

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: RENEWAL OF BID #264-XX06 - DENTAL SUPPLIES AND EQUIPMENT, CATALOG DISCOUNT

The purpose of this bid, opened on May 18, 1999, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, of dental supplies and equipment, for various locations. The terms of agreement, as contained in the subject bid, awarded by the Board on July 14, 1999, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for one (1) additional one (1) year period. The contract is currently in its initial year. The awardees have agreed to renew for the final one (1) year renewal period, by letter, on file. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current prices, to benefit from fixed discounts during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI) indicates an increase of 3.7%.

Fund Source
0100-General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW** Bid #264-XX06 - DENTAL SUPPLIES AND EQUIPMENT, CATALOG DISCOUNT, to purchase, at firm discounts, quantities, as may be required, of dental supplies and equipment, for various locations, during the term of the bid, effective July 14, 2000, through July 13, 2001, as follows:

- Item 1 - Percent discount off catalog or price list, using purchase orders.
- Item 2 - Percent discount off catalog or price list, using credit cards.

1. ATLANTA DENTAL SUPPLY
3080 PRESIDENTIAL DRIVE
ATLANTA, GA 30340
OWNER: WILLIAM GORMAN

Item 1 - @ 10% discount.
2. BRASSELER, USA
800 KING GEORGE BOULEVARD
SAVANNAH, GA 31419
OWNER: PETER BRASSELER

Item 1 - @ 30% - 60% discount.
Item 2 - @ 0% discount.
3. COLUMBIA DENTOFORM CORPORATION
34-24 HUNTER'S POINT AVENUE
LONG ISLAND CITY, NY 11101
OWNER: JEFFREY PERLMAN

Item 1 - @ 20% discount.
Item 2 - @ 20% discount.
4. DENTSPLY CERAMCO
SIX TERRI LANE
BERLINGTON, NJ 08016
OWNER: JOHN MILES II, PRESIDENT

Item 1 - @ 25% discount.
Item 2 - @ 25% discount (+ 2% on total).
5. HENRY SCHEIN. INC.
135 DURYE A ROAD
MELVILLE, NY 11747
OWNER: STANLEY BERGMAN, PRESIDENT

Item 1 - @ 12% discount, 5% on film, alloy and
anesthetic.
Item 2 - @ 12% discount, 5% on film, alloy and
anesthetic.

6. OMEGA GROUP, INC.
7875 S.W. 40 STREET, SUITE 211
MIAMI, FL 33155
OWNER: MARCEL LECOOURS, PRESIDENT

Item 1 - @ 20% discount.

7. TICONIUM COMPANY
413 NORTH PEARL STREET
ALBANY, NY 12207-1311
OWNER: BILL REAGAN, PRESIDENT

Item 1 - @ 10% discount.

Item 2 - @ 10% discount.

8. ZAHN DENTAL COMPANY, INC.
520 SOUTH ROCK BOULEVARD
RENO, NV 89502
OWNER: NORMAN WEINSTOCK, PRESIDENT

Item 1 - @ 10% discount - Merchandise.

5% discount - Equipment, and 4% discount -
Teeth.

(First Annual Renewal And Final Year Of Contract)

9. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$27,911.14.

RHH/mpj