

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD OF BID #150-ZZ11 – PORTABLE RADIO COMMUNICATIONS
EQUIPMENT AND ACCESSORIES, CATALOG DISCOUNT**

The purpose of this bid, opened on March 3, 2000, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of portable radio communications equipment and accessories, for use by various schools and departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the discount bid, but is not obligated to purchase any guaranteed amount. Of 47 vendors sent bid forms or card notices of this advertised bid, 3 responded, with 3 bids meeting specifications (not all vendors bid all items).

Inasmuch as no bids were submitted for Item 1 – ADI/PRYME, Item 2 – Aerotron-Repco, Item 3 – Bramco, Item 4 – CI Connectivity, Inc., Item 5 – CSE Associates Inc., Item 6 – CTI Products, Inc., Item 9 – Computer Automation Technology, Inc., Item 11 – Control Signal Corporation, Item 13 – Daniels Electronics, Ltd., Item 14 – Data Express, Item 15 – Digital Voice Systems, Inc., Item 17 – Genave Radio Communication, Item 18 – Information Station Specialists, Inc., Item 19 – Hark Systems, Item 20 – Harris RF Communications, Item 22 – ICOM America, Inc., Item 23 – InBus Engineering, Item 24 – Intek Global, Item 25 – JCA Technology, Item 26 – JPS Communications, Inc., Item 27 – KAVIcomm, Item 28 – Kantronics Wireless Modems, Item 29 – Kenwood Communications Corporation, Item 30 – Kenwood Corporation, Item 31 – LDG Electronics, Item 32 – Link Communications, Inc., Item 33 – Maxon America, Inc., Item 34 – Microcomm, Item 35 – Mobile Communications, Item 37 – OpenSky, Item 38 – Optaphone Systems, Inc., Item 39 – Option International, Item 40 – Page Tap, Inc., Item 41 – Pyramid Communications, Item 42 – Racal Communications, Inc., Item 43 – Racom, Item 44 – Ranger Electronic Communications, Inc., Item 45 – Rayfield Communications, Item 46 – S-COM Industries, Item 47 – Relm Wireless, Item 48 – SWS Security, Item 50 – SmarTrunk Systems, Inc., Item 51 – Sonik Technologies, Item 52 – Spectracom, Item 53 – Standard Communications, Item 54 – TES, Item 55 – Tait Electronics, Item 56 – Teledesign Systems, Inc., Item 58 – Transcrypt International – E.F. Johnson, Item 59 – Trident Micro Systems, Item 60 – Uniden, Item 61 – Vega Signaling Products, Item 62 – VoCom Products, Item 63 – Western Mobile Telephone Company, Item 64 – Wiseband, and Item 65 – Yaesu, the recommendation reflects that these items be rejected.

Inasmuch as all bids received for Item 36 – Motorola, are considered excessive under current market conditions, the recommendation reflects that all bids received for this item be rejected.

Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source

Various

M/WBE Eligibility

None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #150-ZZ11 – PORTABLE RADIO COMMUNICATIONS EQUIPMENT AND ACCESSORIES, CATALOG DISCOUNT, to purchase, at firm discounts, quantities, as may be required, of portable radio communications equipment and accessories, for use by various schools and departments, during the term of the bid, effective May 17, 2000, through May 16, 2001, as follows:

1. COOPER-GENERAL CORPORATION
175 FOUNTAINEBLEAU BOULEVARD, #1-K
MIAMI, FL 33172
OWNER: JOHN FRESCO

Only Discount Bid Received: Items 7, 8, 10, 12, 16, 21, 49, 57 and 66.

- Item 7 - CES Wireless Technologies @ 10% discount.
- Item 8 - Communication Specialists, Inc. @ 3% discount.
- Item 10 - Connect Systems – CSI @ 2% discount.
- Item 12 - DTC Communications, Inc. @ 20% discount.
- Item 16 - Ericsson Private Radio Systems @ 27% discount.
- Item 21 - IDA Corporation @ 25% discount.
- Item 49 - Selectone, Inc. @ 20% discount.
- Item 57 - Telemobile, Inc. @ 10% discount.
- Item 66 - Zetron @ 15% discount.

For Informational Purpose Only: Item 67 – Flat rate, per unit, to install M-DCPS supplied portable radios on school buses @ \$130 per hour.

2. Reject items 1 through 6, 9, 11, 13 through 15, 17 through 20, 22 through 48, 50 through 56, and 58 through 65.

Item 1 – ADI/PRYME.
Item 2 – Aerotron-Repco.
Item 3 – Bramco.
Item 4 – CI Connectivity, Inc.
Item 5 – CSE Associates, Inc.
Item 6 – CTI Products, Inc.
Item 9 – Computer Automation Technology, Inc.
Item 11 – Control Signal Corporation.
Item 13 – Daniels Electronics, Ltd.
Item 14 – Data Express.
Item 15 – Digital Voice Systems, Inc.
Item 17 – Genave Radio Communication.
Item 18 – Information Station Specialists, Inc.
Item 19 – Hark Systems.
Item 20 – Harris RF Communications.
Item 22 – ICOM America, Inc.
Item 23 – InBus Engineering.
Item 24 – Intek Global.
Item 25 – JCA Technology.
Item 26 – JPS Communications, Inc.
Item 27 – KAVIcomm.
Item 28 – Kantronics Wireless Modems.
Item 29 – Kenwood Communications Corporation.
Item 30 – Kenwood Corporation.
Item 31 – LDG Electronics.
Item 32 – Link Communications, Inc.
Item 33 – Maxon America, Inc.
Item 34 – Microcomm.
Item 35 – Mobile Communications.
Item 36 – Motorola.
Item 37 – OpenSky.
Item 38 – Optaphone Systems, Inc.
Item 39 – Option International.
Item 40 – Page Tap, Inc.

- Item 41 – Pyramid Communications.
- Item 42 – Racal Communications, Inc.
- Item 43 – Racom.
- Item 44 – Ranger Electronic Communications, Inc.
- Item 45 – Rayfield Communications.
- Item 46 – S-COM Industries.
- Item 47 – Relm Wireless.
- Item 48 – SWS Security.
- Item 50 – SmarTrunk Systems, Inc.
- Item 51 – Sonik Technologies.
- Item 52 – Spectracom.
- Item 53 – Standard Communications.
- Item 54 – TES.
- Item 55 – Tait Electronics.
- Item 56 – Teledesign Systems, Inc.
- Item 58 – Transcript International – E.F. Johnson.
- Item 59 – Trident Micro Systems.
- Item 60 – Uniden.
- Item 61 – Vega Signaling Products.
- Item 62 – VoCom Products.
- Item 63 – Western Mobile Telephone Company.
- Item 64 – Wiseband.
- Item 65 – Yaesu.

3. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$822,426. The award shall be made subject to the resolution of bid protests, if any.

RHH/rs