

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD OF BID #163-ZZ11 – AUDIO VISUAL, TELEVISION, RADIO,  
STUDIO EQUIPMENT, CCTV AND PERIPHERALS CATALOG  
DISCOUNT**

The purpose of this bid, opened on March 30, 2000, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of audio visual, television, radio, studio equipment, CCTV and peripherals, for various schools and departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the firm discounts bid, but is not obligated to purchase any guaranteed amount. Of 528 vendors sent bid forms or card notices of this advertised bid, 79 responded with 38 bids meeting specifications (not all vendors bid all items), 2 non-responsive bids (vendors did not bid product lines listed) and 39 no bids.

No bids were received for Item 4 – ACI International, Inc., Item 5 – Acrodyne, Item 9 – Adobe Systems, Inc., Item 10 – Advantor Corporation, Item 11 – Advid Soft Image, Item 12 – AEMC Instruments, Item 13 – Agfa Corporation, Item 15 – Alarm Saf, Item 16 – Alcatel, Item 17 – Alias/Wavefront, Item 23 – American, Item 25 – American Parking Equipment, Inc., Item 27 – Ampex Corporation, Item 28 – AMPRO, Item 30 – Anacomp, Inc., Item 33 – Andrews Corporation, Item 35 – Anixter, Item 44 – ASC Audio Visual Corporation, Item 48 – Audio Precision, Item 51 – Autodesk, Item 52 – Automatic Control Systems, Item 57 – Belar Electronic, Item 60 – BES, Item 66 – Bird Elec. Corporation, Item 68 – Blossom, Item 76 – BTS, Item 83 – Calumet Coach Company, Item 84 – Calumet Photographic, Inc., Item 87 – CBM Metal, Item 88 – CEIA-USA Ltd., Item 90 – Channel Master, Inc., Item 92 – Chisholm, Item 95 – Cine 60, Inc., Item 97 – Ciprico, Inc., Item 101 – Comark, Item 104 – Comwave, Item 105 – Conifer, Item 106 – Continental Electronics, Item 107 – Continental Video, Item 112 – Crown Technical Systems, Inc., Item 116 – Data Translation, Item 118 – Davis Technologies, Item 119 – Dawn Satellite, Item 124 – DH Satellite, Item 125 – Diaquest, Inc., Item 126 – Dielectric Communications, Item 129 – Digital Graphix, Inc., Item 131 – Digital

Video Systems, Inc., Item 132 - Discreet Logic, Item, 133 - Display Devices, Inc., Item 135 - Dolby, Item 136 - Dolly, Item 144 - ECO-Aire Systems, Item 145 - Econo Broadcast Services, Inc., Item 148 - ELECTROGIG, Item 149 - Electrohome, Ltd., Item 153 - Emcee Micro-Wave Equipment, Item 154 - Emcor Rack, Item 155 - Ensemble Designs, Item 157 - Ergo Industries, Inc., Item 160 - Faroudja Laboratories, Inc., Item 161 - Fast Electronic U.S., Inc., Item 166 - Frame Rate Lab, Inc., Item 171 - FWB, Inc., Item 172 - Garrett Metal Detectors, Item 182 - Great American Market, Item 183 - Group 4 Securitas Technology Corporation, Item 186 - H.E.S./Hanchett Entry Systems, Inc., Item 189 - Harris, Item 190 - Hedco, Item 195 - Howtek, Inc., Item 197 - Hyodong Telecom Co., Ltd., Item 200 - Image North Technologies (ImMix), Item 204 - Innovative TV Equipment, Item 205 - Inter-M, Item 207 - ITE, Item 208 - Jason-Kendall, Item 210 - Jovian Logic Corporation, Item 214 - Kinetix, Item 216 - Komoto, Item 217 - Kowa Optimed, Inc., Item 219 - Kroy, Item 220 - L.N.R. Communications, Inc., Item 221 - Larcan, Item 225 - Leitch, Inc., Item 226 - Lemo USA, Inc., Item 227 - Lightning Deterrent Corporation, Item 229 - LINK Electronics, Item 232 - Logitek, Item 233 - Louth, Item 237 - Lucent Technologies (AT&T), Item 240 - Macromedia, Item 243 - Maico, Item 246 - Mark Antenna Products, Item 247 - Marti Electronic, Item 249 - Matthey, Item 252 - MCL Satellite Transmission Equipment, Item 253 - McRoberts Software (Comet CG), Item 254 - Media Solutions, Item 256 - MicroNet Technology, Inc., Item 259 - Microwave Radio Equipment, Item 262 - Minerva Systems, Inc., Item 265 - Missco Corporation, Item 267 - Modulation Sciences, Inc., Item 268 - Moseley Associates Broadcast Equipment, Item 271 - NDS, Item 273 - Nicom, Item 274 - Nida, Item 277 - Norsat Satellite Products, Item 280 - Nucomm, Inc., Item 281 - Nurad Micro-wave Equipment, Item 282 - Nutek, Item 284 - Nvision, Inc., Item 286 - Odetics Broadcast, Item 289 - Optibase, Inc., Item 290 - Orban Associates, Item 291 - Ortophone, Item 292 - Otari Audio Products, Item 293 - Pacific Recorder Broadcast Audio Consoles, Item 294 - Pacific Research, Item 298 - Patriot, Item 305 - Photomart, Item 306 - Pinnacle Micro, Inc., Item 312 - Porta-Pattern, Item 314 - Presenter, Item 315 - Pride Enterprises, Item 316 - Prime Image, Inc., Item 324 - Quintech, Item 332 - Rofu International Corporation, Item 341 - Sayett Technology, Item 343 - Scan-It, Item 345 - Scientific Atlanta Cable and Satellite Systems, Item 346 - Scitex Digital Video (Abekas), Item 347 - Secura Key, Item 356 - Sierra Design Labs, Item 358 - Sigma Designs, Inc., Item 361 - Silicon Graphics, Item 364 - Snell and Wilcox, Inc., Item 368 - Sound Technology, Item 371 - Southwest Wire and Cable, Inc., Item 372 - Spectral, Inc., Item 374 - Stainless, Inc., Item 379 - SVS, Inc., Item 383 - System Sensor, Item 389 - Tecton, Item 390 - Tekniche Scan Converters, Item 394 - Telepak, Item 395 -

Telescript, Inc., Item 397 – TFT, Inc., Item 399 – The VIDEOFAX Company, Item 400 – Thomcast, Item 406 – Total Spectrum Manufacturing, Item 407 – Trinity AVR, Item 411 – TTC Larcen, Item 412 – TVL/Television Laboratories, Item 416 – Utah Scientific, Item 418 – Varian, Item 425 – Video Logics, Item 426 – VideoComm Technologies, Item 428 – Videomedia, Inc., Item 435 – Vision Factory, Item 436 – Vision Research Corporation, Item 438 – VTTI/Visions Televideo Technologies, Inc., Item 439 – Walter Brewer Corporation, Item 440 – Wavefront, Item 441 – Webb Electronics, Inc., Item 442 – Wegener Communications, Item 449 – Xaos Tools, Item 450 – Xyros Systems, Inc., Item 453 – YEM America, Inc., Item 454 – Zaxcom Video and Item 456 – Zenographics. The recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 – Bidding Process – Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source

Various

M/WBE Eligibility

African-American Female - No Dollar Amount  
Hispanic Female – No Dollar Amount  
Hispanic Male – No Dollar Amount

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid #163-ZZ11 – AUDIO VISUAL, TELEVISION, RADIO, STUDIO EQUIPMENT, CCTV AND PERIPHERALS CATALOG DISCOUNT, to purchase, at firm discounts, quantities, as may be required, of audio visual, television, radio, studio equipment, CCTV and peripherals, for various schools and departments, during the term of the bid, effective May 17, 2000, through May 16, 2001, as follows:

1. A 1 ALARM SUPPLY  
2858 STIRLING ROAD  
HOLLYWOOD, FL 33020  
OWNER: ROSE YOUNG, PRESIDENT

- Item 21 - Altman Stage Lighting @ 26% discount (CCTV).
- Item 78 - Burle Security Systems @ 40% discount (CCTV).
- Item 93 - Chugai @ 46% discount (CCTV).
- Item 173 - GBC @ 10% (CCTV).
- Item 179 - GO-Video @ 15% discount (CCTV).
- Item 206 - International Space Optics @ 38% discount (CCTV).
- Item 212 - Kalatel Engineering, Inc. @ 6% discount (CCTV).
- Item 213 - Keri Systems @ 0% discount (CCTV).
- Item 278 - Northern Computers @ 14% discount (CCTV).
- Item 288 - Optex, Inc. @ 10% discount (CCTV).
- Item 303 - Philips @ 40% discount (CCTV).
- Item 313 - Premier Wireless, Inc. @ 35% discount (CCTV).
- Item 338 - Samsung @ 15% discount (CCTV).
- Item 360 - Silent Witness Enterprises @ 34% discount (CCTV).
- Item 424 - Video Larm @ 11% discount (CCTV).
- Item 457 - Zero Stantron @ 10% discount (CCTV).

2. AFP INDUSTRIES, INC.  
4436 S.W. 74 AVENUE  
MIAMI, FL 33155  
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT (HF)

- Item 74 - Bretford Manufacturing, Inc. @ 28% discount (A/V).
- Item 81 - Califone International, Inc. @ 38% discount (A/V).
- Item 99 - Claridge Products & Equipment, Inc. @ 32% discount (A/V).
- Item 115 - Da-Lite Screen Co., Inc. @ 22% discount (A/V).
- Item 139 - Draper Shade & Screen Co., Inc. @ 22% discount (A/V).
- Item 185 - H. Wilson @ 38% discount (A/V).
- Item 187 - Hamilton @ 25% discount (A/V).
- Item 238 - Luxor Corporation @ 28% discount (A/V).
- Item 300 - Peerless, Inc. @ 46% discount (A/V).
- Item 509 - Balance of dealer/distributor line @ 18% discount.
- Item 510 - Installation @ \$28 per hour.

3. ADVANCED TECHNOLOGY SYSTEMS INTEGRATORS  
CORPORATION  
9100 SOUTH DADELAND BLVD., SUITE 907  
MIAMI, FL 33156  
OWNER: VINCENT VENTO, PRESIDENT

- Item 8 - Ademco @ 30.5% discount (CCTV).
- Item 19 - Alpha Systems Lab @ 21% discount (CCTV).
- Item 22 - Altronix Corporation @ 17% discount (CCTV).
- Item 24 - American Dynamics @ 19% discount (CCTV).
- Item 34 - Anicom, Inc. @ 20% discount (CCTV).
- Item 47 - Atlas/Soundolier @ 30.5% discount (CCTV).
- Item 58 - Belden Cable @ 20% discount (CCTV).
- Item 70 - Bogen Communication, Inc. @ 30.5% discount (CCTV).
- Item 75 - BSAF (video tapes) @ 0% discount (CCTV).
- Item 78 - Burle Security Systems @ 16% discount (CCTV).
- Item 93 - Chugai @ 30.5% discount (CCTV).
- Item 121 - Dedicated Micros @ 21% discount (CCTV).
- Item 123 - Detection Systems, Inc. @ 18% discount (CCTV).
- Item 127 - Digi Spec Corporation @ 30.5% discount (CCTV).
- Item 134 - Ditek @ 21% discount (CCTV).
- Item 152 - ELMO Manufacturing Corporation @ 21% discount (CCTV).
- Item 169 - Fuji @ 0% discount (CCTV).
- Item 170 - Fujinon, Inc. @ 19% discount (CCTV).
- Item 173 - GBC @ 30.5% discount (CCTV).
- Item 184 - Gyyr @ 25% discount (CCTV).
- Item 193 - Hitachi Denshi America, Ltd. @ 21% discount (CCTV).
- Item 196 - Hughes-JVC @ 30.5% discount (CCTV).
- Item 199 - Ikegami Electronics (USA), Inc. @ 21% discount (CCTV).
- Item 206 - International Space Optics S.A. CCTV lens @ 30.5% discount (CCTV).
- Item 212 - Kalatel Engineering, Inc. @ 18% discount (CCTV).
- Item 213 - Keri Systems @ 16% discount (CCTV).
- Item 231 - Locknetics Security Engineering @ 16% discount (CCTV).
- Item 251 - Maxwell (video tapes) @ 0% discount (CCTV).
- Item 266 - Mitsubishi @ 30.5% discount (CCTV).
- Item 278 - Northern Computers @ 30.5% discount (CCTV).

- Item 295 - Panasonic @ 25% discount (CCTV).
- Item 301 - Pelco @ 28% discount (CCTV).
- Item 303 - Philips @ 16% discount (CCTV).
- Item 313 - Premier Wireless @ 18% discount (CCTV).
- Item 331 - Robot @ 19% discount (CCTV).
- Item 339 - Sanyo Electronics @ 16% discount (CCTV).
- Item 348 - Securitron Magalock Corporation @ 28% discount (CCTV).
- Item 349 - Security Door Controls @ 16% discount (CCTV).
- Item 352 - Sensormatic @ 19% discount (CCTV).
- Item 353 - Sharp @ 16% discount (CCTV).
- Item 360 - Silent Wireless Enterprises @ 40% discount (CCTV).
- Item 365 - Sony @ 21% discount (CCTV).
- Item 375 - Stantron @ 16% discount (CCTV).
- Item 386 - TDK @ 0% discount (CCTV).
- Item 421 - Vicon Industries, Inc. @ 21% discount.
- Item 424 - Video Larm @ 21% discount (CCTV).
- Item 437 - VMI/Visual Methods, Inc. @ 21% discount (CCTV).
- Item 443 - West Penn Wire/CDT @ 0% discount (CCTV).
- Item 446 - Winsted @ 15% discount (CCTV).
- Item 457 - Zero Stantron @ 16% discount (CCTV).
- Item 458 - Hitachi monitors/receivers @ 18% discount.
- Item 459 - JVC monitors/receivers @ 18% discount.
- Item 460 - Magnavox monitors/receivers @ 18% discount.
- Item 461 - Panasonic monitors/receivers @ 25% discount.
- Item 462 - RCA monitors/receivers @ 18% discount.
- Item 463 - Sharp monitors/receivers @ 18% discount.
- Item 464 - Sony monitors/receivers @ 18% discount.
- Item 465 - Zenith monitors/receivers @ 18% discount.
- Item 466 - Installation of TV brackets @ \$22.50 per installation.
- Item 467 - 1/2" electrical metallic tubing @ \$2.80 per ft. installed.
- Item 468 - 3/4" EMT installed @ \$3 per ft.
- Item 469 - 1" EMT installed @ \$4.05 per ft.
- Item 470 - 1-1/4" EMT installed @ \$6.60 per ft.
- Item 471 - 1-1/2" EMT installed @ \$6.84 per ft.
- Item 472 - 2" EMT installed @ \$9.50 per ft.
- Item 473 - 1/2" intermediate conduit installed @ \$2.70 per ft.
- Item 474 - 3/4" intermediate conduit installed @ \$2.85 per ft.
- Item 475 - 1" intermediate conduit installed @ \$3.70 per ft.

- Item 476 - 1-1/4" intermediate conduit installed @ \$4.10 per ft.
- Item 477 - 1-1/2" intermediate conduit installed @ \$4.60 per ft.
- Item 478 - 2" intermediate conduit installed @ \$4.90 per ft.
- Item 479 - 1/2" rigid conduit installed @ \$3.22 per ft.
- Item 480 - 3/4" rigid conduit installed @ \$3.40 per ft.
- Item 481 - 1" rigid conduit installed @ \$3.88 per ft.
- Item 482 - 1-1/4" rigid conduit installed @ \$4.47 per ft.
- Item 483 - 1-1/2" rigid conduit installed @ \$4.90 per ft.
- Item 484 - 2" rigid conduit installed @ \$5.70 per ft.
- Item 485 - 1/2" PVC Schedule 40 installed @ \$30.80 per 10 ft.
- Item 486 - 3/4" PVC Schedule 40 installed @ \$33 per 10 ft.
- Item 487 - 1" PVC Schedule 40 installed @ \$44 per 10 ft.
- Item 488 - 1-1/4" PVC Schedule 40 installed @ \$72.60 per 10 ft.
- Item 489 - 1-1/2" PVC Schedule 40 installed @ \$75.20 per 10 ft.
- Item 490 - 2" PVC Schedule 40 installed @ \$83.72 per 10 ft.
- Item 491 - Cable, CCTV, tilt-pan-zoom power installed @ \$.39 per ft.
- Item 492 - Cable, CCTV signal, non-plenum rated installed @ \$.39 per ft.
- Item 493 - Cable, CCTV plenum rated installed @ \$.69 per ft.
- Item 494 - Concrete poles, hollow to 32 ft., supply and install @ \$1,649 each.
- Item 495 - Asphalt repairs @ \$5 per ft.
- Item 496 - Concrete repairs @ \$8 per ft.
- Item 497 - Trenching @ \$8 per ft.
- Item 498 - Interior camera, lens installation @ \$28 each.
- Item 499 - All exterior installations @ \$57 each.
- Item 500 - Exterior and interior cameras installation @ \$57 each.
- Item 501 - Connection of power supply to cameras @ \$45 each.
- Item 502 - Install and terminate multiplexor w/keyboard @ \$67.50 each.
- Item 503 - Install and terminate VCR and rack kit @ \$22.50 each.
- Item 504 - Install and terminate monitors and console rack mounting kit @ \$15 each.

- Item 505 - Interior junction boxes w/covers installation @ \$11.25 each.
- Item 506 - Interior junction boxes w/covers installation @ \$22.50 each.
- Item 507 - Exterior junction boxes installation @ \$15 each.
- Item 508 - Exterior junction boxes installation @ \$25 each.
- Item 509 - Balance of the dealers/distributors lines @ 20% discount.
- Item 510 - CCTV installation @ \$42.50 per hour.

4. ANICOM, INC.

2525 DAVIE RD., #350  
 FT. LAUDERDALE, FL 33317  
 OWNER: SCOTT ANIXTER

- Item 1 - 3M @ 15% discount (Peripherals).
- Item 7 - ADC Telecommunications, Inc. @ 15% discount (Peripherals).
- Item 26 - American Power Corporation @ 10 discount (Peripherals).
- Item 45 - Ascend Communications, Inc. @ 10% discount (Peripherals).
- Item 46 - ASK Products, Inc. @ 10% discount (Peripherals).
- Item 58 - Belden Cable @ 10% discount (Peripherals).
- Item 63 - Best Uninterruptable Power @ 7% discount (Peripherals).
- Item 67 - Blonder-Tongue Laboratories @ 5% discount (A/V).
- Item 70 - Bogen Communications @ 5% discount (A/V, Peripherals).
- Item 78 - Burle Security Systems @ 10% discount (CCTV, Peripherals).
- Item 80 - C & K Systems, Inc. @ 10% discount (A/V, Peripherals).
- Item 93 - Chugai @ 15% discount (CCTV) and 10% discount (Peripherals).
- Item 117 - Datatek @ 10% discount (Peripherals).
- Item 303 - Philips @ 10% discount (CCTV, Peripherals).
- Item 338 - Samsung @ 10% discount (Peripherals).
- Item 405 - Toshiba @ 5% discount (CCTV, Peripherals).
- Item 414 - Ultrak @ 7% discount (CCTV) and 10% discount (Peripherals).
- Item 421 - Vicon Industries, Inc. @ 10% discount (CCTV, Peripherals).



- Item 443 - West Penn Wire/CDT @ 5% discount (Peripherals).
- Item 448 - Wiremold @ 15% discount (Peripherals).

5. APRICOT OFFICE SUPPLIES AND FURNITURE, INC.  
386 N.E. 191 STREET  
MIAMI, FL 33179  
OWNER: MARLENE BERNARD

(AF)

- Item 1 - 3M @ 15% discount (A/V).
- Item 42 - Appollo Presentation Products @ 15% discount (A/V, Peripherals).
- Item 74 - Bretford Manufacturing, Inc. @ 40% discount (A/V).
- Item 86 - Canon USA @ 15 % discount (A/V), TV/Radio, Peripherals.
- Item 174 - General Electric @ 15% discount (A/V, TV/Radio).
- Item 175 - General Electric (projection lamps) @ 15% discount (A/V).
- Item 191 - Hewlett Packard @ 15% discount (A/V).
- Item 251 - Maxwell (video tapes) @ 40% discount (A/V).
- Item 266 - Mitsubishi @ 15% discount (A/V, TV/Radio).
- Item 295 - Panasonic @ 15% discount (A/V, TV/Radio).
- Item 303 - Philips @ 15% discount (A/V, TV/Radio).
- Item 304 - Philips (projection lamps) @ 15% discount (A/V, TV/Radio).
- Item 310 - Polaroid Corporation @ 15% discount (A/V, TV/Radio).
- Item 319 - Proscan @ 15% discount (A/V).
- Item 325 - Quasar @ 10% discount (A/V, TV/Radio).
- Item 338 - Samsung @ 10% discount (A/V, TV/Radio).
- Item 339 - Sanyo Electronics @ 10% discount (A/V, TV/Radio).
- Item 340 - Sanyo Fisher USA @ 10% discount (A/V, TV/Radio).
- Item 365 - Sony @ 10% discount (A/V, TV/Radio).
- Item 386 - TDK @ 15% discount (A/V, TV/Radio).
- Item 405 - Toshiba @ 15% discount (A/V, TV/Radio).
- Item 455 - Zenith @ 15% discount (A/V, TV/Radio).
- Item 461 - Panasonic monitors/receivers @ 15% discount.
- Item 463 - Sharp monitors/receivers @ 15% discount.
- Item 464 - Sony monitors/receivers @ 15% discount.
- Item 465 - Zenith monitors/receiver @ 15% discount.
- Item 509 - Balance of dealer/distributor line @ 10% discount.

6. AUDIO VISUAL SOLUTIONS CORPORATION  
P. O. BOX 222126  
HOLLYWOOD, FL 33022  
OWNER: BARRY C. JACKSON, PRESIDENT

- Item 42 - Appollo Presentation Products @ 35% discount (A/V).
- Item 47 - Atlas/Soundolier @ 40% discount (A/V).
- Item 74 - Bretford Manufacturing, Inc. @ 41.5% discount (A/V).
- Item 77 - Buhl Industries @ 34% discount (A/V) and 12% discount (TV/Radio).
- Item 86 - Canon USA, Inc. @ 25% discount (A/V, TV/RADIO).
- Item 91 - Chief Manufacturing, Inc. @ 15% discount (A/V).
- Item 99 - Claridge Products & Equipment, Inc. @ 31% discount (A/V).
- Item 103 - Comprehensive Video Group @ 21.1% discount (A/V).
- Item 115 - Da-Lite Screen Co., Inc., @ 30% discount (A/V).
- Item 122 - Delta Designs @ 25% discount (A/V, TV/Radio, CCTV).
- Item 139 - Draper Shade and Screen Co., Inc. @ 28% discount (A/V).
- Item 140 - Dukane @ 40.1% discount (A/V).
- Item 142 - Eastman Kodak Co. @ 33% discount (A/V).
- Item 147 - EIKE International, Inc. @ 37.1% discount (A/V).
- Item 152 - ELMO MFG. Corp. @ 32% discount (A/V, TV/Radio).
- Item 159 - Extron Electronics @ 25% discount (A/V).
- Item 163 - FEC @ 12% discount (A/V).
- Item 174 - General Electric @ 18% discount (TV/Radio).
- Item 185 - H. Wilson @ 38% discount (A/V).
- Item 236 - Lucasey Manufacturing Corp. @ 15% discount (A/V).
- Item 238 - Luxor Corporation @ 38% discount (A/V).
- Item 241 - Magnavox/Radio @ 21.1% (A/V).
- Item 245 - Marantz Professional Products @ 22% discount (A/V).
- Item 297 - Paso Sound Lecterns @ 35% discount (A/V).
- Item 300 - Peerless, Inc. @ 32% discount (A/V).
- Item 303 - Philips @ 30% discount (A/V).

- Item 317 - Progressive Marketing Products @ 28% discount (A/V).
- Item 319 - Proscan @ 28% discount (A/V, TV/Radio).
- Item 326A - RCA @ 21.1% discount (A/V, TV/Radio).
- Item 327 - Radio Design Labs @ 21.1% discount (A/V).
- Item 340 - Sanyo Fisher USA @ 40% discount (A/V).
- Item 355 - Shure @ 36% discount (A/V).
- Item 369 - Soundcraft @ 20% discount (A/V.)
- Item 401 - Thomson @ 21.1% discount (A/V, TV/Radio).
- Item 415 - Ushio (Projection Lamps) @ 61.8% (A/V, TV/Radio).
- Item 417 - VanSan Corporation @ 18% discount (A/V).
- Item 427 - Videolabs, Inc. @ 22% discount (A/V).
- Item 429 - Videonics @ 16% discount (A/V).
- Item 433 - Viking Cases @ 35% discount (A/V).
- Item 445 - Wiko (projection lamps) @ 0% discount (A/V, TV/Radio).
- Item 460 - Magnavox monitors/receivers @ 21.1% discount.
- Item 462 - RCA monitors/receivers @ 21.1% discount.
- Item 466 - Installation of TV brackets @ \$250 each.
- Item 509 - Balance of dealer/distributor line @ 21.1 % discount AVS Full Line Catalog.
- Item 510 - Installation @ \$ 75 per hour (A/V, TV/Radio).

7. B & H PHOTO VIDEO  
 420 NINTH AVENUE  
 NEW YORK, NY 10001  
 OWNER: HENRY POSNER, PRESIDENT

- Item 1 - 3M @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 18 - Allen Avionics, Inc. @ 18% (A/V, TV/Radio, CCTV and Peripherals).
- Item 21 - Altman Stage Lighting @ 28% (A/V, TV/Radio, CCTV and Peripherals).
- Item 36 - Anton/Bauer, Inc. @ 35% (A/V, TV/Radio, CCTV and Peripherals).
- Item 37 - Anvil Cases @ 10% (A/V, TV/Radio, CCTV and Peripherals).
- Item 38 - Aphex Systems Ltd. @ 40% discount 100 Series. (A/V, TV/Radio, CCTV and Peripherals) and 30% discount Pro Series (A/V, TV/Radio, CCTV and Peripherals).

- Item 39 - Apogee @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 41 - Applied Magic @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 43 - Artel @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 47 - Atlas/Soundolier @ 60% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 49 - Audio Technica U.S., Inc. @ 40% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 54 - Avid Technology, Inc. @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 59 - Bencher, Inc. @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 61 - Bescor @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 62 - Bessler @ 36% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 64 - Beyerdynamic, Inc. @ 40% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 71 - Bogen @ 36% discount Tripods (A/V, TV/Radio, CCTV, Peripherals), 33% discount Light Stuff (A/V, TV/Radio, CCTV, Peripherals), 28% discount Elinchrome (A/V, TV/Radio, CCTV, Peripherals) and 25% discount Wixard (A/V, TV/Radio, CCTV, Peripherals).
- Item 74 - Bretford Manufacturing, Inc. @ 45% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 81 - Califone International, Inc. @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 86 - Canon USA, Inc. @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 89 - Century Precision Optics @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 91 - Chief Manufacturing, Inc. @ 12% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 96 - Cinema Products Corporation @ 12% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 103 - Comprehensive Video Group @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).

- Item 111 - Crown International, Inc. @ 66% discount MICS (A/V, TV/Radio, CCTV and Peripherals) and 39% discount Amplifiers (A/V, TV/Radio, CCTV and Peripherals).
- Item 113 - CSI @ 15% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 115 - Da-Lite Screen Co, Inc. @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 120 - DBX, Inc. @ 32% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 128 - Digidesign, Inc. @ 18% discount (A/V, TV/Radio, CCTV and Peripherals) excluding TDM/Pro Tools.
- Item 130 - Digital Processing System, Inc. @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 139 - Draper Shade and Screen Co., Inc. @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 140 - Dukane @ 50% discount Overhead (A/V, TV/Radio, CCTV and Peripherals) and 35% discount LCD (A/V, TV/Radio, CCTV and Peripherals).
- Item 142 - Eastman Kodak Company @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 143 - ECHOLab, Inc. @ 25.5% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 151 - Electro-Voice, Inc. @ 45% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 152 - ELMO Manufacturing Corp. @ 32% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 162 - Fast Forward Video @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 163 - FEC @ 15% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 164 - FOR-A Corporation of America @ 15% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 165 - Fostex Corporation of America @ 38% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 167 - Frezzi Energy Systems @ 28% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 168 - Frezzolini Electronics, Inc. @ 28% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 170 - Fujinon @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).

- Item 173 - GBC cables @ 30% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 175 - General Electric (projection lamps) @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 178 - Gitzo @ 35% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 179 - Go-Video @ 10% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 188 - Hamlet @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 193 - Hitachi Denshi America, Ltd. @ 10% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 194 - Hotronic, Inc. @ 16% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 198 - IDX Technology @ 24% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 209 - JBL Professional @ 35% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 211 - JVC Professional Products Company @ 22% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 215 - Knox Video Products @ 22% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 222 - Leader Instruments Co. @ 15% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 224 - Leightronix, Inc. @ 17% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 228 - Lightware @ 27% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 230 - Listec Video Corporation @ 17% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 234 - Lowel-Light Manufacturing, Inc. @ 32% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 235 - LTM Corporation of America @ 33% discount Tungsten (A/V, TV/Radio, CCTV and Peripherals) and 28% discount Hmi (A/V, TV/Radio, CCTV and Peripherals).
- Item 238 - Luxor Corporation @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 239 - Mackie Designs, Inc. @ 34% discount (A/V, TV/Radio, CCTV and Peripherals) and @ 23% discount Digital (A/V, TV/Radio, CCTV and Peripherals).

- Item 242 - Magni Systems, Inc. @ 12% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 245 - Marantz Professional Products @ 30% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 248 - Matrox Electronic Systems, Ltd. @ 15% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 250 - Maxell @ 15% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 251 - Maxwell (video tapes) @ 15% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 255 - Media-100 Editing Systems @ 15% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 256 - MicroNet Technology, Inc. @ 10% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 260 - Miller Fluid Heads (USA), Inc. @ 30% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 263 - Minolta @ 40% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 264 - Miranda @ 12% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 266 - Mitsubishi @ 10% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 269 - Nady Systems, Inc. @ 45% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 270 - Navitar, Inc. @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 275 - Nigel B. Furniture @ 18% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 276 - Nikon, Inc. @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 279 - Nova Systems, Inc. @ 15% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 283 - NView Corporation @ 10% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 288 - Optex, Inc. (USA) @ 8% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 295 - Panasonic @ 18% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 307 - Pinnacle Systems, Inc. @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 309 - Play, Inc. @ 10% discount (A/V, TV/Radio, CCTV and Peripherals).

- Item 310 - Polaroid Corporation @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 311 - Porta-Brace/K & H Products, Ltd. @ 15% discount up to \$200 on list (A/V, TV/Radio, CCTV and Peripherals) and @ 20% discount \$200 and up on list (A/V, TV/Radio, CCTV and Peripherals).
- Item 321 - Q-TV @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 328 - Rane Corporation @ 38% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 336 - Sachtler @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 337 - Samson @ 45% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 339 - Sanyo Electronics @ 35% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 344 - Schneider Optics, Inc. @ 40% discount lens (A/V, TV/Radio, CCTV and Peripherals), 50% discount Loops (A/V, TV/Radio, CCTV and Peripherals), 35% discount Projection Lenses (A/V, TV/Radio, CCTV and Peripherals), 45% discount Lens Caps (A/V, TV/Radio, CCTV and Peripherals) and 28% discount Sutters (A/V, TV/Radio, CCTV and Peripherals).
- Item 351 - Sennheiser Electronics @ 40% discount, micophones only (A/V, TV/Radio, CCTV and Peripherals).
- Item 353 - Sharp @ 15% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 355 - Shure @ 36% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 365 - Sony @ 24% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 367 - Sony Business and Professional Group @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 373 - Spirit by Soundcraft @ 32% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 381 - Sylvania/Osram (projection lamps) @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 382 - Symetrix, Inc. @ 34% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 385 - Tascam/TEAC @ 34% discount (A/V, TV/Radio, CCTV and Peripherals).



- Item 388 - Technics @ 26% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 396 - Telex Products @ 40% discount Pro-Audio (A/V, TV/Radio, and CCTV) and 28% discount Pro-Audio (Peripherals).
- Item 401 - Thomson @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 407 - Trinity AVR @ 10% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 410 - Truevision @ 10% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 413 - Ultimate @ 50% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 415 - Ushio (projection lamps) @ 30% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 420 - Velbon @ 34% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 422 - Video Accessory (VAC) @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 427 - Videolabs, Inc. @ 10% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 429 - Videonics @ 17% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 430 - VideoRaid scsi @ 5% discount Medea (A/V, TV/Radio, CCTV and Peripherals).
- Item 432 - Videssence, Inc. @ 22% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 434 - Vinten @ 26% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 445 - Wiko (projection lamps) @ 30% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 446 - Winsted @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 458 - Hitachi monitors/receivers @ 22% discount.
- Item 459 - JVC monitors/receivers @ 30% discount.
- Item 460 - Magnavox monitors/receivers @ 22% discount.
- Item 461 - Panasonic monitors/receivers @ 22% discount.
- Item 462 - RCA monitors/receivers @ 18% discount.
- Item 463 - Sharp monitors/receivers @ 18% discount.
- Item 464 - Sony monitors/receivers @ 24% discount.
- Item 465 - Zenith monitors/receivers @ 14% discount.

8. BATTERIES PLUS  
17501 SOUTH DIXIE HIGHWAY  
MIAMI, FL 33157  
OWNER: LISA CANDA

Item 295 - Panasonic alkaline batteries in bulk only @ 25%  
(Peripherals).

9. BUSINESS MACHINE SECURITY  
510 WEST CENTRAL  
BREA, CA 92821  
OWNER: JAY UMBERGS, PRESIDENT

Item 236 - Lucasey Manufacturing Corporation @ 35%  
discount (Peripherals).

10. CPS, INC.  
3801 S.W. 47 AVENUE, SUITE 503  
FT. LAUDERDALE, FL 33314  
OWNER: MELINDA ZISSER, PRESIDENT

Item 1 - 3M @ 32% discount (A/V) and 15% discount  
(Peripherals).

Item 29 - AMX Corporation @ 25% discount (A/V) and 15%  
discount (Peripherals).

Item 70 - Bogen Communication, Inc. @ 44% discount (A/V,  
Peripherals).

Item 74 - Bretford Manufacturing, Inc. @ 50% discount  
(A/V, Peripherals).

Item 86 - Canon USA, Inc. @ 17% discount (A/V,  
Peripherals).

Item 91 - Chief Manufacturing, Inc. @ 15% discount (A/V,  
Peripherals).

Item 110 - Creston Electronics, Inc. @ 20% discount  
equipment/hardware (A/V), 10% discount  
programming (Peripherals) and 15% discount  
custom programming (Peripherals).

Item 115 - Da-Lite Screen Company @ 39% discount (A/V)  
and 20% discount accessories (Peripherals).

Item 140 - Dukane @ 40% discount (A/V.).

Item 152 - ELMO Manufacturing Corporation @ 33% discount  
(A/V) and 20% discount accessories (Peripherals).

- Item 156 - Epson @ 40% discount (A/V) and 25% discount (Peripherals).
- Item 159 - Extron Electronics @ 30% discount (A/V) and 20% discount (Peripherals).
- Item 209 - JBL Professional @ 36% discount all series (A/V) and 25% discount accessories, all series (Peripherals).
- Item 238 - Luxor Corporation @ 20% discount (A/V, Peripherals).
- Item 245 - Marantz Professional Products @ 29% discount (A/V) and 20% discount (Peripherals).
- Item 297 - Paso Sound Lecterns @ 15% discount (A/V, Peripherals).
- Item 317 - Progressive Marketing Products @ 20% discount (A/V, Peripherals).
- Item 320 - Proxima @ 41.5% discount (A/V) and 30% discount (Peripherals).
- Item 340 - Sanyo Fisher USA @ 40% discount (A/V) and 30% discount (Peripherals).
- Item 355 - Shure @ 35% discount full line (A/V) and 20% discount full line (Peripherals).
- Item 405 - Toshiba @ 30% discount (A/V) and 20% discount (Peripherals).
- Item 466 - Installation of TV brackets @ \$55 each.
- Item 498 - Interior camera, lens installation @ \$55 per hour.
- Item 499 - All exterior installations @ \$55 per hour.
- Item 500 - Exterior and interior cameras installation @ \$55 per hour.
- Item 501 - Connection of power supply to cameras @ \$55 per hour.
- Item 502 - Install and terminate multiplexor w/keyboard @ \$55 per hour.
- Item 503 - Install and terminate VCR and rack kit @ \$55 per hour.
- Item 504 - Install and terminate monitors and console rack mounting kit @ \$55 per hour.
- Item 505 - Interior junction boxes w/covers installation @ \$55 per hour.
- Item 506 - Interior junction boxes w/covers installation @ \$55 per hour.
- Item 507 - Exterior junction boxes installation @ \$55 per hour.
- Item 508 - Exterior junction boxes installation @ \$55 per hour.

- Item 509 - Balance of dealer/distributor line @ 40% discount.
- Item 510 - Installation @ \$55 per hour (A/V, TV/Radio, CCTV, Peripherals).

11. CANON U.S.A., INC.  
5625 OAKBROOK PARKWAY  
NORCROSS, GA 30093  
OWNER: KINYA UCHIDO, PRESIDENT/C.E.O.

- Item 86 - Canon USA, Inc. @ 5% discount (TV/Radio) and 45% discount (CCTV).

12. CENTRAL AUDIO VISUAL, INC.  
1212 SOUTH ANDREWS AVENUE  
FORT LAUDERDALE, FL 33316  
OWNER: MICHAEL S. LEVER, PRESIDENT

- Item 1 - 3M @ 33.3% discount (A/V) and 25% discount Visual System (Peripherals).
- Item 14 - AKG Acoustic, Inc. @ 22% discount (A/V.)
- Item 26 - American Power Conversion @ 11% discount (A/V).
- Item 29 - AMX Corporation @ 28% discount (A/V).
- Item 31 - Anchor Audio, Inc. @ 38.7% discount (A/V).
- Item 32 - Anchor Communications @ 24% discount (A/V).
- Item 37 - Anvil Cases @ 25% discount (A/V).
- Item 42 - Appollo Presentation Products @ 33% discount (A/V).
- Item 47 - Atlas/Soundolier @ 51% discount (A/V).
- Item 49 - Audio Technica U.S., Inc. @ 35% discount (A/V).
- Item 50 - Audiotronics Corporation @ 21% discount (A/V).
- Item 53 - Avcom Technologies, Inc. @ 31% discount (A/V).
- Item 56 - Barco, Inc. @ 27% discount (A/V).
- Item 65 - Biamp Systems, Inc. @ cost plus 18% (A/V).
- Item 69 - Boeckeler @ 15% discount (A/V).
- Item 71 - Bogen Photo @ 38.5% discount (A/V).
- Item 72 - Bose Corporation @ cost plus 20% Engineered Sound, Freespace and Residential Sound (A/V).
- Item 74 - Bretford Manufacturing, Inc. @ 51% discount (A/V) and 42% discount PE/Library (Peripherals).
- Item 77 - Buhl Industries @ 34.5% discount (A/V).
- Item 81 - Califone International, Inc. @ 37% discount (A/V).

- Item 86 - Canon USA, Inc. @ 31% discount Visual Communications (A/V) and 22.55% discount Digital Video (Peripherals).
- Item 91 - Chief Manufacturing, Inc. @ 28% discount (A/V).
- Item 99 - Claridge Products & Equipment, Inc. @ 20% discount (A/V).
- Item 103 - Comprehensive Video Group @ 32% discount (A/V).
- Item 108 - Covid, Inc. @ 20.1% discount (A/V).
- Item 109 - Crest @ 15% discount (A/V).
- Item 110 - Creston Electronics, Inc. @ 26.9% discount (A/V).
- Item 111 - Crown International, Inc. @ 34.20% discount (A/V).
- Item 114 - CTX Opto, Inc. @ 20.5% discount (A/V).
- Item 115 - Da-Lite Screen Company, Inc. @ 31.5% discount (A/V).
- Item 122 - Delta Designs @ 30.2% discount (A/V).
- Item 138 - Draco Systems, Inc. @ 15% discount (A/V).
- Item 139 - Draper Shade and Screen Company, Inc. @ 31.51% discount (A/V).
- Item 140 - Dukane @ 40.61% discount (A/V).
- Item 142 - Eastman Kodak Company @ 31.05% discount (A/V).
- Item 147 - Eiki International, Inc. @ 38.05% discount (A/V).
- Item 151 - Electro-Voice, Inc. @ 40.1% discount (A/V).
- Item 152 - ELMO Manufacturing Corporation @ 38.55% discount (A/V).
- Item 156 - Epson @ 39.1% discount (A/V).
- Item 159 - Extron Electronics @ 22% discount (A/V).
- Item 163 - FEC @ 15% discount (A/V).
- Item 175 - General Electric (projection lamps) @ cost plus 14% (A/V).
- Item 177 - Gentner Communications Corporation @ 22.2% discount (A/V).
- Item 178 - Gitzo @ 30% discount (A/V).
- Item 179 - Go-Video @ 22% discount (A/V).
- Item 185 - H. Wilson @ 40.51% discount (A/V).
- Item 187 - Hamilton @ 20% discount (A/V).
- Item 198 - IDX Technology @ 20% discount (A/V).
- Item 202 - In Focus Systems, Inc. @ 36.25% discount (A/V).
- Item 203 - Inline, Inc. @ 21% discount (A/V).
- Item 209 - JBL Professional @ 35.25% discount (A/V).

- Item 215 - Knox Video Products @ 10% discount (A/V).
- Item 218 - Kramer @ 23.25% discount (A/V).
- Item 223 - Lectrosonics, Inc. @ 33.55% discount (A/V).
- Item 228 - Lightware @ 25% discount (A/V).
- Item 238 - Luxor, Corporation @ 40.55% discount (A/V).
- Item 239 - Mackie Designs, Inc. @ 36.15% discount (A/V).
- Item 244 - Manfrotto @ 30% discount (A/V).
- Item 245 - Marantz Professional Products @ 29.25% discount (A/V).
- Item 250 - Maxell @ cost plus 5% (A/V).
- Item 251 - Maxwell (video tapes) @ cost plus 5% (A/V).
- Item 261 - Mimio @ 21.5% discount (A/V).
- Item 263 - Minolta @ 26.5% discount (A/V).
- Item 266 - Mitsubishi @ 25.52% discount (A/V).
- Item 269 - Nady Systems, Inc. @ 33.55% discount (A/V).
- Item 270 - Navitar, Inc. @ 24.55% discount (A/V).
- Item 272 - NEC Technologies, Inc. @ 34.55% discount (A/V).
- Item 295 - Panasonic @ 36% discount presentation system (A/V), 15.5% discount DVC ProCam (TV/Radio) and 26.1% SVHS Proline Monitors (Peripherals).
- Item 297 - Paso Sound Lecterns @ 42.2% discount (A/V).
- Item 299 - Peavy @ cost plus 10% (A/V).
- Item 300 - Peerless, Inc. @ 36.5% discount (A/V).
- Item 303 - Philips @ 21% discount (A/V).
- Item 308 - Pioneer New Media Technologies, Inc. @ 23.25% discount Industrial Video (A/V).
- Item 317 - Progressive Marketing Products, Inc. @ 24% discount (A/V).
- Item 318 - Prolmage @ 22% discount Varitronic Pro-Image (A/V).
- Item 320 - Proxima @ 38.25% discount (A/V).
- Item 327 - Radio Design Labs @ 23% discount (A/V).
- Item 330 - RGB Computer and Video @ 15% discount (A/V).
- Item 337 - Samson @ 33.6% discount (A/V).
- Item 338 - Samsung @ 30% discount (A/V).
- Item 339 - Sanyo Electronics @ 33% discount (A/V).
- Item 353 - Sharp @ 35% discount (A/V) and cost plus 15% Consumer Video (Peripherals).
- Item 355 - Shure @ 41.2% discount (A/V).
- Item 362 - Smart Technologies, Inc. @ 25% discount (A/V).
- Item 367 - Sony Business and Professional Group @ 28.9% discount (A/V).

- Item 369 - Soundcraft @ 22% discount, lecterns (A/V).
- Item 370 - Soundtech @ 27.1% discount (A/V).
- Item 375 - Stantron @ 10% discount (A/V).
- Item 377 - Stewart Filmscreen Corporation @ 12% discount (A/V).
- Item 385 - Tascam/TEAC @ 25.2% discount (A/V).
- Item 387 - Tech Electronics @ 18.6% discount (A/V).
- Item 391 - Teksil Industries @ 17% discount (TV/Radio).
- Item 396 - Telex Products @ 36.75% discount Caramate Proj and Classroom Computer (A/V), 25% discount Pro Intercom and Headset (TV/Radio), 36.75% discount Pro Audio and Pro Star (CCTV), and 36% Cassette Duplicators (Peripherals).
- Item 404 - TOA Electronics, Inc. @ 42.1% discount (A/V).
- Item 405 - Toshiba @ 31% discount (A/V).
- Item 415 - Ushio (projection lamps) @ cost plus 15% (A/V).
- Item 419 - Varitronics @ 22% discount (A/V).
- Item 427 - Videolabs, Inc. @ 18% discount (A/V).
- Item 429 - Videonics @ 23.6% discount (A/V).
- Item 433 - Viking Cases @ 28% discount (A/V) and 20% discount (TV/Radio).
- Item 445 - Wiko (projection lamps) @ cost plus 15% (A/V).
- Item 446 - Winsted @ 17.65% discount (A/V).
- Item 447 - Wireless Technology, Inc. @ 21% discount (A/V).
- Item 455 - Zenith @ 22% discount (A/V).
- Item 459 - JVC monitors/receivers @ cost plus 13%.
- Item 460 - Magnavox monitors/receivers @ cost plus 13%.
- Item 461 - Panasonic monitors/receivers @ cost plus 13%.
- Item 463 - Sharp monitors/receivers @ cost plus 13%.
- Item 464 - Sony monitors/receivers @ cost plus 13%.
- Item 465 - Zenith monitors/receivers @ cost plus 13%.
- Item 509 - Balance of dealer/distributor line @ 22% discount.
- Item 510 - Installation @ 65\$ per hour (A/V), \$75 per hour (TV/Radio), \$75 per hour (CCTV) and \$65 per hour (Peripherals).

13. D. C. JAEGER CORPORATION  
 135 NORTH KNOWLES AVENUE  
 WINTER PARK, FL 32789  
 OWNER: DONALD C. JAEGER, CHAIRMAN

- Item 310 - Polaroid Corporation @ 0% discount (A/V, Peripherals).

- Item 509 - Balance of dealer/distributor line @ 0% discount.
- Item 510 - Installation @ \$95 per hour (A/V, Peripherals).

14. EARTHWALK COMMUNICATIONS, INC.  
10262 BATTLEVIEW PARKWAY  
MANASSAS, VA 20109  
OWNER: PEGGI MCCONNELL, PRESIDENT

- Item 458 - Hitachi monitors/receivers @ 30% discount for models 27MMV30B and 36SDX88B.

15. ELECTRIC IMAGE MEDIA SYSTEMS  
3223 N.W. 10 TERRACE, SUITE 607/608  
FORT LAUDERDALE, FL 33309  
OWNER: RONALD J. WEBER, PRESIDENT

- Item 29 - AMX Corporation @ 20% discount (A/V, TV/Radio, CCTV) and 17% discount (Peripherals).
- Item 31 - Anchor Audio, Inc. @ 34% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 36 - Anton/Bauer, Inc. @ 18% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 40 - Apple Computer, Inc. @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 41 - Applied Magic @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 47 - Atlas/Soundolier @ 51% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 58 - Belden Cable @ 35% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 61 - Bescor @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 71 - Bogen Photo @ 39% discount (A/V, TV/Radio, Peripherals).
- Item 72 - Bose Corporation @ cost plus 10% (A/V, TV/Radio, Peripherals).
- Item 73 - Boxlight Corporation @ 17% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 89 - Century Precision Optics @ 15% discount (A/V, TV/Radio, Peripherals).
- Item 91 - Chief Manufacturing, Inc. @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).



- Item 93 - Chugai @ 44% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 103 - Comprehensive Video Group @ 27.7% discount (A/V, TV/Radio, CCTV) and 27% discount (Peripherals).
- Item 115 - Da-Lite Screen Company, Inc. @ 38.1% discount (A/V, TV/Radio, CCTV, Peripherals) and 35% discount (Peripherals).
- Item 138 - Draco Systems, Inc. @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 139 - Draper Shade and Screen Company, Inc. @ 36% discount (A/V, TV/Radio, CCTV, Peripherals)
- Item 143 - ECHOlabs, Inc. @ 21% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 147 - Eiki International, Inc. @ 35% discount (A/V, Peripherals).
- Item 158 - ESE @ 12% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 159 - Extron Electronics @ 24% discount (A/V, TV/Radio, CCTV) and 20% discount (Peripherals)
- Item 163 - FEC @ 18% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 169 - Fuji @ 21% discount (A/V, TV/Radio), 31% discount (CCTV) and 25% discount (Peripherals)
- Item 170 - Fujinon, Inc. @ 19% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 179 - Go-Video @ 18% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 181 - Grass Valley @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 193 - Hitachi Denshi America, Ltd. @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 198 - IDX Technology @ 25% discount (A/V, TV/Radio, CCTV) and 22.5% discount (Peripherals)
- Item 206 - International Space Optics @ 42% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 209 - JBL Professional @ 30% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 211 - JVC Professional Products Company @ 24% discount (A/V, TV/Radio, CCTV, Peripherals)
- Item 215 - Knox Video Products @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 218 - Kramer @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 223 - Lectrosonics, Inc. @ 12% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 234 - Lowel-Light Manufacturing, Inc. @ 27% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 244 - Manfrotto @ 35% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 255 - Media-100 Editing Systems @ 11% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 258 - Microwave Radio Corporation @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 260 - Miller Fluid Heads (USA) @ 16% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 266 - Mitsubishi @ 22% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 269 - Nady Systems @ 39% discount (A/V, TV/Radio, CCTV, and 32% discount (Peripherals).
- Item 300 - Peerless, Inc. @ 34% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 303 - Philips @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 311 - Porta-Brace/K & H Products, Ltd. @ 24% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 313 - Premier Wireless, Inc. @ 11% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 321 - Q-TV @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 322 - Quality RF @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 326 - R.T.I. Tape Evaluation Equipment @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 331 - Robot @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 335 - RTS by Telex @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 336 - Sachtler @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 353 - Sharp @ 27% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 355 - Shure @ 32% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 357 - Sierra Video System, Inc. @ 19% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 365 - Sony @ 21% discount Consumer (A/V, TV/Radio, CCTV) and 15% discount, Consumer (Peripherals).
- Item 366 - Sony Broadcast and Television System Company @ 5% discount (A/V, TV/Radio, Peripherals).
- Item 367 - Sony Business and Professional Group @ 28.8% discount (A/V, TV/Radio, CCTV) and 26% discount (Peripherals).
- Item 369 - Soundcraft @ 14% discount (A/V, TV/Radio) and 10% discount (Peripherals).
- Item 373 - Spirit by Soundcraft @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 375 - Stantron @ 22% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 391 - Teksil Industries, Inc. @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 396 - Telex Products @ 36.6% discount (A/V) and 32% discount (TV/Radio, Peripherals).
- Item 398 - The 3DO Company @ 12% discount (TV/Radio, Peripherals).
- Item 404 - TOA Electronics @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 415 - Ushio (projection lamps) @ 39% discount (A/V, TV/Radio, CCTV) and 35% discount (Peripherals).
- Item 429 - Videonics @ 28.8% discount (A/V, TV/Radio, CCTV) and 25% discount (Peripherals).
- Item 433 - Viking Cases @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 434 - Vinten @ 24% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 443 - West Palm Wire/CDT @ 38% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 445 - Wiko (projection lamps) @ 40% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 446 - Winsted @ 17.7% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 457 - Zero Stantron @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 458 - Hitachi monitors/receivers @ 21% discount.
- Item 463 - Sharp monitors/receivers @ 22% discount.
- Item 464 - Sony monitors/receivers @ 24% discount.

- Item 466 - Installation of TV brackets @ \$ 259 each with bracket and \$100 without bracket.
- Item 509 - Balance of dealer/distributor line @ 20% discount.
- Item 510 - Installation @ \$40 per hour (A/V, CCTV, Peripherals) and \$44 per hour (TV/Radio).

16. HPI INTERNATIONAL, INC.  
 186 21 STREET  
 BROOKLYN, NY 11232-1302  
 OWNER: JERROLD BERGER, PRESIDENT

- Item 169 - Fuji @ 45% discount (A/V).
- Item 310 - Polaroid Corporation @ 36% discount (A/V).
- Item 445 - Wiko (projection lamps) @ 69% discount (A/V).

17. HERMAN ELECTRONICS  
 7350 N.W. 35 TERRACE  
 MIAMI, FL 33122  
 OWNER: JEFFREY WOLF

- Item 26 - American Power Conversion @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 47 - Atlas/Soundolier @ 52% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 58 - Belden Cable @ 50% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 67 - Blonder-Tongue Laboratories, Inc. @ 45% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 85 - Canare Cable, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 108 - Covid, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 222 - Leader Instruments Corporation @ 7% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 350 - Sencore @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 351 - Sennheiser Electronics @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 355 - Shure @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 367 - Sony Business and Professional Group @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 396 - Telex Products @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 408 - Triplite UPS @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 443 - West Penn Wire/CDT @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 509 - Balance of dealer/distributor line @ 25% discount.

18. KEYBOARD WORLD

941 NORTH MILITARY TRAIL  
 WEST PALM BEACH, FL 33415  
 OWNER: MARLENE REPKA, PRESIDENT

- Item 31 - Anchor Audio, Inc. @ 33.51% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 37 - Anvil Cases @ 25% discount (A/V, TV/Radio).
- Item 47 - Atlas/Soundolier @ 50.12% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 71 - Bogen Photo @ 38.51% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 74 - Bretford Manufacturing, Inc. @ 47% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 91 - Chief Manufacturing, Inc. @ 15.5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 103 - Comprehensive Video Group @ 32.1% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 111 - Crown International, Inc. @ 32.51% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 115 - Da-Lite Screen Company, Inc. @ 43.51% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 165 - Fostex Corporation of America @ 23.51% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 178 - Gitzo @ 33.5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 179 - Go-Video @ 16.5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 223 - Lectrosonics @ 33.8% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 238 - Luxor Corporation @ 33.5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 239 - Mackie Designs, Inc. @ 36.12% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 244 - Manfrotto @ 38.5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 245 - Marantz Professional Products @ 28.52% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 269 - Nady Systems, Inc. @ 39.51% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 297 - Paso Sound Lecterns @ 39.5% discount (A/V, TV/Radio).
- Item 300 - Peerless, Inc. @ 26.51% discount (A/V, TV/Radio).
- Item 303 - Philips @ 23.52% discount (A/V, TV/Radio).
- Item 337 - Samson @ 31.51% discount (A/V, TV/Radio).
- Item 355 - Shure @ 42.51% discount (A/V, TV/Radio).
- Item 365 - Sony @ 22.51% discount (A/V, TV/Radio).
- Item 370 - Soundtech @ 30.5% discount (A/V, TV/Radio).
- Item 388 - Technics @ 24.5% discount (A/V, TV/Radio).
- Item 396 - Telex Products @ 24.9% discount Pro Audio and Pro Intercom (A/V, TV/Radio).
- Item 404 - TOA Electronics, Inc. @ 46.51% discount (A/V, TV/Radio).
- Item 413 - Ultimate @ 43.52% discount (A/V, TV/Radio).
- Item 429 - Videonics @ 26.75% discount (A/V, TV/Radio).
- Item 433 - Viking Cases @ 21.52% discount (A/V, TV/Radio).
- Item 446 - Winsted @ 17.81% discount (A/V, TV/Radio, CCTV).
- Item 460 - Magnavox Monitor/receiver @ 23.5% discount.
- Item 509 - Balance of dealer/distributor line @ 23% discount on anything in Keyboard World of Media A-V Catalog.

19. MDM COMMERCIAL ENTERPRISES, INC.  
 2320 SOUTH 3 STREET, SUITE 15  
 JACKSONVILLE, FL 32250  
 OWNER: STEVE AUSTIN, PRESIDENT

- Item 300 - Peerless, Inc. @ 50% discount (A/V).
- Item 455 - Zenith @ 30.10% discount (A/V).
- Item 465 - Zenith monitor/receiver @ 27.10% discount.
- Item 466 - Installation of TV brackets @ \$75 each.
- Item 510 - Installation @ \$75 per hour (A/V).

20. MAINSTAGE THEATRICAL SUPPLY, INC.  
2515 WEST CERVANTES STREET  
PENSACOLA, FL 32505  
OWNER: DEAN A. STERNKE

- Item 21 - Altman Stage Lighting @ 28% discount (TV/Radio).
- Item 98 - City Theatrical @ 29% discount (TV/Radio).
- Item 150 - Electronic Theatre Controls @ 29% discount (TV/Radio).
- Item 234 - Lowel-Light Manufacturing @ 12% discount (TV/Radio).
- Item 235 - LTM Corporation of America @ 12% discount (TV/Radio).
- Item 333 - Rosco Labs @ 17% and 29% (TV/Radio).
- Item 378 - Strand Lighting @ 29% discount (TV/Radio).
- Item 509 - Balance of dealer/distributor line @ 12% discount.

21. MAVCO, INC.  
555 N.W. 95 STREET  
MIAMI, FL 33150  
OWNER: JOHN TIMINSKY

- Item 1 - 3M @ 33% discount (A/V, Peripherals).
- Item 14 - AKG Acoustic, Inc. @ 19.51% discount (A/V, TV/Radio, Peripherals).
- Item 49 - Audio Technica U.S., Inc. @ 34.51% discount (A/V, TV/Radio, Peripherals).
- Item 100 - Clear-com Intercom Systems @ 19.51% discount (A/V, TV/Radio, Peripherals).
- Item 140 - Dukane @ 34.51% discount (A/V, Peripherals).
- Item 151 - Electro-Voice, Inc. @ 28.51% discount (A/V, TV/Radio, Peripherals).
- Item 209 - JBL Professional @ 31.51% discount (A/V, TV/Radio, Peripherals).
- Item 337 - Samson @ 29.51% discount (A/V, TV/Radio, Peripherals).
- Item 351 - Sennheiser Electronics @ 11.51% discount (A/V, TV/Radio, Peripherals).
- Item 355 - Shure @ 39.51% discount (A/V, TV/Radio, Peripherals).
- Item 365 - Sony @ 10% discount (A/V, Peripherals).

- Item 385 - Tascam/TEAC @ 29.51% discount (A/V, TV/Radio, Peripherals).
- Item 452 - Yamaha (Proline) @ 20% discount (TV/Radio, Peripherals).
- Item 455 - Zenith @ 22% discount (A/V).
- Item 465 - Zenith monitors/receivers @ 21.51% discount.

22. MEDIA PRODUCTS, INC.  
 3453 N.W. 55 AVENUE  
 FT. LAUDERDALE, FL 33309-6308  
 OWNER: JAY W. MATHIS, PRESIDENT

- Item 138 - Draco Systems @ 10% discount (A/V, TV/Radio).
- Item 211 - JVC Professional Products @ 15% discount (A/V) and 10% discount (TV/Radio).
- Item 295 - Panasonic @ 24% discount (TV/Radio).
- Item 309 - Play, Inc. @ 9% discount (A/V, TV/Radio).
- Item 392 - Tektronix Broadcast Products @ 12% discount (TV/Radio).
- Item 429 - Videonics @ 19% discount (A/V, TV/Radio).
- Item 510 - Installation @ \$60 per hour (A/V, TV/Radio).

23. MEDIA SOLUTIONS OF MIAMI, INC.  
 D/B/A MEDIA SOLUTIONS  
 12101 N.W. 98 AVENUE, SUITE #6  
 HIALEAH GARDENS, FL 33018-2941  
 OWNER: ALBERTO SANCHEZ, PRESIDENT

- Item 41 - Applied Magic @ 11.3% discount (TV/Radio) and 7% discount (Peripherals).
- Item 93 - Chugai @ 16% discount (CCTV).
- Item 130 - Digital Processing System, Inc. @ 12% discount (A/V), 11% discount (TV/Radio), 10% discount (CCTV) and 8% discount (Peripherals).
- Item 163 - FEC @ 20% discount (TV/Radio).
- Item 206 - International Space Optics S.A. CCTV Lens @ 16% discount (CCTV).
- Item 211 - JVC Professional Products Company @ 18.5% discount (A/V), 25.2% discount (TV/Radio), 17% discount (CCTV) and 16.3% discount (Peripherals).
- Item 309 - Play, Inc. @ 11.8% discount (A/V), 12.3% discount (TV/Radio) and 14.7% discount (Peripherals).



- Item 429 - Videonics @ 9% discount (A/V), 12% discount (TV/Radio).
- Item 459 - JVC monitors/receivers @ 21.7% discount.
- Item 509 - Balance of dealer/distributor line @ 15% discount.

24. MICRO SECURITY SOLUTIONS, INC.

15931 N.W. 49 AVENUE

MIAMI LAKES, FL 33014

OWNER: STEPHEN DE MOLINA, PRESIDENT

- Item 22 - Altronix Corporation @ 10% discount (CCTV).
- Item 24 - American Dynamics @ 15% discount (CCTV).
- Item 58 - Belden Cable @ 10% discount (CCTV).
- Item 93 - Chugai @ 15% discount (CCTV).
- Item 169 - Fuji @ 10% discount (CCTV).
- Item 173 - GBC @ 15% discount (CCTV).
- Item 212 - Kalatel Engineering, Inc. @ 15% discount (CCTV).
- Item 300 - Peerless, Inc. @ 15% discount (CCTV).
- Item 301 - Pelco @ 15% discount (CCTV).
- Item 313 - Premier Wireless, Inc. @ 10% discount (CCTV).
- Item 331 - Robot @ 15% discount (CCTV).
- Item 352 - Sensormatic @ 15% discount Item A and 10% discount Items B and D (CCTV).
- Item 360 - Silent Witness Enterprises, Ltd. @ 10% discount (CCTV).
- Item 405 - Toshiba @ 15% discount (CCTV).
- Item 443 - West Penn Wire/CDT @ 10% discount (CCTV).
- Item 446 - Winsted @ 10% discount (CCTV).
- Item 467 - 1/2" electrical metallic tubing @ \$4.62 per ft. installed.
- Item 468 - 3/4" EMT installed @ \$4.95 per ft.
- Item 469 - 1" EMT installed @ \$6.22 per ft.
- Item 470 - 1-1/4" EMT installed @ \$7.91 per ft.
- Item 471 - 1-1/2" EMT installed @ \$8.83 per ft.
- Item 472 - 2" EMT installed @ \$12.43 per ft.
- Item 473 - 1/2" intermediate conduit installed @ \$4.46 per ft.
- Item 474 - 3/4" intermediate conduit installed @ \$4.96 per ft.
- Item 475 - 1" intermediate conduit installed @ \$6.88 per ft.
- Item 476 - 1-1/4" intermediate conduit installed @ \$8.54 per ft.
- Item 477 - 1-1/2" intermediate conduit installed @ \$9.30 per ft.

- Item 479 - 1/2" rigid conduit installed @ \$4.62 per ft.
- Item 478 - 2" intermediate conduit installed @ \$12.65 per ft.
- Item 480 - 3/4" rigid conduit installed @ \$5.34 per ft.
- Item 481 - 1" rigid conduit installed @ \$6.77 per ft.
- Item 482 - 1-1/4" rigid conduit installed @ \$8.70 per ft.
- Item 483 - 1-1/2" rigid conduit installed @ \$10.26 per ft.
- Item 484 - 2" rigid conduit installed @ \$13.26 per ft.
- Item 485 - 1/2" PVC Schedule 40 installed @ \$.77 per ft.
- Item 486 - 3/4" PVC Schedule 40 installed @ \$.85 per ft.
- Item 487 - 1" PVC Schedule 40 installed @ \$.88 per ft.
- Item 488 - 1-1/4" PVC Schedule 40 installed @ \$1 per ft.
- Item 489 - 1-1/2" PVC Schedule 40 installed @ \$1.22 per ft.
- Item 490 - 2" PVC Schedule 40 installed @ \$1.32 per ft.
- Item 491 - Cable, CCTV tilt-pan-zoom power installed @ \$.50 per ft.
- Item 492 - Cable, CCTV signal, non-plenum rated installed (see Item 493).
- Item 493 - Cable, CCTV plenum rated installed @ \$2.70 per ft. combined with Item 492 (both cables must be pulled together).
- Item 498 - Interior camera, lens installation @ \$45 each.
- Item 499 - All exterior installations @ \$90 each.
- Item 500 - Exterior and interior cameras installation @ \$90 each.
- Item 501 - Connection of power supply to cameras @ \$150 each.
- Item 502 - Install and terminate multiplexor w/keyboard @ \$90 each.
- Item 503 - Install and terminate VCR and rack kit @ \$45 each.
- Item 504 - Install and terminate monitors and console rack mounting kit @ \$45 each.
- Item 505 - Interior junction boxes w/covers installation @ \$45 each.
- Item 506 - Interior junction boxes w/covers installation @ \$45 each.
- Item 507 - Exterior junction boxes installation @ \$90 each.
- Item 508 - Exterior junction boxes installation @ \$90 each.
- Item 510 - Installation @ \$45 per hour (CCTV).

25. MIDTOWN VIDEO, INC.  
4824 S.W. 74 COURT  
MIAMI, FL 33155  
OWNER: KENNETH J. MILLER

- Item 36 - Anton/Bauer @ 12% discount (TV/Radio).
- Item 85 - Canare Cable, Inc. @ 31.5% discount (TV/Radio).
- Item 86 - Canon USA, Inc. @ 21% discount (TV/Radio).
- Item 89 - Century Precision Optics @ 14% discount (TV/Radio).
- Item 94 - Chyron Graphics @ 27.3% discount (TV/Radio).
- Item 115 - Da-lite Screen Company, Inc. @ 9% discount (TV/Radio).
- Item 151 - Electro-Voice, Inc. @ 28.5% discount (TV/Radio).
- Item 152 - ELMO Manufacturing, Corporation @ 21% discount (TV/Radio).
- Item 163 - FEC @ 26% discount (TV/Radio).
- Item 164 - FOR-A Corporation of America @ 20% discount (TV/Radio).
- Item 165 - Fostex Corporation of America @ 24% discount (TV/Radio).
- Item 169 - Fuji @ 26.5% discount (TV/Radio).
- Item 198 - IDX Technology @ 22% discount (TV/Radio).
- Item 203 - Inline, Inc. @ 30% discount (TV/Radio).
- Item 211 - JVC Professional Products Company @ 14.5% discount (TV/Radio).
- Item 215 - Knox Video Products @ 33% discount (TV/Radio).
- Item 223 - Lectrosonics, Inc. @ 27% discount (TV/Radio).
- Item 224 - Leightronix, Inc. @ 27% discount (TV/Radio).
- Item 230 - Listec Video Corporation @ 27.5% discount (TV/Radio).
- Item 234 - Lowel-Light Manufacturing, Inc. @ 22% discount (TV/Radio).
- Item 235 - LTM Corporation of America @ 20% discount (TV/Radio).
- Item 239 - Mackie Designs, Inc. @ 25% discount (TV/Radio)
- Item 255 - Media-100 Editing Systems @ 20% discount (TV/Radio).
- Item 260 - Miller Fluid Heads (USA), Inc. @ 27% discount (TV/Radio).
- Item 279 - Nova Systems, Inc. @ 30% discount (TV/Radio).
- Item 307 - Pinnacle Systems, Inc. @ 21% discount (TV/Radio).

- Item 336 - Sachtler @ 19% discount (TV/Radio).
- Item 342 - Scala, Inc. @ 37% discount (TV/Radio).
- Item 351 - Sennheiser Electronics @ 16% discount (TV/Radio).
- Item 354 - Shintron @ 27% discount (TV/Radio).
- Item 355 - Shure @ 41% discount (TV/Radio).
- Item 359 - Sigma Electronics, Inc. @ 33% discount (TV/Radio).
- Item 366 - Sony Broadcast and Television System Company @ 25% discount (TV/Radio).
- Item 367 - Sony Business and Professional Group @ 27% discount (TV/Radio).
- Item 422 - Video Accessory (VAC) @ 22% discount (TV/Radio).
- Item 431 - Videotek @ 20% discount (TV/Radio).
- Item 433 - Viking Cases @ 27% discount (TV/Radio).
- Item 434 - Vinten @ 24% discount (TV/Radio).
- Item 446 - Winsted @ 7% discount (TV/Radio).

26. MIDWEST TECHNOLOGY PRODUCTS AND SERVICES  
P.O. BOX 3717

SIOUX CITY, IA 51102

OWNER: LINDA FLOM, CHIEF EXECUTIVE OFFICER (WF)

- Item 509 - Balance of dealer/distributor line @ 10% discount off 2000 Midwest Technology and Intellos Catalog.

27. NEWARK ELECTRONICS

3230 WEST COMMERCIAL BLVD., SUITE 300

FT. LAUDERDALE, FL 33309

OWNER: MIKE RUPRICH, CHIEF EXECUTIVE OFFICER

- Item 3 - 3M @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 58 - Belden Cable @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 63 - Best Uninterruptable Power @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 70 - Bogen Communication, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 80 - C & K Systems, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 174 - General Electric @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 175 - General Electric (projection lamps) @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 176 - General Instruments @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 191 - Hewlett Packard @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 303 - Philips @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 355 - Shure @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 380 - Sylvania @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 381 - Sylvania/Osram (projection lamps) @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 408 - Triplite UPS @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 409 - Trompeter Electronics, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 445 - Wiko (projection lamps) @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 448 - Wiremold @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).

28. POLISYSTEMS INTERNATIONAL

12215 S.W. 129 COURT

MIAMI, FL 33186

OWNER: JOSE V. UGARTE, PRESIDENT

(HM)

- Item 31 - Anchor Audio @ 22% discount (A/V, Peripherals).
- Item 32 - Anchor Communications @ 22% discount (A/V, Peripherals).
- Item 46 - ASK Products @ 45% discount (A/V) and 22% discount (Peripherals).
- Item 91 - Chief Manufacturing, Inc. @ 20% discount (A/V, Peripherals).
- Item 114 - CTX Opto, Inc. @ 30% discount (A/V) and 35% discount (Peripherals).
- Item 115 - Da-Lite Screen Company, Inc. @ 39.2% discount (A/V, Peripherals).
- Item 140 - Dukane @ 43.1% discount (A/V) and 35% discount (Peripherals).

- Item 152 - ELMO Manufacturing Corporation @ 37% discount (A/V) and 20% discount (Peripherals).
- Item 159 - Extron Electronics @ 20% discount (A/V, Peripherals).
- Item 261 - Mimio @ 30.1% discount (A/V) and 25% discount (Peripherals).
- Item 303 - Philips @ 36% discount (A/V), 20% discount (TV/Radio) and 29% discount (Peripherals).
- Item 317 - Progressive Marketing Products @ 25% discount (A/V) and 24% discount (Peripherals).
- Item 320 - Proxima @ 45% discount (A/V) and 23% discount (Peripherals).
- Item 510 - Installation @ \$35 per hour (A/V) and \$30 per hour (Peripherals).

29. PRO VIDEO SALES COMPANY  
 6600 WEST ROGERS CIRCLE, #12  
 BOCA RATON, FL 33487  
 OWNER: KEN ADELBERG, PRESIDENT

- Item 14 - AKG Acousti, Inc. @ 31.1% discount (A/V, TV/Radio) and 24.1% discount (Peripherals).
- Item 20 - Altec Lansing Corporation @ 39.5% discount (A/V) and 19.9% discount (Peripherals).
- Item 31 - Anchor Audio, Inc. @ 28.1% discount (A/V), 23.5% discount (TV/Radio) and 19.1% discount (Peripherals).
- Item 47 - Atlas/Soundolier @ 33.5% discount (A/V), 29.1% discount (TV/Radio) and 18.1% discount (Peripherals).
- Item 49 - Audio Technica U.S., Inc. @ 29.1% discount (A/V), 28.7% discount (TV/Radio) and 18.1% discount (Peripherals).
- Item 67 - Blonder-Tongue Laboratories @ 37.1% discount (A/V,TV/Radio) and 24.9% discount (Peripherals).
- Item 71 - Bogen Photo @ 38.59% discount (A/V,TV/Radio) and 29.1% discount (Peripherals).
- Item 74 - Bretford Manufacturing, Inc. @ 15% discount (A/V), 42% discount (TV/Radio, CCTV) and 20% discount (Peripherals).
- Item 91 - Chief Manufacturing, Inc. @ 18.1% discount (CCTV, Peripherals).
- Item 93 - Chugai @ 27.1% discount (CCTV, Peripherals)

- Item 103 - Comprehensive Video Group @ 31.9% discount (Peripherals) cable connectors only.
- Item 115 - Da-Lite Screen Company, Inc. @ 25.9% discount (A/V) and 12.1% discount (Peripherals).
- Item 122 - Delta Designs @ 12% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 139 - Draper Shade and Screen Company, Inc. @ 26% discount (A/V) and 16.1% discount (Peripherals).
- Item 151 - Electro-Voice, Inc. @ 37.1% discount (A/V), 33.1% discount (TV/Radio) and 24.1% discount (Peripherals).
- Item 152 - ELMO Manufacturing Corporation @ 28.9% discount (A/V), 21.5% discount (CCTV) and 19.5% discount (Peripherals).
- Item 159 - Extron Electronics @ 29.1% discount (A/V, TV/Radio).
- Item 163 - FEC @ 14.5% discount (A/V, TV/Radio, Peripherals).
- Item 174 - General Electric @ 17.1% discount (A/V) and 15.1% discount (Peripherals).
- Item 177 - Gentner Communications Corporation @ 30% discount (A/V) and 20% discount (TV/Radio).
- Item 178 - Gitzo @ 28.7% discount (A/V, TV/Radio).
- Item 179 - Go-Video @ 13% discount (A/V).
- Item 193 - Hitachi Denshi America Ltd. @ 17% discount (A/V) 10.3% discount (TV/Radio) and 11.5% discount (Peripherals).
- Item 194 - Hotronic, Inc. @ 15.1% discount (A/V, TV/Radio) and 10% discount (Peripherals).
- Item 196 - Hughes-JVC @ 14% discount (A/V) and 11.5% discount (TV/Radio, Peripherals).
- Item 198 - IDX Technology @ 15% discount (A/V), 16.1% discount (TV/Radio) and 15.1% discount (Peripherals).
- Item 211 - JVC Professional Products Company @ 22.1% discount (A/V), 15.1% discount (TV/Radio), 20.1% discount (CCTV) and 15.5% discount (Peripherals).
- Item 215 - Knox Video Products @ 15.9% discount (A/V, TV/Radio, Peripherals).
- Item 218 - Kramer @ 22.5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 222 - Leader Instruments Corporation @ 18.6% discount (A/V, TV/Radio) and 15% discount (Peripherals).

- Item 223 - Lectrosonics, Inc. @ 33.98% discount (A/V, TV/Radio) and 29% discount (Peripherals).
- Item 224 - Leightronix, Inc. @ 17% discount (A/V, Peripherals) and 15% discount (TV/Radio).
- Item 234 - Lowel-Light Manufacturing, Inc. @ 28.91% discount (A/V, TV/Radio).
- Item 239 - Mackie Designs, Inc. @ 33.89% discount (A/V) and 22.9% discount (Peripherals).
- Item 241 - Magnavox Radio @ 15.1% discount (A/V), 15% discount (CCTV) and 14% discount (Peripherals).
- Item 260 - Miller Fluid Heads (USA), Inc. @ 19.6% discount (A/V).
- Item 269 - Nady Systems, Inc. @ 19.1% discount (A/V, TV/Radio, Peripherals).
- Item 270 - Navitar, Inc. @ 15% discount (A/V, TV/Radio) and 10% discount (Peripherals).
- Item 295 - Panasonic @ 25.99% discount (A/V, TV/Radio) and 35.7% discount (CCTV).
- Item 297 - Paso Sound Lecterns @ 22.29% discount (A/V).
- Item 300 - Peerless, Inc. @ 39% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 301 - Pelco @ 21% discount (CCTV, Peripherals).
- Item 303 - Philips @ 16.1% discount (A/V), 15.1% discount (CCTV) and 10% discount (Peripherals).
- Item 311 - Porta-Brace/K & H Products, Ltd. @ 24.21% discount (A/V, TV/Radio) and 24.1% discount (Peripherals).
- Item 313 - Premier Wireless, Inc. @ 15.9% discount (A/V, TV/Radio).
- Item 319 - Proscan @ 19.48% discount (A/V) and 14.5% discount (Peripherals).
- Item 321 - Q-TV @ 20.1% discount (A/V, TV/Radio).
- Item 323 - Quickset @ 22.59% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 325 - Quasar @ 11% discount (A/V, TV/Radio, Peripherals).
- Item 326A - RCA @ 18.1% discount (A/V) and 15% discount (Peripherals).
- Item 328 - Rane Corporation @ 24.76% discount (A/V, TV/Radio, Peripherals).
- Item 337 - Samson @ 24.1% discount (A/V, TV/Radio, Peripherals).



- Item 351 - Sennheiser Electronics @ 24.91% discount (A/V, TV/Radio) and 19% discount (Peripherals).
- Item 355 - Shure @ 42.2% discount (A/V, TV/Radio) and 25% discount (Peripherals).
- Item 359 - Sigma Electronics, Inc. @ 19.5% discount (A/V, TV/Radio, CCTV) and 15% discount (Peripherals).
- Item 365 - Sony @ 22.9% discount (A/V) and 16.5% discount (Peripherals).
- Item 367 - Sony Business and Professional Group @ 22.9% discount (A/V), 25.5% discount (CCTV) and 16.5% discount (Peripherals).
- Item 377 - Stewart Filmscreen Corporation @ 15.9% discount (A/V, TV/Radio, Peripherals).
- Item 382 - Symetrix, Inc. @ 18.9% discount (A/V, TV/Radio, Peripherals).
- Item 387 - Tech Electronics @ 18.75% discount (A/V, TV/Radio) and 14% discount (Peripherals).
- Item 388 - Technics @ 16.5% discount (A/V) and 14% discount (Peripherals).
- Item 391 - Teksil Industries, Inc. @ 10% discount (A/V, TV/Radio, Peripherals).
- Item 396 - Telex Products @ 37.29% discount (A/V, TV/Radio) and 21.59% discount (Peripherals).
- Item 401 - Thomson @ 17.1% discount (A/V) and 15.1% discount (Peripherals).
- Item 422 - Video Accessory @ 25.39% discount (A/V, TV/Radio) and 19.5% discount (Peripherals).
- Item 423 - Video Data Systems @ 15.45% discount (A/V, TV/Radio, Peripherals).
- Item 429 - Videonics @ 19.51% discount (A/V, TV/Radio) and 10% discount (Peripherals).
- Item 431 - Videotek @ 23.19% discount (A/V, TV/Radio) and 18.5% discount (Peripherals).
- Item 446 - Winsted @ 17.61% discount (A/V, TV/Radio), 14.1% discount (CCTV) and 15.1% discount (Peripherals).
- Item 459 - JVC monitors/receivers @ 19.99% discount.
- Item 460 - Magnavox monitors/receivers @ 15.99% discount.
- Item 461 - Panasonic monitors/receivers @ 25.5% discount.
- Item 462 - RCA monitors/receivers @ 19.57% discount RCA Commercial Series "J" Models.
- Item 464 - Sony monitors/receivers @ 19.1% discount.
- Item 466 - Installation of TV brackets @ \$125 each.

30. PROFESSIONAL COMMUNICATIONS SYSTEMS, INC.  
11921 S.W. 144 STREET  
MIAMI, FL 33186  
OWNER: MEDIA GENERAL BROADCASTING, INC.  
J. STEWART BRYAN III, CHAIRMAN/C.E.O.

- Item 2 - 360 Systems @ 8% discount (TV/Radio) and 5% discount (Peripherals).
- Item 3 - ACCOM, Inc. @ 5% discount (TV/Radio, Peripherals).
- Item 6 - Adaptive Broadband @ 2% discount (TV/Radio, Peripherals).
- Item 7 - ADC Telecommunications, Inc. @ 10% discount (TV/Radio) and 5% discount (Peripherals).
- Item 36 - Anton/Bauer, Inc. @ 15% discount (TV/Radio) and 5% discount (Peripherals).
- Item 43 - Artel @ 8% discount (TV/Radio) and 2% discount (Peripherals).
- Item 47 - Atlas/Soundolier @ 25% discount (A/V) and 15% discount (Peripherals).
- Item 49 - Audio Technica U.S., Inc. @ 17% discount (A/V) and 5% discount (Peripherals).
- Item 55 - AVS Graphics @ 5% discount (TV/Radio).
- Item 64 - Beyerdynamic @ 18% discount (TV/Radio).
- Item 69 - Boeckeler @ 12% discount (A/V) and 7% discount (Peripherals).
- Item 74 - Bretford Manufacturing, Inc. @ 30% discount (A/V).
- Item 79 - BVS/Broadcast Video Systems, Ltd. @ 2% discount (TV/Radio).
- Item 85 - Canare Cable, Inc. @ 15% discount (TV/Radio) and 5% discount (Peripherals).
- Item 86 - Canon USA, Inc. @ 12.5% discount (TV/Radio) and 7% discount (Peripherals).
- Item 89 - Century Precision Optics @ 5% discount (TV/Radio).
- Item 100 - Clear-com Intercom Systems @ 18% discount (TV/Radio).
- Item 102 - Communication Specialties, Inc. @ 20% discount (TV/radio).
- Item 111 - Crown International, Inc. @ 22% discount (TV/Radio).

- Item 113 - CSI/Camera Support International @ 20% discount (TV/Radio).
- Item 130 - Digital Processing System @ 15% discount (TV/Radio) and 10% discount (Peripherals).
- Item 143 - ECHOlabs, Inc. @ 10% discount (TV/Radio).
- Item 151 - Electro-Voice, Inc. @ 25% discount (TV/Radio).
- Item 158 - ESE @ 10% discount (TV/Radio) and 5% discount (Peripherals).
- Item 159 - Extron Electronics @ 12% discount (A/V), 10% discount (TV/Radio) and 5% discount (Peripherals).
- Item 163 - FEC @ 10% discount (TV/Radio).
- Item 164 - FOR-A Corporation of America @ 12% discount (TV/Radio).
- Item 167 - Frezzi Energy Systems @ 17.6% discount (TV/Radio).
- Item 170 - Fujinon, Inc. @ 12% discount (TV/Radio) and 8% discount (Peripherals).
- Item 177 - Gentner Communications Corporation @ 15% discount (TV/Radio).
- Item 180 - Graham Patten @ 5% discount (TV/Radio).
- Item 181 - Grass Valley @ 6% discount (TV/Radio) and 3% discount (Peripherals).
- Item 188 - Hamlet @ 10% discount (TV/Radio).
- Item 198 - IDX Technology @ 15% discount (TV/Radio).
- Item 199 - Ikegami Electronics (USA) @ 6% discount (TV/Radio).
- Item 209 - JBL Professional @ 20% discount (TV/Radio) and 15% discount (Peripherals).
- Item 215 - Knox Video Products @ 12% discount (TV/Radio).
- Item 218 - Kramer @ 12% discount (TV/Radio).
- Item 222 - Leader Instruments Corporation @ 15% discount (TV/Radio).
- Item 225 - Leitch, Inc. @ 10% discount (TV/Radio).
- Item 239 - Mackie Designs, Inc. @ 15% discount (TV/Radio).
- Item 242 - Magni Systems, Inc. @ 5% discount (TV/Radio).
- Item 260 - Miller Fluid Heads (USA), Inc. @ 15% discount (TV/Radio).
- Item 264 - Miranda @ 5% discount (TV/Radio).
- Item 279 - Nova Systems, Inc. @ 10% discount (TV/Radio).
- Item 285 - O'Conner Engineering Labs @ 12% discount (TV/Radio).
- Item 295 - Panasonic @ 10% discount (TV/Radio).
- Item 296 - Parker Vision @ 10% discount (TV/Radio).

- Item 302 - PESA Switching System, Inc. @ 12% discount (TV/Radio).
- Item 307 - Pinnacle Systems, Inc. @ 8% discount (TV/Radio).
- Item 311 - Porta-Brace/K & H Products, Ltd. @ 12% discount (TV/Radio).
- Item 321 - Q-TV @ 17.6% discount (TV/Radio).
- Item 323 - Quickset @ 12% discount (TV/Radio).
- Item 327 - Radio Design Labs @ 15% discount (TV/Radio).
- Item 329 - Rcol @ 10% discount (TV/Radio).
- Item 334 - Ross Video, Ltd. @ 5% discount (TV/Radio).
- Item 335 - RTS by Telex @ 15% discount (TV/Radio).
- Item 336 - Sachtler @ 10% discount (TV/Radio).
- Item 351 - Sennheiser Electronics @ 21% discount (TV/Radio) and 15% (Peripherals).
- Item 359 - Sigma Electronics, Inc. @ 10% discount (TV/Radio).
- Item 375 - Stantron @ 20% discount (TV/Radio).
- Item 392 - Tektronix Broadcast Products @ 8% discount (TV/Radio).
- Item 396 - Telex Products @ 25% discount (TV/Radio) and 15% discount (Peripherals).
- Item 413 - Ultimate @ 5% discount (TV/Radio).
- Item 431 - Videotek @ 10% discount (TV/Radio) and 5% discount (Peripherals).
- Item 434 - Vinten @ 12% discount (TV/Radio) and 8% discount (Peripherals).
- Item 446 - Winsted @ 17.65% discount (A/V).
- Item 457 - Zero Stantron @ 20% discount (TV/Radio).
- Item 461 - Panasonic monitors/receivers @ 15% discount.
- Item 509 - Balance of dealer/distributor line @ 8% discount.
- Item 510 - Installation @ \$55 per hour (A/V) and \$85 per hour (TV/Radio).

31. PRO SOUND, INC.

D/B/A PROFESSIONAL SOUND SERVICES  
 1375 N.E. 123 STREET  
 MIAMI, FL 33161-6525  
 OWNER: ROD SINTOW

- Item 2 - 360 Systems @ 30% discount (A/V).
- Item 14 - AKG Acoustic, Inc. @ 27% discount (A/V).
- Item 20 - Altec Lansing Corporation @ 36% discount (A/V).

- Item 24 - American Dynamics @ 25% discount (CCTV).
- Item 29 - AMX Corporation @ 28% discount (A/V).
- Item 31 - Anchor Audio, Inc. @ 22% discount (A/V).
- Item 38 - Aphex Systems, Ltd. @ 18% discount (A/V).
- Item 47 - Atlas/Soundolier @ 54% discount (A/V).
- Item 56 - Barco, Inc. @ 10% discount (A/V).
- Item 58 - Belden Cable @ cost plus 15% (A/V).
- Item 64 - Beyerdynamic, Inc. @ 30% discount (A/V).
- Item 65 - Biamp Systems, Inc. @ cost plus 15% (A/V).
- Item 70 - Bogen Communication, Inc. @ 52% discount (A/V).
  
- Item 85 - Canare Cable, Inc. @ 12% discount (A/V).
- Item 91 - Chief Manufacturing, Inc. @ 19% discount (A/V).
- Item 100 - Clear-com Intercom Systems @ 19% discount (A/V).
  
- Item 109 - Crest @ 20% discount (A/V).
- Item 110 - Crestron Electronics, Inc. @ 23% discount (A/V).
- Item 111 - Crown International, Inc. @ 30% discount (A/V).
- Item 120 - DBX, Inc. @ 19% discount (A/V).
- Item 139 - Draper Shade and Screen Company, Inc. @ 25% discount (A/V).
  
- Item 151 - Electro-Voice, Inc. @ 42% discount (A/V).
- Item 209 - JBL Professional @ 30% discount (A/V).
- Item 239 - Mackie Designs, Inc. @ 19% discount (A/V).
- Item 245 - Marantz Professional Products @ 22% discount (A/V).
  
- Item 299 - Peavy @ cost plus 15% (A/V).
- Item 300 - Peerless @ 31% discount (Peripherals).
- Item 327 - Radio Design Labs @ 23% discount (A/V).
- Item 351 - Sennheiser Electronics @ 13% discount (A/V).
- Item 352 - Sensormatic @ 25% discount (CCTV).
- Item 355 - Shure @ 31% discount (A/V).
- Item 369 - Soundcraft @ 19% discount (A/V).
- Item 373 - Spirit by Soundcraft @ 25% discount (A/V).
- Item 377 - Stewart Filmscreen Corporation @ 21% discount (A/V).
  
- Item 385 - Tascam/TEAC @ 19% discount (A/V).
- Item 396 - Telex Products @ 20% discount (A/V).
- Item 404 - TOA Electronics, Inc. @ 45% discount (A/V).
- Item 413 - Ultimate @ 42% discount (A/V).
- Item 433 - Viking Cases @ 16% discount (Peripherals).
- Item 443 - West Penn Wire/CDT @ cost plus 15% (A/V).
- Item 451 - Yamaha @ 23% discount Commercial Audio (A/V).

- Item 509 - Balance of dealer/distributor line @ 10% discount
- Item 510 - Installation @ \$60 per hour (A/V, CCTV, Peripherals).

32. SHARP PENCILS, INC.  
D/B/A SPI SALES AND ENGINEERING  
3134 CORAL WAY, SUITE B  
MIAMI, FL 33145  
OWNER: ILYSE S. VALDIVIA, VICE PRESIDENT

- Item 86 - Canon USA, Inc. @ 26.65% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 137 - Dotronix, Inc. @ 7.5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 163 - FEC @ 18% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 194 - Hotronic, Inc. @ 19.69% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 198 - IDX Technology @ 22.95% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 307 - Pinnacle Systems, Inc. @ 25.25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 311 - Porta-Brace/K & H Products, Ltd. @ 23.55% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 422 - Video Accessory (VAC) @ 25.25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 431 - Videotek, @ 23.35% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 510 - Installation @ \$65 per hour (A/V, TV/Radio, Peripherals).

33. SIMPLEX TIME RECORDER COMPANY  
3801 COMMERCE PARKWAY  
MIRAMAR, FL 33025  
OWNER: EDWARD G. WATKINS, PRESIDENT

- Item 78 - Burle Security Systems @ 20% discount (CCTV).
- Item 206 - International Space Optics S.A. CCTV Lens @ 20% discount (CCTV).
- Item 295 - Panasonic @ 20% discount (CCTV).
- Item 301 - Pelco @ 20% discount (CCTV).

- Item 360 - Silent Witness Enterprises, Ltd. @ 20% discount (CCTV).
- Item 365 - Sony @ 20% discount (CCTV).
- Item 446 - Winsted @ 20% discount (CCTV).
- Item 467 - 1/2" electrical metallic tubing @ \$260 per 100 ft. installed.
- Item 468 - 3/4" EMT installed @ \$287 per 100 ft.
- Item 469 - 1" EMT installed @ \$374.50 per 100 ft.
- Item 470 - 1-1/4" EMT installed @ \$486.50 per 100 ft.
- Item 471 - 1-1/2" EMT installed @ \$595 per 100 ft.
- Item 472 - 2" EMT installed @ \$787 per 100 ft.
- Item 473 - 1/2" intermediate conduit installed @ \$280 per 100 ft.
- Item 474 - 3/4" intermediate conduit installed @ \$322 per 100 ft.
- Item 475 - 1" intermediate conduit installed @ \$427 per 100 ft.
- Item 476 - 1-1/4" intermediate conduit installed @ \$497 per 100 ft.
- Item 477 - 1-1/2" intermediate conduit installed @ \$591.50 per 100 ft.
- Item 478 - 2" intermediate conduit installed @ \$752.50 per 100 ft.
- Item 479 - 1/2" rigid conduit installed @ \$310 per 100 ft.
- Item 480 - 3/4" rigid conduit installed @ \$364 per 100 ft.
- Item 481 - 1" rigid conduit installed @ \$483 per 100 ft.
- Item 482 - 1-1/4" rigid conduit installed @ \$567 per 100 ft.
- Item 483 - 1-1/2" rigid conduit installed @ \$700 per 100 ft.
- Item 484 - 2" rigid conduit installed @ \$906.50 per 100 ft.
- Item 485 - 1/2" PVC Schedule 40 installed @ \$15.96 per 10 ft.
- Item 486 - 3/4" PVC Schedule 40 installed @ \$16.66 per 10 ft.
- Item 487 - 1" PVC Schedule 40 installed @ \$21.56 per 10 ft.
- Item 488 - 1-1/4" PVC Schedule 40 installed @ \$26.32 per 10 ft.
- Item 489 - 1-1/2" PVC Schedule 40 installed @ \$30.94 per 10 ft.
- Item 490 - 2" PVC Schedule 40 installed @ \$32.48 per 10 ft.
- Item 491 - Cable, CCTV tilt-pan-zoom power installed @ \$37.10 per 100 ft.
- Item 492 - Cable, CCTV signal, non-plenum rated installed @ \$34.30 per 100 ft.

- Item 493 - Cable, CCTV plenum rated installed @ \$55.30 per 100 ft.
- Item 498 - Interior camera, lens installation @ \$52.50 each (1-1/2 hrs).
- Item 499 - All exterior installations @ \$70 each (2 hrs).
- Item 500 - Exterior and interior cameras installation @ \$70 each (2 hrs).
- Item 501 - Connection of power supply to cameras @ \$140 each (4 hrs).
- Item 502 - Install and terminate multiplexor w/key board @ \$122.50 each (3-1/2 hrs).
- Item 503 - Install and terminate VCR and rack kit @ \$35 each (1 hr).
- Item 504 - Install and terminate monitors and console rack mounting kit @ \$35 each (1 hr).
- Item 505 - Interior junction boxes w/covers installation @ \$17.50 each (1/2 hr).
- Item 506 - Interior junction boxes w/covers installation @ \$26.25 each (.75 hrs).
- Item 507 - Exterior junction boxes installation @ \$17.50 each (1/2 hr).
- Item 508 - Exterior junction boxes installation @ \$26.25 each (.75 hrs).
- Item 509 - Balance of dealer/distributor line @ 20% discount.
- Item 510 - Installation @ \$35 per hour (A/V, TV/Radio, CCTV, Peripherals).

34. SYSTEMS WIRELESS, LTD.  
 465 HERNDON PARKWAY  
 HERNDON, VA 20170  
 OWNER: BOB NUDO, ACTING C.E.O.

- Item 14 - AKG Acoustic @ 20% discount (A/V, TV/Radio).
- Item 36 - Anton/Bauer, Inc. @ 15% discount (TV/Radio).
- Item 37 - Anvil Cases @ 12% discount (TV/Radio).
- Item 38 - Aphex Systems, Ltd. @ 15% discount (TV/Radio).
- Item 49 - Audio Technica U.S., Inc. @ 20% discount (TV/Radio).
- Item 64 - Beyerdynamic, Inc. @ 20% discount (TV/Radio).
- Item 71 - Bogen Photo @ 10% discount (TV/Radio).
- Item 100 - Clear-com Intercom Systems @ 20% discount (TV/Radio).



- Item 111 - Crown International, Inc. @ 12% discount (TV/Radio).
- Item 141 - DynaPIX/Dynatech Tactical Communications @ 5% discount (TV/Radio).
- Item 151 - Electro-Voice, Inc. @ 25% discount (TV/Radio).
- Item 165 - Fostex Corporation of America @ 15% discount (TV/Radio).
- Item 177 - Gentner Communications Corporation @ 10% discount (TV/Radio).
- Item 223 - Lectrosonics, Inc. @ 30% discount (TV/Radio).
- Item 239 - Mackie Designs, Inc. @ 12% discount (TV/Radio).
- Item 311 - Porta-Brace/K & H Products, Ltd. @ 12% discount (TV/Radio).
- Item 313 - Premier Wireless, Inc. @ 15% discount (TV/Radio).
- Item 335 - RTS by Telex @ 15% discount (TV/Radio).
- Item 351 - Sennheiser Electronics @ 12% discount (TV/Radio).
- Item 355 - Shure @ 25% discount (TV/Radio).
- Item 367 - Sony Business and Professional Group @ 15% discount (TV/Radio).
- Item 376 - Star Case Manufacturing Company @ 10% discount (TV/Radio).
- Item 384 - Systems Wireless Intercom @ 0% discount (TV/Radio).
- Item 396 - Telex Products @ 15% discount (TV/Radio).
- Item 433 - Viking Cases @ 10% discount (TV/Radio).
- Item 434 - Vinten @ 10% discount (TV/Radio).
- Item 443 - West Penn Wire/CDT @ 10% discount (TV/Radio).

35. TECHNICAL RESOURCE GROUP, INC.  
 12445 62 STREET NORTH, SUITE 305  
 LARGO, FL 33773  
 OWNER: ROBERT B. LUTZ, PRESIDENT

- Item 14 - AKG Acoustic, Inc. @ 34% discount (A/V).
- Item 20 - Altec Lansing Corporation @ 45% discount (A/V).
- Item 31 - Anchor Audio, Inc. @ 37% discount (A/V).
- Item 38 - Aphex Systems Ltd. @ 34% discount (A/V).
- Item 47 - Atlas/Soundolier @ 57% discount (A/V).
- Item 49 - Audio Technica U.S., Inc. @ 40% discount (A/V).
- Item 64 - Beyerdynamic, Inc. @ 34% discount (A/V).
- Item 70 - Bogen Communication, Inc. @ 55% discount (A/V).

- Item 74 - Bretford Manufacturing, Inc. @ 13% discount (A/V).
- Item 77 - Buhl Industries @ 25% discount (A/V).
- Item 91 - Chief Manufacturing, Inc. @ 25% discount (A/V)
- Item 100 - Clear-com Intercom Systems @ 22% discount (A/V).
- Item 103 - Comprehensive Video Group @ 28% discount (A/V).
- Item 109 - Crest @ 45% discount (A/V).
- Item 111 - Crown International, Inc. @ 37% discount (A/V).
- Item 115 - Da-Lite Screen Company, Inc. @ 27% discount (A/V).
- Item 120 - DBX, Inc. @ 32% discount (A/V).
- Item 138 - Draco Systems, Inc. @ 10% discount (A/V).
- Item 139 - Draper Shade and Screen Company, Inc. @ 28% discount (A/V).
- Item 147 - Eiki International, Inc. @ 42% discount (A/V).
- Item 151 - Electro-Voice, Inc. @ 45% discount (A/V).
- Item 159 - Extron Electronics @ 36% discount (A/V).
- Item 177 - Gentner Communications Corporation @ 11% discount (A/V).
- Item 209 - JBL Professional @ 34% discount (A/V).
- Item 238 - Luxor Corporation @ 34% discount (A/V).
- Item 239 - Mackie Designs, Inc. @ 34% discount (A/V).
- Item 245 - Marantz Professional Products @ 34% discount (A/V).
- Item 300 - Peerless, Inc. @ 35% discount (A/V).
- Item 317 - Progressive Marketing Products @ 25% discount (A/V).
- Item 328 - Rane Corporation @ 34% discount (A/V).
- Item 335 - RTS by Telex @ 23% discount (A/V).
- Item 337 - Samson @ 34% discount (A/V).
- Item 351 - Sennheiser Electronics @ 34% discount (A/V).
- Item 355 - Shure @ 45% discount (A/V).
- Item 369 - Soundcraft @ 26% discount (A/V).
- Item 373 - Spirit by Soundcraft @ 32% discount (A/V).
- Item 378 - Strand Lighting @ 34% discount (A/V).
- Item 382 - Symetrix, Inc. @ 34% discount (A/V).
- Item 393 - Telect, Inc. @ 16% discount (A/V).
- Item 396 - Telex Products @ 47% discount (A/V).
- Item 404 - TOA Electronics, Inc. @ 46% discount (A/V.)
- Item 433 - Viking Cases @ 22% discount (A/V).
- Item 452 - Yamaha (Proline) @ 34% discount (A/V).

Item 510 - Installation @ \$45 per hour (A/V, TV/Radio, CCTV, Peripherals).

36. TROXELL COMMUNICATIONS, INC.  
11767 SOUTH DIXIE HIGHWAY  
MIAMI, FL 33156  
OWNER: JIM TROXELL, PRESIDENT

- Item 2 - 3M @ 22.50% discount (A/V).
- Item 29 - AMX Corporation @ 36% discount (A/V).
- Item 71 - Bogen Photo @ 20% discount tripods only (A/V).
- Item 110 - Creston Electronics, Inc. @ 30.50% discount (A/V).
- Item 115 - Da-Lite Screen Company, Inc. @ 25% discount. Da-Lite screens excluding rear projection screens and 37% discount Da-Lite Advance, except TV mounts (A/V).
- Item 140 - Dukane @ 43% discount (A/V).
- Item 142 - Eastman Kodak Company @ 35% discount LCD projectors only (A/V).
  
- Item 152 - ELMO Manufacturing Corporation @ 35% discount (A/V).
- Item 159 - Extron Electronics @ 17% discount (A/V).
- Item 193 - Hitachi Denshi America Ltd. @ 55% discount LCD projectors only (A/V).
- Item 209 - JBL Professional @ 30% discount (A/V).
- Item 211 - JVC Professional Products Company @ 15% discount (A/V).
- Item 244 - Manfrotto @ 20% discount tripods only (A/V).
- Item 266 - Mitsubishi @ 30% discount (A/V).
- Item 303 - Philips @ 20% discount (A/V).
- Item 308 - Pioneer New Media Technologies, Inc. @ 15% discount (A/V).
- Item 339 - Sanyo Electronics @ 30% discount LCD projectors only (A/V).
- Item 353 - Sharp @ 26% discount (A/V).
- Item 367 - Sony Business and Professional Group @ 20% discount, excluding televisions (A/V).
- Item 445 - Wiko (projection lamps) @ 45% discount (A/V).
- Item 446 - Winsted @ 22% discount (A/V).
- Item 460 - Magnavox monitors/receivers @ 28.50% discount.

Item 466 - Installation of TV brackets @ \$50 per hour.  
Item 510 - Installation @ \$55 per hour (A/V).

37. TONER CABLE EQUIPMENT, INC.

969 HORSHAM ROAD

HORSHAM, PA 19044

OWNERS: ROBERT L. TONER AND AGNES D. TONER

- Item 67 - Blonder-Tongue Laboratories, Inc. @ 63% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 82 - California Amplifier, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 224 - Leightronix, Inc. @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 257 - Microwave Filter @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 287 - Olson Technology RF Products @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 509 - Balance of dealer/distributor line @ 10% discount.

38. TRANSWORLD SERVICES, INC.

2025 N. W. 102 AVENUE, UNIT 101

MIAMI, FL 33172

OWNER: JUAN DE MIGUEL, PRESIDENT

(HM)

- Item 174 - General Electric @ 25% discount (A/V).
- Item 236 - Lucasey Manufacturing Corp. @ 36% discount (A/V).
- Item 300 - Peerless, Inc. @ 46% discount (A/V).
- Item 319 - Proscan @ 30% discount (A/V).
- Item 326A - RCA @ 25% discount (A/V).
- Item 462 - RCA monitors/receivers @ 20% discount.
- Item 466 - Installation of TV brackets @ \$70 each.
- Item 510 - Installation @ \$70 per hour (A/V).

39. WHEATSTONE CORPORATION  
600 INDUSTRIAL DRIVE  
NEW BERN, NC 28562  
OWNER: GARY SNOW, PRESIDENT

Item 50 - Audiotronics Corporation @ 10% discount  
(TV/Radio).

Item 444 - Wheat Stone Broadcast Audio Consoles @ 10%  
discount (TV/Radio).

40. Reject items 4, 5, 9, 10, 11, 12, 13, 15, 16, 17, 23, 25, 27,  
28, 30, 33, 35, 44, 48, 51, 52, 57, 60, 66, 68, 76, 83, 84,  
87, 88, 90, 92, 95, 97, 101, 104, 105, 106, 107, 112, 116,  
118, 119, 124, 125, 126, 129, 131, 132, 133, 135, 136,  
144, 145, 146, 148, 149, 153, 154, 155, 157, 160, 161,  
166, 171, 172, 182, 183, 186, 189, 190, 192, 195, 197,  
200, 204, 205, 207, 208, 210, 214, 216, 217, 219, 220,  
221, 225, 226, 227, 229, 232, 233, 237, 240, 243, 246,  
247, 249, 252, 253, 254, 256, 259, 262, 265, 267, 268,  
271, 273, 274, 277, 280, 281, 282, 284, 286, 289, 290,  
291, 292, 293, 294, 298, 305, 306, 312, 314, 315, 316,  
324, 332, 341, 343, 345, 346, 347, 356, 358, 361, 364,  
368, 371, 372, 374, 379, 383, 389, 390, 394, 395, 397,  
399, 400, 406, 407, 411, 412, 416, 418, 425, 426, 428,  
435, 436, 438, 439, 440, 441, 442, 449, 450, 453, 454 and  
456.

Item 4 - ACI International, Inc.

Item 5 - Acrodyne.

Item 9 - Adobe Systems, Inc.

Item 10 - Advantor Corporation.

Item 11 - Advid Soft Image.

Item 12 - AEMC Instruments.

Item 13 - Agfa Corporation.

Item 15 - Alarm Saf.

Item 16 - Alcatel.

Item 17 - Alias/Wavefront.

Item 23 - American.

Item 25 - American Parking Equipment, Inc.

Item 27 - Ampex Corporation.

Item 28 - AMPRO.

Item 30 - Anacomp, Inc.

Item 33 - Andrews Corporation.  
Item 35 - Anixter.  
Item 44 - ASC Audio Visual Corporation.  
Item 48 - Audio Precision.  
Item 51 - Autodesk.  
Item 52 - Automatic Control Systems.  
Item 57 - Belar Electronic.  
Item 60 - BES.  
Item 66 - Bird Elec. Corporation.  
Item 68 - Blossom.  
Item 76 - BTS.  
Item 83 - Calumet Coach Company.  
Item 84 - Calumet Photographic, Inc.  
Item 87 - CBM Metal.  
Item 88 - CEIA-USA Ltd.  
Item 90 - Channel Master, Inc.  
Item 92 - Chisholm.  
Item 95 - Cine 60, Inc.  
Item 97 - Ciprico, Inc.  
Item 101 - Comark.  
Item 104 - Comwave.  
Item 105 - Conifer.  
Item 106 - Continental Electronics.  
Item 107 - Continental Video.  
Item 112 - Crown Technical Systems, Inc.  
Item 116 - Data Translation  
Item 118 - Davis Technologies.  
Item 119 - Dawn Satellite.  
Item 124 - DH Satellite.  
Item 125 - Diaquest, Inc.  
Item 126 - Dielectric Communications.  
Item 129 - Digital Graphix, Inc.  
Item 131 - Digital Video Systems, Inc.  
Item 132 - Discreet Logic.  
Item 133 - Display Devices, Inc.  
Item 135 - Dolby.  
Item 136 - Dolly.  
Item 144 - ECO-Aire Systems.  
Item 145 - Econo Broadcast Services, Inc.  
Item 148 - ELECTROGIG.  
Item 149 - Electrohome, Ltd.  
Item 153 - Emcee Micro-Wave Equipment.  
Item 154 - Emcor Rack.

Item 155 – Ensemble Designs.  
Item 157 – Ergo Industries, Inc.  
Item 160 – Faroudja Laboratories, Inc.  
Item 161 – Fast Electronic U.S., Inc.  
Item 166 – Frame Rate Lab, Inc.  
Item 171 – FWB, Inc.  
Item 172 – Garrett Metal Detectors.  
Item 182 – Great American Market.  
Item 183 – Group 4 Securitas Technology Corp.  
Item 186 – H.E.S./Hanchett Entry Systems, Inc.  
Item 189 – Harris.  
Item 190 – Hedco.  
Item 195 – Howtek, Inc.  
Item 197 – Hyodong Telecom Co., Ltd.  
Item 200 – Image North Technologies (ImMix).  
Item 204 – Innovative TV Equipment.  
Item 205 – Inter-M.  
Item 207 – ITE.  
Item 208 – Jason-Kendall.  
Item 210 – Jovian Logic Corporation.  
Item 214 – Kinetix.  
Item 216 – Komoto.  
Item 217 – Kowa Optimed, Inc.  
Item 219 – Kroy.  
Item 220 – L.N.R. Communications, Inc.  
Item 221 – Larcán.  
Item 225 – Leitch, Inc.  
Item 226 – Lemo USA, Inc.  
Item 227 – Lightning Deterrent Corporation.  
Item 229 – LINK Electronics.  
Item 232 – Logitek.  
Item 233 – Louth.  
Item 237 – Lucent Technologies (AT&T).  
Item 240 – Macromedia.  
Item 243 – Maico.  
Item 246 – Mark Antenna Products.  
Item 247 – Marti Electronic.  
Item 249 – Matthey.  
Item 252 – MCL Satellite Transmission Equipment.  
Item 253 – McRoberts Software (Comet CG).  
Item 254 – Media Solutions.  
Item 256 – MicroNet Technology, Inc.  
Item 259 – Microwave Radio Equipment.

Item 262 – Minerva Systems, Inc.  
Item 265 – Missco Corporation.  
Item 267 – Modulation Sciences, Inc.  
Item 268 – Moseley Associates Broadcast Equipment.  
Item 271 – NDS.  
Item 273 – Nicom.  
Item 274 – Nida.  
Item 277 – Norsat Satellite Products.  
Item 280 – Nucomm, Inc.  
Item 281 – Nurad Micro-wave Equipment.  
Item 282 – Nutek.  
Item 284 – Nvision, Inc.  
Item 286 – Odetics Broadcast.  
Item 289 – Optibase, Inc.  
Item 290 – Orban Associates.  
Item 291 – Ortophone.  
Item 292 – Otari Audio Products.  
Item 293 – Pacific Recorder Broadcast Audio Consoles.  
Item 294 – Pacific Research.  
Item 298 – Patriot.  
Item 305 – Photomart.  
Item 306 – Pinnacle Micro, Inc.  
Item 312 – Porta-Pattern.  
Item 314 – Presenter.  
Item 315 – Pride Enterprises.  
Item 316 – Prime Image, Inc.  
Item 324 – Quintech.  
Item 332 – Rofu International Corporation.  
Item 341 – Sayett Technology.  
Item 343 – Scan-It.  
Item 345 – Scientific Atlanta Cable and Satellite Systems.  
Item 346 – Scitex Digital Video (Abekas).  
Item 347 – Secura Key.  
Item 356 – Sierra Design Labs.  
Item 358 – Sigma Designs, Inc.  
Item 361 – Silicon Graphics.  
Item 364 – Snell and Wilcox, Inc.  
Item 368 – Sound Technology.  
Item 371 – Southwest Wire and Cable, Inc.  
Item 372 – Spectral, Inc.  
Item 374 – Stainless, Inc.  
Item 379 – SVS, Inc.  
Item 383 – System Sensor.



- Item 389 – Tecton.
- Item 390 – Tekniche Scan Converters.
- Item 394 – Telepak.
- Item 395 – Telescript, Inc.
- Item 397 – TFT, Inc.
- Item 399 – The VIDEOFAX Company.
- Item 400 – Thomcast.
- Item 406 – Total Spectrum Manufacturing.
- Item 407 – Trinity AVR.
- Item 411 – TTC Larcan.
- Item 412 – TVL/Television Laboratories.
- Item 416 – Utah Scientific.
- Item 418 – Varian.
- Item 425 – Video Logics.
- Item 426 – VideoComm Technologies.
- Item 428 – Videomedia, Inc.
- Item 435 – Vision Factory.
- Item 436 – Vision Research Corporation.
- Item 438 – VTTI/Visions Televideo Technologies, Inc.
- Item 439 – Walter Brewer Corporation.
- Item 440 – Wavefront.
- Item 441 – Webb Electronics, Inc.
- Item 442 – Wegener Communications.
- Item 449 – Xaos Tools.
- Item 450 – Xyros Systems, Inc.
- Item 453 – YEM America, Inc.
- Item 454 – Zaxcom Video
- Item 456 – Zenographics.

41. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$5,500,000. The award shall be made subject to the resolution of bid protests, if any.