

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: REQUEST FOR APPROVAL OF SUPPLEMENTAL AWARDS ON TERM BIDS

The purpose of this request is to obtain prior approval of supplemental awards on the following term bids, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the bid terms expire.

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **APPROVE** the supplemental awards on the following term bids, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the bid terms expire.

(1)

Bid #024-SS02 – FIRE ALARM SERVICE CONTRACT, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, to service fire alarm systems, at various locations, for Maintenance and Operations, during the term of the bid, effective January 1, 1999, through December 31, 2000. The supplemental amount requested is based on the required monthly maintenance inspections, and additional requirements needed to correct the fire alarm deficiencies identified by the various jurisdictions.

Fund Source
0100-General

M/WBE Eligibility
None

1. ENGINEERING SYSTEMS TECHNOLOGY, INC.
2400 WEST 84 STREET, SUITE 9
HIALEAH, FL 33016
OWNER: ENRIQUE BORJA, PRESIDENT

2. SIMPLEX TIME RECORDER COMPANY
 3801 COMMERCE PARKWAY
 MIRAMAR, FL 33025
 OWNER: EDWARD G. WATKINS, PRESIDENT

ORIGINAL AWARD AMOUNT	\$591,000
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$66,403.44

(2)

Bid #039-TT02 – FIRE ALARM SERVICE CONTRACT BARBARA GOLEMAN SENIOR HIGH SCHOOL, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, to service fire alarm systems, at various locations, for Maintenance and Operations, during the term of the bid, effective January 1, 1999, through December 31, 2000. The supplemental amount requested is based on the required monthly maintenance inspections, and additional requirements needed to correct the fire alarm deficiencies identified by the various jurisdictions.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
0100-General	None

1. SIMPLEX TIME RECORDER COMPANY
 3801 COMMERCE PARKWAY
 MIRAMAR, FL 33025
 OWNER: EDWARD G. WATKINS, PRESIDENT

ORIGINAL AWARD AMOUNT	\$86,000
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$14,711.44

(3)

Bid #159-TT02 - FIRE ALARM SERVICE CONTRACT II, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, to service fire alarm systems, at various locations, for Maintenance and Operations, during the term of the bid, effective January 1, 1999, through December 31, 2000. The supplemental amount requested is based on the required monthly maintenance inspections, and additional requirements needed to correct the fire alarm deficiencies identified by the various jurisdictions.

Fund Source
0100-General

M/WBE Eligibility
None

1. BASS UNITED FIRE AND SECURITY SYSTEMS
1480 S.W. 3 STREET, BAY C9
POMPANO BEACH, FL 33069
OWNER: BRAD HIGDON, PRESIDENT

2. SIMPLEX TIME RECORDER COMPANY
3801 COMMERCE PARKWAY
MIRAMAR, FL 33025
OWNER: EDWARD G. WATKINS, PRESIDENT

ORIGINAL AWARD AMOUNT	\$852,128
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$254,691.04

(4)

Bid #258-VV02 – FIRE ALARM SERVICE CONTRACT III, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, to service fire alarm systems, at various locations, for Maintenance and Operations, during the term of the bid, effective January 1, 2000, through December 31, 2000. The supplemental amount requested is based on the required monthly maintenance inspections, and additional requirements needed to correct the fire alarm deficiencies identified by the various jurisdictions.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
0100-General	None

1. ENGINEERING SYSTEMS TECHNOLOGY, INC.
2400 WEST 84 STREET, SUITE 9
HIALEAH, FL 33016
OWNER: ENRIQUE BORJA, PRESIDENT
2. FLORIDA STATE FIRE AND SECURITY, INC.
3921 S.W. 47 AVENUE, SUITE 1004
DAVIE, FL 33314
OWNER: DAVID LANGBERG, PRESIDENT
3. SIMPLEX TIME RECORDER COMPANY
3801 COMMERCE PARKWAY
MIRAMAR, FL 33025
OWNER: EDWARD G. WATKINS, PRESIDENT

ORIGINAL AWARD AMOUNT	\$530,898.83
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$93,832.21

(5)

Bid #225-XX09M/WBE – CUSTODIAL FLOOR MACHINES, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of custodial floor machines, for various schools, during the term of the bid, effective October 20, 1999, through October 19, 2000. This supplemental award is requested due to increased usage by individual schools and Furniture, Fixtures and Equipment. Last contract usage averaged \$11,017 per month, while this year's usage has averaged \$28,150 per month. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contract period, minus the original award amount.

Fund Source
0100-General

M/WBE Eligibility
White Female

1. REX CHEMICAL
2270 N.W. 23 STREET
MIAMI, FL 33142
OWNER: BETTY GRANJA, PRESIDENT/C.E.O. (WF)

ORIGINAL AWARD AMOUNT	\$169,385
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$168,415

(6)

Bid #260-XX02 – FIRE EXTINGUISHERS, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of fire extinguishers, for Maintenance Materials Management stock, during the term of the bid, effective July 14, 1999, through July 30, 2000. This supplemental award is requested due to unanticipated requirements submitted by the Department of Transportation. Last contract usage averaged \$6,730.75 per month, while this year's usage has averaged \$8,273.91 per month. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contact period, minus the original award amount.

Fund Source
0100-General

M/WBE Eligibility
None

1. BISCAYNE HAVANA FIRE AND SAFETY
975 HIALEAH DRIVE
MIAMI, FL 33010
OWNER: DALLA CHRANS

ORIGINAL AWARD AMOUNT	\$66,191.34
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$33,095.58

(7)

Bid #261-XX07 - DIESEL FUEL (LOW SULFUR) SOUTH OF FLAGLER STREET - TRANSPORT DELIVERY, to establish a contract, to purchase, at a firm service charge, quantities, as may be required, of low sulfur diesel fuel, including escalation/de-escalation provision, for diesel prices and taxes, as contained in the terms and conditions of the bid, for the Department of Transportation Vehicle Maintenance, during the term of the bid, effective July 14, 1999, through July 13, 2000. This supplemental amount reflects an 80% increase in diesel fuel price, which represents the current market trend (OPIS prices). Last contract usage averaged \$82,487.20 per month, while this year's usage has averaged \$155,302.53 per month. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contract period, minus the original award amount.

Fund Source
0100-General

M/WBE Eligibility
None

1. MACMILLAN OIL COMPANY OF FLORIDA, INC.
2955 EAST 11 AVENUE
HIALEAH, FL 33013
OWNER: AMANCIO ALONSO, PRESIDENT

2. COASTAL REFINING AND MARKETING, INC.
P.O. BOX 13124
FORT LAUDERDALE, FL 33316
OWNER: ALBERTO ESPINO, PRESIDENT

ORIGINAL AWARD AMOUNT	\$1,320,071.48
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$543,558.88

(8)

Bid #013-ZZ04 - PRINTERS, COMPUTER, to establish a contract, to purchase, at firm discounts, quantities, as may be required, of computer printers, for various locations, during the term of the bid, effective October 20, 1999, through October 19, 2000. This supplemental award is requested due to higher than anticipated usage. This is a first time bid with no previous tracking history. The monthly usage has averaged approximately \$256,140. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contract period, minus the original award amount.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
Various	African American Male - No Dollar Amount

1. AZARAT MARKETING GROUP, INC.
1750 TIGERTAIL AVENUE
MIAMI, FL 33133
OWNER: TONY OPARA, PRESIDENT (AM)
2. CENTRAL DATA COMPUTER CENTERS, INC.
8855 GRISSOM PARKWAY
TITUSVILLE, FL 32780
OWNER: HEIDI BROMM, CONTROLLER
3. COMARK GOVERNMENT EDUCATION SALES, INC.
218 EAST ORANGE AVENUE
LAKE WALES, FL 33853
OWNERS: PHIL CORCORAN
CHUCK WOLANDE

4. DATA RESOURCE GROUP
3998 F.A.U. BOULEVARD, SUITE 100
BOCA RATON, FL 33431
OWNER: CRAIG MARTIN
5. DELL MARKETING, L.P.
ONE DELL WAY
ROUND ROCK, TX 78682
OWNER: MICHAEL DELL, C.E.O.
6. DIGITECH, INC.
5703 NORTH ANDREWS WAY
FORT LAUDERDALE, FL 33324
OWNER: MICHAEL MEDIPOR, PRESIDENT
7. EXECUTIVE SOURCE, INC.
200 NORTH DENNING DRIVE, SUITE 9
WINTER PARK, FL 32789
OWNER: RAY BAZZI
8. IBM CORPORATION
6301 N.W. 5 WAY
FORT LAUDERDALE, FL 33309
OWNER: LOU GESTNER, C.E.O.
9. INACOM INFORMATION SYSTEMS
8601 DUNWOOD PLACE, SUITE 538
ATLANTA, GA 30350
OWNER: GERALD A. GAGLIARDI, C.E.O.
10. L AND K MICRO SUPPLY, INC.
580 CHARCOT AVENUE
SAN JOSE, CA 95131
OWNER: KRISTA KAAAN, PRESIDENT
11. MACROLAND
611 SOUTH FREDERICK AVENUE
GAITHERSBURG, MD 20877
OWNER: OSCAR BONA

- 12. MEGABYTE INTERNATIONAL CORPORATION
5610 WEST SLIGH AVENUE, SUITE 106
TAMPA, FL 33634
OWNER: MARK LINDSAY, PRESIDENT
 - 13. POMEROY COMPUTER RESOURCES
5773 N.W. 158 STREET
MIAMI, LAKES FL 33014
OWNER: DAVE POMEROY
 - 14. PROSYS INFORMATION SYSTEMS, INC.
12983 S.W. 132 COURT
MIAMI, FL 33186
OWNER: MICHELLE CLERY, PRESIDENT
 - 15. SOFTWARE HOUSE INTERNATIONAL
6101 PALM TRACE DRIVE, SUITE 106
DAVIE, FL 33314
OWNER: THAI LEE, PRESIDENT/C.E.O.
 - 16. UNITED DATA TECHNOLOGIES, INC
7212 N.W. 56 STREET
MIAMI, FL 33166
OWNER: GERARD AMARO
- | | |
|-----------------------|-------------|
| ORIGINAL AWARD AMOUNT | \$2,000,000 |
| PREVIOUS SUPPLEMENTAL | \$0 |
| THIS SUPPLEMENTAL | \$1,073,681 |

(9)

Bid #015-ZZ04 - COMPUTER PERIPHERALS PARTS AND SUPPLIES, CATALOG DISCOUNT, to establish a contract, to purchase, at firm educational discounts, quantities, as may be required, of computer peripherals, parts and supplies, for various locations, during the term of the bid, effective October 20, 1999, through October 19, 2000. This supplemental award is requested due to higher than anticipated usage resulting from various types of computer parts and supplies needed for repair, and upgrades of existing equipment. This is a first time bid with no previous tracking history. The monthly usage has averaged approximately \$266,476. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contract period, minus the original award amount.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
Various	African American Female - No Dollar Amount African American Male - No Dollar Amount Hispanic Female - No Dollar Amount

1. ABC COMPUTERS, INC.
8145 N.W. 33 STREET
MIAMI, FL 33122
OWNER: LILIAN S. KRAZIEM, PRESIDENT (HF)
2. ABELNET, INC.
1081-10 AVENUE, S.E.
MINNEAPOLIS, MN 55414-1312
OWNER: CHERYL VOLKMAN, PRESIDENT
3. ADVANCED DATA TECHNOLOGY, INC.
8600 N.W. SOUTH RIVER DRIVE, SUITE 201
MIAMI, FL 33166
OWNER: GLEN THOMAS, PRESIDENT
4. ADVANCED MICRO SERVICES
12455 S.W. 42 STREET
MIAMI, FL 33175
OWNER: ALAIN AGRAMONTE, PRESIDENT

5. A PLUS COMPUTER SERVICE, INC.
6187 N.W. 167 STREET, H34
MIAMI, FL 33015
OWNER: RUDY JACKSON, PRESIDENT
6. APRICOT OFFICE SUPPLIES AND FURNITURE
386 N.E. 191 STREET
MIAMI, FL 33179
OWNER: STACEY SILVERA, VICE-PRESIDENT (AF)
7. AZARAT MARKETING CORPORATION
1750 TIGERTAIL AVENUE
MIAMI, FL 33133
OWNER: TONY OPARA, PRESIDENT (AM)
8. BCD COMPUTER DISTRIBUTIONS, INC.
1911 EAST FOWLER AVENUE
TAMPA, FL 33612
OWNER: LEE VACCARO
9. CDW GOVERNMENT, INC.
230 NORTH MILWAUKEE AVENUE
VERNON HILLS, IL 60061
OWNER: GREG ZEMAN
10. CENTRAL AUDIO VISUAL, INC.
1212 SOUTH ANDREWS AVENUE
FORT LAUDERDALE, FL 33316
OWNER: MICHAEL S. LEVER, PRESIDENT/C.E.O.
11. CENTRAL DATA, INC.
8855 GRISSOM PARKWAY
TITUSVILLE, FL 32780
OWNER: KANDY CRUNK, PRESIDENT/C.E.O
12. COMARK GOVERNMENT EDUCATION SALES, INC.
218 EAST ORANGE AVENUE
LAKE WALES, FL 33853
OWNERS: PHIL CORCORAN
CHUCK WOLANDE

13. COMPULAB INC.
7340 S.W. 48 STREET, #107
MIAMI, FL 33155
OWNER: VICENTE VAZQUEZ, PRESIDENT
14. COMPULINK, RESEARCH, INC.
3949 COMMERCE PARKWAY
MIRAMAR, FL 33025
OWNER: DR. SERGEY TSUKANOV
15. COMPUNET, INC.
6600 N.W. 27 AVENUE, W105
MIAMI, FL 33147
OWNER: ALVIN T. SMITH, PRESIDENT
16. COMPUTER ASSET MANAGEMENT, INC.
7418 S.W. 94 TERRACE
MIAMI, FL 33155
OWNER: DAN SCIPIONE
17. CUSTOM FIT, INC.
4425 BROOKFIELD CORPORATION DRIVE, SUITE 800
CHANTILLY, VA 20151-4019
OWNER: STEPHEN L. MILLS
18. DALY COMPUTERS, INC.
7-1 METROPOLITAN COURT
GAITHERSBURG, MD 20878
OWNER: RYAN T. YU, PRESIDENT
19. ERT GROUP, INC.
5703 NORTH ANDREWS WAY
FORT LAUDERDALE, FL 33309
OWNER: MICHAEL MEDIPOR
20. EARTHWALK COMMUNICATIONS, INC.
10262 BATTLEVIEW PARKWAY
MANASSAS, VA 20109-2336
OWNER: PEGGI MC CONNELL

21. EDUCATIONAL RESOURCES
DIVISION OF HAVAS INTERACTIVE, INC.
1550 EXECUTIVE DRIVE
ELGIN, IL 60123
OWNER: JOHN CROWLEY
22. F.I. COMPUTER SYSTEMS
7220 N.W. 31 STREET
MIAMI, FL 33122
OWNER: KEVIN F. MONTIERO, PRESIDENT
23. G.I. TECH, INC.
469 ATLANTIC AVENUE
EAST ROCKAWAY, NY 11518
OWNER: HANA ARAD, PRESIDENT
24. GALLOWAY OFFICE SUPPLIES
6802 S.W. 81 STREET
MIAMI, FL 33143
OWNER: JAIME TOURAL, PRESIDENT
25. GENESIS MEMORY, INC.
27134B PASEO ESPADA, 201
SAN JUAN CAPISTRANO, CA 92675
OWNER: JEAN MOLNAR
26. GRAYBAR
2125 N.W. 22 AVENUE
MIAMI, FL 33142
OWNER: CARL HALL
27. INACOM INFORMATION SYSTEMS
8601 DUNWOODY PLACE, SUITE 538
ATLANTA, GA 30350
OWNER: BILL FAIRFIELD
28. INTERWORLD COMMERCIAL ENTERPRISES, INC.
I.C.E., INC.
9400 N.W. 25 STREET
MIAMI, FL 33172
OWNER: CHRIS SELLATI

29. J-TECH INDUSTRIES, INC.
381 NORTH KROME AVENUE, SUITE 200
HOMESTEAD, FL 33030
OWNER: JEFFREY A. MILLER, PRESIDENT
30. LONG'S ELECTRONICS
2630-5 AVENUE SOUTH
IRONDALE, AL 35210
OWNER: CHRIS LONG
31. MACCENTER
3343 WEST COMMERCIAL BOULEVARD, SUITE 100
FORT LAUDERDALE, FL 33309
OWNER: MICHAEL J. FRANCE
32. MATRIX DATA
21555 DRAKE ROAD
P.O. BOX 368007
CLEVELAND, OH 44136
OWNER: VI OGRINC, VICE PRESIDENT
33. MEGABYTE INTERNATIONAL CORPORATION
5610 WEST SLIGH AVENUE, SUITE 106
TAMPA, FL 33634
OWNER: MARK LINDSAY, PRESIDENT
34. MICROWAREHOUSE, INC.
47 WATER STREET
NORWALK, CT 06854
OWNER: PETER GODFREY
35. MONARCH ELECTRONICS, INC.
P.O. BOX 414941
MIAMI BEACH, FL 33141-0941
OWNER: MARVIN STUART, PRESIDENT
36. MULTIPLE ZONES (P.C. ZONE, MAC ZONE, LEARNING
ZONE)
707 SOUTH GRADY WAY
RENTON, WA 98055
OWNER: PHIL LALJE

37. MYL-MICRO DATA TECHNOLOGY
12387 N.E. 6 AVENUE
NORTH MIAMI, FL 33161
OWNER: MYLRICK F. LAPOINTE
38. N-SYNCH TECHNOLOGIES
8 VANDERBILT, SUITE 101
IRVINE, CA 92618
OWNER: TIM BURKE
39. OFFICE EXPRESS SUPPLY
10701 N.W. 89 AVENUE
HIALEAH GARDENS, FL 33018
OWNER: RANDY GARCIA
40. PERSONAL COMPUTER PROVIDER
10850 NE 11 AVENUE
MIAMI, FL 33161
OWNER: PIERRE E. BATRAVIL
41. POMEROY COMPUTER RESOURCES
5773 N.W. 158 STREET
MIAMI LAKES, FL 33014
OWNER: DAVE POMEROY
42. PRE-OWNED ELECTRONICS, INC.
125 MIDDLESEX TURNPIKE
BEDFORD, MA 01730
OWNER: KEVIN J. BLIGH
43. QUEST GENERAL CORPORATION
1000 EAST ATLANTIC BOULEVARD, SUITE 201-G
POMPANO BEACH, FL 33060
OWNER: CLYDE CARRYL, PRESIDENT
44. R.B. TRUESDELL AND ASSOCIATES, INC.
5201 SEMINOLE BOULEVARD, SUITE 8
ST. PETERSBURG, FL 33708
OWNER: GLORIA TRUESDELL, PRESIDENT

45. R.S. COMPUTER SALES, INC.
2700 S.W. 3 AVENUE, SUITE 2F
MIAMI, FL 33129
OWNER: RICHARD D. SHELOW, PRESIDENT
46. SCANTRON QUALITY COMPUTERS
20200 EAST NINE MILE ROAD
ST. CLAIR SHORES, MI 48080
OWNER: MAURICE HUEY
47. SCHOOL WORLD SOFTWARE
3109 FORBES AVENUE
PITTSBURGH, PA 15213
OWNER: LINDA SCOLIERI
48. SOUTHERN COMPUTER REPAIR
2990 GATEWAY DRIVE, SUITE 500A
NORCROSS, GA 30071
OWNER: ROBERT MCMILLAN
49. STAIRWAY COMPUTING
761 N.W. 197 TERRACE
MIAMI, FL 33169
OWNER: ROBERT RHODES COLLINS
50. SUNCO ELECTRONICS
16150 N.W. 40 COURT
MIAMI, FL 33054-6262
OWNER: EDDIE MORRISON, PRESIDENT
51. THE MEGG CORPORATION OF GREENVILLE, INC.
122 PARK PLACE COURT
GREENVILLE, SC 29607
OWNER: TODD L. CAPPS, C.F.O.
52. UNITED DATA TECHNOLOGIES, INC.
7212 N.W. 56 STREET
MIAMI, FL 33166
OWNER: GERARD AMARO

53. VML ENTERPRISES, INC.
 825 BRICKELL BAY DRIVE, SUITE 1847
 MIAMI, FL 33131
 OWNER: MICHAEL VOLOVITZ

ORIGINAL AWARD AMOUNT	\$2,000,000
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$1,197,712

(10)

Bid #010-ZZ03 – FRESH BAGELS, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of fresh bagels, for the Food Service Program of the Department of Food and Nutrition, during the term of the bid, effective August 25, 1999 through August 20, 2000. This supplemental award is requested due to increased usage. Bagels are being purchased for fundraising activities and the a la carte program at secondary schools. Last contract usage has averaged \$7,861.33, per month, while this year's usage averaged \$13,513, per month. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contract period, minus the original award amount.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
0410-Food Service	None

1. BAGEL EMPORIUM
 FORMERLY MELANDRA, INC.
 1238 SOUTH DIXIE HIGHWAY
 CORAL GABLES, FL 33146
 OWNER: PAUL JACOBS, PRESIDENT
2. THE BAGEL EXPRESS INTERNATIONAL, INC.
 11616 KENDALL DRIVE
 MIAMI, FL 33176
 OWNER: HENRY HERZBRUN, PARTNER

ORIGINAL AWARD AMOUNT	\$91,369
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$70,787

RHH/lja