

January 29, 2001

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID #055-AA06 - PHYSICAL EDUCATION/ATHLETIC
EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT**

The purpose of this bid, opened on November 28, 2000, is to establish a contract, to purchase, at firm educational discounts, quantities, as may be required, of physical education/athletic equipment and supplies, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the discount bid, but is not obligated to purchase any guaranteed amount. Of 65 vendors sent bid forms or card notices of this advertised bid, 33 responded, with 31 bids meeting specifications, and 2 no bids.

Fund Source
Various

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW** Bid #055-AA06 - PHYSICAL EDUCATION/ATHLETIC EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT, to purchase, at firm educational discounts, quantities, as may be required, of physical education/athletic equipment and supplies, for various locations, during the term of the bid, effective February 14, 2001, through February 13, 2002, as follows:

- Item 1 - Percent discount off catalog or price list using purchase order.
- Item 2 - Percent discount off catalog or price list using credit cards.

1. ALUMINUM ATHLETIC EQUIPMENT COMPANY
4 PORTLAND ROAD
WEST CONSHOHOCKEN, PA 19428
OWNER: TIMOTHY W. DRISCOLL, PRESIDENT/C.E.O.

Item 1 - @ 10% discount.
Item 2 - @ 10% discount.
2. ATLANTIC COAST SPORTS, INC.
1825 PONCE DE LEON BOULEVARD, #444
CORAL GABLES, FL 33134
OWNER: HARRY VON SUSKIL, PRESIDENT

Item 1 - @ 10% discount.
3. BIGGER FASTER STRONGER, INC.
843 WEST 2400 SOUTH
SALT LAKE CITY, UT 84119
OWNER: GREG SHEPARD, PRESIDENT

Item 1 - @ 0% discount.
Item 2 - @ 0% discount.
4. BOB'S ATHLETIC WEAR
323 INDUSTRIAL PARKWAY
MOULTRIE, GA 31768
OWNER: BOB EUNICE

Item 1 - @ 10% discount.
Item 2 - @ 10% discount.
5. CANNON SPORTS, INC.
P.O. BOX 11179
BURBANK, CA 91510-1179
OWNER: RAYMOND YU, PRESIDENT

Item 1 - @ 0% discount.
Item 2 - @ 0% discount.

6. COLLEGIATE PACIFIC, INC.
13950 SENLAC, #200
DALLAS, TX 75209
OWNER: MICHAEL BLUMENFELD, PRESIDENT/C.E.O.

Item 1 - @ 5% discount.
Item 2 - @ 5% discount.
7. DELSPORTS, INC.
2639 WEST 79 STREET
HIALEAH, FL 33016
OWNER: RALPH DEL GUIDICE

Item 1 - @ 25% discount.
Item 2 - @ 22% discount.
8. FIRST TO THE FINISH, INC.
1325 NORTH BROAD
CARLINVILLE, IL 62626
OWNER: FRAN VIANO, VICE PRESIDENT

Item 1 - @ 20% discount.
Item 2 - @ 20% discount.
9. GILL ATHLETICS
201 COURTESY ROAD
URBANA, IL 61801
OWNER: VINCE ATKINS, CHAIRMAN

Item 1 - @ 10% discount.
Item 2 - @ 10% discount.
10. GREGG-UNITED SPORTS, INC.
P.O. BOX 970008
BOCA RATON, FL 33497-0008
OWNERS: MITCH ETKIND, PRESIDENT

Item 1 - @ 35% discount.

11. HL CLASSIC CORPORATION
P.O. BOX 3327
MANHATTAN BEACH, CA 90266
OWNER: DAVID LEVIN

Item 1 - @ 10% discount.
Item 2 - @ 5% discount.

12. JAYPRO SPORTS, INC.
976 HARTFORD TURNPIKE
WATERFORD, CT 06385
OWNER: MARK FERRARA, PRESIDENT

Item 1 - @ 0% discount.
Item 2 - @ 0% discount.

13. M-F ATHLETIC COMPANY, INC.
P.O. BOX 8090
CRANSTON, RI 02920
OWNER: WILLIAM FALK, PRESIDENT

Item 1 - @ 10% discount.
Item 2 - @ 10% discount.

14. MAJESTIC SALES
20 PEQUOT TRAIL
WESTPORT, CT 06880
OWNERS: MELVIN ZIMMERS
HERB PODEL

Item 1 - @ 8% discount.
Item 2 - @ 6% discount.

15. MIAMI LAKES SPORTS SHOP
6763 MAIN STREET
MIAMI LAKES, FL 33014
OWNER: ROSALYN M. HAMILTON, PRESIDENT

Item 1 - @ 15% discount.
Item 2 - @ 10% discount.

16. ORLANDO TEAM SPORTS
21011 JOHNSON STREET, SUITE 103
PEMBROKE PINES, FL 33029
OWNER: CARMINE MCWEENEY, PRESIDENT

Item 1 - @ 0% discount.
Item - @ 10% discount.
Item - @ 15% discount.
Item - @ 20% discount.
Item - @ 25% discount.
Item - @ 30% discount.
Item 2 - @ 0% discount.
Item - @ 10% discount.
Item - @ 15% discount.
Item - @ 20% discount.
Item - @ 25% discount.
Item - @ 30% discount.

17. PROMAXIMA MANUFACTURING LTD.
5325 ASHBROOK
HOUSTON, TX 77081
OWNER: BOB LEPPKE, PRESIDENT

Item 1 - @ 0% discount.
Item 1 - @ 0% discount.

18. PUERTO CYCLERY, INC.
D.B.A. MIAMI SPRINGS CYCLERY
157 WESTWARD DRIVE
MIAMI SPRINGS, FL 33166
OWNER: CARLOS PUERTO, PRESIDENT

Item 1 - @ 0 - various discounts.
Item 2 - @ 0 - various discounts.

19. PROPHET CORPORATION
D.B.A. GOPHER SPORT
P.O. BOX 998
OWATONNA, MN 55060-0998
OWNER: JOEL JENNINGS, PRESIDENT
- Item 1 - @ 15% discount.
Item 2 - @ 15% discount.
20. PYRAMID SCHOOL PRODUCTS
6510 NORTH 54 STREET
TAMPA, FL 33610-1994
OWNER: JOHN O. MILLER, VICE PRESIDENT
- Item 1 - @ 30% discount.
Item 2 - @ 25% discount.
21. RIDDELL/ALL AMERICAN SPORTS
669 SUGAR LANE
ELYRIA, OH 44035
OWNER: ROBERT E. NEDERLANDER
- Item 1 - @ 15% discount.
Item 2 - @ 15% discount.
22. S & S WORLDWIDE, INC.
P.O. BOX 513
COLCHESTER, CT 06415
OWNER: STEPHEN SCHWARTZ, PRESIDENT
- Item 1 - @ 10% discount.
Item 2 - @ 10% discount.
23. SCHOOL HEALTH CORPORATION
865 MUIRFIELD DRIVE
HANOVER PARK, IL 60103
OWNERS: ROBERT AND NANCY CORMACK
- Item 1 - @ 11% discount.
Item 2 - @ 11% discount.

24. SPORT SUPPLY GROUP, INC.
D.B.A. BSN SPORTS
P.O. BOX 49
JENKINTOWN, PA 19046
OWNER: GEOFFREY JURICK, PRESIDENT
EMERSON RADIO, INC.

Item 1 - @ 10% discount.

Item 2 - @ 10% discount.

25. SPORTIME
ONE SPORTIME WAY
ATLANTA, GA 30340-1402
OWNER: SCHOOL SPECIALTY, INC.

Item 1 - @ 10% discount.

Item 2 - @ 10% discount.

26. SPORTMASTER
P.O. BOX 5000
PITTSBURGH, PA 15206
OWNER: LUCIEN BROMBERGER, PRESIDENT

Item 1 - @ 20% discount.

Item 2 - @ 20% discount.

27. USA GYMNASTICS AND SUPPLY, INC.
P.O. BOX 844
GREAT BEND, KS 67530
OWNER: MARK BALL, PRESIDENT

Item 1 - @ 0% discount.

Item 1 - @ 0% discount.

28. VARSITY SPIRIT FASHIONS AND SUPPLIES
2525 HORIZON LAKE DRIVE
MEMPHIS, TN 38133
OWNER: ROBERT NEDERLANDER
CHAIRMAN OF THE BOARD

Item 1 - @ 5% discount.

Item 2 - @ 5% discount.

29. WEBSTER SPORT CENTER
3560 WEST PROSPECT ROAD
FORT LAUDERDALE, FL 33309
OWNER: WILLIAM L. WEBSTER, PRESIDENT
- Item 1 - @ various discount
Item 2 - @ various discount.
30. WORLD SPORTING GOODS, INC.
P.O. BOX 579
STAPLETON, AL 36578-0579
OWNER: CHARLES P. FORREST, SR., PRESIDENT
- Item 1 - @ 5% discount.
Item 2 - @ 5% discount.
31. ZIPP SPORTING GOODS
P.O. BOX 432700
SOUTH MIAMI, FL 33143
OWNER: MARTIN HOCHMAN, PRESIDENT
- Item 1 - @ 5% discount.
 @ 30% discount.
 @ 27% markup.
 @ 15% markup.
32. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$334,072.72. The award shall be made subject to the resolution of bid protests, if any.

RHH/mjf