

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: RENEW BID NO. 049-AA04 – NETWORK CONNECTIVITY DEVICES

The purpose of this bid, opened on October 24, 2000, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, of network connectivity devices, for the Office of Information Technology. The terms of agreement, as contained in the subject bid, awarded by the Board on November 15, 2000, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for two (2) additional one (1) year periods. The contract is currently in its initial year. The awardees have agreed to renew for the first one (1) year renewal period, by letter, on file, with the exception of Graybar, of Miami, Florida. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current discounts, to benefit from fixed discounts, during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of October 2001, indicated an increase of 2.1%.

The Office of Information Technology, in compliance with the Universal Service Administrative Company (formerly Schools and Libraries Division, SLD), has requested this bid be renewed prior to the E-Rate year 5-application deadline of January 2002. E-Rate supports schools' telecommunication and technology goals, including internet access and internal connections at a tremendous cost savings to the District of 50 to 90%.

No purchases will be made against this term bid unless deemed crucial to the educational process.

Fund Source

Various

M/WBE Eligibility

African American Male - No Dollar Amount
Hispanic Male - No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW** Bid No. 049-AA04 – NETWORK CONNECTIVITY DEVICES, to purchase, at firm discounts, quantities, as may be required, of network connectivity devices, for the Office of Information Technology, during the term of the bid, effective July 1, 2002, through June 30, 2003, as follows:

6. KOMPETER KINGDOM, INC.
4836 VICTOR STREET
JACKSONVILLE, FL 32207
OWNER: J.B. DAVIS, PRESIDENT

Item 5 - Digital @ 32.5% discount

7. POMEROY COMPUTER RESOURCES
5773 N.W. 158 STREET
MIAMI LAKES, FL 33014
OWNER: DAVID B. POMEROY, C.E.O.

Item 3 - Cisco Systems @ 38% discount.
Item 5 - Digital @ 34% discount.

8. SENIOR NETWORKS, INC.
9737 N.W. 41 STREET, PMB 299
MIAMI, FL 33178
OWNER: ERIC ROBINSON, C.E.O.

(HM)

Item 2 - Bay Networks/Nortel @ 42% discount.

9. UNITED DATA TECHNOLOGIES
7212 N.W. 56 STREET
MIAMI, FL 33166
OWNER: GERARD AMARO, PRESIDENT

Item 1 - 3Com Corporation @ 41% discount.
Item 4 - Digi International @ 38% discount.

10. WYSIWYG ENTERPRISES
7260 N.W. 58 STREET
MIAMI, FL 33166
OWNER: MARGARET MORRIS, PRESIDENT

Item 2 - Bay Networks/Nortel @ 42% discount.
Item 7 - Transition @ 37% discount.
Item 8 - CentreCom/Allied Telesyn @ 45% discount.
Item 9 - Shiva/Intel @ 36% discount.

11. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount \$2,168,000.