

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: RENEW BID NO. 039-AA07 - INDUSTRIAL/TECHNOLOGY
EDUCATION EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT**

The purpose of this bid, opened on November 14, 2000, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, of industrial/technology education equipment and supplies, for various schools and departments. The terms of agreement, as contained in the subject bid, awarded by the Board on February 14, 2001, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for two (2) additional one (1) year periods. The contract is currently in its initial year. The awardees have agreed to renew for the first one (1) year renewal period, by letter, on file. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current prices, to benefit from fixed prices, during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of October 2001, indicated an increase of 2.1%.

No purchases will be made against this term bid unless deemed crucial to the educational process.

Fund Source
Various

M/WBE Eligibility
Female-No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW Bid No. 039-AA07 - INDUSTRIAL/TECHNOLOGY EDUCATION EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT**, to purchase, at firm discounts, quantities, as may be required, of industrial/technology education equipment and supplies, for various schools and departments, during the term of the bid, effective February 14, 2002, through February 13, 2003, as follows:

Item 1 – Fixed percentage discount, including installation, inside delivery, and training if required:

- a) For equipment
- b) For supplies
- c) For software

1. ADVANCED TECHNOLOGIES CONSULTANTS, INC.
110 WEST MAIN STREET
P.O. BOX 905
NORTHVILLE, MI 48167
OWNER: THOMAS S. CLOSE, PRESIDENT

- Item 1 – a) @ 5% discount.
b) @ 5% discount.
c) @ 5% discount.

Threshold amount for additional discounts - \$1,000,000.
Minimum order - \$100,000.
FOB Farmingdale, NJ

2. ADVANCED MICRO SERVICES
12455 S.W. 42 STREET
MIAMI, FL 33175
OWNER: ALAIN AGRAMONTE, PRESIDENT

- Item 1 – a) @ 35% discount.
b) @ 35% discount.
c) @ 35% discount.

Threshold amount for additional discounts - \$5,000.

3. ATLANTIC AUTO SUPPLIERS, INC.
141 N.E. 24 STREET
MIAMI, FL 33137
OWNER: CARMEN MIRANDA, VICE PRESIDENT

Item 1 – a) @ 17% discount.
Mohawk A-7 @ \$4,648.
Mohawk SYST-1 @ \$5,187.50.
Mohawk LMF-12 @ \$7,470.
Mohawk TP-15 @ \$10,458.
Mohawk TR-25(24"x20ft.) @ \$7,387, plus
10% installation.
Mohawk TR-25(24"x25ft.) @ \$9,047 plus
10% installation.
Mohawk TR-25(24"x30ft.) @ \$10,292, plus
10% installation.

4. BRODHEAD GARRETT
A DIVISION OF SCHOOL SPECIALTY
P.O. BOX 8101
MANSFIELD, OH 44903
OWNER: GARRETT REID, PRESIDENT

Item 1 – a) @ 10% discount.
b) @ 10% discount.
c) @ 10% discount.

5. D.C. JAEGER CORPORATION
135 NORTH KNOWLES AVENUE
WINTER PARK, FL 32789
OWNER: DONALD C. JAEGER, CHAIRMAN/C.E.O.

Item 1 – a) @ 0% discount.
b) @ 0% discount.
c) @ 0% discount.

6. FLORIDA TECHNOLOGY SYSTEMS, INC.
P.O. BOX 1805
BUSHNELL, FL 33513-1805
OWNER: DANIEL D. WHITE, PRESIDENT

Item 1 – a) @ 5% discount.
b) @ 0% discount.
c) @ 5% discount.

Threshold for additional discounts—Minimum \$30,000 lab quote, purchase of 3 or more labs, additional 3%.

7. HAMPDEN ENGINEERING CORPORATION
99 SHAKER ROAD
P.O. BOX 563
EAST LONGMEADOW, MA 01028-0563
OWNER: JOHN M. FLYNN, PRESIDENT

Item 1 – a) @ 5% discount.

Minimum order - \$50.

8. HEARLIHY & COMPANY
714 WEST COLUMBIA STREET
SPRINGFIELD, OH 45504
OWNER: PATRICK HEARLIHY, PRESIDENT

Item 1 – a) @ 10% discount orders \$2,500 plus.
b) @ 10% discount orders \$2,500 plus.
c) @ 10% discount orders \$2,500 plus.
Free freight order greater than \$500.

9. HOLMQUIST EDUCATIONAL CONSULTANTS, INC.
3315 SILVERPOND DRIVE
PLANT CITY, FL 33567-2722
OWNER: STEPHANIE KAYE HOLMQUIST, PRESIDENT

Item 1 – a) @ 10% discount.
b) @ 10% discount.
c) @ 10% discount.

10. INDUSTRIAL ARTS SUPPLY COMPANY
5724 WEST 36 STREET
MINNEAPOLIS, MN 55416
OWNERS: LESLIE J. RAYMOND, PRESIDENT

Item 1 - a) @ 0% discount.
b) @ 0% discount.
c) @ 0% discount.

Fob Point: Minneapolis

11. MLCS, LTD.
P.O. BOX 4053
RYDAL, PA 19046
OWNER: MERLE LEVY, PRESIDENT

Item 1 - a) @ 0% discount.
b) @ 0% discount.
c) @ 0% discount.

12. MEDICAL PLASTICS LABORATORY, INC.
P.O. BOX 38
GATESVILLE, TX 76528-0038
OWNER: LAERDAL MEDICAL CORPORATION
PARENT COMPANY

Item 1 - a) @ 5% discount.
b) @ 5% discount.
c) @ 0% discount.

Threshold amount for additional discounts - \$10,000.
Minimum order - \$500.

13. MIDWEST TECHNOLOGY PRODUCTS AND SERVICES
P.O. BOX 3717
SIOUX CITY, IA 51102
OWNER: LINDA A. FLOM, C.E.O.

(WF)

Item 1 - a) @ 10% discount.
b) @ 10% discount.
c) @ 10% discount.

14. MODERN SCHOOL SUPPLIES, INC.
P.O. BOX 958
HARTFORD, CT 06143
OWNER: ALVIN SHOHAM, VICE PRESIDENT

Item 1 – a) @ 5% discount.
b) @ 15% discount.
c) @ 0% discount.

Minimum order - \$50

15. PITSCO, INC.
1002 EAST ADAMS STREET
PITTSBURG, KS 66762
OWNER: HARVEY R. DEAN, PRESIDENT

Item 1 – a) @ 5% discount.
b) @ 5% discount.
c) @ 5% discount.

Threshold amount for additional discounts - \$2,500.
Minimum order - \$25.

16. RCR TECHNOLOGIES, INC.
P.O. BOX 2650
MELBOURNE, FL 32902-2650
OWNER: RAYMOND C. RICHARDS, PRESIDENT

Item 1 – a) @ 0% discount.
b) @ 0% discount.
c) @ 0% discount.

Minimum order - \$5 - \$25.

17. R.T. JOHNSON COMPANY, INC.
P.O. BOX 963
ORANGE PARK, FL 32067-0963
OWNER: RICHARD T. JOHNSON, PRESIDENT

Item 1 – a) @ 0% discount.
b) @ 0% discount.
c) @ 0% discount.

18. RAZOR TECH, INC.
101A DUNBAR AVENUE
OLDSMAR, FL 34677
OWNER: JAMES ZERILLO, PRESIDENT

Item 1 – a) @ 15.5% discount.
b) @ 15.5% discount.
c) @ 12.5% discount.

Threshold amount for additional discounts - \$15,000.

19. SATCO SUPPLY
2021 WEST COUNTY ROAD, C-2
SAINT PAUL, MN 55113
OWNER: PETER FIELD, PRESIDENT

Tools for schools and industry – 1600 page catalog.
Item 1 – a) @ 0% discount.
b) @ 10% discount.

Tools for schools – 95 page catalog.
Item 1 – a) @ 0% discount.
b) @ 0% discount.

20. TECHNICAL TRAINING AIDS, INC.
1791 BLOUNT ROAD, SUITE 905
POMPANO BEACH, FL 33069
OWNER: LARRY BAGGETT, PRESIDENT

Item 1 – a) @ 2% discount.
b) @ 2% discount.
c) @ 2% discount.

Threshold amount for additional discounts - \$100,000.

21. ZOOM TECHNOLOGY, INC.
1003 INDUSTRIAL BOULEVARD
WEST BERLIN, NJ 08091
OWNER: CHARLES C. HANSEN, SR., PRESIDENT

Item 1 - a) @ 0% discount.
VBT4000 test machine - @ \$14,850 each.
VBT-HEAT heating system - @ \$1,840 each.
VBT-EASL manual support - @ \$63 each.
VBT-VISE - bench top @ \$85 each.
02.02-01 - test set @ \$630 each.
03.02-01 - test set @ \$898 each.
03.04-01 - test set @ \$898 each.
03.08-01 - test set @ \$898 each.
04.03-01 - test set @ \$735 each.
04.04-01 - test set @ \$898 each.
04.11-01 - test set @ \$898 each.
TX2000 - TRANX 2000 @ \$1,499 each.
04X002 - AXODE/AX4N @ \$50 each.
Freight - @ \$220 each system.

(First Annual Renewal and Second Year of Contract)

22. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$3,431,613.50.

RHH/lja