

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: RENEW BID NO. 140-ZZ06 – SCIENCE EQUIPMENT AND SUPPLIES,
CATALOG DISCOUNT**

The purpose of this bid, opened on January 25, 2000, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, of science equipment and supplies, for various locations. The terms of agreement, as contained in the subject bid, awarded by the Board on March 15, 2000, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for one (1) additional one (1) year period. The contract is currently in its initial year. The awardees have agreed to renew for the final one (1) year renewal period, by letter, on file. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current discounts, to benefit from fixed discounts, during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of December 2000, indicated an increase of 3.4%.

Fund Source
0100 – General

M/WBE Eligibility
African American Male-No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW** Bid No. 140-ZZ06 – SCIENCE EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT, to purchase, at firm discounts, quantities, as may be required, of science equipment and supplies, for various locations, during the term of the bid, effective March 15, 2001, through March 14, 2002, as follows:

- Item 1 – Percent discount off catalog or price list, using purchase orders.
- Item 2 – Percent discount off catalog or price list, using credit cards.

1. ACORN NATURALISTS
P.O. BOX 2423
TUSTIN, CA 92781-2423
OWNER: JENNIFER RIGBY, PRESIDENT

Item 1 - @ 0 - 30% discount.

Item 2 - @ 0 - 30% discount.

2. ARMSTRONG MEDICAL INDUSTRIES, INC.
575 KNIGHTSBRIDGE PARKWAY
LINCOLNSHIRE, IL 60069
OWNER: WARREN G. ARMSTRONG, C.E.O./TREASURER

Item 1 - @ 2% discount.

Item 2 - @ 2% discount.

3. BASIC SCIENCE SUPPLIES, INC.
P.O. BOX 45
NORTH TONAWANDA, NY 14120-0045
OWNER: JOHN R. MANGRUM, PRESIDENT

Item 1 - @ 5% discount.

4. CAROLINA BIOLOGICAL SUPPLY COMPANY
2700 YORK ROAD
BURLINGTON, NC 27215
OWNER: FRANCES P. BARNES

Item 1 - @ 5% discount.

Item 2 - @ 5% discount.

5. CLEARVUE/EAV, INC.
6465 NORTH AVONDALE AVENUE
CHICAGO, IL 60631
OWNER: MARK E. VENTLING, PRESIDENT

Item 1 - @ 0% discount.

Item 2 - @ 0% discount.

6. CONNECTICUT VALLEY BIOLOGICAL SUPPLY
COMPANY, INC.
P.O. BOX 326
SOUTHAMPTON, MA 01073
OWNER: ROBERT M. LOHR, PRESIDENT

Item 1 – @ 10% discount.
Item 2 – @ 10% discount.

7. DELTA EDUCATION, INC.
P.O. BOX 3000
NASHUA, NH 03061
OWNER: STEFAN KOHLER, PRESIDENT

Item 1 – \$0 - \$99 @ 0% discount.
 \$100-\$999 @ 5% discount.
 Over \$1,000 @ 10% discount.
Item 2 – \$0 - \$99 @ 0% discount.
 \$100 - \$999 @ 5% discount.
 Over \$1,000 @ 10% discount.

8. DENOYER-GEPPERT SCIENCE COMPANY
D.B.A. DENOYER-GEPPERT INTERNATIONAL
5225 RAVENSWOOD AVENUE
CHICAGO, IL 60640
OWNER: MARK GILBERT, VICE PRESIDENT

Item 1 – @ 0% discount.
Item 2 – @ 0% discount.

9. EDMUND SCIENTIFIC COMPANY
101 EAST GLOUCESTER PIKE
BARRINGTON, NJ 08007
OWNER: NORMAN EDMUND, PRESIDENT

Item 1 – \$100 - \$500 @ 10% discount.
 Over \$1,000 @ 15% discount.
Item 2 – \$100 - \$500 @ 10% discount.
 Over \$500 @ 15% discount.

10. ETA
620 LAKEVIEW PARKWAY
VERNON HILLS, IL 60061
OWNER: JANE WOLDENBURG

Item 1 – @ 17% discount.
Item 2 – @ 17% discount.

11. FISHER SCIENCE EDUCATION
485 SOUTH FRONTAGE ROAD
BURR RIDGE, IL 60521
OWNER: PAUL M. MONTRONE, CHAIRMAN AND C.E.O.

Item 1 – Bottled chemicals @ 30% discount.
Supplies @ 27% discount.
Equipment @ 10% discount.
Item 2 – Bottled chemicals @ 30% discount.
Supplies @ 27% discount.
Equipment @ 10% discount.

12. FLINN SCIENTIFIC, INC.
P.O. BOX 219
BATAVIA, IL 60510
OWNER: MARGARET FLINN, SECRETARY/TREASURER

Item 1 – @ 0% discount.

13. FLORIDA TECHNOLOGY SYSTEMS, INC.
P.O. BOX 1805
BUSHNELL, FL 33513
OWNER: DANIEL D. WHITE, PRESIDENT

Item 1 – @ 5% discount.
Item 2 – @ 2% discount.

14. FREY SCIENTIFIC
A DIVISION OF SCHOOL SPECIALTY
100 PARAGON PARKWAY
MANSFIELD, OH 44903
OWNER: GARETT H. D. REID
EXECUTIVE VICE PRESIDENT

Item 1 – @ 16% discount.

Item 2 – @ 16% discount.

15. HACH COMPANY
P.O. BOX 389
LOVELAND, CO 80539-0389
OWNER: KITTY HACH

Item 1 – @ 5% discount.

Item 2 – @ 5% discount.

16. HUMIDAIRE INCUBATOR COMPANY
P.O. BOX 9
NEW MADISON, OH 45346-0009
OWNER: HELEN L. RICHARDSON
SECRETARY/TREASURER

Item 1 – @ 5% discount.

Item 2 – @ 5% discount.

17. KAPLAN COMPANIES, INC.
P.O. BOX 609
LEWISVILLE, NC 27023
OWNER: HAL KAPLAN, PRESIDENT

Item 1 – @ 15% discount.

Item 2 – @ 15% discount.

18. LAB-AIDS, INC.
17 COLT COURT
RONKONKOMA, NY 11779
OWNER: MORTON E. FRANK, C.E.O.

Item 1 – @ 0% discount.

19. MARK PRODUCTS
14218 S.W. 136 STREET
MIAMI, FL 33186
OWNER: ALBERT DEMARIA, PRESIDENT
- Item 1 – Leonard Peterson and Company @ 35% discount.
Item 1 – Mark Products @ 30% discount.
Item 1 – Labconco
A, E, F @ 5% discount.
B, G @ 10% discount.
C, H @ 17% discount.
D @ 30% discount.
20. MICRO OPTICS OF FLORIDA, INC.
181 WEST PROSPECT ROAD
FORT LAUDERDALE, FL 33309
OWNER: MARK FOSBENDER, PRESIDENT
- Item 1 – @ 0% discount.
Item 2 – @ 0% discount.
21. MUSEUM PRODUCTS COMPANY
84 ROUTE 27
MYSTIC, CT 06355
OWNER: GRACE BANNISTER, SECRETARY/TREASURER
- Item 1 – @ 5% discount.
Item 2 – @ 5% discount.
22. NADA SCIENTIFIC, LTD.
P.O. BOX 1336
CHAMPLAIN, NY 12919
OWNER: AHMED DASSI, PRESIDENT
- Item 1 – @ 15% discount.
Item 2 – @ 17% discount.

23. NASCO
901 JANESVILLE AVENUE
P.O. BOX 901
FORT ATKINSON, WI 53538-0901
OWNER: GENEVE CORPORATION
- Item 1 – Supplies @ 5% discount.
Equipment @ 17% discount.
Item 2 – @ 17% discount.
24. NEBRASKA SCIENTIFIC
3823 LEAVENWORTH STREET
OMAHA, NE 68105-1180
OWNERS: HOWARD EPSTEIN AND PETER BRODKEY
- Item 1 – @ 0% discount.
Item 2 – @ 0% discount.
25. NEO/SCI CORPORATION
P.O. BOX 22729
ROCHESTER, NY 14692-2729
OWNER: KURT GELKE, PRESIDENT
- Item 1 – @ 0% discount.
Item 2 – @ 0% discount.
26. NEW SVE, INC.
D.B.A. SVE AND CHURCHILL MEDIA
6677 NORTH NORTHWEST HIGHWAY
CHICAGO, IL 60631
OWNER: MARK VENTLING, PRESIDENT
- Item 1 – @ 0% discount.
Item 2 – @ 0% discount.
27. PARCO SCIENTIFIC COMPANY
P.O. BOX 189
VIENNA, OH 44473-0189
OWNER: BRIAN MARTORANA, PRESIDENT
- Item 1 – Microscopes @ 35% discount.
Videos @ 15% discount.

28. PASCO SCIENTIFIC
10101 FOOTHILLS BOULEVARD
VIENNA, OH 44473-0189
OWNER: PAUL STOCKSTAD, PRESIDENT

Item 1 – @ 2-5% discount.
Item 2 – @ 2-5% discount.

29. PITSCO, INC.
1002 EAST ADAMS
P.O. BOX 1708
PITTSBURG, KS 66762
OWNER: HARVEY R. DEAN, PRESIDENT

Item 1 – @ 0% discount.
Item 2 – @ 0% discount.

30. RESOLUTION TECHNOLOGY
26000 AVENUE AEROPUERTO, #22
SAN JUAN CAPISTRANO, CA 92675
OWNER: ROBERT T. BOWERS

Item 1 – @ 0% discount.
Item 2 – @ 0% discount.

31. SARGENT-WELCH
P.O. BOX 5229
BUFFALO GROVE, IL 60089-5229
OWNER: BENJAMIN B. CRUM, PRESIDENT

Item 1 – @ 16% discount.
Item 2 – @ 16% discount.

32. SCIENCE KIT, INC.
777 EAST PARK DRIVE
TONAWANDA, NY 14150
OWNER: RANDALL E. BURKARD, PRESIDENT

Item 1 – @ 0% discount.
Item 2 – @ 0% discount.

33. SEO ENTERPRISES, INC.
P.O. BOX 5745
LAKELAND, FL 33813
OWNER: THOMAS R. LUDWICK, PRESIDENT

Item 1 – @ 25% discount.
Item 2 – @ 20% discount.

34. SOUTHERN SCIENTIFIC, INC.
P.O. BOX 368
MCKENZIE, TN 38201
OWNER: SYBIL W. KING, PRESIDENT

Item 1 – “M” numbers @ 5% discount.
– Others @ 15% discount.
Item 2 – “M” numbers @ 5% discount.
– Others @ 15% discount.

35. SUMMIT LEARNING, INC.
P.O. BOX 493
FORT COLLINS, CO 80522
OWNER: RICH CIURCZAK, PRESIDENT
NASCO INTERNATIONAL

Item 1 – @ 20% discount.
Item 2 – @ 20% discount.

36. VERNIER SOFTWARE AND TECHNOLOGY
8565 S.W. BEAVERTON HIGHWAY
PORTLAND, OR 97225-2429
OWNER: DAVID VERNIER, PARTNER

Item 1 – @ 2% discount.
Item 2 – @ 2% discount.

37. WARD’S NATURAL SCIENCE ESTABLISHMENT, INC.
P.O. BOX 92912
ROCHESTER, NY 14692-9012
OWNER: KURT D. GELKE, PRESIDENT

Item 1 – @ 10% discount.
Item 2 – @ 10% discount.

38. WENOC MEDICAL RESOURCES
20022 N.W. 62 PLACE
MIAMI, FL 33015
OWNER: WILLIE J. CONE, JR., PRESIDENT (AM)

Item 1 - @ 10% discount.

Item 2 - @ 10% discount.

(First Annual Renewal and Final Year of Contract)

39. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$1,911,088.16.

RHH/lja