

August 9, 2002

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: EXTEND CONTRACT NO. 218-AA05 - DOOR HARDWARE DISCOUNT BID

COMMITTEE: FINANCIAL AFFAIRS

The purpose of the bid, opened on July 31, 2001, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, of door hardware, for Maintenance Materials Management stock. The terms of agreement, as contained in the contract, awarded by the Board on September 12, 2001, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be extended for two (2) additional one (1) year periods. The contract is currently in its initial year. The awardees have agreed to extend for the first one (1) year extension period, by letter, on file. It is considered to be in the best interest of the Board to extend this contract, for an additional one (1) year period, at the current prices, to benefit from fixed prices, during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of May 2002, indicated an increase of 1.2%.

Fund Source
0100-General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **EXTEND** Contract No. 218-AA05 - DOOR HARDWARE DISCOUNT BID, to purchase, at firm discounts, quantities, as may be required, of door hardware, for Maintenance Materials Management stock, during the term of the contract, effective September 12, 2002, through September 11, 2003, as follows:

1. ACE LOCK AND SECURITY SUPPLY
565 RAHWAY AVENUE
UNION, NJ 07083 ESTIMATE \$13,000
OWNER: AVA CHERKES, SECRETARY

Highest Percentage Discount: Items 1 through 6, 9, 10,
15, 16, and 23 through 29.

- Item 1 – Arrow: Lockset, complete @ 63.1% discount.
- Item 2 – Arrow: Lockset, parts, key blanks, etc. @ 48.5% discount.
- Item 3 – Corbin: Lockset, complete @ 66.5% discount.
- Item 4 – Corbin: Lockset, parts, key blanks, etc. @ 60.5% discount.
- Item 5 – Russwin: Lockset, complete @ 66.5% discount.
- Item 6 – Russwin: Lockset, parts, key blanks, etc. @ 60.5% discount.
- Item 9 – Sargent: Lockset, complete @ 60.2% discount.
- Item 10 – Sargent: Lockset, parts, key blanks, etc. @ 60.2% discount.
- Item 15 – Medeco Keymark: Lockset, complete @ 54% discount.
- Item 16 – Medeco Keymark: Lockset, parts, key blanks, etc. @ 54% discount.
- Item 23 – Von Duprin: Exit device @ 59% discount.
- Item 24 – Von Duprin: Exit device parts @ 51.5% discount.
- Item 25 – American: Padlock @ 56.2% discount.
- Item 26 – American: Padlock parts @ 56.2% discount.
- Item 27 – Master: Padlock @ 54.2% discount.
- Item 28 – Master: Padlock parts @ 54.2% discount.
- Item 29 – Hager: Hinges, door bottoms, auto-door bottoms, thresholds, kick plates, push plates, wall bumps, floor stop, and weather strips @ 70% discount.

2. MAYFLOWER SALES COMPANY, INC.
614 BERGEN STREET
BROOKLYN, NY 11238 ESTIMATE \$21,000
OWNER: WILLIAM SWETOW, PRESIDENT

Highest Percentage Discount: Items 11 through 14, and 30.

- Item 11 – Yale: Lockset, complete @ 64.5% discount.
Item 12 – Yale: Lockset, parts, key blanks, etc. @ 55% discount.
Item 13 – Marks: Lockset, complete @ 64% discount.
Item 14 – Marks: Lockset, parts, key blanks, etc. @ 55% discount.
Item 30 – Pemko: Door bottoms, auto door bottoms, thresholds, weather-strips, astrigals, and silencers @ 58.6% discount.

3. SOUTHERN LOCK AND SUPPLY COMPANY
10910 ENDEAVOUR WAY
LARGO, FL 33777-1667 ESTIMATE \$148,705.31
OWNER: DAVID F. MATTHIES, PRESIDENT

Highest Percentage Discount: Items 7, 8, and 19 through 22.

Only Bid Received: Items 17 and 18.

- Item 7 – Schlage: Lockset, complete @ 62.1% discount.
Item 8 – Schlage: Lockset, parts, key blanks @ 62.1% discount.
Item 17 – Ryobi: Door closer @ 57% discount.
Item 18 – Ryobi: Door closer parts @ 47% discount.
Item 19 – LCN: Door closer @ 57.5% discount.
Item 20 – LCN: Door closer parts @ 57.5% discount.
Item 21 – Precision: Exit device @ 57% discount.
Item 22 – Precision: Exit device parts @ 57% discount.

(First Annual Extension and Second Year of Contract)

4. Authorize Procurement and Materials Management to purchase up to the total estimated amount of \$182,705.31.

