

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: RENEW BID NO. 008-AA06 – PLAYGROUND EQUIPMENT, CATALOG DISCOUNT

The purpose of this bid, opened on October 24, 2000, was to establish a contract, to purchase, at firm discounts/markups, quantities, as may be required, of playground equipment, for various schools. The terms of agreement, as contained in the subject bid, awarded by the Board on December 13, 2000, and extended for up to a sixty (60) day period on December 12, 2001, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for two (2) additional one (1) year periods. The contract is currently in its initial year. The awardees have agreed to renew for the first one (1) year renewal period, by letter, on file, with the exception of The Fibar System, of Longwood, Florida, Kompan Southeast, Inc., of Geneva, Florida, Piazza, Inc., of Geneva, Florida, Play It Safe Enterprises, Inc., of Jupiter, Florida, Play Space Services, Inc., of St. Cloud, Florida, PS Florida, Inc., of Coral Springs, Florida, and Surface American, Inc., of Longwood, Florida. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current discounts/markups, to benefit from fixed discounts/markups, during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of December 31, 2001, indicated an increase of 2.6%.

Fund Source
Various

M/WBE Eligibility
Hispanic Male – No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW Bid No. 008-AA06 – PLAYGROUND EQUIPMENT, CATALOG DISCOUNT**, to purchase, at firm discounts/markups, quantities, as may be required, of playground equipment, for various schools, during the term of the bid, effective February 13, 2002, through February 12, 2003, as follows:

- Item 1 – Single fixed percent discount/markup off catalog/price list.
- Item 2 – Installation.
- Item 3 – Additional installation.

1. CONTRACT CONNECTION, INC.
P.O. BOX 848254
PEMBROKE PINES, FL 33084-0254
OWNER: MIKE KROHN, CHAIRMAN/C.E.O.

Item 1 – \$100-\$4,999 @ 15% markup.
\$5,000-\$9,999 @ 10% markup.
\$10,000-\$19,999 @ 5% markup.
\$20,000 and over @ 0% markup.

Item 2 – \$100-\$9,999 @ 60% markup.
\$10,000-\$19,999 @ 55% markup.
\$20,000 and over @ 50% markup.
(minimum charge = \$350)

Item 3 – Attachment "B" list.

2. CUSTOM PLAYGROUND DESIGNS, INC.
D.B.A. RTG CONSTRUCTION
1821 GARDEN ROAD
PEARLAND, TX 77581
OWNER: STEPHEN E. EDWARDS, PRESIDENT

Item 1 – @ 10% discount.

Item 2 – @ 30% markup.

3. GAMETIME – PIP
C/O DOMINICA RECREATION PRODUCTS, INC.
P.O. BOX 520700
LONGWOOD, FL 32752-0700
OWNER: DICK DOMINICA, PRESIDENT

Item 1 – @ 0% discount.

Item 2 – @ 60% markup.

Item 3 – Includes site preparation and concrete base pad.

4. GAMETIME
A DIVISION OF PLAYCORE, INC.
C/O DOMINICA RECREATION PRODUCTS, INC.
P.O. BOX 520700
LONGWOOD, FL 32752-0700
OWNER: DICK DOMINICA, PRESIDENT

Item 1 – @ 4% discount.

Item 2 – @ 60% markup.

5. GAMETIME – ENGINEERED WOOD SAFETY SURFACING
C/O DOMINICA RECREATION PRODUCTS, INC.
P.O. BOX 520700
LONGWOOD, FL 32752-0700
OWNER: DICK DOMINICA, PRESIDENT

Item 1 – @ 5% discount.
Item 2 – @ 100% markup.

6. THE GERBER GROUP, INC.
9138 N.W. 20 MANOR
CORAL SPRINGS, FL 33071
OWNER: SANFORD R. GERBER, PRESIDENT

Item 1 – @ 5% discount.
Item 2 – @ 35% markup.

7. LEADDEX CORPORATION
4731 S.W. 75 AVENUE
MIAMI, FL 33155
OWNER: FRANK J. FONSECA, PRESIDENT (HM)

Item 1 – @ 20% markup.
Item 2 – @ 50% markup.
Item 3 – As per attached list.

8. OUTDOOR ALUMINUM, INC.
C/O DOMINICA RECREATION PRODUCTS, INC.
P.O. BOX 520700
LONGWOOD, FL 32752-0700
OWNER: DICK DOMINICA, PRESIDENT

Item 1 – @ 4% discount.
Item 2 – @ 50% markup.

9. PLAYMORE WEST, INC.
1222-B S.E. 9 TERRACE
CAPE CORAL, FL 33990
OWNER: RONALD D. RUSSELL, PRESIDENT

Item 1 - @ 10% discount.
Item 2 - @ 45% markup.

(First Annual Renewal and Second Year of Contract)

10. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$455,700.96.

RHH/lja