

October 22, 2001

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: REQUEST APPROVAL OF SUPPLEMENTAL AWARDS ON TERM BIDS**

The purpose of this request is to obtain prior approval of supplemental awards on the following term bids, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the bid terms expire.

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **APPROVE** the supplemental award on the following term bids, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the bid terms expire.

(1)

Bid No. 039-AA07 - INDUSTRIAL TECHNOLOGY EDUCATION EQUIPMENT AND SUPPLIES-CATALOG DISCOUNT, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of industrial education equipment and supplies, for various schools and departments, during the term of the bid, effective February 14, 2001, through February 13, 2002. This supplemental award is requested to cover unanticipated purchases being effected with federal funds. Last contract usage averaged \$143,516.20 per month, while this year's usage has averaged \$259,970.72 per month. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contract period, minus the original award amount.

**REVISED**  
**G-61**

This supplement is required, inasmuch as the bid has been utilized by various buying areas for the purchase of technology education modules, training labs and various other industrial education equipment, totaling approximately \$1,713,340.07 to date. Additionally, requisitions in the amounts of \$288,029 for Furniture Fixtures and Equipment for new schools and \$131,829 for industrial education equipment for various locations, are currently pending.

ADDED

Fund Source

Various

M/WBE Eligibility

Female - No Dollar Amount

1.    ADVANCED TECHNOLOGIES CONSULTANTS, INC.  
      110 WEST MAIN STREET  
      P.O. BOX 905  
      NORTHVILLE, MI 48167  
      OWNER: THOMAS S. CLOSE, PRESIDENT
  
2.    ADVANCED MICRO SERVICES  
      12455 S.W. 42 STREET  
      MIAMI, FL 33175  
      OWNER: ALAIN AGRAMONTE, PRESIDENT
  
3.    ATLANTIC AUTO SUPPLIERS, INC.  
      141 N.E. 24 STREET  
      MIAMI, FL 33137  
      OWNER: CARMEN MIRANDA, VICE PRESIDENT
  
4.    BRODHEAD GARRETT  
      A DIVISION OF SCHOOL SPECIALTY  
      P.O. BOX 8101  
      MANSFIELD, OH 44903  
      OWNER: PUBLICLY OWNED
  
5.    D.C. JAEGER CORPORATION  
      135 NORTH KNOWLES AVENUE  
      WINTER PARK, FL 32789  
      OWNER: DONALD C. JAEGER, CHAIRMAN/C.E.O.

6. FLORIDA TECHNOLOGY SYSTEMS, INC.  
P.O. BOX 1805  
BUSHNELL, FL 33513-1805  
OWNER: DANIEL D. WHITE, PRESIDENT
7. HAMPDEN ENGINEERING CORPORATION  
99 SHAKER ROAD  
P.O. BOX 563  
EAST LONGMEADOW, MA 01028-0563  
OWNER: JOHN M. FLYNN, PRESIDENT
8. HEARLIHY AND COMPANY  
714 WEST COLUMBIA STREET  
SPRINGFIELD, OH 45504  
OWNER: PATRICK HEARLIHY, PRESIDENT
9. HOLMQUIST EDUCATIONAL CONSULTANTS, INC.  
3315 SILVERPOND DRIVE  
PLANT CITY, FL 33567-2722  
OWNER: STEPHANIE KAYE HOLMQUIST, PRESIDENT
10. INDUSTRIAL ARTS SUPPLY COMPANY  
5724 WEST 36 STREET  
MINNEAPOLIS, MN 55416  
OWNER: LESLIE J. RAYMOND, PRESIDENT
11. MLCS, LTD.  
P.O. BOX 4053  
RYDAL, PA 19046  
OWNER: MERLE LEVY, PRESIDENT
12. MEDICAL PLASTICS LABORATORY, INC.  
P.O. BOX 38  
GATESVILLE, TX 76528-0038  
OWNER: LAERDAL MEDICAL CORPORATION  
PARENT COMPANY
13. MIDWEST TECHNOLOGY PRODUCTS AND SERVICES  
P.O. BOX 3717  
SIOUX CITY, IA 51102  
OWNER: LINDA A. FLOM, C.E.O.

(WF)

14. MODERN SCHOOL SUPPLIES, INC.  
P.O. BOX 958  
HARTFORD, CT 06143  
OWNER: ALVIN SHOHAM, VICE PRESIDENT
15. PITSCO, INC.  
1002 EAST ADAMS STREET  
PITTSBURG, KS 66762  
OWNER: HARVEY R. DEAN, PRESIDENT
16. RCR TECHNOLOGIES, INC.  
P.O. BOX 2650  
MELBOURNE, FL 32902-2650  
OWNER: LUCIE H. BONVILLE, PRESIDENT
17. R. T. JOHNSON COMPANY, INC.  
P.O. BOX 963  
ORANGE PARK, FL 32067-0963  
OWNER: RICHARD T. JOHNSON, PRESIDENT
18. RAZOR TECH, INC.  
101A DUNBAR AVENUE  
OLDSMAR, FL 34677  
OWNER: JAMES ZERILLO, PRESIDENT
19. SATCO SUPPLY  
2021 WEST COUNTY ROAD, C-2  
SAINT PAUL, MN 55113  
OWNER: PETER FIELD, PRESIDENT
20. TECHNICAL TRAINING AIDS, INC.  
1791 BLOUNT ROAD, SUITE 905  
POMPANO BEACH, FL 33069  
OWNER: LARRY BAGGETT, PRESIDENT
21. ZOOM TECHNOLOGY, INC.  
1003 INDUSTRIAL BOULEVARD  
WEST BERLIN, NJ 08091  
OWNER: CHARLES C. HANSEN, SR., PRESIDENT

ORIGINAL AWARD AMOUNT	\$1,722,194.34
PREVIOUS SUPPLEMENTAL	0
THIS SUPPLEMENTAL	\$1,397,454.30

(2)

Bid No. 063-AA03 - STORAGE AND DELIVERY OF FROZEN PIZZA AND PASTA PRODUCTS, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of storage and delivery of frozen pizza and pasta products, for the Department of Food and Nutrition, during the term of the bid, effective December 13, 2000, through December 31, 2001. This supplemental award is requested due to increased usage. Last contract usage averaged \$15,472.71 per month, while this year's usage has averaged \$16,595.51 per month. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contract period, minus the original award amount.

The current expenditure on this bid for a nine (9) month period totals \$149,359.60, therefore, increasing the average monthly expenditure. The increased usage for this bid is due to the closing of school campuses for lunch, which resulted in an increase of frozen pizza and pasta being delivered to secondary schools. ] ADDED

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
0410 - Food Service	None

1. FOOD DISTRIBUTION SYSTEMS OF FLORIDA, INC.  
18770 N.E. 6 AVENUE  
MIAMI, FL 33179  
OWNER: MARGARET E. CRAVEN  
VICE PRESIDENT/SECRETARY/TREASURER
2. SOUTHEAST FROZEN FOODS COMPANY, L.P.  
D.B.A. THE AMERICAN LOGISTICS GROUP  
18770 N.E. 6 AVENUE  
MIAMI, FL 33179  
OWNER: JACKSON HOLE INVESTMENTS ACR, L.P.

ORIGINAL AWARD AMOUNT	\$151,823.49
PREVIOUS SUPPLEMENTAL	0
THIS SUPPLEMENTAL	\$47,322.63

(3)

Bid No. 096-AA10 – MAINTAINER, LIFT STATION, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of lift station maintainer, for Maintenance Materials Management stock, during the term of the bid, effective May 16, 2001, through May 15, 2002. This supplemental award is requested due to an increase in the use of lift station maintainer. This is a first-time contract. This year's usage has averaged \$771.26 per month. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contract period, minus the original award amount.

The unit cost was significantly reduced, from approximately \$232.23 on the open market, to \$47.22, as a result of the bid award. Accordingly, the usage has increased, as a preventive measure, to control grease buildup. ] ADDED

Fund Source  
0100-General

M/WBE Eligibility  
None

1. CAESAR CHEMICAL MANUFACTURING, INC.  
P.O. BOX 971996  
MIAMI, FL 33197  
OWNER: RON H. STEVENS, PRESIDENT

ORIGINAL AWARD AMOUNT	\$2,691.54
PREVIOUS SUPPLEMENTAL	0
THIS SUPPLEMENTAL	\$6,563.58

(4)

Bid No. 003-AA04 - COMPUTERS: CLASSROOM/ ADMINISTRATIVE AND SERVERS, to establish a contract, to purchase, quantities, as may be required, of classroom/administrative computers and servers, for various locations, during the term of the bid, effective October 20, 2000, through December 31, 2001. This supplemental award is requested due to higher than anticipated usage as a result of new computer equipment purchased with grant and QZAB (Qualified Zone Academy Bond) funds. The monthly usage has averaged approximately \$2,510,204. The supplemental amount requested is based on the average monthly expenditure, times the fourteen (14) month contract period, minus the original award amount.

The balance remaining on this bid is \$1,540,851.93. The pending orders for projects already allocated to replace outdated equipment purchased prior to 1996, total approximately \$5,000,000. Additionally, there are pending orders for servers and computers for capital projects, grants, and QZAB (Qualified Zone Academy Bond) funds, totaling approximately \$1,500,000. This bid also covers replacement units for the District through December 31, 2001.

ADDED

Fund Source

Various

M/WBE Eligibility

None

1. ABC COMPUTERS, INC.  
8145 N.W. 33 STREET  
MIAMI, FL 33122  
OWNER: LILIAN S. KRAZIEM, VICE PRESIDENT
2. ADVANCED MICRO SERVICES  
12455 S.W. 42 STREET  
MIAMI, FL 33175  
OWNER: ALAIN AGRAMONTE, PRESIDENT
3. APPLE COMPUTER, INC.  
ONE INFINITE LOOP  
CUPERTINO, CA 95014  
OWNER: STEVE JOBS, C.E.O.

4. CENTRAL DATA, INC.  
8855 GRISSOM PARKWAY  
TITUSVILLE, FL 32780  
OWNER: KANDY CRUNK, PRESIDENT/C.E.O.
5. COMARK GOVERNMENT AND EDUCATION SALES, INC.  
218 EAST ORANGE AVENUE  
LAKE WALES, FL 33853  
OWNER: PHIL CORCORAN, CHAIRMAN
6. COMPAQ COMPUTER CORPORATION  
20555 SH 249, MC590304  
HOUSTON, TX 77070-2698  
OWNER: MICHAEL D. CAPELLAS, PRESIDENT/C.E.O.
7. COMPUSA, INC.  
14951 NORTH DALLAS PARKWAY  
DALLAS, TX 75240  
OWNER: HAL COMPTON, PRESIDENT/CE.O.
8. DALY COMPUTERS, INC.  
22521 GATEWAY CENTER DRIVE  
CLARKSBURG, MD 20871  
OWNER: RYAN T. YU, PRESIDENT
9. DELL MARKETING, L.P.  
ONE DELL WAY, RR8-BOX 8706  
ROUND ROCK, TX 78682  
OWNER: MICHAEL DELL, C.E.O.
10. EDUCATIONAL VISIONS, INC.  
8725 ROSWELL ROAD, SUITE 0-306  
ATLANTA, GA 30350  
OWNER: DAVID LUTHER, C.E.O.
11. EXECUTIVE SOURCE, INC.  
1013 MONTANA STREET  
ORLANDO, FL 32803  
OWNER: RAY BAZZI, C.E.O.



12. GATEWAY COMPANIES, INC.  
605 GATEWAY DRIVE  
NORTH SIOUX CITY, SD 57049  
OWNER: THEODORE WAITT, C.E.O.
13. HOWARD COMPUTERS  
P.O. BOX 1590  
LAUREL, MS 39441  
OWNER: BILLY WILSON HOWARD, SR.  
CHAIRMAN/C.E.O.
14. IBM CORPORATION  
6301 N.W. 5 WAY  
FORT LAUDERDALE, FL 33309  
OWNER: LOU GERSTNER, C.E.O.
15. INTERWORLD COMMERCIAL ENTERPRISES, INC.  
9400 N.W. 25 STREET  
MIAMI, FL 33172  
OWNER: CHRISTOPHER SELLATI, C.O.B./DIRECTOR
16. KOMPUTER KINGDOM, INC.  
4836 VICTOR STREET  
JACKSONVILLE, FL 32207  
OWNER: JAY DAVIS, PRESIDENT
17. MICRON GOVERNMENT COMPUTER SYSTEMS, INC.  
625 STRATFORD, SUITE 2000  
MERIDIAN, ID 83642  
OWNER: MICHAEL ADKINS, PRESIDENT/C.E.O.
18. POMEROY COMPUTER RESOURCES  
5773 N.W. 158 STREET  
MIAMI, FL 33014  
OWNER: DAVID B. POMEROY, C.E.O.
19. PREMIO COMPUTER, INC.  
2186 N.W. 89 PLACE  
MIAMI, FL 33172  
OWNER: AI-LAN WU, PRESIDENT

- 20. SUNNYTECH, INC. (TAMPA)  
6203 JOHN'S ROAD, SUITE 3  
TAMPA, FL 33634  
OWNER: SUNNYTECH, INC.  
NORCROSS, GA
  
  - 21. TANGENT COMPUTER, INC.  
197 AIRPORT BOULEVARD  
BURLINGAME, CA 94010  
OWNER: DOUGLAS MONSOUR, PRESIDENT/C.E.O.
  
  - 22. UNISYS CORPORATION  
5201 BLUE LAGOON DRIVE, SUITE 340  
MIAMI, FL 33125  
OWNER: LAWRENCE A. WEINBACH, PRESIDENT/C.E.O.
  
  - 23. UNITED DATA TECHNOLOGIES, INC.  
7212 N.W. 56 STREET  
MIAMI, FL 33166  
OWNER: GERARD AMARO, PRESIDENT
  
  - 24. VIRTUCOM, INC.  
2060 EAST EXCHANGE PLACE, SUITE 228  
TUCKER, GA 30084  
OWNER: JENNY TANG, PRESIDENT/C.E.O.
  
  - 25. WYSIWYG ENTERPRISES  
7260 N.W. 58 STREET  
MIAMI, FL 33166  
OWNER: MARGARET MORRIS, PRESIDENT
- 
- |                       |              |
|-----------------------|--------------|
| ORIGINAL AWARD AMOUNT | \$30,000,000 |
| PREVIOUS SUPPLEMENTAL | 0            |
| THIS SUPPLEMENTAL     | \$7,836,486  |

(5)

Bid No. 004-AA04 - COMPUTER PRINTERS, to establish a contract, to purchase, quantities, as may be required, of computer printers and supplies, for various locations, during the term of the bid, effective December 13, 2000, through December 31, 2001. This supplemental award is requested due to higher than anticipated usage as a result of new computer equipment purchased with grant and QZAB (Qualified Zone Academy Bond) funds. The monthly usage has averaged approximately \$371,074.93. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contract period, minus the original award amount.

The balance remaining on this bid is \$132,349.26. The pending orders for capital projects, grants and QZAB (Qualified Zone Academy Bond) funds, total approximately \$350,000. This bid also covers the supplies required for computer printers, as well as replacement units for the District through December 31, 2001.

ADDED

Fund Source

Various

M/WBE Eligibility

None

1. CDW GOVERNMENT, INC.  
230 NORTH MILWAUKEE AVENUE  
VERNON HILLS, IL 60061  
OWNER: MICHAEL KRASNY, CHAIRMAN/C.E.O.
2. COMARK GOVERNMENT AND EDUCATION SALES, INC.  
218 EAST ORANGE AVENUE  
LAKE WALES, FL 33853  
OWNER: PHIL CORCORAN, CHAIRMAN
3. COMPUSA, INC.  
7440 NORTH KENDALL DRIVE  
MIAMI, FL 33156  
OWNER: HAL COMPTON, PRESIDENT/C.E.O.

4. DELL MARKETING, L.P.  
ONE DELL WAY, RR8-BOX 8706  
ROUND ROCK, TX 78682  
OWNER: MICHAEL DELL, C.E.O.
  
5. PROSYS INFORMATION SYSTEMS, INC.  
12983 S.W. 132 COURT  
MIAMI, FL 33186  
OWNER: MICHELLE CLERY, PRESIDENT
  
6. UNITED DATA TECHNOLOGIES, INC.  
7212 N.W. 56 STREET  
MIAMI, FL 33166  
OWNER: GERARD AMARO, PRESIDENT
  
7. WYSIWYG ENTERPRISES  
7260 N.W. 58 STREET  
MIAMI, FL 33166  
OWNER: MARGARET MORRIS, PRESIDENT

ORIGINAL AWARD AMOUNT	\$3,581,172
PREVIOUS SUPPLEMENTAL	0
THIS SUPPLEMENTAL	\$1,113,224.81

RHH/lja