

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD BID NO. 191-AA11 – COPYING EQUIPMENT, SERVICE AND SUPPLIES

The purpose of this bid, opened on July 3, 2001, is to establish a contract, to purchase or lease, at firm unit prices, quantities, as may be required, of copying equipment, service and supplies, for various schools and departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 131 vendors sent bid forms or card notices of this advertised bid, 11 responded, with 8 bids meeting specifications (including 2 bids meeting individual item specifications, but not all item specifications; not all vendors bid all items), and 3 no bids.

Seven copier classes have been selected in direct relation to the monthly capacity and features needed to efficiently operate a specific copier. Class one (1) is the lowest volume desktop copier; Class seven (7) is the highest volume copier class. The Copier Replacement Committee has evaluated all bids submitted and is recommending the top three (3) ranking copiers for purchase or lease (with an option to purchase). The recommendation reflects the award based on an average cost per copy, per class.

Fund Source
Various

M/WBE Eligibility
Hispanic Male-No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 191-AA11 – COPYING EQUIPMENT, SERVICE AND SUPPLIES, to purchase or lease, at firm unit prices, quantities, as may be required, of copying equipment, service and supplies, for various schools and departments, during the term of the bid, effective October 24, 2001, through September 30, 2002, as follows:

1. BARLOP, INC.
8376 N.W. 68 STREET
MIAMI, FL 33166
OWNER: JOSE A. LOPEZ, GENERAL MANAGER (HM)

Low unit cost per copy price: Items 1 through 10, and 12 through 18.

Prices submitted: Item 19.

- Item 1 - Copier, purchase, class one @ \$.014464 average cost per copy.
- Item 2 - Copier, purchase, class two @ \$.013380 average cost per copy
- Item 3 - Copier, purchase, class three @ \$.007997 average cost per copy.
- Item 4 - Copier, purchase, class four @ \$.007777 average cost per copy.
- Item 5 - Copier, purchase, class five @ \$.006522 average cost per copy.
- Item 6 - Copier, purchase, class six @ \$.005095 average cost per copy.
- Item 7 - Copier, purchase, class seven @ \$.003869 average cost per copy.
- Item 8 - Copier, lease, 36 months, class one @ \$.014441 average cost per copy.
- Item 9 - Copier, lease, 36 months, class two @ \$.013354 average cost per copy.
- Item 10 - Copier, lease, 36 months, class three @ \$.010333 average cost per copy.
- Item 12 - Copier, lease, 60 months, class four @ \$.008426 average cost per copy.
- Item 13 - Copier, lease, 36 months, class five @ \$.008015 average cost per copy.
- Item 14 - Copier, lease, 60 months, class five @ \$.006942 average cost per copy.
- Item 15 - Copier, lease, 36 months, class six @ \$.006998 average cost per copy.
- Item 16 - Copier, lease, 60 months, class six @ \$.006056 average cost per copy.
- Item 17 - Copier, lease, 36 months, class seven @ \$.004684 average cost per copy.

- Item 18 - Copier, lease, 60 months, class seven @ \$.004295 average cost per copy.
- Item 19 - Supplies and service, prices in accordance with submitted price lists.

2. COPY CORP, INC.
7232 N.W. 56 STREET
MIAMI, FL 33166
OWNER: CYRUS JIVEH, PRESIDENT

Low unit cost per copy price: Items 7, 17 and 18.

- Item 7 - Copier, purchase, class seven @ \$.003199 average cost per copy.
- Item 17 - Copier, lease, 36 months, class seven @ \$.004312 average cost per copy.
- Item 18 - Copier, lease, 60 months, class seven @ \$.003845 average cost per copy.

3. COPYCO, INC.
(A TOSHIBA COMPANY)
1011 S.W. 30 AVENUE
DEERFIELD BEACH, FL 33442
OWNER: STEVEN STALLER, PRESIDENT

Low unit cost per copy price: Items 1, 2 and 8.
Prices submitted: Item 19.

- Item 1 - Copier, purchase, class one @ \$.019503 average cost per copy.
- Item 2 - Copier, purchase, class two @ \$.016473 average cost per copy
- Item 8 - Copier, lease, 36 months, class one @ \$.021941 average cost per copy.
- Item 19 - Supplies and service, prices in accordance with submitted price lists.

4. IKON OFFICE SOLUTIONS
490 SAWGRASS CORPORATE PARKWAY
SUNRISE, FL 33325
OWNER: JAMES J. FORESE, C.O.B./PRESIDENT/C.E.O

Low unit cost per copy price: Items 2 through 7, and 9 through 18.

- Item 2 - Copier, purchase, class two @ \$.016188
average cost per copy
- Item 3 - Copier, purchase, class three @ \$.007545
average cost per copy.
- Item 3 - Copier, purchase, class three @ \$.009951
average cost per copy.
- Item 4 - Copier, purchase, class four @ \$.005736
average cost per copy.
- Item 4 - Copier, purchase, class four @ \$.007192
average cost per copy.
- Item 5 - Copier, purchase, class five @ \$.005503
average cost per copy.
- Item 5 - Copier, purchase, class five @ \$.006344
average cost per copy.
- Item 6 - Copier, purchase, class six @ \$.004374
average cost per copy.
- Item 6 - Copier, purchase, class six @ \$.005268
average cost per copy.
- Item 7 - Copier, purchase, class seven @ \$.003298
average cost per copy.
- Item 9 - Copier, lease, 36 months, class two @
\$.016626 average cost per copy.
- Item 10 - Copier, lease, 36 months, class three @
\$.011973 average cost per copy.
- Item 10 - Copier, lease, 36 months, class three @
\$.012044 average cost per copy.
- Item 11 - Copier, lease, 36 months, class four @
\$.008075 average cost per copy.
- Item 11 - Copier, lease, 36 months, class four @
\$.009475 average cost per copy.
- Item 11 - Copier, lease, 36 months, class four @
\$.009992 average cost per copy.

- Item 12 - Copier, lease, 60 months, class four @
\$.006651 average cost per copy.
- Item 12 - Copier, lease, 60 months, class four @
\$.007844 average cost per copy.
- Item 13 - Copier, lease, 36 months, class five @
\$.007562 average cost per copy.
- Item 13 - Copier, lease, 36 months, class five @
\$.007964 average cost per copy.
- Item 14 - Copier, lease, 60 months, class five @
\$.006314 average cost per copy.
- Item 14 - Copier, lease, 60 months, class five @
\$.006873 average cost per copy.
- Item 15 - Copier, lease, 36 months, class six @
\$.005837 average cost per copy.
- Item 15 - Copier, lease, 36 months, class six @
\$.006960 average cost per copy.
- Item 16 - Copier, lease, 60 months, class six @
\$.005211 average cost per copy.
- Item 16 - Copier, lease, 60 months, class six @
\$.006228 average cost per copy.
- Item 17 - Copier, lease, 36 months, class seven @
\$.003918 average cost per copy.
- Item 18 - Copier, lease, 60 months, class seven @
\$.003670 average cost per copy.

5. MIAMI OFFICE SYSTEMS, INC.
2686 W. 84 STREET
HIALEAH, FL 33016
OWNER: LUIS GONZALEZ, PRESIDENT

Low unit cost per copy: Items 8 and 9.

- Item 8 - Copier, lease, 36 months, class one @
\$.021557 average cost per copy.
- Item 9 - Copier, lease, 36 months, class two @
\$.01718 average cost per copy.

6. RICOH CORPORATION
5 DEDRICK PLACE
WEST CALDWELL, NJ 07006
OWNER: KIRK YOSHIDA, PRESIDENT/C.E.O

Low unit cost per copy: Item 1.

Item 1 - Copier, purchase, class one @ \$.021945
average cost per copy.

7. XEROX CORPORATION
15150 N.W. 79 COURT
MIAMI LAKES, FL 33016
OWNER: PAUL A. ALLAIRE, CHAIRMAN/C.E.O

Prices Submitted: Item 19 - Supplies and service, prices
in accordance with submitted price lists.

8. Authorize the Bureau of Procurement and Materials
Management to purchase up to the total estimated
amount of \$2,711,652.37.

RHH/lja