

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: RENEW BID NO. 004-AA04 – COMPUTER PRINTERS

The purpose of this bid, opened on August 31, 2000, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, of computer printers, for various locations. The terms of agreement, as contained in the subject bid, awarded by the Board on December 13, 2000 (partial), provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for two (2) additional one (1) year periods. The contract is currently in its initial year. The awardees have agreed to renew for the first one (1) year renewal period, by letter, on file, with the exception of CDW Government, Inc., of Vernon Hills, Illinois, who did not respond to the renewal request. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current prices, to benefit from fixed discounts, during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of September 2001, indicated an increase of 2.6%.

Item 9 – Canon inkjet printer, was held for evaluation and testing. Inasmuch as the specification requirements for this item have changed, the recommendation reflects that all bids received for this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 – Bidding Process – Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

No purchases will be made against this term bid unless deemed crucial to the educational process.

Fund Source
Various

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW** Bid No. 004-AA04 –COMPUTER PRINTERS, to purchase, at firm discounts, quantities, as may be required, of computer printers, for various locations, during the term of the bid, effective January 1, 2002, through December 31, 2002, as follows:

1. COMARK GOVERNMENT & EDUCATION
SALES, INC.
218 EAST ORANGE AVENUE
LAKE WALES, FL 33853
OWNER: PHILIP CORCORAN, CHAIRMAN

Item 4 – Hewlett Packard laser printer @ 36% discount.
Item 5 – Lexmark laser printer @ 26.6% discount.
Item 6 – Tektronix/Xerox laser printer @ 21.5%
discount.
Item 11 – Hewlett Packard inkjet printer @ 35%
discount.

2. COMPUSA
7440 NORTH KENDALL DRIVE
MIAMI, FL 33156
OWNER: HAL COMPTON, PRESIDENT/C.E.O

Item 2 – Canon laser printer @ 20% discount.

3. DELL MARKETING, L.P.
ONE DELL WAY, RR8-BOX 8706
ROUND ROCK, TX 78682
OWNER: MICHAEL DELL, C.E.O.

Item 6 – Tektronix/Xerox laser printer @ 22% discount.
Item 12 – Lexmark inkjet printer @ 28% discount.

4. PROSYS INFORMATION SYSTEMS, INC.
12983 S.W. 132 COURT
MIAMI, FL 33186
OWNER: MICHELLE CLERY, PRESIDENT

Item 3 – Epson laser printer @ 14.25% discount.

5. UNITED DATA TECHNOLOGIES, INC.
7212 N.W. 56 STREET
MIAMI, FL 33166
OWNER: GERARD AMARO, PRESIDENT

Item 4 – Hewlett Packard laser printer @ 40.95% discount.

Item 5 – Lexmark laser printer @ 29.7% discount.

Item 10 – Epson inkjet printer @ 35.1% discount.

Item 12 – Lexmark inkjet printer @ 35.1% discount.

6. WYSIWYG ENTERPRISES
7260 N.W. 58 STREET
MIAMI, FL 33166
OWNER: MARGARET MORRIS, PRESIDENT

Item 3 – Epson laser printer @ 18% discount.

Item 10 – Epson inkjet printer @ 18% discount.

Item 11 – Hewlett Packard inkjet printer @ 35% discount.

7. Reject Item 9 – Canon inkjet printer.

(First Annual Renewal and Second Year of Contract)

8. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$4,644,460.