

October 6, 2000

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD BID #246-ZZ11 - COPYING EQUIPMENT, SERVICE AND SUPPLIES

The purpose of this bid, opened on July 18, 2000, is to establish a contract, to purchase or lease, at firm unit prices, quantities, as may be required, of copying equipment, service and supplies, for various schools and departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 138 vendors sent bid forms or card notices of this advertised bid, 23 responded, with 8 bids meeting specifications (including 2 bids meeting individual item specifications, but not all item specifications; not all vendors bid all items), 3 bids not meeting specifications and 12 no bids.

Seven copier classes have been selected in direct relation to the monthly capacity and features needed to efficiently operate a specific copier. Class one (1) is the lowest volume desktop copier; Class seven (7) is the highest volume copier class. The Copier Replacement Committee has evaluated all bids submitted and is recommending the top three (3) ranking copiers for purchase or lease (with an option to purchase). The recommendation reflects the award based on an average cost per copy, per class.

Fund Source
Various

M/WBE Eligibility
Hispanic Male-No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD Bid #246-ZZ11 - COPYING EQUIPMENT, SERVICE AND SUPPLIES**, to purchase or lease, at firm unit prices, quantities, as may be required, of copying equipment, service and supplies, for various schools and departments, during the term of the bid, effective November 1, 2000, through September 30, 2001, as follows:

REPLACEMENT

G-93

1. BARLOP, INC.
8376 N.W. 68 STREET
MIAMI, FL 33166 (HM)
OWNER: JOSE A. LOPEZ

Low unit cost per copy price: Items 1, 2, 8, 9, 13 and 14.

- Item 1 - Copier, purchase, class one @ \$.015392
average cost per copy.
- Item 2 - Copier, purchase, class two @ \$.015340
average cost per copy.
- Item 8 - Copier, lease, 36 months, class one @
\$.016929 average cost per copy.
- Item 9 - Copier, lease, 36 months, class two @
\$.017159 average cost per copy.
- Item 13 - Copier, lease, 36 months, class five @
\$.008690 average cost per copy.
- Item 14 - Copier, lease, 60 months, class five @
\$.007876 average cost per copy.

2. COPYCO, INC.
1011 S.W. 30 AVENUE
DEERFIELD BEACH, FL 33442
OWNER: RICK STALLER, PRESIDENT

Low unit cost per copy price: Items 1, through 6, 8, 9,
11, 12, 15 and 16.

- Item 1 - Copier, purchase, class one @ \$.016382
average cost per copy.
- Item 2 - Copier, purchase, class two @ \$.013536
average cost per copy.
- Item 3 - Copier, purchase, class three @ \$.007838
average cost per copy.
- Item 4 - Copier, purchase, class four @ \$.007248
average cost per copy.
- Item 5 - Copier, purchase, class five @ \$.007011
average cost per copy.
- Item 6 - Copier, purchase, class six @ \$.005250
average cost per copy.
- Item 8 - Copier, lease, 36 months, class one @
\$.018833 average cost per copy.

- Item 9 - Copier, lease, 36 months, class two @ \$.015377 average cost per copy.
- Item 11 - Copier, lease, 36 months, class four @ \$.010012 average cost per copy.
- Item 12 - Copier, lease, 60 months, class four @ \$.008610 average cost per copy.
- Item 15 - Copier, lease, 36 months, class six @ \$.007574 average cost per copy.
- Item 16 - Copier, lease, 60 months, class six @ \$.006491 average cost per copy.

3. IKON OFFICE SOLUTIONS
 490 SAWGRASS CORPORATE PARKWAY
 SUNRISE, FL 33325
 OWNER: JAMES J. FORESE, C.O.B./PRESIDENT/C.E.O

Low unit cost per copy price: Items 2, through 7, and 9 through 18.

- Item 2 - Copier, purchase, class two @ \$.014581 average cost per copy.
- Item 3 - Copier, purchase, class three @ \$.007624 average cost per copy.
- Item 3 - Copier, purchase, class three @ \$.007736 average cost per copy.
- Item 4 - Copier, purchase, class four @ \$.005878 average cost per copy.
- Item 4 - Copier, purchase, class four @ \$.008246 average cost per copy.
- Item 5 - Copier, purchase, class five @ \$.005925 average cost per copy.
- Item 5 - Copier, purchase, class five @ \$.006394 average cost per copy.
- Item 6 - Copier, purchase, class six @ \$.004779 average cost per copy.
- Item 7 - Copier, purchase, class seven @ \$.004496 average cost per copy.
- Item 9 - Copier, lease, 36 months, class two @ \$.014264 average cost per copy.
- Item 10 - Copier, lease, 36 months, class three @ \$.009489 average cost per copy.

- Item 10 - Copier, lease, 36 months, class three @
\$.009489 average cost per copy
- Item 10 - Copier, lease, 36 months, class three @
\$.009883 average cost per copy.
- Item 10 - Copier, lease, 36 months, class three @
\$.010380 average cost per copy.
- Item 11 - Copier, lease, 36 months, class four @
\$.007226 average cost per copy.
- Item 11 - Copier, lease, 36 months, class four @
\$.010578 average cost per copy.
- Item 12 - Copier, lease, 60 months, class four @
\$.006471 average cost per copy.
- Item 12 - Copier, lease, 60 months, class four @
\$.008636 average cost per copy.
- Item 13 - Copier, lease, 36 months, class five @
\$.006714 average cost per copy.
- Item 13 - Copier, lease, 36 months, class five @
\$.007591 average cost per copy.
- Item 14 - Copier, lease, 60 months, class five @
\$.006137 average cost per copy.
- Item 14 - Copier, lease, 60 months, class five @
\$.006684 average cost per copy.
- Item 15 - Copier, lease, 60 months, class six @
\$.005440 average cost per copy.
- Item 16 - Copier, lease, 60 months, class six @
\$.005139 average cost per copy.
- Item 17 - Copier, lease, 36 months, class seven @
\$.006504 average cost per copy.
- Item 18 - Copier, lease, 60 months, class seven @
\$.005376 average cost per copy.

4. PITNEY BOWES OFFICE SYSTEMS
 14361 COMMERCE WAY, FIRST FLOOR
 MIAMI LAKES, FL 33016
 OWNER: MICHAEL J. CRITELLI, CHAIRMAN/C.E.O.

Low unit cost per copy: Items 1, 6, 8, 15 and 16.

- Item 1 - Copier, purchase, class one @ \$.028479
average cost per copy.

- Item 6 - Copier, purchase, class six @ \$.008612 average cost per copy.
- Item 8 - Copier, lease, 36 months, class one @ \$.030116 average cost per copy.
- Item 15 - Copier, lease, 36 months, class six @ \$.009826 average cost per copy.
- Item 16 - Copier, lease, 60 months, class six @ \$.009205 average cost per copy.

5. XEROX CORPORATION
15150 N.W. 79 COURT
MIAMI LAKES, FL 33016
OWNER: PAUL ALLAIRE C.E.O

Low unit cost per copy: Items 7, 17 and 18.

- Item 7 - Copier, purchase, class seven @ \$.005023 average cost per copy.
- Item 17 - Copier, lease, 36 months, class seven @ \$.006587 average cost per copy.
- Item 18 - Copier, lease, 60 months, class seven @ \$.005499 average cost per copy.

6. NASHUA CORPORATION – TONER PRODUCTS DIVISION
57 DANIEL WEBSTER HIGHWAY
MERRIMACK, NH 03054
OWNER: GERALD G. GARBACZ, CHAIRMAN/C.E.O.

Only bid received: Item 19 – Supplies and service, prices in accordance with submitted price lists.

7. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$3,853,239. The award shall be made subject to the resolution of bid protests, if any.

RHH/rfs