

October 10, 2001

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 001-BB04 – ON-SITE SERVICE FOR TELEPHONE EQUIPMENT**

The purpose of this bid, opened on August 28, 2001, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of on-site service for maintenance and repair of various items of telephone equipment, for the Office of Information Technology. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. The award of this contract is to the two (2) lowest bidders meeting specifications. Of 19 vendors sent bid forms or card notices of this advertised bid, 6 responded, with 4 bids meeting specifications (not all vendors bid all items), 1 bid not meeting specifications, and 1 no bid.

Fund Source  
Various

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD Bid No. 001-BB04 – ON-SITE SERVICE FOR TELEPHONE EQUIPMENT**, to purchase, at firm unit prices, quantities, as may be required, of on-site service for maintenance and repair of various items of telephone equipment, for the Office of Information Technology, during the term of the bid, effective October 24, 2001, through October 23, 2003, as follows:

1. GLOBAL PHONECENTER, INC.  
8700 N.W. 7 AVENUE  
MIAMI, FL 33150  
OWNER: MACK SAMUEL, PRESIDENT

- Item 1 – Lucent/Avaya key-hybrid @ \$120 per service call.
- Item 2 – Lucent/Avaya PBX @ \$240 per service call.
- Item 5 – Lucent non-PBX @ \$32 per hour.
- Item 6 – Lucent PBX @ \$32 per hour.

- Item 9 – 6 pair filled cable @ \$.20 per foot, \$35 per hour.
- Item 10 – Cat. 5, 4 pair plenum cable @ \$.20 per foot, \$35 per hour.
- Item 11 – Cat. 5, 4 pair non-plenum cable @ \$.10 per foot, \$35 per hour.
- Item 12 – Station jack, modular, 8 wire, Cat. 5 @ \$3.70 each, \$35 per hour.
- Item 13 – 1 to 6 port face plate @ \$1.25 each, \$35 per hour.
- Item 14 – 10 foot communications pole @ \$70 each, \$40 per hour.
- Item 15 – Modular blank insert @ \$.95 each, \$35 per hour.
- Item 16 – 2 port surface box @ \$3.40 each, \$35 per hour.
- Item 17 – 4 port surface box @ \$3.50 each, \$35 per hour.
- Item 18 – 1/2 inch plastic wireway @ \$1.40 per foot, \$40 per hour.
- Item 19 – 3/4 inch rigid conduit @ \$3 per foot, \$35 per hour.
- Item 20 – 1/2 sheet 3/4 inch plywood @ \$30 each, \$35 per hour.
- Item 25 – Lucent single line sets @ \$30 each.
- Item 26 – Lucent 8410 B @ \$559 each.
- Item 27 – Lucent 8410 D @ \$559 each.
- Item 28 – Lucent 8434 DX @ \$799 each.

2. SPRINT-FLORIDA, INC.  
 500 WEST CYPRESS CREEK ROAD, #600  
 FT. LAUDERDALE, FL 33309  
 OWNER: WILLIAM T. ESREY, CHAIRMAN/C.E.O.

- Item 3 – Nortel key-hybrid @ \$165 per service call.
- Item 4 – Nortel PBX @ \$275 per service call.
- Item 7 – Nortel non-PBX @ \$70 per hour.
- Item 8 – Nortel PBX @ \$70 per hour.
- Item 9 – 6 pair filled cable @ \$.16 per foot, \$50 per hour.
- Item 10 – Cat. 5, 4 pair plenum cable @ \$.18 per foot, \$50 per hour.

- Item 11 – Cat. 5, 4 pair non-plenum cable @ \$.07 per foot, \$50 per hour.
- Item 12 – Station jack, modular, 8 wire, Cat. 5 @ \$1.55 each, \$50 per hour.
- Item 13 – 1 to 6 port face place @ \$.50 each, \$50 per hour.
- Item 14 – 10 foot communications pole @ \$75 each, \$50 per hour.
- Item 15 – Modular blank insert @ \$.55 each, \$50 per hour.
- Item 16 – 2 port surface box @ \$1.35 each, \$50 per hour.
- Item 17 – 4 port surface box @ \$3 each, \$50 per hour.
- Item 18 – 1/2 inch plastic wireway @ \$1.60 per foot, \$50 per hour.
- Item 19 – 3/4 inch rigid conduit @ \$.80 per foot, \$90 per hour.
- Item 20 – 1/2 sheet 3/4 inch plywood @ \$50 each, \$50 per hour.
- Item 21 – Nortel single line sets @ \$18 each.
- Item 22 – Nortel T 7316 @ \$179 each.
- Item 23 – Nortel M 3903 @ \$240 each.
- Item 24 – Nortel M 3904 @ \$395 each.

3. TELECOM ENGINEERING CONSULTANTS, INC.  
 9400 N.W. 25 STREET  
 MIAMI, FL 33172  
 OWNER: VALENTINE SELLATI, SR.  
 CHAIRMAN OF THE BOARD

- Item 1 – Lucent/Avaya key-hybrid @ \$310 per service call.
- Item 2 – Lucent/Avaya PBX @ \$310 per service call.
- Item 5 – Lucent non-PBX @ \$70 per hour.
- Item 6 – Lucent PBX @ \$70 per hour.
- Item 9 – 6 pair filled cable @ \$.22 per foot, \$35 per hour.
- Item 10 – Cat. 5, 4 pair plenum cable @ \$.23 per foot, \$35 per hour.
- Item 11 – Cat. 5, 4 pair non-plenum cable @ \$.11 per foot, \$35 per hour.
- Item 12 – Station jack, modular, 8 wire, Cat. 5 @ \$4.07 each, \$35 per hour.

- Item 13 – 1 to 6 port face place @ \$1.38 each, \$35 per hour.
- Item 14 – 10 foot communications pole @ \$81.90 each, \$45 per hour.
- Item 15 – Modular blank insert @ \$1.05 each, \$35 per hour.
- Item 16 – 2 port surface box @ \$3.68 each, \$35 per hour.
- Item 17 – 4 port surface box @ \$3.94 each, \$35 per hour.
- Item 18 – 1/2 inch plastic wireway @ \$1.58 per foot, \$45 per hour.
- Item 19 – 3/4 inch rigid conduit @ \$2.06 per foot, \$45 per hour.
- Item 20 – 1/2 sheet 3/4 inch plywood @ \$55 each, \$45 per hour.
- Item 25 – Lucent single line sets @ \$14.25 each.
- Item 26 – Lucent 8410 B @ \$295.80 each.
- Item 27 – Lucent 8410 D @ \$489.70 each.
- Item 28 – Lucent 8434 DX @ \$812.50 each.

4. TELECOM ENGINEERING CONSULTANTS, INC.  
 AND FRONTRUNNER NETWORK SYSTEMS  
 9400 N.W. 25 STREET  
 MIAMI, FL 33172  
 OWNER: VALENTINE SELLATI, SR.  
 CHAIRMAN OF THE BOARD

- Item 3 – Nortel key-hybrid @ \$250 per service call.
- Item 4 – Nortel PBX @ \$320 per service call.
- Item 7 – Nortel non-PBX @ \$68 per hour.
- Item 8 – Nortel PBX @ \$68 per hour.
- Item 9 – 6 pair filled cable @ \$.22 per foot, \$35 per hour.
- Item 10 – Cat. 5, 4 pair plenum cable @ \$.23 per foot, \$35 per hour.
- Item 11 – Cat. 5, 4 pair non-plenum cable @ \$.11 per foot, \$35 per hour.
- Item 12 – Station jack, modular, 8 wire, Cat. 5 @ \$4.07 each, \$35 per hour.
- Item 13 – 1 to 6 port face place @ \$1.38 each, \$35 per hour.

- Item 14 – 10 foot communications pole @ \$81.90 each, \$45 per hour.
- Item 15 – Modular blank insert @ \$1.05 each, \$35 per hour.
- Item 16 – 2 port surface box @ \$3.68 each, \$35 per hour.
- Item 17 – 4 port surface box @ \$3.94 each, \$35 per hour.
- Item 18 – 1/2 inch plastic wireway @ \$1.58 per foot, \$45 per hour.
- Item 19 – 3/4 inch rigid conduit @ \$2.06 per foot, \$45 per hour.
- Item 20 – 1/2 sheet 3/4 inch plywood @ \$55 each, \$45 per hour.
- Item 21 – Nortel single line sets @ \$14.25 each.
- Item 22 – Nortel T 7316 @ \$195.75 each.
- Item 23 – Nortel M 3903 @ \$299 each.
- Item 24 – Nortel M 3904 @ \$357.50 each.

- 5. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$4,400,000.

RHH/lja