

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID #216-ZZ05 – INDUSTRIAL EQUIPMENT AND SUPPLIES,  
CATALOG DISCOUNT**

The purpose of this bid, opened on July 27, 2000, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of industrial equipment and supplies, for Maintenance Materials Management stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the firm discount bid, but is not obligated to purchase any guaranteed amount. Of 272 vendors sent bid forms or card notices of this advertised bid, 59 responded, with 35 bids meeting specifications, 4 non-responsive bids (1 vendor used correction fluid, 2 vendors did not provide firm discounts, and 1 vendor's bid did not contain an original signature) and 20 no bids.

Fund Source  
0100 – General

M/WBE Eligibility  
Hispanic Female – No Dollar Amount  
Female – No Dollar Amount

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD Bid #216-ZZ05 – INDUSTRIAL EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT**, to purchase, at firm discounts, quantities, as may be required, of industrial equipment and supplies, for Maintenance Materials Management stock, during the term of the bid, effective October 11, 2000, through October 10, 2001, as follows:

Item 1 – Percent discount using purchase orders and credit cards.

1. ACCREDITED LOCK AND DOOR HARDWARE COMPANY  
1161 PATERSON PLANK ROAD  
SECAUCUS, NJ 07094  
OWNER: RONALD WEAVER, PRESIDENT

Item 1 - @ 50% discount.

2. ACE LOCK AND SECURITY SUPPLY  
565 RAHWAY AVENUE  
UNION, NJ 07083  
OWNER: AVA CHERKES, SECRETARY  
  
Item 1 - @ 50% discount.
3. ACTION BOLT AND TOOL COMPANY  
P.O. BOX 12156  
212 NEWMAN ROAD  
LAKE PARK, FL 33403  
OWNER: REINHOLD WÜRTH, C.E.O.  
  
Item 1 - @ 40% discount.
4. ADAPTO PROGROUP  
625 EAST 10 AVENUE  
HIALEAH, FL 33010  
OWNER: RICHARD ELLIOTT, PRESIDENT/C.E.O.  
  
Item 1 - @ 0% discount.
5. AFP INDUSTRIES, INC.  
4436 S.W. 74 AVENUE  
MIAMI, FL 33155  
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT (HF)  
  
Item 1 - @ 12% discount.
6. APPLIED INDUSTRIAL TECHNOLOGIES  
3030 NORTH ANDREWS AVENUE EXTENSION  
POMPANO BEACH, FL 33064  
OWNER: DAVID L. PUGH, PRESIDENT/C.E.O.  
  
Item 1 - @ 0% discount.
7. ARMICHEM INTERNATIONAL CORPORATION  
3563 N.W. 53 COURT  
FORT LAUDERDALE, FL 33309  
OWNER: ANDREW BRAHMS, PRESIDENT  
  
Item 1 - @ 2% discount.

8. ATHURST AMERICA, INC.  
D.B.A. METAL SUPERMARKETS  
2460 N.W. 17 LANE  
POMPANO BEACH, FL 33064  
OWNER: BRUCE H. ATYEO, PRESIDENT

Item 1 - @ 5% discount.

9. BISCAYNE ELECTRIC AND HARDWARE DISTRIBUTORS  
1140 N.W. 159 DRIVE  
MIAMI, FL 33169  
OWNER: VICKI SPELTON  
SECRETARY/TREASURER/DIRECTOR (WF)

Item 1 - @ 40% discount.

10. BRODHEAD GARRETT  
100 PARAGON PARKWAY  
MANSFIELD, OH 44903  
OWNER: GARETT H. D. REID, PRESIDENT

Item 1 - @ 10% discount.

11. THE C.J. DOWLING COMPANY, INC.  
2930A-1 N.W. COMMERCE PARK DRIVE  
BOYNTON BEACH, FL 33426  
OWNER: JOHN J. DOWLING, VICE PRESIDENT

Item 1 - @ 5% discount.

12. CONDO ELECTRIC INDUSTRIAL SUPPLY, INC.  
3615 EAST 10 COURT  
HIALEAH, FL 33013  
OWNER: JOSE G. ESPINOLA, PRESIDENT

Item 1 - @ 10% discount.

13. DOUGLAS EQUIPMENT COMPANY  
7124 N.W. 72 AVENUE  
MIAMI, FL 33166  
OWNER: DANTE FONDA, PRESIDENT  
  
Item 1 - @ 55% discount.
14. DURON, INC.  
317 NORTH FEDERAL HIGHWAY  
FORT LAUDERDALE, FL 33301  
OWNER: ROBERT FEINBERG, CHAIRMAN  
  
Item 1 - @ 20% discount.
15. ELECTRIC IMAGE MEDIA SYSTEMS  
3223 N.W. 10 TERRACE, #607  
FORT LAUDERDALE, FL 33309  
OWNER: RON WEBER, PRESIDENT  
  
Item 1 - @ 27% discount.
16. ELECTROPOWER UTILITY SALES COMPANY  
13552 S.W. 129 STREET  
MIAMI, FL 33186  
OWNER: IVONNE L. CABRERA, PRESIDENT (WF)  
  
Item 1 - @ 5% discount.
17. FLORIDA BEARINGS, INC.  
3164 NORTH MIAMI AVENUE  
MIAMI, FL 33127  
OWNER: BRUCE MARCHETTI, PRESIDENT  
  
Item 1 - @ 0% discount.
18. GRAINGER  
2255 N.W. 89 PLACE  
MIAMI, FL 33172  
OWNER: RICHARD L. LEEYSER, C.E.O.  
  
Item 1 - @ 10% discount.

19. GRAYBAR ELECTRIC  
2111 N.W. 22 AVENUE  
MIAMI, FL 33142  
OWNER: C. L. HALL, PRESIDENT  
  
Item 1 - @ 10% discount.
20. JADEMAR CORPORATION  
10125 N.W. 116 WAY, SUITE 10  
MIAMI, FL 33178  
OWNER: JOSEPH A. DEMARTINO, JR.  
PRESIDENT/TREASURER  
  
Item 1 - @ 50% discount.
21. JOHNSTONE SUPPLY  
150 N.W. 176 STREET  
MIAMI, FL 33169  
OWNER: MARK HICKS, PRESIDENT  
  
Item 1 - @ 10% discount.
22. KLINGSPOR ABRASIVES, INC.  
P.O. BOX 2367  
HICKORY, NC 28603  
OWNER: CHRISTOPH KLINGSPOR, PRESIDENT  
  
Item 1 - @ 38% discount.
23. LEHMAN PIPE AND PLUMBING SUPPLY  
230 N.W. 29 STREET  
MIAMI, FL 33127  
OWNER: DENNIS J. LEHMAN, PRESIDENT  
  
Item 1 - @ 18% discount.
24. MAINTENANCE WAREHOUSE  
P.O. BOX 509055  
SAN DIEGO, CA 92150  
OWNER: LARRY MARMON, PRESIDENT  
  
Item 1 - @ 0% discount.

25. METER-TREATER, INC.  
1349 SOUTH KILLIAN DRIVE  
LAKE PARK, FL 33403  
OWNER: STANLEY ALLINA, C.E.O./PRESIDENT
- Item 1 - @ 35% discount.
26. MIDWEST TECHNOLOGY PRODUCTS  
2600 BRIDGEPORT DRIVE  
SIOUX CITY, IA 51111  
OWNER: LINDA A. FLOM, C.E.O. (WF)
- Item 1 - @ 10% discount.
27. MSC INDUSTRIAL SUPPLY COMPANY  
2810 N.W. 79 AVENUE  
MIAMI, FL 33122  
OWNER: MITCHELL JACOBSON, CHAIRMAN/C.E.O.
- Item 1 - @ 15% discount.
28. NORTHERN TOOLS AND EQUIPMENT  
10576 S.W. 8 STREET  
MIAMI, FL 33174  
OWNER: DONALD KOTULA, C.E.O.
- Item 1 - @ 0% discount.
29. PREMIER FARNELL, LLC.  
4500 EUCLID AVENUE  
CLEVELAND, OH 44103  
OWNER: MORT MANDELL, DEPUTY CHAIRMAN
- Item 1 - @ 10% discount.
30. RADIOSHACK.COM, L.P.  
300 WEST 3 STREET, SUITE 1300  
FORT WORTH, TX 76102-2905  
OWNER: LEONARD H. ROBERTS  
CHAIRMAN/PRESIDENT/C.E.O.
- Item 1 - @ 15% discount.

31. REXEL CONSOLIDATED ELECTRICAL SUPPLY  
5701 N.W. 35 AVENUE  
MIAMI, FL 33142  
OWNER: GILLES P. GUINCHARD  
CHAIRMAN/PRESIDENT
- Item 1 - @ 20% discount.
32. SEARS INDUSTRIAL SALES  
A DIVISION OF SEARS ROEBUCK AND COMPANY  
P.O. BOX 934759  
MARGATE, FL 33093  
OWNER: ARTHUR C. MARTINEZ, PRESIDENT
- Item 1 - @ 11% discount.
33. SECURITY SALES COMPANY  
3443 N.W. 107 STREET  
MIAMI, FL 33167  
OWNER: DENNIS COOPER, PRESIDENT
- Item 1 - @ 0% discount.
34. SOUTHERN LOCK AND SUPPLY COMPANY  
P.O. BOX 1980  
PINELLAS PARK, FL 33777-1667  
OWNER: MARVIN CUTSON, C.E.O.
- Item 1 - @ 53% discount.
35. SOS METAL PRODUCTS, INC.  
2945 EAST TIOGA STREET  
PHILADELPHIA, PA 19134  
OWNER: MILTON SOSKIN, PRESIDENT
- Item 1 - @ 0% discount.
36. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$1,4000,000. The award shall be made subject to the resolution of bid protests, if any.

RHH/lja