

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: EXTEND CONTRACT NO. 202-ZZ11 – PORTABLE RADIO
 COMMUNICATIONS EQUIPMENT AND ACCESSORIES,
 CATALOG DISCOUNT II**

COMMITTEE: FINANCIAL AFFAIRS

The purpose of the bid, opened on July 6, 2000, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, of portable radio communications equipment and supplies, for use by various schools and departments. The terms of agreement, as contained in the contract, awarded by the Board on August 23, 2000, and extended on August 22, 2001, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be extended for two (2) additional one (1) year periods. The contract is currently in its first extension period. The awardees have agreed to extend for the second one (1) year extension period, by letter, on file, with the exception of First Communication, Inc., of Tallahassee, Florida, who did not respond. It is considered to be in the best interest of the Board to extend this contract, for an additional one (1) year period, at the current prices, to benefit from fixed prices, during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of May 2002, indicated an increase of 2.5% for Education and Communication.

Fund Source
Various

M/WBE Eligibility
Hispanic Male - \$515,737

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **EXTEND** Contract No. 202-ZZ11 – PORTABLE RADIO COMMUNICATIONS EQUIPMENT AND ACCESSORIES, CATALOG DISCOUNT II, to purchase, at firm discounts, quantities, as may be required, of portable radio communications equipment and supplies, for use by various schools and departments, during the term of the contract, effective August 23, 2002, through August 22, 2003, as follows:

1. COOPER-GENERAL CORPORATION
175 FOUNTAINEBLEAU BOULEVARD, #1-K
MIAMI, FL 33172
OWNER: JOHN FRESCO, PRESIDENT (HM)

Only Discount Bid Received: Items 4 and 5.

Item 4 – Andrew @ 25% discount.
Item 5 – Cooper-General @ 38.7% discount.

For Informational Purposes Only: Item 58 - Flat rate per unit, to install M-DCPS supplied portable radios on school buses @ \$130 each.

2. EXPRESS RADIO, INC.
10850 WILES ROAD
CORAL SPRINGS, FL 33076
OWNER: GENE R. FRUEHLING, PRESIDENT

Highest Discount: Item 29.
Only Discount Bid Received: Items 15, 26 and 30.

Item 15 – ICOM America, Inc. @ 34% discount.
Item 26 – Maxon America, Inc. @ 34% discount.
Item 29 – Motorola @ 34% discount.
Item 30 – Nextel @ 51% discount.

3. FLORIDA RADIO RENTAL, INC.
2700 DAVIE ROAD
DAVIE, FL 33314
OWNER: DAVE PEDERSEN, VICE PRESIDENT

For Informational Purpose Only: Item 58 - Flat rate per unit, to install M-DCPS supplied portable radios on school buses @ \$150 each.

(Second Annual Extension and Final Year of Contract)

4. Authorize Procurement and Materials Management to purchase up to the total estimated amount of \$515,737.

RHH/lja