

September 7, 2000

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID #015-AA05 - DOOR HARDWARE DISCOUNT BID**

The purpose of this bid, opened on August 24, 2000, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of door hardware, for Maintenance Materials Management stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the firm discount bid, but is not obligated to purchase any guaranteed amount. Of 32 vendors sent bid forms or card notices of this advertised bid, 10 responded, with 9 bids meeting specifications (not all vendors bid all items) and 1 no bid.

Identical discounts were submitted on Item 1 - Arrow, locksets complete, Item 11 - Yale, locksets, complete, Item 23 - Von Duprin exit devices, and Item 27 - Master, padlocks, by Ace Lock and Security Supply, of Union, New Jersey, and Mayflower Sales Company, Inc., of Brooklyn, New York. The recommendation reflects the award of these tie low bid items to Mayflower Sales Company, Inc., the vendor who, because of greater discounts, receives more items, pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award.

Identical discounts were submitted on Item 21 - Precision exit devices, by Farrey's Wholesale Hardware Company, Inc., of North Miami, Florida, and Mayflower Sales Company, Inc., of Brooklyn, New York. The recommendation reflects the award of this tie low bid item to Farrey's Wholesale Hardware Company, Inc., the Miami-Dade County, Florida, vendor, pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award.

Fund Source  
0100 - General

M/WBE Eligibility  
None

**REPLACEMENT**

**G-79**

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid #015-AA05 – DOOR HARDWARE DISCOUNT BID, to purchase, at firm discounts, quantities, as may be required, of door hardware, for Maintenance Materials Management stock, during the term of the bid, effective November 1, 2000, through September 12, 2001, for items 1 through 14, and September 13, 2000, through September 12, 2001, for items 15 through 30, as follows:

1. ACE LOCK AND SECURITY SUPPLY  
565 RAHWAY AVENUE  
UNION, NJ 07083  
OWNER: AVA CHERKES, SECRETARY

Best Firm Percent Discount: Items 3 through 6, 19 and 28.

Best Firm Percent Discount Meeting Specifications: Item 29.

Item 3 – Corbin, lockset, complete @ 66.50% discount.

Item 4 – Corbin, lockset, parts, key blanks, etc. @ 60.50% discount.

Item 5 – Russwin, lockset, complete @ 66.50% discount.

Item 6 – Russwin, lockset, parts, key blanks, etc. @ 60.50% discount.

Item 19 – LCN, door closer @ 56% discount.

Item 28 – Master, padlock parts @ 54% discount.

Item 29 – Hager, hinge, door bottom, auto door bottom, threshold, kick plate, push plate, wall bump, floor stop, and weather strip @ 67% discount.

2. FARREY'S WHOLESALE HARDWARE COMPANY, INC.  
1850 N.E. 146 STREET  
NORTH MIAMI, FL 33181-1403  
OWNER: F.X. FARREY, SR., CHAIRMAN OF THE BOARD

Only Firm Percent Discount Received: Items 17 and 18.

Tie Firm Percent Discount: Item 21.

Item 17 – Ryobi, door closer @ 56% discount.

Item 18 – Ryobi, door closer parts @ 45% discount.

Item 21 – Precision, exit device @ 62% discount.

3. MAYFLOWER SALES COMPANY, INC.  
614 BERGEN STREET  
BROOKLYN, NY 11238  
OWNER: WILLIAM SWETOW, PRESIDENT

Best Firm Percent Discount: Items 9, 10, 12 through 16,  
25, 26 and 30.

Tie Firm Percent Discount: Items 1, 11, 23 and 27.

Item 1 - Arrow, lockset, complete @ 62.5% discount.

Item 9 - Sargent, lockset, complete @ 60% discount.

Item 10 - Sargent, lockset, parts, key blanks, etc. @  
60% discount.

Item 11 - Yale, lockset, complete @ 64% discount.

Item 12 - Yale, lockset, parts, key blanks, etc. @ 55%  
discount.

Item 13 - Marks, lockset, complete @ 68% discount.

Item 14 - Marks, lockset, parts, key blanks, etc. @ 58%  
discount.

Item 15 - Medeco Keymark, lockset, complete @ 55%  
discount.

Item 16 - Medeco Keymark, lockset, parts, key blanks,  
etc. @ 55% discount.

Item 23 - Von Duprin, exit device @ 58.5% discount.

Item 25 - American, padlock @ 56% discount.

Item 26 - American, padlock parts @ 56% discount.

Item 27 - Master, padlock @ 54% discount.

Item 30 - Pemko, door bottom, auto door bottom,  
threshold, weather strip, astrigal, and silencer  
@ 58% discount.

4. SOUTHERN LOCK AND SUPPLY COMPANY  
P.O. BOX 1980  
PINELLAS PARK, FL 33780-1980  
OWNER: MARVIN ROSS CUTSON, C.E.O.

Best Firm Percent Discount: Items 2, 7, 20, and 24.

Item 2 - Arrow, lockset, parts, key blanks, etc. @  
48.50% discount.

Item 20 – LCN, door closer parts @ 55.50% discount.  
Item 24 – Von Duprin, exit device parts @ 51.02% discount.

5. TAYLOR SECURITY AND LOCK COMPANY, INC.  
8585 ATLAS DRIVE  
GAITHERSBURG, MD 20877-4186  
OWNER: JOEL L. TAYLOR, PRESIDENT

Best Firm Percent Discount: Items 8 and 22.

Item 8 – Schlage, lockset, parts, key blanks, etc. @ 59% discount.

Item 22 – Precision, exit device parts @ 49% discount.

6. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$700,000. The award shall be made subject to the resolution of bid protests, if any.

RHH/lja