

January 4, 2001

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: REQUEST APPROVAL OF SUPPLEMENTAL AWARDS ON TERM BIDS

The purpose of this request is to obtain prior approval of a supplemental award on the following term bid, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the bid term expires.

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **APPROVE** the supplemental award on the following term bid, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the bid term expires.

(1)

Bid #197-ZZ09 - FLOOR FINISH REMOVER, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of floor finish remover, for Stores and Mail Distribution stock, during the term of the bid, effective August 23, 2000, through August 22, 2001. The supplemental award is requested due to an error made in the usage calculation, and a change in dilution ratio from the previous bid. The previous awarded vendor had a dilution ratio of 1 to 36, while the current awardee's product recommended has a dilution ratio between 1 to 10 and 1 to 20, which resulted in more product used. A change in packaging from 4 gallons per case to 6 gallons per case also increased the gallons shipped per case ordered. Last contract usage averaged \$6,046 per month, while this year's usage has averaged \$27,280 per month. This bid has different product specifications from the previous bid (ammonia was removed from the ingredients for safety reasons) and, therefore, a dollar to dollar comparison is not accurate. The supplemental amount requested is based on the estimated average monthly cases (850 cases per month), supplied by Stores and Mail Distribution for the last six (6) month contract period.

Fund Source
0100-General

M/WBE Eligibility
None

CAESAR CHEMICAL MANUFACTURING, INC.
P.O. BOX 971996
MIAMI, FL 33197
OWNER: RON H. STEVENS, PRESIDENT

ORIGINAL AWARD AMOUNT	\$163,680
PREVIOUS SUPPLEMENTAL	0
THIS SUPPLEMENTAL	\$151,776

(2)

Bid # 050-XX04 - WIRING, TELECOMMUNICATION (FURNISH AND INSTALL - VOICE AND DATA), to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of telecommunications wiring and installation, for the Office of Information Technology, during the term of the bid, effective April 1, 1999, through March 31, 2001. The supplemental award is requested due to higher than anticipated usage, resulting from various voice and data wiring services, required to provide network and internet access, to classrooms. The monthly usage has averaged approximately \$279,005. The supplemental amount requested is based on the average monthly expenditure times the twelve (12) month contract period, minus the original award amount.

Fund Source
Various

M/WBE Eligibility
None

1. ELECTRIC POWER & SERVICE, INC.
2125 BISCAYNE BOULEVARD, SUITE 320
MIAMI, FL 33137
OWNER: CLIFTON VAUGHN, JR., PRESIDENT
2. VERIZON SELECT SERVICES, INC.
(FORMERLY GTE COMMUNICATIONS CORPORATION)
7701 ANDERSON ROAD
TAMPA, FL 33634
OWNERS: CHARLES R. LEE, CHAIRMAN AND CO-C.E.O.
IVAN SEIDENBERG, PRESIDENT AND
CO-C.E.O.

3. TELECOM ENGINEERING CONSULTANTS, INC.
9400 WEST 25 STREET
MIAMI, FL 33172
OWNER: VALENTINE SELLATI, SR., C.O.B.

ORIGINAL AWARD AMOUNT	\$5,931,013
PREVIOUS SUPPLEMENTAL	0
THIS SUPPLEMENTAL	\$486,108

RHH/mjf