

November 14, 2000

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD BID #257-ZZ03 – FOOD ITEMS: DRY GROCERY

The purpose of this bid, opened on September 26, 2000, is to establish a contract to purchase, at firm unit prices, quantities, as may be required, of dry grocery food items, for use in the Food Service Program of the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 211 vendors sent bid forms or card notices of this advertised bid, 41 responded, with 25 bids meeting specifications (includes 17 bids meeting individual item specifications, but not all item specifications; not all vendors bid all items), 2 bids not meeting specifications, and 14 no bids.

Inasmuch as Item 2A – Tuna, yellow fin, is an alternate for another item being recommended for award, it is recommended that all bids received for this item be rejected.

Inasmuch as no bids or no bids meeting specifications were received for Item 3 – Cheese, grated parmesan, Item 4 – Rotini, Item 14 (alternate) – Blended juice, Item 24 – Sauerkraut, Item 31 – Chips, tortilla, Item 32 – Sugar ice cream cone, Item 34 – Chow mein noodles, Item 54 – Cereal, bran, Kelloggs, Item 55 – Jambalaya seasoning, Item 57 – Oats, rolled, Item 111 – Chicken base, Item 117 – Potato chips, salt and vinegar, Lance, Item 121 – Pretzels, fat-free, Lance, Item 123 – Nacho cheese dip, Item 127 – Cheese flavored puffed snack, Lance, Item 129 – Corn chips, Lance, Item 131 – Tortilla chips, Tom's, Item 139 – Potato chips, Lance, Item 140 – Potato chips, Tom's, Item 147 – Canned potato sticks, Item 159 – Oatmeal and raisins cookie, Item 160 – Raisins, yogurt, Item 165 – Tortilla chips, low-fat, and Item 166 – Low-fat granola bars, it is recommended that all bids received for these items be rejected. These items will be purchased, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 – Competitive Bidding Requirements, which describes the process and guidelines to be used for bidding based on the estimated dollar expenditure.

REPLACEMENT

G-74

Fund Source
0410-Food Service

M/WBE Eligibility
Hispanic Female - \$29,490.73
Hispanic Male - \$17,844.20

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #257-ZZ03 – FOOD ITEMS: DRY GROCERY, to purchase, at firm unit prices, quantities, as may be required, of dry grocery food items, for use in the Food Service Program of the Department of Food and Nutrition, during the term of the bid, effective November 18, 2000, through November 17, 2001, as follows:

1. ARA FOOD CORPORATION
8029 N.W. 60 STREET
MIAMI, FL 33166 ESTIMATE \$5,685.60
OWNER: ALBERTO RAUL ABRANTE, PRESIDENT

Only Bid Received: Item 171 – Chips, plantain @ \$11.04 per case.

2. CAMPBELL SOUP
506 N.W. 104 AVENUE
PLANTATION, FL 33324 ESTIMATE \$13,608
OWNER: DAVID JOHNSON, PRESIDENT/C.E.O.

Low Unit Price: Item 106 – Sauce, salsa @ \$33.32 per case.

Only Bid Received: Items 167 through 169.

Item 167 - Soup, chicken vegetable @ \$34.15 per case.
Item 168 - Soup, chicken noodle @ \$27.10 per case.
Item 169 - Juice, vegetable, 100% @ \$17.98 per case.

3. FDS COMPANY, LLC
D.B.A TOOLS FOR SCHOOLS
3409 TREELODGE PARKWAY
ATLANTA, GA 30350 ESTIMATE \$5,301
OWNER: MASSACHUSETTS MUTUAL LIFE INSURANCE
COMPANY

Only Bid Received: Item 69 – Dry milk replacer @ \$31 per bag.

4. FLAYCO PRODUCTS, INC.
P.O. BOX 15967
TAMPA, FL 33684 ESTIMATE \$17,844.20
OWNER: JORGE ASTORQUIZA, SR. (HM)

Low Unit Price: Item 113.
Only Bid Received: Items 85 and 109.

- Item 85 - Butter/vanilla concentrate @ \$20 per container.
Item 109 - Rice seasoning mix, Mexican flavor @ \$28 per case.
Item 113 - Taco seasoning @ \$18.60 per case (\$.10 per oz.).

5. FLORIDA CRYSTALS CORPORATION
#50 COCOANUT ROW, SUITE 215
PALM BEACH, FL 33480 ESTIMATE \$183,744
OWNER: ALFONSO FANJUL, C.E.O.

Total Low Unit Price: Items 73 through 75.

- Item 73 - Sugar, light brown @ \$7.50 per bag.
Item 74 - Sugar, 6X confectioners @ \$13 per bag.
Item 75 - Sugar, granulated @ \$12.50 per bag.

6. INNOVATIVE CONCEPT GROUP, INC.
P.O. BOX 30719
TAMPA, FL 33630-3719 ESTIMATE \$233,639.67
OWNER: JAMES PLESS, C.E.O.

Only Bid Received: Items 22 and 23.

- Item 22 - Potatoes, instant mashed @ \$27.73 per case.
Item 23 - Potatoes, Idaho, au gratin @ \$28.72 per case.

7. INSTITUTIONAL FOOD BROKERS
24 N.E. 24 AVENUE
POMPANO BEACH, FL 33062 ESTIMATE \$84,866.19
OWNER: FRANCIS J. RAKOCY, PRESIDENT

Low Unit Price: Items 1, 97 and 102.
Only Bid Received: Items 98, 100 and 170.

- Item 1 - Ravioli, beef @ \$18.70 per case.
- Item 97 - Salad dressing mix, buttermilk or ranch @ \$8.99 per case.
- Item 98 - Salad dressing mix, creamy Italian @ \$11.29 per case.
- Item 100 - Salad dressing mix, creamy buttermilk or ranch @ \$9.29 per case.
- Item 102 - Salad dressing mix, reduced calorie, buttermilk or ranch @ \$8.99 per case.
- Item 170 - Bowls, shaped @ \$42.35 per case.

8. KEEBLER COMPANY
353 N.W. 107 AVENUE
CORAL SPRINGS, FL 33071 ESTIMATE \$416,630.81
OWNER: JACK LOTKER, PRESIDENT

Low Unit Price: Items 33, 35, 132, 141, 143, 148, 151, 152 through 154, 156, 157, 162 and 163.
Only Bid Received: Items 115 and 161.

- Item 33 - Graham crackers @ \$8.90 per case.
- Item 35 - Saltine crackers @ \$7.45 per case. (\$.02 per package).
- Item 115 - Graham crackers, cinnamon @ \$21.80 per case.
- Item 132 - Crackers, cheese @ \$6.30 per case.
- Item 141 - Character-shaped Graham crackers, cinnamon @ \$16.70 per case.
- Item 143 - Sandwich cookies, mini, chocolate @ \$10.50 per case.
- Item 148 - Soda crackers @ \$9.20 per case.
- Item 151 - Cookies, oatmeal @ \$7.10 per case.

- Item 152 - Cookies, fudge type @ \$7.10 per case.
- Item 153 - Cookies, chocolate chip @ \$7.10 per case.
- Item 154 - Cookies, shortbread type @ \$10.40 per case.
- Item 156 - Bear-shaped graham crackers @ \$14.48 per case.
- Item 157 - Cracker, peanut butter @ \$11.60 per case.
- Item 161 - Graham crackers, low-fat @ \$21.80 per case.
- Item 162 - Chocolate chip cookies, bite-size @ \$15 per case.
- Item 163 - Cookies, animal cracker shaped @ \$8.75 per case.

9. LUNA VEND DISTRIBUTING
 608 PACKARD COURT
 SAFETY HARBOR, FL 34695 ESTIMATE \$368,843.52
 OWNER: JAMES J. COX, PRESIDENT

Low Unit Price: Items 16, 17, 116, 120, 125, 128, 130, 133, 135, 138, 145 and 181.

- Item 16 - Apple juice @ \$6.75 per case.
- Item 17 - Pineapple juice @ \$8.90 per case.
- Item 116 - Potato chips, salt and vinegar flavored, Frito Lay @ \$9.99 per case.
- Item 120 - Pretzels, fat-free, Frito Lay @ \$9.99 per case.
- Item 125 - Cheese flavored puffed snack, Frito Lay @ \$9.99 per case.
- Item 128 - Corn chips, Frito Lay @ \$9.99 per case.
- Item 130 - Tortilla chips, Frito Lay @ \$9.99 per case.
- Item 133 - Flavored corn tortilla chips, Frito Lay @ \$9.99 per case.
- Item 135 - Popcorn @ \$8.30 per case.
- Item 138 - Potato chips, Frito Lay @ \$9.99 per case.
- Item 145 - Sandwich cookies, mini, vanilla @ \$11.85 per case (\$0.0877 per ounce).
- Item 181 - Onion flavored snack, Frito Lay @ \$9.99 per case.

10. MARK-LYNN FOODS, INC.
1090 PACIFIC AVENUE
BREMEN, GA 30110 ESTIMATE \$360,535.80
OWNER: ED DICKINSON, PRESIDENT

Low Unit Price: Items 78, 80, 81, 91 and 95.

Item 78 - Pancake syrup @ \$2.23 per case.
Item 80 - Jelly, assorted @ \$3.54 per case.
Item 81 - Jelly, grape @ \$3.74 per case.
Item 91 - Catsup @ \$4.25 per case.
Item 95 - Mustard @ \$2.75 per case.

11. NABISCO
2862 WEST ABIACA CIRCLE
DAVIE, FL 33328 ESTIMATE \$18,451.02
OWNER: JAMES M. KILTS, PRESIDENT/C.E.O.

Low Unit Price: Item 158 - Cookies, fig bars @ \$31.22
per case.

12. PACKERS PRIDE, INC.
1730 SOUTH FEDERAL HIGHWAY, #392
DELRAY BEACH, FL 33483 ESTIMATE \$67,382.30
OWNER: D. WEISS, PRESIDENT

Low Unit Price: Item 21.
Low Unit Price Meeting Specifications: Items 25 and 26.

Item 21 - Pimentos, diced @ \$29.72 per case.
Item 25 - Tomatoes, 10# @ \$13.10 per case.
Item 26 - Tomato catsup, 10# @ \$12.60 per case.

13. POPPY STREET FOOD PRODUCTS
P.O. BOX 2049
CORONA, CA 92878 ESTIMATE \$364,847.19
OWNER: DIANA SCHMER, PRESIDENT

Low Unit Price: Items 36 through 39, and 41 through 44.

- Item 36 - Dry cereal, Corn Frosties, General Mills @ \$13.17 per case.
- Item 37 - Dry cereal, Rice Crunchies, General Mills @ \$13.17 per case.
- Item 38 - Dry cereal, Trix, General Mills @ \$13.32 per case.
- Item 39 - Dry cereal, Cinnamon Toast, General Mills @ \$13.32 per case.
- Item 41 - Dry cereal, Honey Nut Cheerios or Nut N' Honey, General Mills @ \$13.32 per case.
- Item 42 - Dry cereal, "O"-shaped, General Mills @ \$13.32 per case.
- Item 43 - Dry cereal, Cheerios, General Mills @ \$13.32 per case.
- Item 44 - Dry cereal, Kix, General Mills @ \$13.32 per case.

14. SANTA FE GROUP, INC.
102 N.E. 2 STREET, PMB 269
BOCA RATON, FL 33432 ESTIMATE \$29,490.73
OWNER: ADIELA GRAJALES, PRESIDENT (HF)

Low Unit Price: Items 175 through 177.

- Item 175 - Gravy improver @ \$9.99 per gallon.
- Item 176 - Lemon juice, pure @ \$9.98 per case.
- Item 177 - Pickled sausage (beef) @ \$51 per case.

15. SCHOOL FOOD SERVICE SYSTEMS
501 N.E. 183 STREET
MIAMI, FL 33179 ESTIMATE \$4,607,484.25
OWNER: STEPHEN M. GREENE, PRESIDENT

Low Unit Price: Items 2, 14, 15, 18, 18 (alternate), 19,

29, 40, 76, 77, 83, 89, 90, 99, 101, 104, 105, 105 (alternate), 118, 126, 136, 137, 144, 146, 172 through 174, 178 and 179.

Low Unit Price Meeting Specifications: Items 5, 11, 12, 20, 79, 93, 94, 114 and 134.

Only Total Low Unit Price: Items 62 through 64.

Only Bid Received: Items 6 through 10, 13, 13 (alternate), 27, 28, 28 (alternate), 30, 45 through 53, 56, 58, 59, 60, 60 (alternate), 61, 61 (alternate), 65 through 67, 70 through 72, 82, 84, 86 through 88, 96, 103, 107, 108, 110, 112, 119, 122, 124, 142, 149, 150 and 180.

- Item 2 - Tuna, tongal @ \$30.78 per case.
- Item 5 - Applesauce, unsweetened @ \$13.86 per case.
- Item 6 - Applesauce, natural @ \$14.50 per case.
- Item 7 - Applesauce, cinnamon @ \$14.50 per case.
- Item 8 - Fruit cocktail @ \$24.25 per case.
- Item 9 - Peaches, diced @ \$21.72 per case.
- Item 10 - Peaches, sliced @ \$21.72 per case.
- Item 11 - Pears, halves @ \$22 per case.
- Item 12 - Pears, diced @ \$22 per case.
- Item 13 - Tropical fruit salad, Dole @ \$27 per case.
- Item 13 - Tropical fruit salad, Duta @ \$27 per case (alternate).
- Item 14 - Blended juice @ \$8.40 per case.
- Item 15 - Grape juice @ \$8.50 per case.
- Item 18 - Beans, green, Larsen @ \$11.88 per case.
- Item 18 - Beans, green, Allen Canning @ \$11.88 per case (alternate).
- Item 19 - Four bean salad @ \$24.02 per case (\$.0250 per ounce).
- Item 20 - Corn, whole kernel @ \$16.11 per case.
- Item 27 - Sweet and sour sauce @ \$13.80 per case.
- Item 28 - Spaghetti sauce, Furmano's @ \$13.90 per case.
- Item 28 - Spaghetti sauce, Teresa (alternate) @ \$13.90 per case.
- Item 29 - Breakfast cereal bars @ \$10.07 per case (\$.11 per bar).
- Item 30 - Taco shells @ \$6.20 per case.

- Item 40 - Dry cereal, Country Corn Flakes, General Mills @ \$13.25 per case.
- Item 45 - Bran flake cereal with raisins, Kelloggs @ \$14 per case.
- Item 46 - Dry cereal, Frosted Flakes, Kelloggs @ \$14 per case.
- Item 47 - Dry cereal, Rice Krispies, Kelloggs @ \$14 per case.
- Item 48 - Dry cereal, Fruit Loops, Kelloggs @ \$14 per case.
- Item 49 - Dry cereal, Corn Flakes, Kelloggs @ \$14 per case.
- Item 50 - Dry cereal, Honey Nut Flakes, Kelloggs @ \$14 per case.
- Item 51 - Dry cereal, "O"-shaped, Kelloggs @ \$14 per case.
- Item 52 - Dry cereal, Crunchero's, Kelloggs @ \$14 per case.
- Item 53 - Dry cereal, Corn Pops, Kelloggs @ \$14 per case.
- Item 56 - Rice, white @ \$6.20 per bag.
- Item 58 - Chewy granola bars, raisin and cinnamon @ \$21.60 per case.
- Item 59 - Chewy granola bars, peanut butter @ \$21.60 per case.
- Item 60 - Flour, Bay State @ \$6.90 per bag.
- Item 60 - Flour, Cargill @ \$6.90 per bag.
- Item 61 - Cornmeal flour, Quaker @ \$8.95 per case.
- Item 61 - Cornmeal flour, Conagra @ \$8.95 per case.
- Item 62 - Macaroni, elbow @ \$7.39 per case.
- Item 63 - Noodles @ \$6.08 per case.
- Item 64 - Spaghetti @ \$7.39 per case.
- Item 65 - Pan coating @ \$12.10 per case.
- Item 66 - Oil @ \$10.65 per case.
- Item 67 - Canola oil @ \$21 per case.
- Item 70 - Dry powdered milk @ \$71 per case.
- Item 71 - Pudding, chocolate @ \$20 per case.
- Item 72 - Pudding, vanilla @ \$20 per case.
- Item 76 - Bottled water, flavored @ \$10.32 per case.
- Item 77 - Bottled water, natural @ \$5.90 per case.
- Item 79 - Reduced calorie/lite pancake syrup @ \$4.76 per case.
- Item 82 - Chocolate bits @ \$33 per case.

- Item 83 - Coco, baking @ \$6.08 per carton.
- Item 84 - Yeast @ \$1.80 per pack.
- Item 86 - Beef base @ \$19.44 per case.
- Item 87 - Chicken soup base @ \$19.34 per case.
- Item 88 - Ham soup base @ \$23 per case.
- Item 89 - Bacon bits @ \$1 per container.
- Item 90 - Bacon bits, bulk pack @ \$18.75 per box.
- Item 93 - Taco sauce @ \$5.15 per case.
- Item 94 - Tartar sauce @ \$10 per case.
- Item 96 - Olives, black @ \$32 per case.
- Item 99 - Salad dressing mix, Italian @ \$15.27 per case.
- Item 101 - Salad dressing mix, thousand island @ \$12.81 per case (\$.10314 per ounce).
- Item 103 - Salad dressing mix, fiesta ranch @ \$19.32 per case (\$.10314 per ounce).
- Item 104 - Sauce, hot, sixty ounces @ \$9.15 per case.
- Item 105 - Sauce, hot, one gallon, Firey @ \$18.41 per case.
- Item 105 - Sauce, hot, one gallon, Sunlight @ \$18.41 per case.
- Item 107 - Allspice @ \$2.60 each.
- Item 108 - Basil @ \$1.30 each.
- Item 110 - Cumin powder @ \$1.60 each.
- Item 112 - Tea bags, orange pekoe and pekoe blend @ \$8.75 per case.
- Item 114 - Fruit punch @ \$6.23 per case.
- Item 118 - Popcorn, cheese flavored @ \$9 per case.
- Item 119 - Corn chip, low-fat sour cream and onion, @ \$15 per case.
- Item 122 - Cheese sauce, Mexican flavor @ \$65.44 per case.
- Item 124 - Toffee flavor popcorn @ \$11.92 per case.
- Item 126 - Cheese flavored puffed snacks, Wise @ \$6.75 per case.
- Item 134 - Bite-size cheese filled snack @ \$69.90 per case.
- Item 136 - Bite-size pizza flavored snack @ \$69.90 per case.
- Item 137 - Potato chips, Wise @ \$9 per case.
- Item 142 - Mini rice cakes @ \$18 per case.

- Item 144 - Granola bars, chocolate-coated, peanut butter @ \$25.40 per case.
- Item 146 - Granola bars, chocolate-coated, chocolate chips @ \$25.40 per case.
- Item 149 - All natural corn chips @ \$15 per case.
- Item 150 - Character cookies @ \$13.90 per case.
- Item 172 - Food coloring, green @ \$3.15 per quart.
- Item 173 - Food coloring, red @ \$2.49 per quart.
- Item 174 - Food coloring, blue @ \$2.24 per quart.
- Item 178 - Pickled sausage (pork) @ \$42.60 per case.
- Item 179 - Tea bags, orange pekoe and pekoe blend, individually wrapped @ \$17.70 per case.
- Item 180 - Corn chips, low-fat, barbecue @ \$15 per case.

16. SONNE, INC./DAKOTA GOURMET
 896 22 AVENUE NORTH
 WAHPETON, ND 58075-3026 ESTIMATE \$17,312.60
 OWNER: JAY SHULER, PRESIDENT

Low Unit Price: Items 155 and 164.

- Item 155 - Sunflower kernels @ \$26.80 per case.
- Item 164 - Fruit snack @ \$14.70 per case.

17. TURBEVILLE FOOD PRODUCTS, INC.
 P.O. BOX 290153
 TAMPA, FL 33687 ESTIMATE \$127,755.17
 OWNER: VIRGINIA TURBEVILLE, PRESIDENT

Low Unit Price: Items 68 and 92.

- Item 68 - Mayonnaise, gallon @ \$10.87 per case.
- Item 92 - Mayonnaise @ \$3.33 per case.

18. Reject items 2A, 3, 4, 24, 31, 32, 34, 54, 55, 57, 111, 117, 121, 123, 127, 129, 131, 139, 140, 147, 159, 160, 165 and 166.

- Item 2A - Tuna, yellow fin.
- Item 3 - Cheese, grated, parmesan.
- Item 4 - Rotini.
- Item 14 - Blended juice.

- Item 24 - Sauerkraut.
- Item 31 - Tortilla chips.
- Item 32 - Sugar ice cream cone.
- Item 34 - Chow mein noodles.
- Item 54 - Bran cereal, Kelloggs.
- Item 55 - Jambalaya seasoning.
- Item 57 - Rolled oats.
- Item 111 - Chicken base.
- Item 117 - Potato chips, salt and vinegar, Lance.
- Item 121 - Pretzels, fat-free, Lance.
- Item 123 - Nacho cheese dip.
- Item 127 - Cheese flavored puffed snack, Lance.
- Item 129 - Corn chips, Lance.
- Item 131 - Tortilla chips, Tom's.
- Item 139 - Potato chips, Lance.
- Item 140 - Potato chips, Tom's.
- Item 147 - Canned potato sticks.
- Item 159 - Oatmeal and raisin cookies.
- Item 160 - Yogurt raisins.
- Item 165 - Tortilla chips, low-fat.
- Item 166 - Granola bars, low-fat.

19. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$6,923,422.05. The award shall be made subject to the resolution of bid protests, if any.

RHH/oh