

January 30, 2002

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: BALANCE AND CORRECT AWARD BID NO. 006-BB03 - FOOD  
ITEMS: DRY GROCERY**

The purpose of this bid, opened on September 27, 2001, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of dry grocery food items, for use in the Food Service Program of the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 193 vendors sent bid forms or card notices of this advertised bid, 57 responded, with 40 bids meeting specifications (includes 29 bids not meeting all individual item specifications, not all vendors bid all items), and 17 no bids.

Item 3 - Cheese, parmesan, was incorrectly awarded by the case to Kraft Food Service, of Davie, Florida, and Item 83 - Cocoa, was awarded by the case to Hershey, C/O Hopco Food Service, of Tampa, Florida. The price bid was for a container. The following reflects a correction of award for these items, by the container.

Robbins Sales, of Woodbury, New York, withdrew its bid for Item 2 - Tuna, tongal, Item 2A - Tuna, yellow fin, Item 8 - Fruit cocktail, Item 9 - Peaches, diced, Item 10 - Peaches, sliced, Item 11 - Pear, halves, Item 12 - Pears, diced, Item 18 - Beans, green, Item 20 - Corn, Item 25 - Tomatoes, 6/10#, Item 26 - Tomato catsup, and Spaghetti sauce, and has elected by letter, on file, to lose eligibility to transact new business with the Board for a period of fourteen (14) months, pursuant to Board Rule 6Gx13- 3C-1.08 - - Performance And Payment Security, Declining A Bid Award, And Bonding Company Qualifications.

Inasmuch as all bids received meeting specifications for Item 77 - Bottled water, natural flavor, are considered excessive under current market conditions, the recommendation reflects that all bids received for this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 - - Bidding Process - - Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Items 1, 3 through 7, 9 through 11, 13 through 19, 21 and 22, 24 through 76, 78 through 95, 97 through 115, 117 and 118, 120 through 124, 126 and 127, 129, 131, 135, 137, 139 through 143, 145, 147 through 150, 155 and 156, and 158 through 180 were awarded by the Board on December 12, 2001, for an estimated expenditure amount of \$5,152,793.

Fund Source

0410 - Food Service

M/WBE Eligibility

Hispanic Female - \$873,975

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 006-BB03 - FOOD ITEMS: DRY GROCERY, to purchase, at firm unit prices, quantities, as may be required, of various dry grocery food items, for use in the Food Service Program of the Department of Food and Nutrition, during the term of the bid, effective February 13, 2002, through December 11, 2002, as follows:

1. BASIC AMERICAN FOODS  
C/O INNOVATIVE CONCEPT GROUP, INC.  
P.O. BOX 30719  
TAMPA, FL 33630-3719 ESTIMATE \$34,464  
OWNER: JACK PARKS, C.E.O.

Low Unit Price Meeting Specifications: Item 23 - Potatoes, au gratin @ \$28.72 per case.

2. KRAFT FOOD SERVICE  
2862 W. ABIACA CIRCLE  
DAVIE, FL 33328 ESTIMATE \$107,847  
OWNER: BETSY D. HOLDEN, PRESIDENT/C.E.O.  
KRAFT FOODS NORTH AMERICA

Low Unit Price Meeting Specifications: Item 154 - Cookies, shortbread type @ \$20.70 per case (\$.115 per ounce net case weight).

3. LUNA VEND DISTRIBUTING  
608 PACKARD COURT  
SAFETY HARBOR, FL 34695 ESTIMATE \$570,427.40  
OWNER: JAMES J. COX, PRESIDENT

Low Unit Price: Items 116, 125, 128, 130, 132, 133, 138, 151, 152, 153 and 157.

- Item 116 – Potato chips, salt and vinegar @ \$14.18 per case.
- Item 125 – Cheese-flavored puffed snack @ \$14.18 per case.
- Item 128 – Corn chips @ \$14.18 per case.
- Item 130 – Tortilla chips @ \$14.18 per case.
- Item 132 – Crackers, cheese, bite-size @ \$14.18 per case (\$.10 per pack).
- Item 133 – Corn tortilla chips, flavored @ \$14.18 per case.
- Item 138 – Potato chips @ \$14.18 per case.
- Item 151 – Cookies, oatmeal @ \$12.85 per case (\$.077 per ounce).
- Item 152 – Cookies, fudge type @ \$12.85 per case (\$.077 per ounce).
- Item 153 – Cookies, chocolate chip @ \$12.85 per case (\$.0779 per ounce net case weight).
- Item 157 – Cracker snacks, peanut butter filling @ \$14.50 per case (\$.068 per ounce).

4. SANTA FE GROUP, INC.  
102 N.E. 2 STREET, #269  
BOCA RATON, FL 33432 ESTIMATE \$873,975  
OWNER: ADIELA GRAJALES, PRESIDENT (HF)

Low Unit Price: Items 134, 136, 144 and 146.

- Item 134 – Cheese filled snack, bite-size @ \$79 per case.
- Item 136 – Pizza flavor snack, bite-size @ \$79 per case.
- Item 144 – Granola bars, with peanuts @ \$35 per case.
- Item 146 – Granola bars, with chocolate chips @ \$35 per case.

5. **SCHOOL FOOD SERVICE SYSTEMS**  
501 N.E. 183 STREET  
MIAMI, FL 33179 ESTIMATE \$78,555.50  
OWNER: STEPHEN M. GREENE, PRESIDENT

Only Bid Received: Items 96, 119, 180 and 181.

- Item 96 – Olives, black @ \$40 per case.  
Item 119 – Corn chips, low-fat sour cream and onion @  
\$14.40 per case (\$.30 per pack).  
Item 180 – Corn chips, low-fat barbeque @ \$14.40 per  
case (\$.30 per pack).  
Item 181 – Onion-flavored snack @ \$14.35 per case.

6. **CORRECT AWARD OF** Item 3 – Cheese, parmesan, and  
Item 83 - Cocoa, on Bid No. 006-BB03 – FOOD ITEMS:  
DRY GROCERY, effective February 13, 2002, through  
December 11, 2002, as follows:

HERSHEY  
C/O HOPCO FOOD SERVICE  
3111 DELEON STREET  
TAMPA, FL 33609 ESTIMATE \$5,895  
OWNER: RICHARD H. LENNY, PRESIDENT/C.E.O.

Low Unit Price: Item 83 – Cocoa @ \$9 per container.

KRAFT FOOD SERVICE/NABISCO  
2862 W. ABIACA CIRCLE  
DAVIE, FL 33328 ESTIMATE \$22,410  
OWNER: BETSY D. HOLDEN, PRESIDENT/C.E.O.  
KRAFT FOODS NORTH AMERICA

Low Unit Price: Item 3 – Cheese, parmesan @ \$5.40 per  
container.

7. Reject Items 2, 8, 12, 20 and 77.

- Item 2 – Tuna, tongal.  
Item 8 – Fruit cocktail.  
Item 12 – Pears, diced.  
Item 20 – Corn.  
Item 77 – Bottled water, natural flavor.

8. Require that Robbins Sales, of Woodbury, New York, lose eligibility to transact new business with the Board for a period of fourteen (14) months, pursuant to Board Rule 6Gx13- 3C-1.08, Performance And Payment Security, Declining A Bid Award, And Bonding Company, Qualifications, effective February 13, 2002.
9. Authorize the Bureau of Procurement and Materials Management to purchase up to the estimated amount of \$1,665,268.90.

RHH/lja