

May 3, 2001

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: RENEW BID NO. 104-ZZ01 – SCHOOL/OFFICE FURNITURE CATALOG
DISCOUNT BID**

The purpose of this bid, opened on December 7, 1999, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, of school and office furniture, for various locations. The terms of agreement, as contained in the subject bid, awarded by the Board on May 17, 2000, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for two (2) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period. The contract is currently in its initial year. The awardees have agreed to renew for the final ninety (90) day renewal period, by letter, on file, with the exception of Design Resource Group, Inc., of Carlstadt, New Jersey, Environetics Business Interiors, of Hollywood, Florida, Planhold Corporation, of Irvine, California, Thonet Industries, of Statesville, North Carolina, and Workrite Ergonomics, of Novato, California. Ira Shapiro and Company, of Hialeah, Florida, is no longer in business. It is considered to be in the best interest of the Board to renew this bid, for a ninety (90) day period, to provide continuity of services during this period. Staff is in the process of issuing a new bid.

Fund Source
0100-General

M/WBE Eligibility
African American Female – No dollar amount
Female – No dollar amount
Hispanic Male – No dollar amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW** Bid No. 104-ZZ01 – SCHOOL/OFFICE FURNITURE CATALOG DISCOUNT BID, to purchase, at firm discounts, quantities, as may be required, of school and office furniture, for various locations, during the term of the bid, effective May 17, 2001, through August 16, 2001, as follows:

1. ACME BUSINESS SYSTEMS & SERVICES, INC.
P.O. BOX 9489
CORAL SPRINGS, FL 33075-9489
OWNER: RONALD KLINGENSMITH, PRESIDENT

Firm Percent Discount For Additional Manufacturer:
Item 3A – Kwikfile Storage Systems, LLC @ 18.5%
discount.

2. ADAPTO/PRO GROUP
625 EAST 10 AVENUE
HIALEAH, FL 33010
OWNER: RICHARD ELLIOT, PRESIDENT/C.E.O.

Best Firm Percent Discount: Item 2 – Adapto Steel
Products @ 36% discount.

3. AMERICAN SEATING COMPANY
401 AMERICAN SEATING CENTER
GRAND RAPIDS, MI 49504-4499
OWNER: EDWARD J. CLARK, PRESIDENT/C.E.O.

Best Firm Percent Discount: Item 9 – American Seating @
45% discount.

4. APRICOT OFFICE SUPPLIES AND FURNITURE, INC.
386 N.E. 191 STREET
MIAMI, FL 33179
OWNER: MARLENE BERNARD, TREASURER (AF)

Best Firm Percent Discount: Items: 37, 47, 52, 65, 74,
75, 91, 98, 101, 102, 143 and 153.

Firm Percent Discount For Additional Manufacturer:
Items 1A through 3A.

Tie Firm Percent Discount: Items 10, 30, 49, 90 and
116.

- Item 10 – Anderson Hickey @ 56.5% discount.
- Item 30 – Datum Filing Systems @ 45% discount.
- Item 37 – ERG International @ 47% discount.
- Item 47 – Ghent Manufacturing @ 55% discount.
- Item 49 – Globe Business Furniture @ 56.5% discount.
- Item 52 – Haskell of Pittsburgh @ 50% discount.

Item 65 – Invincible Office Furniture @ 54% discount.
Item 74 – JSI (Jasper Seating Company, Inc.) @
51.5% discount.
Item 75 – JSI Community @ 51.5% discount.
Item 90 – Lacasse @ 56.5% discount.
Item 91 – Lane Furniture @ 56.5% discount.
Item 98 – Magna Design @ 45% discount
Item 101 – Marvel @ 52% discount.
Item 102 – Mayline @ 45% discount.
Item 116 – Paoli @ 56.8% discount.
Item 143 – Stylex @ 54% discount.
Item 153 – Trendway @ 53% discount.
Item 1A – Logiflex @ 45% discount.
Item 2A – Pleion @ 50% discount.
Item 3A – Schwab @ 50% discount

5. BUY-RITE OFFICE FURNITURE
4400 WEST HILLSBORO BOULEVARD, #2
COCONUT CREEK, FL 33073
OWNER: E. HENDERSON, PRESIDENT

Best Firm Percent Discount: Item 106.
Firm Percent Discount For Additional Manufacturer:
Items 1A and 3A.

Item 106 – Miller Casegoods @ 42% discount.
Item 1A – Custom Crafters @ 39% discount.
Item 3A – Harden Contract @ 42% discount.

6. CAMILO OFFICE FURNITURE, INC.
D.B.A. CAMILO MUEBLES
4110 LAGUNA STREET
CORAL GABLES, FL 33146
OWNER: LUIS LOPEZ, TREASURER

Only Firm Percent Discount Received: Item 23 –Camilo
Muebles, Inc. @ 52% discount.

7. COMMERCIAL OFFICE FURNITURE OF SOUTH FLORIDA,
INC.
3001 WEST MCNAB ROAD
POMPANO BEACH, FL 33069
OWNER: ROSE GIGLIO, PRESIDENT

Best Firm Percent Discount: Items 62 and 71.
Only Firm Percent Discount For Additional Manufacturer:
Items 2A and 3A.

- Item 62 – Indiana Chair @ 58% discount.
Item 71 – Jasper Desk @ 51.7% discount.
Item 2A – Built-Rite, Inc., Office Furniture @ 50%
discount.
Item 3A – Design Seating, Inc. @ 46.4% discount.

8. COMMUNITY PRODUCTS, LLC.
D.B.A. COMMUNITY PLAYTHINGS
P.O. BOX 255
FARMINGTON, PA 15437
OWNER: CHRISTIAN DOMER

Firm Percent Discount For Additional Manufacturer:
Item 1A – Community Playthings (brand) only @ 0%
discount.

9. CONTRACT SOLUTIONS, INC.
P.O. BOX 1677
ENGLEWOOD, FL 34295-1677
OWNER: THOMAS J. SHERIDAN, PRESIDENT

Firm Percent Discount For Additional Manufacturer:
Items 1A through 3A.

- Item 1A – Blanton & Moore Library Furniture @ 37%
discount.
Item 2A – ComFor Tek Seating @ 20% discount.
Item 3A – Irwin Seating Company Folding Bleacher
Company @ 17% discount.

10. CORPORATE DESIGN CHOICE, INC.
8280 N.W. 27 STREET, SUITE 510
MIAMI, FL 33122
OWNER: MICHAEL S. MACMULLIN, PRESIDENT

Best Firm Percent Discount: Items 6 and 107.
Firm Percent Discount For Additional Manufacturer:
Items 1A and 2A.

- Item 6 – All Seating @ 50% discount.
Item 107 – Miller SOA Systems @ 60% and
Seating & Free Standing/Seating Casegoods
@ 40% discount.
Item 1A – Corporate Design Choice @ 50% + 20%
discount.
Item 2A – Krug @ 43% discount.

11. CORPORATE EXPRESS
18000 STATE ROAD 9
MIAMI, FL 33162
OWNER: ROBERT L. KING, PRESIDENT

Best Firm Percent Discount: Items 18, 25, 115 and
145.

Firm Percent Discount For Additional Manufacturer:
Item 1A.

- Item 18 – BPI @ 58.75% discount.
Item 25 – Chromecraft-Monarch Furniture @ 54%
discount.
Item 115 – Panel Concepts @ 55.5% discount + 5.5%
install.
Item 145 – Superior Chair @ 55% discount.
Item 1A – Standard Desk @ 50% discount.

12. DESK CONCEPTS, INC.
3670 N.W. 76 STREET
MIAMI, FL 33147
OWNER: SHELDON JAFFEE, PRESIDENT

Only Firm Percent Discount Received: Item 33 – Desk
Concepts @ 50% + 5% discount.

13. E & K MARKETING GROUP, INC.
2604 MANORWOOD DRIVE
MELBOURNE, FL 32901
OWNER: SHARON J. OLSON, PRESIDENT

Best Firm Percent Discount: Items 3 and 41.
Best Firm Discount Meeting Specifications: Item 70.

Item 3 – Adden Furniture Company @ 46% discount.
Item 41 – F. W. Lombard Company @ 25% discount.
Item 70 – Jasper Chair @ 44% discount.

14. ERNIE MORRIS ENTERPRISES, INC.
P. O. BOX 818
BUSHNELL, FL 33513
OWNER: RONALD E. MORRIS, PRESIDENT

Best Firm Percent Discount: Items 1, 7, 12, 45, 57
through 60, 63, 66, 160 and 165.

Item 1 – Abco Office Furniture @ 60.9% discount.
Item 7 – All-Steel @ 58.3% discount.
Item 12 – Atlantic Metal Industries @ 50.3% discount.
Item 45 – Georgia Chair @ 40.1% discount.
Item 57 – Hon Company @ 60.3% discount.
Item 58 – Hon Company Terrace Systems @ 59.3%
discount.
Item 59 – Hon Concensys @ 59.3% discount.
Item 60 – Hon-Regent @ 60.3% discount.
Item 63 – Indiana Desk @ 59.6% discount.
Item 66 – Inwood Office Furniture @ 50.3% discount.
Item 160 – Wadell @ 22.3% discount.
Item 165 – Whitehall Furniture @ 56.2% discount.

15. FLORIDA OFFICE SYSTEMS
6135 N.W. 167 STREET, SUITE E-1
MIAMI LAKES, FL 33015
OWNER: LES GALLOWAY, PRESIDENT

Only Firm Percent Discount For Manufacturer: Item 1A -
Hamilton Sorter Company @ 12% discount.

16. FUTURE ENTERPRISES
2641 WEST 81 STREET
HIALEAH, FL 33016
OWNER: RICHARD A. FLEMING, PRESIDENT

Only Firm Percent Discount Received: Item 109 -Montisa
@ 53.25% discount.

17. GALLOWAY OFFICE SUPPLIES
6802 S.W. 81 STREET
MIAMI, FL 33143
OWNER: JIM TOURAL, PRESIDENT (HM)

Best Firm Percent Discount: Item 120 - Polo Chairs @
40% discount.

18. GAYLORD BROTHERS
P.O. BOX 4901
SYRACUSE, NY 13221
OWNER: MORRIS H. BERGREEN
PRESIDENT/TREASURER

Only Firm Percent Discount Received: Item 44 -Gaylord
Brothers of North Carolina @ 9% discount.

19. GLOBAL INDUSTRIES SOUTH, INC.
560 SAWGRASS CORPORATE PARKWAY
FORT LAUDERDALE, FL 33325
OWNER: J. APPEL, DIRECTOR

Best Firm Percent Discount: Item 48 - Global Industries @
52% discount.

20. HERMAN MILLER OFFICE PAVILION SOUTH FLORIDA
ONE OAKWOOD BOULEVARD, SUITE #100
HOLLYWOOD, FL 33020
OWNER: JACK HOWARD, PRESIDENT

Best Firm Percent Discount: Item 54 - Herman Miller @
50% discount.

Firm Percent Discount For Additional Manufacturer:
Item 1A - Gunlocke @ 50% discount.

21. HIGHSMITH, INC.
W5527 HIGHWAY 106
FORT ATKINSON, WI 53538
OWNER: DUNCAN HIGHSMITH, PRESIDENT/C.E.O.

Best Firm Percent Discount: Items 19, 50, 94 and 126.
Firm Percent Discount For Additional Manufacturer:
Items 1A through 3A.

Item 19 – Bretford @ 55% discount.
Item 50 – H. Wilson Company @ 35% discount
Item 94 – Lee Metal @ 42% discount.
Item 126 – Royal Seating @ 52.5% discount.
Item 1A – Anthro Corporation @ 20% discount.
Item 2A – Texwood Contract Furniture @ 26%
discount.
Item 3A – Highsmith (brand) Library Furniture @
30% discount.

22. JOFCO, INC.
P.O. BOX 71
JASPER, IN 47546
OWNER: JOSEPH F. STEURER, CHAIRMAN

Best Firm Percent Discount: Item 72 – Jofco, case goods
seating and tables @ 56.75% discount.

23. J.R. OFFICE FURNITURE COMPANY
D.B.A. CONTRAX FURNISHINGS
690 N.E. 23 AVENUE
GAINESVILLE, FL 32609
OWNER: L. DIANNE JUNIOR, PRESIDENT

Best Firm Percent Discount: Item 35 - ECK Adams @
43% discount.
Firm Percent Discount For Additional Manufacturer:
Item 1A – Crest Manufacturing Corporation @ 45%
discount.

24. LIBRARY INTERIORS OF FLORIDA, INC.
20685 N.W. 26 COURT
BOCA RATON, FL 33434
OWNER: HOWARD EKBLAD, PRESIDENT

Best Firm Percent Discount: Items 128 and 166.
Firm Percent Discount For Additional Manufacturer:
Items 1A through 3A.

- Item 128 – Russ Bassett @ 11% discount
Item 166 – Worden Company @ 33% discount.
Item 1A – Electronic Classroom Furniture Systems,
LLC. @ 25% discount.
Item 2A – Gressco, LTD. (Zone 6) @ 25% discount.
Item 3A – Estey Steel Shelving @ 33% discount.

25. MARCUS OFFICE FURNITURE
4701 N.W. 72 AVENUE
MIAMI, FL 33166
OWNER: ROSA MARQUEZ, VICE PRESIDENT

Only Firm Percent Discount For Additional Manufacturer:
Items 1A through 3A.

- Item 1A – Marcus Office Furniture @ 50% discount.
Item 2A – Marcus/ATV @ 55% discount.
Item 3A – Valenti Marcus Seating @ 55% discount.

26. MARK PRODUCTS
14218 S.W. 136 STREET
MIAMI, FL 33186
OWNER: ALBERT DEMARIA, PRESIDENT

Tie Firm Percent Discount: Item 99 - MJ Industries @
25% discount.

Only Firm Percent Discount Received: Item 100 - Mark
Products @ 25% discount.

27. MIDWEST TECHNOLOGY PRODUCTS AND SERVICES
P.O. BOX 3717
SIOUX CITY, IA 51102
OWNER: LINDA A. FLOM, C.E.O. (WF)

Only Firm Percent Discount For Additional Manufacturer:
Item 1A – Midwest Modular Custom Built Furniture @
10% discount.

28. NBB OFFICE ENVIRONMENTS
6500 NORTH POWERLINE ROAD
FORT LAUDERDALE, FL 33309
OWNER: CLEMENTE BEDUSA, PRESIDENT

Best Firm Percent Discount: Items 55, 92, 93 and 149
Best Firm Percent Discount For Additional Manufacturer:
Item 1A.

Firm Percent Discount For Additional Manufacturer:
Items 2A and 3A.

Item 55 – High Point Furniture Industries @ 53.5%
discount.

Item 92 – La-Z-Boy @ 53.5% discount.

Item 93 – La-Z-Boy Health @ 53.5% discount.

Item 149 – Teknion Office Systems @ 53.5% discount.

Item 1A – OFS Styline Industries @ 51% discount.

Item 2A – DMI Furniture, Inc. @ 51% discount.

Item 3A – ARK @ 37% discount.

29. NEWTON SEATING COMPANY, INC.
P.O. BOX 2858
JACKSONVILLE, FL 32203
OWNER: MICHAEL C. BATES, PRESIDENT

Only Firm Percent Discount Received: Item 95.
Firm Percent Discount For Additional Manufacturer:
Items 1A through 3A.

Item 95 – Library Bureau @ 30% discount.

Item 1A – Fisher Hamilton Scientific @ 25% discount.

Item 2A – Plymold @ 20% discount.

Item 3A – Falcon @ 20% discount.

30. OFFICE DIMENSIONS, INC.
2 N.E. 39 STREET
MIAMI, FL 33137-3630
OWNER: MARK D. STERN, PRESIDENT

Best Firm Percent Discount: Item 79.
Firm Percent Discount For Additional Manufacturer:
Items 1A through 3A.

Item 79 – Kimball Office Furniture @ 54.75%
discount.

Item 1A – Harper Systems @ 44% discount.

Item 2A – Harper Files @ 41% discount.

Item 3A – Transwall @ 37% discount.

31. RICHARDS-WILCOX, INC.
600 SOUTH LAKE STREET
AURORA, IL 60506-5565
OWNER: KJELL INGE ROKKE, PRINCIPAL

Best Firm Percent Discount: Items 123
Best Firm Percent Discount For Additional Manufacturer:
Item 2A.
Firm Percent Discount For Additional Manufacturer:
Items 1A and 3A.

Item 123 – Richards-Wilcox (Speed Files) @ 31%
discount.

Item 1A – Richards-Wilcox Gemini Speed Files @
19.5% discount.

Item 2A – Richards-Wilcox Aurora Shelving @
28.5% discount.

Item 3A – Richards-Wilcox Aurora Mobile Storage
@ 28.5% discount.

32. ROQUE BROTHERS CORPORATION
5646 N.W. 35 COURT
MIAMI, FL 33142
OWNER: ROBERTO F. ROQUE, PRESIDENT

Best Firm Percent Discount: Item 124 – Roque Brothers
@ 52.5% discount.

33. SATCO SUPPLY
2021 WEST COUNTY ROAD, C2
ROSEVILLE, MN 55113
OWNER: PETER FIELD, PRESIDENT

Best Firm Percent Discount: Item 97.
Firm Percent Discount: Item 36.

Item 36 – Equipto @ 20% discount.
Item 97 – Lyon Metal @ 20% discount.

34. SCHOOLHOUSE PRODUCTS, INC.
P.O. BOX 1388
PALM HARBOR, FL 34682
OWNER: WALTER POSUSTA, PRESIDENT

Best Firm Percent Discount: Items 11, 105 and 133.
Firm Percent Discount For Additional Manufacturer:
Items 1A and 3A.

Item 11 – Artco Bell Corporation @ 50% discount
Item 105 – Midwest Folding Products @ 40% discount.
Item 133 – Screen Flex @ 10% discount.
Item 1A – OfficeStar Products @ 50% discount.
Item 3A – Mitylite @ 40% discount.

35. SCHOOL SPECIALTY
100 PARAGON PARKWAY
MANSFIELD, OH 44903
OWNER: DANIEL P. SPAULDING, CHAIRMAN/C.E.O.

Best Firm Percent Discount: Items 8, 13, 22, 26, 29, 31,
96, 117, 119, 134, 136, 138 and 150.

Best Firm Percent Discount For Additional Manufacturer:
Item 1A.

Only Firm Percent Discount Received: Items 73, 108 and
132.

Firm Percent Discount For Additional Manufacturer:
Item 2A.

Item 8 – Allied Plastics @ 30.1% discount
Item 13 – Barricks Manufacturing @ 35% discount.
Item 22 – Bush Industries @ 15% discount.

- Item 26 – Clarin Division Greenwich Industries @ 33% discount.
- Item 29 – Da-Lite @ 15% discount.
- Item 31 – Dell @ 37% discount.
- Item 73 – Jonti-Craft @ 18% discount.
- Item 96 – Luxor @ 40.1% discount.
- Item 108 – Modernfold @ 15% discount.
- Item 117 – Paragon @ 33% discount.
- Item 119 – Penco Products @ 23.1% discount.
- Item 132 – Scholarcraft @ 39.5% discount.
- Item 134 – Shain Shop Bilt @ 21% discount.
- Item 136 – Signore, Inc. @ 47.1% discount.
- Item 138 – Smith System @ 36.8% discount.
- Item 150 – Tensco @ 35% discount.
- Item 1A – Fleetwood @ 35.2% discount.
- Item 2A – Tesco Lib. @ 35.1% discount.

36. SKAGSETH-BRYANT, INC.
 6535 N.W. 84 AVENUE
 MIAMI, FL 33166-2610
 OWNER: LYNN MCDERMOTT

Best Firm Percent Discount: Items 16, 28, 40, 127, 129 and 137.

Best Firm Percent Discount For Additional Manufacturer: Item 1A.

Firm Percent Discount For Additional Manufacturer: Item 2A.

- Item 16 – Bevis Custom Furniture @ 58% discount.
- Item 28 – Cramer @ 52% discount.
- Item 40 – Fire King International @ 53.5% discount.
- Item 127 – Rubbermaid @ 52% discount.
- Item 129 – Safco @ 48% discount.
- Item 137 – Sirco Manufacturing @ 45% discount.
- Item 1A – Boling Group @ 45% discount.
- Item 2A – Sit On It, Inc. @ 53% discount.

37. SPACESAVER STORAGE SYSTEMS, INC.
C/O UNITED BUSINESS SYSTEMS
3109 WEST HALLANDALE BEACH BOULEVARD, #101
HALLANDALE, FL 33009
OWNER: CONRAD C. PALUMBO, PRESIDENT

Firm Percent Discount For Additional Manufacturer:
Items 1A and 2A.

Item 1A – Spacesaver Corporation @ 5% discount.
Item 2A – Standard Specials @ 5% discount.

38. SPECTRUM INDUSTRIES, INC.
1600 JOHNSON STREET
P.O. BOX 400
CHIPPEWA FALLS, WI 54729-0400
OWNER: DAVID HANCOCK, PRESIDENT

Only Firm Percent Discount Received:
Item 140 – Spectrum Industries

@ 38% discount/delivery and install.
@ 46% discount/delivery only.

39. SPLIT ROCK SUPPLY
1014 BERWYN RD.
ORLANDO, FL 32806
OWNER: MARK BENNETT, VICE PRESIDENT

Best Firm Percent Discount: Items 32, 56 and 151.
Firm Percent Discount For Additional Manufacturer:
Items 1A through 3A.

Item 32 – Dependable Furniture Manufacturing @ 30%
discount.
Item 56 – Holbrook Patterson @ 18% discount.
Item 151 – Texwood-Furniture Corporation @ 33.5%
discount.
Item 1A – Claridge Products @ 25% discount.
Item 2A – Foster Manufacturing @ 5% discount.
Item 3A – Se-Cur-All @ 22% discount.

40. STANDARD BUSINESS SYSTEMS
P.O. BOX 29-1108
BOCA RATON, FL 33429-1108
OWNER: EDWIN R. CUNNINGHAM, PRESIDENT

Firm Percent Discount For Manufacturer: Items 1A through 3A.

Item 1A – International Library Furniture @ 50% discount.

Item 2A – Biblio-Model @ 50% discount.

Item 3A – Skools, Inc. @ 25% discount.

41. SUN OFFICE FURNITURE, INC.
910 S.W. 2 PLACE
POMPANO BEACH, FL 33069
OWNER: IRWIN KIRSNER, PRESIDENT

Best Firm Percent Discount: Items 17, 113, 152, 155 and 157.

Firm Percent Discount For Additional Manufacturer: Items 1A through 3A.

Item 17 – Borroughs @ 47% discount.

Item 113 – Nucraft Furniture @ 46.18% discount.

Item 152 – Tiffany Industries @ 56.5% discount.

Item 155 – United Chair @ 57.6% discount.

Item 157 – Virco Manufacturing @ 56.5% discount.

Item 1A – Merryfair @ 50% discount.

Item 2A – Chairworks @ 55% discount.

Item 3A – Idea @ 50% discount.

42. THE BUCKSTAFF COMPANY
P.O. BOX 2506
OSHKOSH, WI 54903-2506
OWNER: JOHN D. BUCKSTAFF, PRESIDENT

Only Firm Percentage Discount Received: Item 21 –
Buckstaff Co. @ 35% discount \$0 - \$50,000.

@ 38% discount \$50,001 – \$200,000.

@ 41% discount \$200,000 – over.

43. THOMAS W. RUFF AND COMPANY
3201 COMMERCE PARKWAY
MIRAMAR, FL 33025
OWNER: JACK GORMAN, CHAIRMAN

Best Firm Percent Discount: Items 38, 89, 110 through
112, 130 and 141.

Only Firm Percent Discount: Item 104

Firm Percent Discount For Additional Manufacturer:
Items 1A through 3A.

Item 38 – F. E. Hale Manufacturing @ 47.55%
discount.

Item 89 – Krueger International (KI) @ 51% discount

Item 104 – Metropolitan Furniture @ 52% discount.

Item 110 – MTS Seating @ 53.77% discount.

Item 111 – National (Stepps) @ 59% discount.

Item 112 – National Office Furniture @ 59% discount.

Item 130 – Samsonite @ 51% discount.

Item 141 – St. Timothy @ 55.1% discount.

Item 1A – Revest Products @ 61.5% discount.

Item 2A – Turnstone @ 56.5% discount.

Item 3A – August Incorporated @ 45% discount.

44. UNIQUE FURNISHINGS, LTD.
13811 U.S. HIGHWAY 19 NORTH
CLEARWATER, FL 33764
OWNER: COLLEEN WESTOVER RABE
PRESIDENT/SECRETARY

(WF)

Only Firm Percent Discount Received:

Item 154 – Unique Furnishings @ 20% discount.

45. UNIVERSAL SEATING COMPANY
10421 SAINT AUGUSTINE ROAD
JACKSONVILLE, FL 32257
OWNER: BARRY M. SCHUSTER, PRESIDENT

Firm Percent Discount For Additional Manufacturer:
Items 1A and 3A.

Item 1A – Universal Seating Company @ 40%
discount.

Item 3A – Interior Systems @ 30% discount.

46. WALL INNOVATORS, INC.
5415 WEST CRENSHAW STREET
TAMPA, FL 33634
OWNER: RONALD L. BLAZIER, PRESIDENT

Only Firm Percent Discount Received: Item 161 -
Wall Innovators @ 45% discount \$0 - \$20,000.
@ 50% discount \$20,001 - \$199,000.
200,000 - over - call manufacturer.

47. WORKPLACE SYSTEMS, INC.
562 MAMMOTH ROAD
LONDONDERRY, NH 03053
OWNER: PATRICIA C. ZEAMANS, PRESIDENT

Only Firm Percent Discount Received: Item 167 -
Workplace Systems @ 0% discount.

(Final Ninety (90) Day Renewal Period)

48. Authorize the Bureau of Procurement and Materials
Management to purchase up to the total estimated
expenditure amount of \$1,160,613.

RHH/lja