

January 29, 2001

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: PARTIAL AWARD OF BID #056-AA03 – FOOD ITEMS: FROZEN AND REFRIGERATED**

The purpose of this bid, opened on December 21, 2000, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of frozen and refrigerated food items, for use in the Food Service Program of the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 205 vendors sent bid forms or card notices of this advertised bid, 44 responded, with 31 bids meeting specifications (includes 23 bids meeting individual item specifications, but not all item specifications; not all vendors bid all items), 2 non-responsive bids (no Bidder Qualification Form/no original signature), and 11 no bids.

Identical prices were submitted on Items 74, 77, 79, 85, 94 and 95 by J.D.F. Food Specialist and Associates, of Temple Terrace, Florida, and J.S.B. Industries, Inc., d.b.a. Muffin Town, d.b.a. Bender Bagel, of Winthrop, Massachusetts. The recommendation reflects the award of this tie low bid item to J.D.F. Food Specialist and Associates, the State of Florida vendor, in accordance with Board Rule 6Gx13- 3C-1.061 - - Identical Prices - - Priorities For Award.

Inasmuch as Items 30A and 31 are alternates for other items being recommended for award, it is recommended that all bids received for these items be rejected.

No bids or no bids meeting specifications were received for Items 1, 15, 17, 20, 33, 37, 41, 44, 45, 46, 49, 50, 51, 65, 90, 105, 124 and 131, and it is recommended that all bids received for these items be rejected. These items will be purchased, as the need arises, in accordance with Board Rule 6Gx13- 3C-1.10 - - Purchase Approval.

The estimated quantity listed for Item 135 - Patty, beef, is incorrect, and it is recommended that all bids received for this item be rejected. This item will be purchased, as the need arises, in accordance with Board Rule 6Gx13- 3C-1.10 - - Purchase Approval.

Item 12 - Burrito, chicken and bean, Item 13 - Egg roll, pork or beef, Item 27 - Turkey meat, Item 91 - Toast, French, bagel, Item 120 - Burrito, breakfast pizza, and Item 127 - Egg roll, chicken, are being held for further evaluation and will be recommended for award at the March 14, 2001, Board meeting.

Fund Source  
0410-Food Service

M/WBE Eligibility  
Hispanic Male - \$13,310

**RECOMMENDED:** That The School Board of Miami-Dade, County, Florida, **AWARD** Bid #056-AA03 - FOOD ITEMS: FROZEN AND REFRIGERATED, to purchase, at firm unit prices, quantities, as may be required, of frozen and refrigerated food items, for use in the Food Service Program of the Department of Food and Nutrition, during the term of the bid, effective February 14, 2001, through February 13, 2002, as follows:

1. CONSOLIDATED FOOD BROKERS OF FLORIDA, INC.  
1437 SOUTH UNIVERSITY DRIVE  
PLANTATION, FL 33324 ESTIMATE \$14,490  
OWNER: ALBERT D. PIERSANTI, PRESIDENT

Low Unit Price Meeting Specifications: Item 81 - Toast, French @ \$13.80 per case (\$.098 per portion).

2. ECHO LAKE FARM PRODUCE COMPANY, INC.  
P.O. BOX 279  
BURLINGTON, WI 53105-0729 ESTIMATE \$163,758.75  
OWNER: LYNN THORNHILL

Low Unit Price: Item 2.

Only Bid Received: Items 3, 125 and 126.

Item 2 - Eggs, frozen @ \$15.99 per case.  
Item 3 - Egg product, frozen @ \$16.35 per case.  
Item 125 - Patty, breakfast egg @ \$10.50 per case.  
Item 126 - Eggs, cooked scrambled @ \$28.20 per case.

3. EMBER FARMS  
C/O HOPCO FOODSERVICE  
3111 DELEON STREET  
TAMPA, FL 33609 ESTIMATE \$1,752  
OWNER: THOMAS SCHRIEBER, PRESIDENT  
HOPCO FOODSERVICE

Only Bid Received: Item 18 – Sausage, turkey @ \$17.52 per case.

4. FERNANDO'S  
C/O HOPCO FOODSERVICE  
3111 DELEON STREET  
TAMPA, FL 33609 ESTIMATE \$12,372  
OWNER: THOMAS SCHRIEBER, PRESIDENT  
HOPCO FOODSERVICE

Low Unit Price: Item 121 – Burrito, chili, cheese, and beef @ \$41.24 per case (\$.0687 per ounce).

5. FOSTER FARMS  
C/O HOPCO FOODSERVICE  
3111 DELEON STREET  
TAMPA, FL 33609 ESTIMATE \$132,861  
OWNER: THOMAS SCHRIEBER, PRESIDENT  
HOPCO FOODSERVICE

Low Unit Price: Items 36 and 71.

Item 36 – Corn dog, turkey @ \$12.42 per case  
 (\$.1725 per portion).

Item 71 – Sausage and pancake stick @ \$10.50 per  
 case (\$.175 per portion).

6. HOTPIE, INC.  
1821 S.W. 31 AVENUE  
PEMBROKE PARK, FL 33009 ESTIMATE \$13,310  
OWNER: DENNIS CHUNG, PRESIDENT (HM)

Only Bid Received: Items 9 and 89.

Item 9 – Beef turnover @ \$22 per case.  
Item 89 – Chicken turnover @ \$22 per case.

7. INSTITUTIONAL FOOD BROKERS  
12402 NORTH 56 STREET  
TAMPA, FL 33617 ESTIMATE \$7,670  
OWNERS: FRANCIS J. RAKOCY, PRESIDENT  
GEORGE J. PRYBIS, VICE PRESIDENT

Low Unit Price: Item 84 – Burrito, frozen @ \$30.68 per case (\$0.0618 per ounce).

8. J.D.F. FOOD SPECIALIST AND ASSOCIATES  
12108 NORTH 56 STREET, SUITE C  
TEMPLE TERRACE, FL 33617 ESTIMATE \$458,994.50  
OWNER: JIM DEFRANCESCO, PRESIDENT

Low Unit Price: Items 11, 28 and 38.

Only Bid Received: Items 137 and 138.

Tie Low Unit Price: Items 74, 77, 79, 85, 94 and 95.

- Item 11 – Burrito, beef and bean @ \$16.88 per case (\$0.2813 per portion).  
Item 28 – Turkey breast @ \$2.28 per pound.  
Item 38 – Pastrami, turkey @ \$1.06 per pound.  
Item 74 – Muffin, banana nut @ \$18.38 per case (\$0.153 each).  
Item 77 – Muffin, blueberry @ \$18.38 per case (\$0.153 each).  
Item 79 – Muffin, brand @ \$18.38 per case (\$0.153 each).  
Item 85 – Muffin, assorted @ \$8.26 per case.

- Item 94 – Bagel, cream cheese @ \$25.20 per case (\$ .30 per portion).
- Item 95 – Bagel, strawberry cream cheese @ \$25.20 per case (\$ .30 per portion).
- Item 137 – Lasagna, cheese @ \$26 per case.
- Item 138 – Ravioli, cheese @ \$32.90 per case.

- 9. JUST ANOTHER FOOD BROKER, INC.  
12132 N.W. 24 STREET  
CORAL SPRINGS, FL 33065 ESTIMATE \$58,367.30  
OWNER: JACK LEWIS, PRESIDENT/SECRETARY/  
TREASURER/DIRECTOR

Only Bid Received: Items 133 and 134.

- Item 133 – Peanut butter and jelly cup @ \$16.99 per case.
- Item 134 – Peanut butter wafer @ \$27.99 per case.

- 10. LEON'S TEXAS CUISINE  
P.O. BOX 1850  
MCKINNEY, TX 75070 ESTIMATE \$4,320  
OWNER: BOB L. CLEMENTS, PRESIDENT

Low Unit Price: Item 112 – Corn dogs, chicken @ \$8.64 per case.

- 11. M.D. FOOD BROKERS, INC.  
7310 WEST MCNAB ROAD, SUITE 105  
TAMARAC, FL 33321 ESTIMATE \$20,130  
OWNER: STUART MAROWITZ, PRESIDENT

Low Unit Price: Items 8 and 29.

- Item 8 – Jamaican style beef patty @ \$16.65 per case (\$ .06 per ounce).
- Item 29 – Turkey ham roll @ \$.84 per pound.

12. MCCAIN FOODS, INC.  
C/O DULIN FOOD SERVICE, INC.  
3850 NORTH 29 TERRACE, #105  
HOLLYWOOD, FL 33020 ESTIMATE \$220,850.50  
OWNER: BARBARA SARTINI, PRESIDENT  
DULIN FOOD SERVICE, INC.

Low Unit Price: Item 88.

Only Bid Received: Items 60, 62 and 63.

Item 60 - Potatoes, fries @ \$12.95 per case.  
Item 62 - Potatoes, tater tots @ \$10.78 per case.  
Item 63 - Potatoes, bite size @ \$17.41 per case.  
Item 88 - Onion rings, natural @ \$10.26 per case  
(\$0.0641 per ounce).

13. O'PELLE ENTERPRISES, INC.  
D.B.A. BAGELAND  
1501 S.W. 5 COURT, "C"  
POMPANO BEACH, FL 33069 ESTIMATE \$110,992  
OWNER: JORGE S. FIDEL, PRESIDENT

Low Unit Price: Items 76, 101, 102 and 136.

Item 76 - Bagel, raisin and cinnamon @ \$7.59 per  
case (\$.1054 per portion).  
Item 101 - Bagel, raisin @ \$9.94 per case (\$.105 each).  
Item 102 - Bagel, plain, frozen @ \$8.59 per case (\$.095  
each).  
Item 136 - Bagel, plain, parbaked @ \$8.59 per case.

14. PRAWN SEAFOODS, INC.  
6894 N.W. 32 AVENUE  
MIAMI, FL 33147 ESTIMATE \$95,185  
OWNER: JEFFREY WINE, PRESIDENT

Low Unit Price: Item 58.

Only Bid Received: Item 55.

Item 55 - Collard greens @ \$16.74 per case.  
Item 58 - Peas, green @ \$9.10 per case (\$.455 per  
pound).

15. RICH SEAPAK  
C/O HOPCO FOODSERVICE  
3111 DELEON STREET  
TAMPA, FL 33609 ESTIMATE \$83,655  
OWNER: THOMAS SCHRIEBER, PRESIDENT  
HOPCO FOODSERVICE

Low Unit Price: Item 80 – French toast sticks @ \$8.58 per case (\$.858 per pound).

16. SCHOOL FOOD SERVICES SYSTEMS  
501 N.E. 183 STREET  
MIAMI, FL 33179 ESTIMATE \$5,018,067.08  
OWNER: STEPHEN GREENE, PRESIDENT

Low Unit Price: Items 30, 48, 59, 64, 69, 78, 82, 115, 122, 123 and 130.

Low Unit Price Meeting Specifications: Item 35.

Only Bid Received: Items 6, 19, 25, 32, 39, 40, 42, 43, 47, 57, 61, 68, 70, 72, 73, 75, 83, 86, 87, 92, 96, 97, 99, 100, 104, 106, 107, 108, 109, 110, 111, 113, 114, 118, 119 and 132.

Item 6 - Sandwich, steak @ \$28.50 per case.

Item 19 - Meat pocket @ \$14.40 per case.

Item 25 - Vegetable pocket @ \$27.90 per case.

Item 30 - Fish nugget @ \$11.09 per case (\$.2772 per portion).

Item 32 - Hush puppies @ \$13.40 per case.

Item 35 - Corn dog nugget @ \$11.85 per case (\$.1975 per portion).

Item 39 - Cheese, American, loaf @ \$41.70 per case.

Item 40 - Cheese, American, sliced @ \$26.80 per case.

Item 42 - Cheese, cheddar @ \$14.96 per case.

Item 43 - Cheese strip @ \$21 per case.

Item 47 - Cheese, cream, light @ \$13.44 per case.

Item 48 - Cheese, cream, packet @ \$13.44 per case.

Item 57 - Garlic, fresh @ \$17.50 per case.

- Item 59 - Plantain, sweet @ \$17.44 per case (\$.72 per pound).
- Item 61 - Potatoes, frozen @ \$28 per case.
- Item 64 - Potatoes, triangular @ \$10.90 per case (\$.3633 per pound).
- Item 68 - Breakfast pocket @ \$22.18 per case.
- Item 69 - Waffle stick, Belgian @ \$16.68 per case (\$.1158 per portion).
- Item 70 - Biscuit, buttermilk @ \$7.75 per case.
- Item 72 - Croissant, sliced tip @ \$26 per case.
- Item 73 - Croissant, pre-sliced @ \$12.98 per case.
- Item 75 - Bagel, breakfast @ \$26.96 per case.
- Item 78 - Pancakes @ \$7.37 per case.
- Item 82 - Waffles @ \$7.19 per case (\$.04993 per portion).
- Item 83 - Pretzels, frozen @ \$10.95 per case.
- Item 86 - Biscuit, lowfat @ \$25 per case.
- Item 87 - Baked sausage roll @ \$24 per case.
- Item 92 - Sour crème @ \$10.35 per case.
- Item 96 - Crossaint, full circle @ \$26 per case.
- Item 97 - Calzone, cheese @ \$28 per case.
- Item 99 - Arepa, corn @ \$23 per case.
- Item 100 - Egg roll, breakfast @ \$15.90 per case.
- Item 104 - Wings, barbecue @ \$24 per case.
- Item 106 - Pasta, Italian @ \$24.20 per case.
- Item 107 - Margarine @ \$8.74 per case.
- Item 108 - Butter @ \$60 per case.
- Item 109 - Roll, pretzel @ \$21.50 per case.
- Item 110 - Roast beef @ \$33 per case.
- Item 111 - Pancake stick @ \$12.72 per case.
- Item 113 - Cheese stick @ \$39 per case.
- Item 114 - Chicken wing, breaded @ \$24 per case.
- Item 115 - Corn dog, turkey @ \$9 per case (\$.64 per pound).
- Item 118 - Biscuit, apple and cinnamon @ \$33 per case.
- Item 119 - Muffin, reduced fat @ \$16.61 per case.
- Item 122 - Taco, beef and cheese @ \$44 per case (\$.1222 per ounce).
- Item 123 - Taquito, beef @ \$43 per case (\$.598 each).
- Item 130 - Chicken, parts, breaded @ \$37.92 per case (\$.499 per serving).
- Item 132 - Sandwich pretzel twist @ \$21.50 per case.



17. SMG, INC.  
29 ROCK MEADOW DRIVE  
BROCKTON, MA 02301 ESTIMATE \$860,000  
OWNER: JOSEPH MCLOSKEY, C.E.O.

Low Unit Price: Item 34 – Frankfurter, beef @ \$10.75  
per case (\$.179 per portion).

18. STAR MARKETING OF MIAMI, INC.  
11151 N.W. 36 AVENUE  
MIAMI, FL 33167 ESTIMATE \$1,126,400  
OWNER: PAUL E. LATCH, PRESIDENT

Low Unit Price: Item 67.

Low Unit Price Meeting Specifications: Items 52, 53 and  
54.

Only Bid Received: Items 56 and 66.

Item 52 – Broccoli, 3/4" @ \$9.60 per case (\$.48 per  
pound).

Item 53 – Broccoli, Normandy @ \$10.50 per case  
(\$.525 per pound).

Item 54 – Carrot, sliced @ \$8 per case (\$.40 per  
pound).

Item 56 – Corn, cobbetts @ \$13.50 per case.

Item 66 – Spinach, chopped @ \$18 per case.

Item 67 – Vegetables, mixed @ \$10 per case (\$.50 per  
pound).

19. TABATCHNICK FINE FOODS, INC.  
1230 HAMILTON STREET  
SOMERSET, NJ 08873-3343 ESTIMATE \$17,846.28  
OWNER: BEN TABATCHNICK, C.E.O.

Low Unit Price: Item 98 – Soup, assorted @ \$16.02 per  
case.

20. TRIDENT SEAFOODS CORPORATION, INC.  
P.O. BOX 69  
SALEM, NH 03079 ESTIMATE \$6,500  
OWNER: CHARLES H. BUNDRANT, PRESIDENT

Only Bid Received: Item 128 – Fish strips @ \$13 per case.

21. TYSON FOODS  
C/O INNOVATIVE CONCEPT GROUP, INC.  
P.O. BOX 30719  
TAMPA, FL 33630-3719 ESTIMATE \$708,462.50  
OWNER: JAMES PLESS, C.E.O.  
INNOVATIVE CONCEPT GROUP, INC.

Low Unit Price: Items 22, 24 and 116.

Low Unit Price Meeting Specifications: Item 23.

Only Bid Received: Items 26 and 117.

Item 22 – Chicken, wing @ \$13.20 per case (\$.0597 per portion).

Item 23 – Chicken patty, breaded @ \$11.50 per case (\$.192 per portion).

Item 24 – Chicken nugget @ \$12 per case (\$.225 per portion).

Item 26 – Chicken croquette @ \$17.50 per case.

Item 116 – Chicken sticks @ \$27 per case (\$.36 per serving)

Item 117 – Chicken, popcorn @ \$22 per case.

22. VIKING SEAFOODS  
C/O HOPCO FOODSERVICE  
3111 DELEON STREET  
TAMPA, FL 33609 ESTIMATE \$257,631  
OWNER: THOMAS SCHRIEBER, PRESIDENT  
HOPCO FOODSERVICE

Low Unit Price Meeting Specifications: Item 31A – Fish portion, pollock @ \$12.21 per case (\$.265 per portion).

23. ZARTIC, INC.  
438 LAVENDER DRIVE  
ROME, GA 30165 ESTIMATE \$663,204.50  
OWNER: JAMES E. MAUER, CHAIRMAN

Low Unit Price: Items 4, 10, 21 and 103.  
Low Unit Price Meeting Specifications: Item 7.  
Only Bid Received: Items 5, 14, 16, 93 and 129.

- Item 4 – Roast beef @ \$2.09 per pound.
- Item 5 – Hamburger patty @ \$13.60 per case.
- Item 7 – Meatball @ \$23.40 per case (\$1.56 per portion).
- Item 10 – Beef patty @ \$20.85 per case (.189 per portion).
- Item 14 – Chicken patty, skinless @ \$38.89 per case.
- Item 16 – Chicken patty, breaded @ \$23.70 per case.
- Item 21 – Chicken nugget @ \$14.50 per case (\$.276 per serving).
- Item 93 – Chicken nugget, rotisserie @ \$19.55 per case.
- Item 103 – Hot wing @ \$33.80 per case (\$.211 per serving).
- Item 129 – Roasted chicken parts @ \$27.44 per case.

24. Reject items 1, 15, 17, 20, 30A, 31, 33, 37, 41, 44, 45, 46, 49, 50, 51, 65, 90, 105, 124, 131 and 135.

- Item 1 – Eggs, shell.
- Item 15 – Chicken patty.
- Item 17 – Chicken pieces.
- Item 20 – Stuffed meat pocket.
- Item 30A – Fish nugget, whiting.
- Item 31 – Fish portion, whiting.
- Item 33 – Turkey dog.
- Item 37 – Salami.
- Item 41 – Cheese, American, reduced fat.
- Item 44 – Cheese, mozzarella.
- Item 45 – Cheese, American, low sodium.
- Item 46 – Cheese, American-Swiss.
- Item 49 – Tortilla, corn.
- Item 50 – Tortilla, flour.

- Item 51 – Punch, citrus.
- Item 65 – Potatoes, French fries.
- Item 90 – Gyros.
- Item 105 – French fries, with skin.
- Item 124 – Fish, popcorn.
- Item 131 – Beef crumbled pocket.
- Item 135 – Patty, beef.

25. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$10,056,819.41. The award shall be made subject to the resolution of bid protests, if any.

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