

Facilities Planning and Construction
Paul J. Phillips, Chief Facilities Officer

- SUBJECT: 1. AUTHORIZATION FOR THE PURCHASE OF SELECTED WILLIAMS SCOTSMAN, INC. MOBILE INSTRUCTIONAL UNITS**
- 2. AUTHORIZATION FOR PAYMENT TO WILLIAMS SCOTSMAN, INC. FOR THE RENTAL OF MOBILE OFFICE UNITS**

At its December 8, 1999 meeting, the Board authorized payment to Williams Scotsman for leasing of various trailers being used as instructional and office space (Item J-33). Lease payments for eleven units were authorized through August 31, 2000, and through December, 2001 for two additional units at Central West Transportation. The Board also authorized negotiating the purchase of units from this vendor for which a verifiable need was established. It was determined that the two units at Central West Transportation would not be required after the expiration of the authorized lease term in December, 2001, and two other units were returned to the vendor.

Negotiations for purchase of the remaining nine units were initiated and the vendor has responded with various proposals, the latest of which has been judged as acceptable for the units listed below.

LOCATION	SIZE	SQ. FT.
FDLRS	24X60	1440
FDLRS	24X60	1440
FDLRS	24X60	1440
Jane Roberts El.	24X46	1104
Jane Roberts El.	24X46	1104
TOTAL		6528

A total purchase price of \$169,100.00, or \$25.90 per square foot, has been proposed for these five units. The cost associated with purchasing and installing new units would be substantially higher, approximately \$451,300.00, or \$69.13 per square foot. Also, programs housed in these units would suffer significant, long term disruption should the units need to be replaced. Therefore, acceptance of this offer appears to be in the best interest of the District.

In order to allow time for staff to pursue negotiations for the four remaining units which are located at several transportation and maintenance centers, authorization is requested to extend their lease term until July 1, 2001, at an additional cost not to exceed \$32,400. The lease term for the two units located at West Central Transportation would remain as originally authorized, December 31, 2001.

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. authorize payment to Williams Scotsman, Inc. in the amount of \$169,100 for the purchase of five mobile instructional units, and
2. authorize payment to Williams Scotsman, Inc. in an amount not to exceed \$32,400 for the period September 1, 2000 through June 30, 2001 for the utilization of four mobile office units. (Authorization for two Central West Transportation units shall remain as previously authorized)

FW/bc