

Office of Superintendent of Schools
Board Meeting of January 17, 2001

January 16, 2001

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: PARTIAL AWARD BID #227-ZZ06 - PIANOS

REVISED

The purpose of this bid, opened on November 7, 2000, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of pianos, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 29 vendors sent bid forms or card notices of this advertised bid, 13 responded, with 11 bids meeting specifications (not all vendors bid all items) and 2 no bids.

Identical prices were submitted on Item 6 - Headset, by Keyboard World, of West Palm Beach, Florida, and Esau Products, Inc., of Hutchinson, Kansas. The recommendation reflects the award of this tie low bid item to Keyboard World, the Florida vendor, pursuant to Board Rule 6Gx13- 3C-1.061 - - Identical Prices - Priorities For Award.

Item 2 - Grand piano, is being held for further evaluation and will be awarded at the Board meeting of March 14, 2001.

ADDED

Fund Source
0100-General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #227-ZZ06 - PIANOS, to purchase, at firm unit prices, quantities, as may be required, of pianos, for various locations, during the term of the bid, effective January 17, 2001, through January 16, 2002, as follows:

REVISED

G-68

1. **KEYBOARD WORLD**
941 NORTH MILITARY TRAIL
WEST PALM BEACH, FL 33415 ESTIMATE \$16,286
OWNER: GERRY L. REPKA, GENERAL MANAGER

Low Unit Price: Item 3.
Low Unit Price Meeting Specifications: Item 5.
Tie Low Unit Price: Item 6.

Item 3 - Synthesizer @ \$436 each.
Item 5 - Adjustable stool @ \$75 each.
Item 6 - Headset @ \$22 each.

2. **ESAU PRODUCTS, INC.**
1107 WEST 24 AVENUE
HUTCHINSON, KS 67502-3341 ESTIMATE \$76,050
OWNER: LEROY ESAU, PRESIDENT

Low Unit Price Meeting Specifications: Item 4 -
Electronic piano @ \$975 each.

revised

3. **PIANOS PLUS, INC.**
11771 SOUTH DIXIE HIGHWAY
MIAMI, FL 33156 ESTIMATE \$111,564
OWNER: JOHN B. ROSE, PRESIDENT

Low Unit Price Meeting Specifications: Item 1 -
Studio upright piano @ \$3,099 each.

4. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$203,900. The award shall be made subject to the resolution of bid protests, if any.

RHH/mjf