

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID #047-AA04 – WIRELESS DATA NETWORKS**

The purpose of this bid, opened on October 24, 2000, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of wireless data networks, for the Office of Information Technology. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. The award of this contract is to the three (3) lowest bidders meeting specifications. Of 655 vendors sent bid forms or card notices of this advertised bid, 34 responded, with 10 bids meeting specifications, 9 bids not meeting specifications, and 15 no bids.

Fund Source  
Various

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD Bid #047-AA04 – WIRELESS DATA NETWORKS**, to purchase, at firm unit prices, quantities, as may be required, of wireless data networks, for the Office of Information Technology, during the term of the bid, effective November 15, 2000, through March 31, 2003, as follows:

1. EDUTEK EDUCATION SOLUTIONS, INC.  
3499 N.W. 97 BOULEVARD, SUITE 11  
GAINESVILLE, FL 32606  
OWNER: HARRY SLAUGHTER, PRESIDENT

Third Total Low Unit Price Meeting Specifications:  
All Items.

- Item 1 - Furnish and install a complete system @  
\$2,800 per system.  
Item 2 - Access Point Equipment @ \$883.32 each.

- Item 3 - One port Ethernet 10Base T adapter @ \$448.12 each.
- Item 4 - Four port Ethernet 10Base T adapter @ \$448.12 each.
- Item 5 - ISA bus adapter card @ \$250.92 each.
- Item 6 - PCI bus adapter card @ \$250.92 each.
- Item 7 - PCMCIA type II adapter card @ \$169.32 each.
- Item 8 - Indoor antenna @ \$95 each.
- Item 9 - Outdoor antenna low gain, point to point @ \$99 each.
- Item 10 - Outdoor antenna high gain, point to point @ \$125 each.
- Item 11 - Outdoor antenna low gain, point to multipoint @ \$125 each.
- Item 12 - Outdoor antenna high gain, point to multipoint @ \$135 each.
- Item 13 - Installer-labor price @ \$59 per hour.
- Item 14 - Technician-labor price @ \$89 per hour.
- Item 15 - Engineer-labor price @ \$109 per hour.
- Item 16 - Post-warranty maintenance labor price @ \$59 per hour.

2. SENIOR NETWORKS, INC.  
P.O. BOX 522200  
MIAMI, FL 33152  
OWNER: DANIEL F. SUAREZ, PRESIDENT

Total Low Unit Price: All Items.

- Item 1 - Furnish and install a complete system @ \$1,600.25 per system.
- Item 2 - Access Point Equipment @ \$474.35 each.
- Item 3 - One port Ethernet 10Base T adapter @ \$183.20 each.
- Item 4 - Four port Ethernet 10Base T adapter @ \$49.95 each.
- Item 5 - ISA bus adapter card @ \$47.56 each.
- Item 6 - PCI bus adapter card @ \$47.56 each.
- Item 7 - PCMCIA type II adapter card @ \$121.72 each.

- Item 8 - Indoor antenna @ \$45 each.
- Item 9 - Outdoor antenna low gain, point to point @ \$44 each.
- Item 10 - Outdoor antenna high gain, point to point @ \$109.14 each.
- Item 11 - Outdoor antenna low gain, point to multipoint @ \$45 each.
- Item 12 - Outdoor antenna high gain, point to multipoint @ \$206.51 each.
- Item 13 - Installer-labor price @ \$25 per hour.
- Item 14 - Technician-labor price @ \$30 per hour.
- Item 15 - Engineer-labor price @ \$45 per hour.
- Item 16 - Post-warranty maintenance labor price @ \$30 per hour.

3. TELECOM ENGINEERING CONSULTANTS, INC.  
 9400 N.W. 25 STREET  
 MIAMI, FL 33172  
 OWNER: VALENTINE SELLATI, SR., C.O.B.

Second Total Low Unit Price Meeting Specifications: All Items.

- Item 1 - Furnish and install a complete system @ \$1,821 per system.
- Item 2 - Access Point Equipment @ \$747 each.
- Item 3 - One port Ethernet 10Base T adapter @ \$414 each.
- Item 4 - Four port Ethernet 10Base T adapter @ \$474 each.
- Item 5 - ISA bus adapter card @ \$203 each.
- Item 6 - PCI bus adapter card @ \$203 each.
- Item 7 - PCMCIA type II adapter card @ \$152 each.
- Item 8 - Indoor antenna @ \$60 each.
- Item 9 - Outdoor antenna low gain, point to point @ \$48 each.
- Item 10 - Outdoor antenna high gain, point to point @ \$177 each.
- Item 11 - Outdoor antenna low gain, point to multipoint @ \$81 each.
- Item 12 - Outdoor antenna high gain, point to multipoint @ \$251 each.

- Item 13 - Installer-labor price @ \$30 per hour.
- Item 14 - Technician-labor price @ \$38 per hour.
- Item 15 - Engineer-labor price @ \$75 per hour.
- Item 16 - Post warranty maintenance labor price @ \$38 per hour.

- 4. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$800,000,000. The award shall be made subject to the resolution of bid protests, if any.

RHH/lc