

January 30, 2002

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: RENEW BID NO. 056-AA03 - FOOD ITEMS: FROZEN AND REFRIGERATED

The purpose of this bid, opened on December 21, 2000, was to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of frozen and refrigerated food items, for use in the Food Service Program of the Department of Food and Nutrition. The terms of agreement, as contained in the subject bid, awarded by the Board on February 14, 2001, partial, and June 20, 2001, balance, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for two (2) additional one (1) year periods. The contract is currently in its initial year. The awardees have agreed to renew for the first one (1) year renewal period, by letter, on file, with the exception of J.D.F. Food Specialist and Associates, of Temple Terrace, Florida, for Item 12 - Burrito, chicken and bean, and Item 94 - Bagel, cream cheese, Leon's Texas Cuisine, of McKinney, Texas, and Prawn Seafoods, Inc., of Miami, Florida. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current prices, to benefit from fixed prices, during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of October 2001, indicated an increase of 3.4%.

The terms of the bid, Special Conditions 2. PRICING, allowed price adjustments, based on verifiable changes in the market. SMG, Inc., of Brockton, Massachusetts, and Zartic, Inc., of Rome, Georgia, were granted price adjustments after the initial six (6) months of the contract term.

Fund Source
0410-Food Service

M/WBE Eligibility
Hispanic Male - \$14,641

RECOMMENDED: That The School Board of Miami-Dade, County, Florida, **RENEW** Bid NO. 056-AA03 - FOOD ITEMS: FROZEN AND REFRIGERATED, to purchase, at firm unit prices, quantities, as may be required, of frozen and refrigerated food items, for use in the Food Service Program of the Department of Food and Nutrition, during the term of the bid, effective February 14, 2002, through February 13, 2003, as follows:

1. CONSOLIDATED FOOD BROKERS OF FLORIDA, INC.
1437 SOUTH UNIVERSITY DRIVE
PLANTATION, FL 33324 ESTIMATE \$15,939
OWNER: ALBERT D. PIERSANTI, PRESIDENT

Low Unit Price Meeting Specifications: Item 81 - Toast, French @ \$13.80 per case (\$.098 per portion).

2. ECHO LAKE FARM PRODUCE COMPANY, INC.
P.O. BOX 279
BURLINGTON, WI 53105 ESTIMATE \$180,134.63
OWNER: LYNN THORNHILL

Low Unit Price: Item 2.

Only Bid Received: Items 3, 125 and 126.

Item 2 - Eggs, frozen @ \$15.99 per case.

Item 3 - Egg product, frozen @ \$16.35 per case.

Item 125 - Patty, breakfast egg @ \$10.50 per case.

Item 126 - Eggs, cooked, scrambled @ \$28.20 per case.

3. EMBER FARMS
C/O HOPCO FOODSERVICE
3111 DELEON STREET
TAMPA, FL 33609 ESTIMATE \$1,927.20
OWNER: THOMAS SCHRIEBER, PRESIDENT
HOPCO FOODSERVICE

Only Bid Received: Item 18 - Sausage, turkey @ \$17.52 per case.

4. FERNANDO'S
C/O HOPCO FOODSERVICE
3111 DELEON STREET
TAMPA, FL 33609 ESTIMATE \$13,609.20
OWNER: THOMAS SCHRIEBER, PRESIDENT
HOPCO FOODSERVICE

Low Unit Price: Item 121 – Burrito, chili, cheese, and beef @ \$41.24 per case (\$.0687 per ounce).

5. FOSTER FARMS
C/O HOPCO FOODSERVICE
3111 DELEON STREET
TAMPA, FL 33609 ESTIMATE \$146,147.10
OWNER: THOMAS SCHRIEBER, PRESIDENT
HOPCO FOODSERVICE

Low Unit Price: Items 36 and 71.

Item 36 – Corn dog, turkey @ \$12.42 per case
 (\$.1725 per portion).

Item 71 – Sausage and pancake stick @ \$10.50 per
 case (\$.175 per portion).

6. G.R. ENTERPRISES
6742 N.W. 80 MANOR
PARKLAND, FL 33067 ESTIMATE \$154,550
OWNER: ROBERT MAYERSOHN

Low Unit Price Meeting Specifications: Items 13 and
 127.

Item 13 – Egg roll, pork or beef @ \$14.75 per case
 (\$.295 per portion).

Item 127 – Egg roll, chicken @ \$15.50 per case (\$.310
 per portion).

7. HOTPIE, INC.
1821 S.W. 31 AVENUE
PEMBROKE PARK, FL 33009 ESTIMATE \$14,641
OWNER: DENNIS CHUNG, PRESIDENT (HM)

Only Bid Received: Items 9 and 89.

Item 9 – Beef turnover @ \$22 per case.
Item 89 – Chicken turnover @ \$22 per case.

8. INSTITUTIONAL FOOD BROKERS
12402 NORTH 56 STREET
TAMPA, FL 33617 ESTIMATE \$8,437
OWNERS: FRANCIS J. RAKOCY, PRESIDENT

Low Unit Price: Item 84 – Burrito, frozen @ \$30.68 per case (\$0.0618 per ounce).

9. J.D.F. FOOD SPECIALIST AND ASSOCIATES
12108 NORTH 56 STREET, SUITE C
TEMPLE TERRACE, FL 33617 ESTIMATE \$496,577.95
OWNER: JIM DEFRANCESCO, PRESIDENT

Low Unit Price: Items 11, 28 and 38.

Only Bid Received: Items 137 and 138.

Tie Low Unit Price: Items 74, 77, 79, 85 and 95.

Item 11 – Burrito, beef and bean @ \$16.88 per case (\$0.2813 per portion).

Item 28 – Turkey breast @ \$2.28 per pound.

Item 38 – Pastrami, turkey @ \$1.06 per pound.

Item 74 – Muffin, banana nut @ \$18.38 per case (\$0.153 each).

Item 77 – Muffin, blueberry @ \$18.38 per case (\$0.153 each).

Item 79 – Muffin, brand @ \$18.38 per case (\$0.153 each).

Item 85 – Muffin, assorted @ \$8.26 per case.

- Item 95 – Bagel, strawberry cream cheese @ \$25.20 per case (\$.30 per portion).
- Item 137 – Lasagna, cheese @ \$26 per case.
- Item 138 – Ravioli, cheese @ \$32.90 per case.

10. JUST ANOTHER FOOD BROKER, INC.
12132 N.W. 24 STREET
CORAL SPRINGS, FL 33065 ESTIMATE \$64,204.03
OWNER: MARY ANN LEWIS, PRESIDENT

Only Bid Received: Items 133 and 134.

- Item 133 – Peanut butter and jelly cup @ \$16.99 per case.
- Item 134 – Peanut butter wafer @ \$27.99 per case.

11. M.D. FOOD BROKERS, INC.
7310 WEST MCNAB ROAD, SUITE 105
TAMARAC, FL 33321 ESTIMATE \$22,143
OWNER: STUART MAROWITZ, PRESIDENT

Low Unit Price: Items 8 and 29.

- Item 8 – Jamaican style beef patty @ \$16.65 per case (\$.06 per ounce).
- Item 29 – Turkey ham roll @ \$.84 per pound.

12. MCCAIN FOODS, INC.
C/O DULIN FOOD SERVICE, INC.
3850 NORTH 29 TERRACE, #105
HOLLYWOOD, FL 33020 ESTIMATE \$242,935.55
OWNER: BARBARA SARTINI, PRESIDENT
DULIN FOOD SERVICE, INC.

Low Unit Price: Item 88.

Only Bid Received: Items 60, 62 and 63.

- Item 60 – Potatoes, fries @ \$12.95 per case.
- Item 62 – Potatoes, tater tots @ \$10.78 per case.
- Item 63 – Potatoes, bite-size @ \$17.41 per case.
- Item 88 – Onion rings, natural @ \$10.26 per case (\$.0641 per ounce).

13. O'PELLE ENTERPRISES, INC.
D.B.A. BAGELAND
1501 S.W. 5 COURT, "C"
POMPANO BEACH, FL 33069 ESTIMATE \$122,091.20
OWNER: JORGE S. FIDEL, PRESIDENT

Low Unit Price: Items 76, 101, 102 and 136.

Item 76 - Bagel, raisin and cinnamon @ \$7.59 per case (\$.1054 per portion).

Item 101 - Bagel, raisin @ \$9.49 per case (\$.105 each).

Item 102 - Bagel, plain, frozen @ \$8.59 per case (\$.095 each).

Item 136 - Bagel, plain, parbaked @ \$8.59 per case.

14. RICH SEAPAK
C/O HOPCO FOODSERVICE
3111 DELEON STREET
TAMPA, FL 33609 ESTIMATE \$92,020.50
OWNER: THOMAS SCHRIEBER, PRESIDENT
HOPCO FOODSERVICE

Low Unit Price: Item 80 - French toast sticks @ \$8.58 per case (\$.858 per pound).

15. SCHOOL FOOD SERVICE SYSTEMS
501 N.E. 183 STREET
MIAMI, FL 33179 ESTIMATE \$5,559,391.29
OWNER: STEPHEN M. GREENE, PRESIDENT

Low Unit Price: Items 27, 30, 48, 59, 64, 69, 78, 82, 115, 122, 123 and 130.

Low Unit Price Meeting Specifications: Items 35 and 91.

Only Bid Received: Items 6, 19, 25, 32, 39, 40, 42, 43, 47, 57, 61, 68, 70, 72, 73, 75, 83, 86, 87, 92, 96, 97, 99, 100, 104, 106, 107, 108, 109, 110, 111, 113, 114, 118, 119 and 132.

Item 6 - Sandwich, steak @ \$28.50 per case.

Item 19 - Meat pocket @ \$14.40 per case.

Item 25 - Vegetable pocket @ \$27.90 per case.

Item 27 - Turkey meat @ \$20 per case (\$.25 per portion).

- Item 30 - Fish nugget @ \$11.09 per case (\$.2772 per portion).
- Item 32 - Hush puppies @ \$13.40 per case.
- Item 35 - Corn dog nugget @ \$11.85 per case (\$.1975 per portion).
- Item 39 - Cheese, American, loaf @ \$41.70 per case.
- Item 40 - Cheese, American, sliced @ \$26.80 per case.
- Item 42 - Cheese, cheddar @ \$14.96 per case.
- Item 43 - Cheese strip @ \$21 per case.
- Item 47 - Cheese, cream, light @ \$13.44 per case.
- Item 48 - Cheese, cream, packet @ \$13.44 per case.
- Item 57 - Garlic, fresh @ \$17.50 per case.
- Item 59 - Plantain, sweet @ \$17.44 per case (\$.72 per pound).
- Item 61 - Potatoes, frozen @ \$28 per case.
- Item 64 - Potatoes, triangular @ \$10.90 per case (\$.3633 per pound).
- Item 68 - Breakfast pocket @ \$22.18 per case.
- Item 69 - Waffle stick, Belgian @ \$16.68 per case (\$.1158 per portion).
- Item 70 - Biscuit, buttermilk @ \$7.75 per case.
- Item 72 - Croissant, sliced tip @ \$26 per case.
- Item 73 - Croissant, pre-sliced @ \$12.98 per case.
- Item 75 - Bagel, breakfast @ \$26.96 per case.
- Item 78 - Pancakes @ \$7.37 per case.
- Item 82 - Waffles @ \$7.19 per case (\$.04993 per portion).
- Item 83 - Pretzels, frozen @ \$10.95 per case.
- Item 86 - Biscuit, low-fat @ \$25 per case.
- Item 87 - Baked sausage roll @ \$24 per case.
- Item 91 - Toast, French, bagel @ \$45 per case (\$.30 each).
- Item 92 - Sour crème @ \$10.35 per case.
- Item 96 - Croissant, full circle @ \$26 per case.
- Item 97 - Calzone, cheese @ \$28 per case.
- Item 99 - Arepa, corn @ \$23 per case.
- Item 100 - Egg roll, breakfast @ \$15.90 per case.
- Item 104 - Wings, barbecue @ \$24 per case.
- Item 106 - Pasta, Italian @ \$24.20 per case.
- Item 107 - Margarine @ \$8.74 per case.
- Item 108 - Butter @ \$60 per case.

- Item 109 - Roll, pretzel @ \$21.50 per case.
- Item 110 - Roast beef @ \$33 per case.
- Item 111 - Pancake stick @ \$12.72 per case.
- Item 113 - Cheese stick @ \$39 per case.
- Item 114 - Chicken wing, breaded @ \$24 per case.
- Item 115 - Corn dog, turkey @ \$9 per case (\$.64 per pound).
- Item 118 - Biscuit, apple and cinnamon @ \$33 per case.
- Item 119 - Muffin, reduced fat @ \$16.61 per case.
- Item 122 - Taco, beef and cheese @ \$44 per case (\$.1222 per ounce).
- Item 123 - Taquito, beef @ \$43 per case (\$.598 each).
- Item 130 - Chicken, parts, breaded @ \$37.92 per case (\$.499 per serving).
- Item 132 - Sandwich pretzel twist @ \$21.50 per case.

16. SMG, INC.
 29 ROCK MEADOW DRIVE
 BROCKTON, MA 02301 ESTIMATE \$1,148,400
 OWNER: JOE MCLOSKEY, C.E.O.

Low Unit Price: Item 34 – Frankfurter, beef @ \$13.05 per case (\$.21 per portion).

17. STAR MARKETING OF MIAMI, INC.
 11151 N.W. 36 AVENUE
 MIAMI, FL 33167 ESTIMATE \$1,239,040
 OWNER: PAUL E. LATCH, PRESIDENT

Low Unit Price: Item 67.

Low Unit Price Meeting Specifications: Items 52, 53 and 54.

Only Bid Received: Items 56 and 66.

- Item 52 – Broccoli, 3/4" @ \$9.60 per case (\$.48 per pound).
- Item 53 – Broccoli, Normandy @ \$10.50 per case (\$.525 per pound).
- Item 54 – Carrot, sliced @ \$8 per case (\$.40 per pound).
- Item 56 – Corn, cobbetts @ \$13.50 per case.

Item 66 – Spinach, chopped @ \$18 per case.
Item 67 – Vegetables, mixed @ \$10 per case (\$.50 per pound).

18. TABATCHNICK FINE FOODS, INC.
1230 HAMILTON STREET
SOMERSET, NJ 08873-3343 ESTIMATE \$19,630.91
OWNER: BEN TABATCHNICK, PRESIDENT

Low Unit Price: Item 98 – Soup, assorted @ \$16.02 per case.

19. TRIDENT SEAFOODS CORPORATION, INC.
(SCHOOL SALES DEPARTMENT)
P.O. BOX 69
SALEM, NH 03079 ESTIMATE \$7,150
OWNER: CHARLES H. BUNDRANT, PRESIDENT

Only Bid Received: Item 128 – Fish strips @ \$13 per case.

20. TYSON FOODS
C/O INNOVATIVE CONCEPT GROUP, INC.
P.O. BOX 30719
TAMPA, FL 33630-3719 ESTIMATE \$779,308.75
OWNER: JAMES PLESS, C.E.O.
INNOVATIVE CONCEPT GROUP, INC.

Low Unit Price: Items 22, 24 and 116.

Low Unit Price Meeting Specifications: Item 23.

Only Bid Received: Items 26 and 117.

Item 22 – Chicken, wing @ \$13.20 per case (\$.0597 per portion).

Item 23 – Chicken patty, breaded @ \$11.50 per case (\$.192 per portion).

Item 24 – Chicken nugget @ \$12 per case (\$.225 per portion).

Item 26 – Chicken croquette @ \$17.50 per case.

Item 116 – Chicken sticks @ \$27 per case (\$.36 per serving).

Item 117 – Chicken, popcorn @ \$22 per case.

21. VIKING SEAFOODS
C/O HOPCO FOODSERVICE
3111 DELEON STREET
TAMPA, FL 33609 ESTIMATE \$283,394.10
OWNER: THOMAS SCHRIEBER, PRESIDENT
HOPCO FOODSERVICE

Low Unit Price Meeting Specifications: Item 31A – Fish portion, pollock @ \$12.21 per case (\$.265 per portion).

22. ZARTIC, INC.
438 LAVENDER DRIVE
ROME, GA 30165 ESTIMATE \$791,228.90
OWNER: JAMES E. MAUER, CHAIRMAN

Low Unit Price: Items 4, 10, 21 and 103.

Low Unit Price Meeting Specifications: Item 7.

Only Bid Received: Items 5, 14, 16, 93 and 129.

- Item 4 – Roast beef @ \$2.36 per pound.
Item 5 – Hamburger patty @ \$15 per case.
Item 7 – Meatball @ \$25.80 per case (\$1.72 per portion).
Item 10 – Beef patty @ \$23.99 per case (.218 per portion).
Item 14 – Chicken patty, skinless @ \$40.90 per case.
Item 16 – Chicken patty, breaded @ \$23.75 per case.
Item 21 – Chicken nugget @ \$15.92 per case (\$.303 per serving).
Item 93 – Chicken nugget, rotisserie @ \$20.62 per case.
Item 103 – Hot wing @ \$45.27 per case (\$.283 per serving).
Item 129 – Roasted chicken parts @ \$28.28 per case.

23. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$11,402,901.31.

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