ENTERPRISES, INC.  
D/B/A BENNETT POTTERY  
431 ENTERPRISE STREET  
OCOE, FL 34761 ESTIMATE \$3,283.50  
OWNER: CHARLES ELDRIDGE, PRESIDENT

Low Unit Price: Item 90.  
Only Bid Received: Item 85.

Item 85 - Clay, additive grog @ \$1.75 per package.  
Item 90 - Cone, pyrometric @ \$2.40 per box.

4. DICK BLICK COMPANY  
P.O. BOX 26  
ALLENTOWN, PA 18105 ESTIMATE \$17,422.45  
OWNER: BOB BUCHSBAUM, C.E.O.

Low Unit Price: Items 19, 37, 41, 43, 66 and 112.

Item 19 - Strip-palette @ \$38.16 per box.  
Item 37 - Portfolio, sketch @ \$13.80 each.  
Item 41 - Sketchbook @ \$110.64 per case.  
Item 43 - Blending stump @ \$1.61 per package.  
Item 66 - Ink, drawing @ \$5 per package.  
Item 112 - Sponges @ \$.66 each.

5. ELISCU & COMPANY, INC.  
P.O. BOX 24176  
TEMPE, AZ 85285 ESTIMATE \$20,275.20  
OWNER: SUSAN ELISCU, PRESIDENT

Low Unit Price: Item 104 - All colors of heavy rug yarn  
@ \$6.144 per package.

6. INTEGRITY SCHOOL SUPPLIES  
7823 AYLES FORD LANE  
LAUREL, MD 20707 ESTIMATE \$ 71,569.85  
OWNER: IVIN LEE

Low Unit Price: Items 20, 57, 95, 122, 125 and 127.

Item 20 - Canvas @ \$23.83 per roll.  
Item 57 - Crayons, small @ \$37.449 per case.  
Item 95 - Burlap @ \$31.74 per roll.  
Item 122 - Mat, ready cut @ \$9.82 per package.  
Item 125 - Mat, ready cut @ \$18.24 per package.  
Item 127 - Frame, picture @ \$63.17 per package.

7. JACKMAN'S INC.  
1221 ANDES BOULEVARD  
ST. LOUIS, MO 63132 ESTIMATE \$5,555.55  
OWNER: RICHARD JACKMAN, PRESIDENT

Low Unit Price: Items 96 and 97.

Item 96 - Burlap @ \$17.85 per roll.  
Item 97 - Muslin, bleached @ \$9.87 per roll.

8. PYRAMID SCHOOL PRODUCTS  
6510 NORTH 54 STREET  
TAMPA, FL 33610 ESTIMATE \$163,563.34  
OWNER: JOHN O. MILLER, VICE PRESIDENT

Low Unit Price: Items 11, 30, 32, 44, 46, 48, 49, 54, 59, 60, 65, 67, 71, 101, 102, 105, 106, 113, 116 through 118, 120, 121, 124, 126 and 128.

Low Unit Price Meeting Specifications: Item 115.

Tie Low Unit Price: Items 8 through 10, 13 through 15, and 56.

Total Low Unit Price: Items 76 through 78.

- Item 8 - Acrylic paint, black @ \$2.49 per box.
- Item 9 - Acrylic paint, ultramarine blue @ \$2.67 per box.
- Item 10 - Acrylic paint, phthalocyanine green @ \$2.88 per box.
- Item 11 - Acrylic paint, naphthol, red light @ \$3.63 per box.
- Item 13 - Acrylic paint, yellow ochre @ \$2.49 per box.
- Item 14 - Acrylic paint, yellow light hansa @ \$2.73 per box.
- Item 15 - Acrylic paint, burnt umber @ \$2.49 per box.
- Item 30 - Brush, bristle 1/2" @ \$1.83 per dozen.
- Item 32 - Brush, bristle 1/4" @ \$3.53 per dozen.
- Item 44 - Compressed charcoal @ \$25.92 per carton.
- Item 46 - Charcoal pencils @ \$22.38 per box.
- Item 48 - Pencils, drawing @ \$7.44 per box.
- Item 49 - Pencils, drafting @ \$6.42 per box.
- Item 54 - Pastels, drawing @ \$25.92 per carton.
- Item 56 - Crayons, large @ \$73.44 per case.
- Item 59 - Crayons, small @ \$1.93 per pack.
- Item 60 - Crayons, large @ \$4.64 per pack.
- Item 65 - Calligraphy pens @ \$6.48 per box.
- Item 67 - Ink, drawing @ \$5.94 per carton.
- Item 71 - Pen points @ \$4.33 per box.
- Item 76 - Linoleum, cutter set @ \$23.52 per box.
- Item 77 - Linoleum, cutter handle @ \$21 per box.
- Item 78 - Linoleum, cutter blades @ \$6.58 per box.
- Item 101 - Needle, tapestry @ \$.69 per package.
- Item 102 - Needle, tapestry @ \$.59 per package.
- Item 105 - Yarn, rug filler @ \$22.68 per package.
- Item 106 - Plastercraft @ \$24.25 per box.
- Item 113 - Felt, 2.8 lbs. @ \$10 per bag.

- Item 115 - Cellophane, transparent @ \$4.55 per box.
- Item 116 - Metallic paper @ \$1.59 per package.
- Item 117 - Glitter @ \$3.05 per pound.
- Item 118 - Tooling foil @ \$7.29 per roll.
- Item 120 - Scratch board @ \$3.83 per package.
- Item 121 - Scratch board blade @ \$15.10 per package.
- Item 124 - Mat, ready cut @ \$20.50 per package.
- Item 126 - Frame, picture @ \$37.40 per case.
- Item 128 - Wall mounting tabs @ \$15 per pack.

9. **SAX ARTS & CRAFTS**

P.O. BOX 510710

NEW BERLIN, WI 53151

ESTIMATE \$15,708.42

OWNER: DICK NAGEL, PRESIDENT

Low Unit Price: Items 69, 75, 91, 99 and 119.

Tie Low Unit Price: Items 22 and 23.

- Item 22 - Stretcher strip @ \$6 per package.
- Item 23 - Stretcher strip @ \$6.72 per package.
- Item 69 - Pen holders @ \$2.10 per box.
- Item 75 - Linoleum @ \$23.04 per package.
- Item 91 - Star stilts @ \$2.75 per package.
- Item 99 - Reed, round @ \$3.81 each.
- Item 119 - Wire, sculpture @ \$4.08 per coil (roll).

10. **SCHOOL SPECIALTY**

8300 GUILFORD ROAD, SUITE B

COLUMBIA, MD 21046

ESTIMATE: \$63,716.21

OWNER: DANIEL P. SPALDING, PRESIDENT

Low Unit Price: Items 1, 12, 16, 17, 36, 74 and 98.

- Item 1 - Multi purpose student color paint @ \$18.42 per case.
- Item 12 - Acrylic paint, titanium white @ \$1.47 per tube.
- Item 16 - Acrylic, medium gloss @ \$13.36 per case.
- Item 17 - Acrylic, gesso @ \$12.74 per case.
- Item 36 - Portfolio @ \$3.79 each.
- Item 74 - Ink, linoleum @ \$14.10 per box.
- Item 98 - Raffia, natural @ \$3.29 per hank.

11. SERVICE REPRODUCTION COMPANY  
345 SUMMER STREET, N.W.  
GRAND RAPIDS, MI 49504 ESTIMATE \$2,601.60  
OWNER: ROBERT J. NORKUS, PRESIDENT

Low Unit Price: Items 21, 24 and 25.

Item 21 - Stretcher strip, 16" @ \$5.52 per package.  
Item 24 - Stretcher strip, 24" @ \$7.44 per package.  
Item 25 - Stretcher strip, 30" @ \$11.40 per package.

12. SMITH OFFICE & COMPUTER SUPPLY  
1009 SOUTH 21 AVENUE  
HOLLYWOOD, FL 33020 ESTIMATE \$36,424.30  
OWNER: DAVID LEVY, PRESIDENT

Low Unit Price: Items 35 and 114.  
Total Low Unit Price: Items 6 and 7.

Item 6 - Paint, water color @ \$14.82 per carton.  
Item 7 - Paint, water color refills @ \$23.03 per carton.  
Item 35 - Portfolio @ \$2.90 each.  
Item 114 - Tissue paper @ \$1.01 per package.

13. STANDARD STATIONERY SUPPLY COMPANY  
2251 FOSTER AVENUE  
WHEELING, IL 60090 ESTIMATE \$130,706.18  
OWNER: DAVID WILSON, TREASURER

Low Unit Price: Items 51, 53, 58, 61, 63, 107, 108, 110  
and 111.

Total Low Unit Price: Items 3 and 4.

Item 3 - Tempera cake @ \$71.86 per case.  
Item 4 - Tempera cake refill @ \$.822 per box.  
Item 51 - Pencil, colored, drawing @ \$9.36 per set.  
Item 53 - Color sticks @ \$10.30 per set.  
Item 58 - Crayons, wax @ \$21.54 per case.  
Item 61 - Markers, felt tip @ \$5.91 per box.  
Item 63 - Color markers @ \$1.16 per box.  
Item 107 - Paste @ \$11.96 per case.  
Item 108 - Paste, art @ \$21.91 per case.

Item 110 - Glue, white, 4 oz. @ \$18.01 per case.  
Item 111 - Glue, white, gallon @ \$16.78 per case.

14. WINDTREE ENTERPRISES, INC.  
P.O. BOX 810700  
BOCA RATON, FL 33481-0700 ESTIMATE \$41,979.30  
OWNER: LESLIE B. FRANKEL, PRESIDENT

Low Unit Price: Item 18.  
Only Bid Received: Items 39 and 68.  
Tie Low Unit Price: Item 123.  
Total Low Unit Price: Items 72 and 73.

Item 18 - Palette, water color @ \$1.07 each.  
Item 39 - Sketchbook @ \$131 per case.  
Item 68 - Pen set @ \$24.50 per set.  
Item 72 - Knife handle and blades @ \$1.12 per set.  
Item 73 - Knife blades @ \$.45 per package.  
Item 123 - Mats, ready cut @ \$36.50 per package.

15. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$590,264.34. The award shall be made subject to the resolution of bid protests, if any.

RHH/mpj