

July 14, 2000

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT – RENEWAL OF BID #003-ZZ03 – FOOD ITEMS: DRY GROCERY

The purpose of this bid, opened on June 24, 1999, was to establish a contract to purchase, at firm unit prices, quantities, as may be required, of dry grocery food items, for use in the Food Service Program of the Department of Food and Nutrition. The terms of agreement, as contained in the subject bid, awarded by the Board on July 14, 1999, and re-awarded on November 17, 1999, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for two (2) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period. The awardees have agreed to renew, for the final ninety (90) day renewal period, by letter, on file, with the following exceptions. Diversified Food Brokers, of Hollywood, Florida, Item 160 – Cracker snacks, peanut butter, School Food Service System, Inc., formerly Don Greene Poultry of Miami, Florida, Item 22 – Potatoes, Item 56 – Rice, white, Item 58 Chewy granola bar, raisins and cinnamon, Dulin Food Service, Inc., of Hollywood, Florida, Item 13 – Tropical fruit salad, Item 62 – Macaroni elbows, Item 63 – Noodles, G & J Foodservice, Inc., D.B.A. Charles E. McLaughlin Company, of Pompano Beach, Florida, Item 1 – Ravioli, beef, Item 57 – Rolled oates, Item 59 – Chewy granola bars, peanut butter, Item 65 – Pan coating, Item 84 – Yeast, Item 86 – Beef base, Item 87 – Chicken soup base, Item 88 – Ham soup base, Item 97 – Salad dressing mix, buttermilk/ranch style, Item 99 – Salad dressing mix, Italian, Item 101 – Salad dressing mix, Thousand Island, Item 102 – Salad dressing mix reduced calorie buttermilk, Item 103 – Salad dressing mix, Fiesta Ranch, Item 125 – Toffee flavor low-fat popcorn, Hopco Foodservice, of Tampa, Florida, Item 96 – Olives, Innovative Concept Group, Inc., of Tampa, Florida, Item 23 – Potatoes, au gratin, Item 153 – Character cookies, Institutional Food Brokers of Florida, Inc., of Tampa, Florida, Item 21 – Pimentos and Port Royal Sales, Ltd., of Woodbury, New York, Item 8 - Fruit cocktail and Item 20 - Corn, whole kernel, have elected not to renew, due to changing prices or they are no longer the broker for the items awarded.

REPLACEMENT

G-89

These items will be purchased, as the need arises, in accordance with Board Rule 6Gx13- 3C-1.10 – Purchase Approval. The contract is currently in its initial year. It is considered to be in the best interest of the Board to renew this bid, for an additional ninety (90) day renewal period, at the current prices, to benefit from fixed prices during the final ninety (90) day period, inasmuch as the Consumer Price Index (CPI), as of May 2000, indicates an increase of 2.2% for food.

Fund Source

0410-Food Service

M/WBE Eligibility

Hispanic Female - \$267,997.91

Hispanic Male - \$9,726.14

Female - \$250,598.37

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW** Bid #003-ZZ03 – FOOD ITEMS: DRY GROCERY, to purchase, at firm unit prices, quantities, as may be required, of dry grocery food items, for use in the Food Service Program of the Department of Food and Nutrition, during the term of the bid, effective August 18, 2000, through November 17, 2000, as follows:

1. ARA GROUP/REAL DISTRIBUTING
8029 N.W. 60 STREET
MIAMI, FL 33166 ESTIMATE \$3,084.58
OWNER: ALBERTO ABRANTE

Only Bid Received: Item 174 – Plantain chips @ \$11.04 per case.

2. SCHOOL FOOD SERVICE SYSTEM, INC.
FORMERLY DON GREENE POULTRY
501 N.E. 183 STREET
MIAMI, FL 33179 ESTIMATE \$351,245.07
OWNER: STEPHEN GREENE, PRESIDENT

Low Unit Price: Items 16, 19, 45 through 50, 53, 77, 134, 184 and 185.

Low Unit Price Meeting Specifications: Items 14 and 51.

Only Bid Received: Items 17, 123, 126, 145, 152, 167 and 175.

Item 14 - Blended juice @ \$8.53 per case.

Item 16 - Apple juice @ \$6.83 per case.

- Item 17 - Pineapple juice @ \$8.88 per case.
- Item 19 - Four bean salad @ \$21.74 per case.
- Item 45 - Bran flake cereal w/raisins, Kelloggs @ \$14.93 per case.
- Item 46 - Dry cereal, Frosted Flakes, Kelloggs @ \$14.56 per case.
- Item 47 - Dry cereal, Rice Krispies, Kelloggs @ \$14.71 per case.
- Item 48 - Dry cereal, Fruit Loops, Kelloggs @ \$14.54 per case.
- Item 49 - Dry cereal, Corn Flakes, Kelloggs @ \$14.93 per case.
- Item 50 - Dry cereal, Honey Nut Flakes, Kelloggs @ \$14.93 per case.
- Item 51 - Dry cereal, "O" shaped, Kelloggs @ \$14.54 per case.
- Item 53 - Dry cereal, Corn Pops, Kelloggs @ \$14.99 per case.
- Item 77 - Bottled water, natural @ \$5.03 per case.
- Item 123 - Cheese sauce, Mexican Flavor @ \$65.44 per case.
- Item 126 - Cheese-flavored puffed snacks, Frito Lay @ \$9.64 per case.
- Item 134 - Crackers, cheese @ \$14.74 per case (\$1.203 per package).
- Item 145 - Mini rice cakes @ \$16.20 per case.
- Item 152 - All natural corn chips @ \$14.95 per case.
- Item 167 - Fruit snacks, dried @ \$15.94 per case.
- Item 175 - Corn chips, Fritos @ \$9.64 per case.
- Item 184 - Popcorn @ \$6.93 per case.
- Item 185 - Popcorn, cheese flavored @ \$9.07 per case.

3. DULIN FOOD SERVICE, INC.
 3850 NORTH 29 TERRACE, SUITE 105
 HOLLYWOOD, FL 33020 ESTIMATE \$92,854.17
 OWNER: BARBARA SARTINI, PRESIDENT

Low Unit Price: Items 7, 62, 63, 71, 72, 92, 93, 95, 104 and 112.

Tie Low Unit Price: Item 166.

Low Unit Price Meeting Specifications: Items 6, 79 and 94.

Only Bid Received: Items 13 and 183.

- Item 6 - Applesauce, natural @ \$11.95 per case (\$1.695/cup).
- Item 7 - Applesauce, cinnamon @ \$11.95 per case (\$1.659 per cup).
- Item 71 - Pudding, chocolate @ \$17.39 per case.
- Item 72 - Pudding, vanilla @ \$17.39 per case.
- Item 79 - Reduced/lite pancake syrup @ \$4.12 per case.
- Item 92 - Mayonnaise @ \$3.68 per case.
- Item 93 - Taco sauce @ \$4.81 per case.
- Item 94 - Tartar sauce @ \$9.04 per case (\$.018 per package).
- Item 95 - Individual mustard @ \$2.75 per case.
- Item 104 - Sauce, hot @ \$7.47 per case.
- Item 112 - Tea bags @ \$14.67 per case.
- Item 166 - Cookies, animal shaped @ \$8.49 per case.
- Item 183 - Tea bags, orange pekoe @ \$21.31 per case.

4. FDS COMPANY, LLC
D.B.A TOOLS FOR SCHOOLS
P.O. BOX 277
EMMETT, ID 83617 ESTIMATE \$52,325.63
OWNER: ANDY MCCLUSKEY, PRESIDENT

Low Unit Price: Items 29 and 69.

- Item 29 - Breakfast cereal bars @ \$.19 per bar.
- Item 69 - Dry milk replacer @ \$31 per bag.

5. FLAYCO PRODUCTS
P.O. BOX 15967
TAMPA, FL 33684 ESTIMATE \$9,726.14
OWNER: JORGER ASTORQUIZA (HM)

Low Unit Price: Items 108, 113, 176, 177 and 178.
Only Bid Received: Items 85 and 109.

- Item 85 - Butter/vanilla concentrate @ \$14 per container.

- Item 108 - Basil @ \$2.04 per container.
- Item 109 - Rice seasoning mix, Mexican flavor @ \$28.10 per case.
- Item 113 - Taco seasoning @ \$18.12 per case (\$.0944 per oz.).
- Item 176 - Food coloring, green @ \$3.18 per quart.
- Item 177 - Food coloring, red @ \$2.50 per quart.
- Item 178 - Food coloring, blue @ \$2.25 per quart.

6. FLORIDA CRYSTALS CORPORATION
 #50 COCOANUT ROW, SUITE 215
 PALM BEACH, FL 33480 ESTIMATE \$72,955.78
 OWNER: ALFONSO FANJUL, CEO

Low Unit Price: Item 73.
 Total Low Unit Price: Items 74 and 75.

- Item 73 - Sugar, light brown @ \$8.75 per bag.
- Item 74 - 6X Confectioners sugar @ \$16 per bag.
- Item 75 - Sugar, granulated @ \$15 per bag.

7. HOPCO FOODSERVICE
 3111 DELEON STREET
 TAMPA, FL 33609 ESTIMATE \$195,087.75
 OWNER: THOMAS SCHREIBER

Low Unit Price: Items 9 through 12, 15, 76 and 82.

- Item 9 - Peaches, diced @ \$16.50 per case.
- Item 10 - Peaches, sliced @ \$16.50 per case.
- Item 11 - Pears, halves @ \$15.75 per case.
- Item 12 - Pears, diced @ \$15.75 per case.
- Item 15 - Grape juice @ \$8.24 per case.
- Item 76 - Bottled water, flavored @ \$9.72 per case.
- Item 82 - Chocolate bits @ \$29.90 per case.

8. INSTITUTIONAL FOOD BROKERS OF FLORIDA, INC.
5116 EAST FOWLER AVENUE
TAMPA, FL 33617 ESTIMATE \$3,796.79
OWNER: JOE RAKOCY

Low Unit Price Meeting Specifications: Items 98 and 100.

Item 98 - Salad dressing mix, creamy Italian @ \$12.85
per case.

Item 100 - Salad dressing mix, creamy buttermilk @
\$9.90 per case.

9. J. KAPLAN COMPANY, INC.
P.O. BOX 823437
SOUTH FLORIDA, FL 33082 ESTIMATE \$6,995.26
OWNER: GERALD KAPLAN

Low Unit Price: Items 89 and 90.

Item 89 - Bacon bits @ \$2.99 per container.

Item 90 - Bacon bits, bulk @ \$23.25 per box.

10. KEEBLER COMPANY
353 N.W. 107 AVENUE
CORAL SPRINGS, FL 33071 ESTIMATE \$159,195.71
OWNER: JACK LOTKER, PRESIDENT

Low Unit Price: Items 33, 144, 146, 148, 159 and 165.

Low Unit Price Meeting Specifications: Items 154, 155
and 156.

Only Bid Received: Items 32, 115, 151 and 164.

Item 32 - Sugar ice cream cones @ \$33.75 per case.

Item 33 - Graham crackers @ \$9.45 per case.

Item 115 - Graham crackers w/cinnamon @ \$19.60 per
case.

Item 144 - Character shaped graham crackers,
cinnamon @ \$17.10 per case.

Item 146 - Sandwich cookies, mini, chocolate @ \$8.90
per case.

Item 148 - Sandwich cookies, mini, vanilla @ \$8.90 per
case.

Item 151 - Soda crackers @ \$8.83 per case.

- Item 154 - Cookies, oatmeal @ \$6.40 per case.
- Item 155 - Cookies, fudge type @ \$6.40 per case.
- Item 156 - Cookies, chocolate chip @ \$6.40 per case.
- Item 159 - Bear shaped graham crackers @ \$17.10 per case.
- Item 164 - Graham cracker, lowfat @ \$20.50 per case.
- Item 165 - Chocolate chip cookies, bit size @ \$10 per case.

11. LUNA VEND DISTRIBUTORS
 608 PACKARD COURT
 SAFETY HARBOR, FL 34695 ESTIMATE \$6,012.65
 OWNER: JAMES J. COX, PRESIDENT

Low Unit Price: Items 129, 132, 135, 137 and 141.
 Only Bid Received: Items 116 and 121.

- Item 116 - Potato chips, salt and vinegar flavored, Frito Lay @ \$9.55 per case.
- Item 121 - Pretzels, fat free, Frito Lay @ \$9.55 per case.
- Item 129 - Corn chips, Frito Lay @ \$9.55 per case.
- Item 132 - Tortilla chips, Frito Lay @ \$9.55 per case.
- Item 135 - Flavored corn tortilla chips, Frito Lay @ \$9.55 per case.
- Item 137 - Onion flavored snack, Frito Lay @ \$9.55 per case.
- Item 141 - Potato chips, Frito Lay @ \$9.55 per case.

12. MARK-LYNN FOODS, INC.
 P.O. BOX 278
 BREMEN, GA 30110 ESTIMATE \$109,397.66
 OWNER: EDDIE DICKINSON

Low Unit Price: Items 78, 80, 81 and 91.

- Item 78 - Pancake syrup @ \$2.23 per case.
- Item 80 - Jelly, assorted @ \$3.54 per case.
- Item 81 - Jelly, grape @ \$3.74 per case.
- Item 91 - Catsup @ \$4.25 per case.

13. NABISCO
2862 WEST ABIACA CIRCLE
DAVIE, FL 33328 ESTIMATE \$39,604.19
OWNER: STEVE RUDNITSKY

Low Unit Price: Items 35 and 161.
Low Unit Price Meeting Specifications: Item 157.

Item 35 - Saltine crackers @ \$6.50 per case (\$.026 per package).

Item 157 - Cookie, shortbread type @ \$23.75 per case (\$.1979 per package).

Item 161 - Cookies, fig bar @ \$31.22 per case.

14. PIERSON DISTRIBUTORS, INC.
13715 N.W. 22 AVENUE
OPA-LOCKA, FL 33054 ESTIMATE \$29,257.80
OWNER: RONALD PIERSON, PRESIDENT

Low Unit Price: Item 114 - Fruit punch @ \$6.24 per case.

15. POPPY STREET FOOD PRODUCTS
P.O. BOX 2049
CORONA, CA 91718-2049 ESTIMATE \$229,664.24
OWNER: DIANA SCHMER, PRESIDENT (WF)

Low Unit Price: Items 36 through 44, and 64.

Item 36 - Dry cereal, Corn Frosties, General Mills @ \$13.34 per case.

Item 37 - Dry cereal, Rice Crunchies, General Mills @ \$13.34 per case.

Item 38 - Dry cereal, Trix, General Mills @ \$13.49 per case.

Item 39 - Dry cereal, Cinnamon Toast, General Mills @ \$13.49 per case.

Item 40 - Dry cereal, Country Corn Flakes, General Mills @ \$13.34 per case.

Item 41 - Dry cereal, Honey Nut Cheerios, General Mills @ \$13.49 per case.

Item 42 - Dry cereal, "O" shaped, General Mills @ \$13.49 per case.

- Item 43 - Dry cereal, Cheerios, General Mills @ \$13.49 per case.
- Item 44 - Dry cereal, Kix, General Mills @ \$13.49 per case.
- Item 64 - Spaghetti @ \$7.96 per case.

16. PORT ROYAL SALES, LTD.
 195 FROEHLICH FARM BLVD.
 WOODBURY, NY 11797 ESTIMATE \$140,158.68
 OWNER: STEVEN ZWECKER, PRESIDENT

Low Unit Price: Items 2, 5, 18, 25, 26 and 28.

- Item 2 - Tuna, tongal @ \$33.88 per case.
- Item 5 - Applesauce, sweetened @ \$10.89 per case.
- Item 18 - Beans, green @ \$10.88 per case.
- Item 25 - Tomatoes @ \$10.47 per case.
- Item 26 - Tomato catsup @ \$11.68 per case.
- Item 28 - Spaghetti sauce @ \$13.47 per case.

17. SANTA FE GROUP, INC.
 102 N.E. 2 STREET, PMB 269
 BOCA RATON, FL 33432 ESTIMATE \$267,997.91
 OWNER: ADIELA GRAJALES, PRESIDENT (HF)

Low Unit Price: Items 83 and 179.

Low Unit Price Meeting Specifications: Item 180.

Only Bid Received: Items 127, 136, 139, 140, 147, 149, 181 and 182.

- Item 83 - Cocoa, baking @ \$9.99 per carton.
- Item 127 - Cheese-flavored puffed snack, Wise @ \$10.86 per case.
- Item 136 - Bite-size cheese-filled snacks @ \$76.14 per case.
- Item 139 - Bite-size pizza-flavor snacks @ \$76.14 per case.
- Item 140 - Potato chips, Wise @ \$10.86 per case.
- Item 147 - Granola bars, chocolate-coated, peanut butter @ \$29.53 per case.
- Item 149 - Granola bars, chocolate-covered, chocolate chips @ \$29.53 per case.
- Item 179 - Gravy improver @ \$10.25 per gallon.

- Item 180 - Lemon juice, pure @ \$10.99 per case.
- Item 181 - Pickled sausages (beef) @ \$56 per case.
- Item 182 - Pickled sausages (pork) @ \$48 per case.

18. SONNE, INC./DAKOTA GOURMET
896-22 AVENUE, NORTH
WAHPETON, ND 58075-3026 ESTIMATE \$2,542.65
OWNER: JAY SHULER

Only Bid Received: Item 158 - Sunflower kernels @ \$26.80 per case.

19. SUNLIGHT FOODS, INC.
P.O. BOX 680670
MIAMI, FL 33168 ESTIMATE \$75,681.15
OWNER: ARTHUR GREEN, PRESIDENT

Low Unit Price: Items 27, 61, 66 and 105.
Low Unit Price Meeting Specifications: Item 68.
Only Bid Received: Items 60, 67 and 70.

- Item 27 - Sweet and sour sauce @ \$10.95 per case (\$3.65 per gallon).
- Item 60 - Flour @ \$6.75 per bag.
- Item 61 - Cornmeal flour @ \$6.95 per bag.
- Item 66 - Oil, liquid @ \$10.30 per case.
- Item 67 - Canola oil, butter flavor @ \$19.50 per case.
- Item 68 - Mayonnaise @ \$12 per case.
- Item 70 - Dry powdered milk @ \$68 per bag.
- Item 105 - Sauce, hot, gallon size @ \$11 per case.

20. WORLDWIDE FOOD DISTRIBUTORS, INC.
15010 FEATHERSTONE WAY
DAVIE, FL 33331 ESTIMATE \$20,934.13
OWNER: TERRI ROSENKRANZ (WF)

Low Unit Price: Items 52 and 107.
Low Unit Price Meeting Specifications: Item 110.

- Item 52 - Dry cereal, KO's, Kelloggs @ \$17.85 per case.
- Item 107 - Allspice @ \$2.70 per container.
- Item 110 - Cumin powder @ \$2.80 per container.

21. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$1,868,517.95.

RHH/mpj