

March 25, 2002

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: RENEW BID NO. 047-AA04 - WIRELESS DATA NETWORKS**

The purpose of this bid, opened on October 24, 2000, was to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of wireless data networks, for the Office of Information Technology. The terms of agreement, as contained in the subject bid, awarded by the Board on November 15, 2000, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for ninety (90) days beyond the expiration date of the current contract period. The contract is currently in its initial contract period. The awardees have agreed to renew for the final ninety (90) day renewal period, by letter, on file. It is considered to be in the best interest of the Board to renew this bid, for an additional ninety (90) day period, at the current prices, to benefit from fixed prices, and to comply with E-Rate year five applications, during the next ninety (90) days, inasmuch as the Consumer Price Index (CPI), as of January 2002, indicated an increase of 1.1%.

Fund Source  
Various

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **RENEW** Bid No. 047-AA04 - WIRELESS DATA NETWORKS, to purchase, at firm unit prices, quantities, as may be required, of wireless data networks, for the Office of Information Technology, during the term of the bid, effective April 1, 2003, through June 30, 2003, as follows:

1. EDUTEK EDUCATION SOLUTIONS, INC.  
3499 N.W. 97 BOULEVARD, SUITE 11  
GAINESVILLE, FL 32606  
OWNER: HARRY SLAUGHTER, PRESIDENT

Third Total Low Unit Price Meeting Specifications: All Items.

- Item 1 - Furnish and install a complete system @ \$2,800 per system.
- Item 2 - Access Point Equipment @ \$883.32 each.
- Item 3 - One port Ethernet 10Base T adapter @ \$448.12 each.
- Item 4 - Four port Ethernet 10Base T adapter @ \$448.12 each.
- Item 5 - ISA bus adapter card @ \$250.92 each.
- Item 6 - PCI bus adapter card @ \$250.92 each.
- Item 7 - PCMCIA type II adapter card @ \$169.32 each.
- Item 8 - Indoor antenna @ \$95 each.
- Item 9 - Outdoor antenna low gain, point to point @ \$99 each.
- Item 10 - Outdoor antenna high gain, point to point @ \$125 each.
- Item 11 - Outdoor antenna low gain, point to multipoint @ \$125 each.
- Item 12 - Outdoor antenna high gain, point to multipoint @ \$135 each.
- Item 13 - Installer labor price @ \$59 per hour.
- Item 14 - Technician labor price @ \$89 per hour.
- Item 15 - Engineer labor price @ \$109 per hour.
- Item 16 - Post-warranty maintenance labor price @ \$59 per hour.

2. SENIOR NETWORKS, INC.  
7640 MATOAKA ROAD, UNIT B  
SARASOTA, FL 34243  
OWNER: ERIC ROBINSON, PRESIDENT

Total Low Unit Price Meeting Specifications: All Items.

- Item 1 - Furnish and install a complete system @ \$1,600.25 per system.
- Item 2 - Access Point Equipment @ \$474.35 each.
- Item 3 - One port Ethernet 10Base T adapter @ \$183.20 each.
- Item 4 - Four port Ethernet 10Base T adapter @ \$49.95 each.
- Item 5 - ISA bus adapter card @ \$47.56 each.
- Item 6 - PCI bus adapter card @ \$47.56 each.
- Item 7 - PCMCIA type II adapter card @ \$121.72 each.
- Item 8 - Indoor antenna @ \$45 each.
- Item 9 - Outdoor antenna low gain, point to point @ \$44 each.
- Item 10 - Outdoor antenna high gain, point to point @ \$109.14 each.
- Item 11 - Outdoor antenna low gain, point to multipoint @ \$45 each.
- Item 12 - Outdoor antenna high gain, point to multipoint @ \$206.51 each.
- Item 13 - Installer labor price @ \$25 per hour.
- Item 14 - Technician labor price @ \$30 per hour.
- Item 15 - Engineer labor price @ \$45 per hour.
- Item 16 - Post-warranty maintenance labor price @ \$30 per hour.

3. TELECOM ENGINEERING CONSULTANTS, INC.  
9400 N.W. 25 STREET  
MIAMI, FL 33172  
OWNER: VALENTINE SELLATI, SR., COB

Second Total Low Unit Price Meeting Specifications: All Items.

- Item 1 - Furnish and install a complete system @ \$1,821 per system.
- Item 2 - Access Point Equipment @ \$747 each.
- Item 3 - One port Ethernet 10Base T adapter @ \$414 each.
- Item 4 - Four port Ethernet 10Base T adapter @ \$474 each.
- Item 5 - ISA bus adapter card @ \$203 each.
- Item 6 - PCI bus adapter card @ \$203 each.
- Item 7 - PCMCIA type II adapter card @ \$152 each.
- Item 8 - Indoor antenna @ \$60 each.
- Item 9 - Outdoor antenna low gain, point to point @ \$48 each.
- Item 10 - Outdoor antenna high gain, point to point @ \$177 each.
- Item 11 - Outdoor antenna low gain, point to multipoint @ \$81 each.
- Item 12 - Outdoor antenna high gain, point to multipoint @ \$251 each.
- Item 13 - Installer labor price @ \$30 per hour.
- Item 14 - Technician labor price @ \$38 per hour.
- Item 15 - Engineer labor price @ \$75 per hour.
- Item 16 - Post-warranty maintenance labor price @ \$38 per hour.

**(Final Ninety (90) Day Renewal)**

4. Authorize Procurement and Materials Management to purchase up to the total estimated amount of \$81,429.15.