

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:           AWARD BID NO. 143-BB05 – COPYING EQUIPMENT, SERVICE  
AND SUPPLIES**

**COMMITTEE:       FINANCIAL AFFAIRS**

The purpose of this bid, opened on August 20, 2002, is to establish a contract, to purchase or lease, at firm unit prices, quantities, as may be required, of copying equipment, service and supplies, for various schools and departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 131 vendors sent bid forms or card notices of this advertised bid, 13 responded, with 8 bids meeting specifications (not all vendors bid all items), 1 non-responsive bid (bid was received unsealed), 1 bid not meeting specifications (qualified terms), and 3 no bids.

Seven (7) copier classes have been selected in direct relation to the monthly capacity and features needed to efficiently operate a specific copier. Class one (1) is the lowest volume desktop copier; Class seven (7) is the highest volume copier class. The Copier Replacement Committee has evaluated all bids submitted and is recommending the top three (3) ranking copiers for purchase or lease (with an option to purchase). The recommendation reflects the award based on an average cost per copy, per class.

Fund Source  
Various

M/WBE Eligibility  
Hispanic Male-No Dollar Amount

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 143-BB05 – COPYING EQUIPMENT, SERVICE AND SUPPLIES, to purchase or lease, at firm unit prices, quantities, as may be required, of copying equipment, service and supplies, for various schools and departments, during the term of the bid, effective October 23, 2002, through September 30, 2004, as follows:

1. BARLOP, INC.  
8376 N.W. 68 STREET  
MIAMI, FL 33166  
OWNER: JOSE A. LOPEZ, PRESIDENT

(HM)

Low unit cost per copy price: Items 1 through 18.  
Prices submitted for: Item 19.

- Item 1 - Copier, purchase, class one @ \$.0165 average cost per copy.
- Item 2 - Copier, purchase, class two @ \$.0134 average cost per copy
- Item 3 - Copier, purchase, class three @ \$.0080 average cost per copy.
- Item 4 - Copier, purchase, class four @ \$.0074 average cost per copy.
- Item 5 - Copier, purchase, class five @ \$.0063 average cost per copy.
- Item 6 - Copier, purchase, class six @ \$.0032 average cost per copy.
- Item 7 - Copier, purchase, class seven @ \$.0041 average cost per copy.
- Item 8 - Copier, lease, 36 months, class one @ \$.0167 average cost per copy.
- Item 9 - Copier, lease, 36 months, class two @ \$.0135 average cost per copy.
- Item 10 - Copier, lease, 36 months, class three @ \$.0105 average cost per copy.
- Item 11 - Copier, lease, 36 months, class four @ \$.0100 average cost per copy.
- Item 12 - Copier, lease, 60 months, class four @ \$.0084 average cost per copy.
- Item 13 - Copier, lease, 36 months, class five @ \$.0080 average cost per copy.
- Item 14 - Copier, lease, 60 months, class five @ \$.0070 average cost per copy.
- Item 15 - Copier, lease, 36 months, class six @ \$.0040 average cost per copy.
- Item 16 - Copier, lease, 60 months, class six @ \$.0035 average cost per copy.

- Item 17 - Copier, lease, 36 months, class seven @ \$.0049 average cost per copy.
- Item 18 - Copier, lease, 60 months, class seven @ \$.0044 average cost per copy.
- Item 19 - Supplies and service, prices in accordance with submitted price lists.

2. CANON BUSINESS SOLUTIONS-SOUTHEAST, INC.  
3300 CORPORATE AVENUE, SUITE 116  
WESTON, FL 33331  
OWNER: DENNIS UHNIAT, PRESIDENT

Low unit cost per copy price: Items 1 and 8.

- Item 1 - Copier, purchase, class one @ \$.0203 average cost per copy.
- Item 8 - Copier, lease, 36 months, class one @ \$.0214 average cost per copy.

3. COPYCO, INC.  
D.B.A. TOSHIBA BUSINESS SOLUTIONS  
1700 SOUTH POWERLINE ROAD  
DEERFIELD BEACH, FL 33442  
OWNER: R. BRENT COLSTON, PRESIDENT

Low unit cost per copy price: Items 1 through 4, and 8 through 12.

Prices submitted for: Item 19.

- Item 1 - Copier, purchase, class one @ \$.0211 average cost per copy.
- Item 2 - Copier, purchase, class two @ \$.0139 average cost per copy
- Item 3 - Copier, purchase, class three @ \$.0089 average cost per copy.
- Item 4 - Copier, purchase, class four @ \$.0078 average cost per copy.
- Item 8 - Copier, lease, 36 months, class one @ \$.0221 average cost per copy.
- Item 9 - Copier, lease, 36 months, class two @ \$.0145 average cost per copy.

- Item 10 - Copier, lease, 36 months, class three @ \$.0115 average cost per copy.
- Item 11 - Copier, lease, 36 months, class four @ \$.0101 average cost per copy.
- Item 12 - Copier, lease, 60 months, class four @ \$.0084 average cost per copy.
- Item 19 - Supplies and service, prices in accordance with submitted price lists.

4. CREATIVE COPIER SERVICES  
 438R SMITH STREET  
 MIDDLETOWN, CT 06457  
 OWNER: WILLIAM D. DIXON

- Item 19 - Supplies and service, prices in accordance with submitted price lists.

5. IKON OFFICE SOLUTIONS  
 490 SAWGRASS CORPORATE PARKWAY  
 SUNRISE, FL 33325  
 OWNER: JAMES J. FORESE, CHAIRMAN

Low unit cost per copy price: Items 2 through 7, and 9 through 18.

Prices submitted for: Item 19.

- Item 2 - Copier, purchase, class two @ \$.0144 average cost per copy.
- Item 3 - Copier, purchase, class three @ \$.0092 average cost per copy.
- Item 4 - Copier, purchase, class four @ \$.0060 average cost per copy.
- Item 5 - Copier, purchase, class five @ \$.0063 average cost per copy.
- Item 5 - Copier, purchase, class five @ \$.0073 average cost per copy.
- Item 6 - Copier, purchase, class six @ \$.0028 average cost per copy.
- Item 6 - Copier, purchase, class six @ \$.0032 average cost per copy.
- Item 7 - Copier, purchase, class seven @ \$.0032 average cost per copy.

- Item 7 - Copier, purchase, class seven @ \$.0043 average cost per copy.
- Item 9 - Copier, lease, 36 months, class two @ \$.0151 average cost per copy.
- Item 10 - Copier, lease, 36 months, class three @ \$.0117 average cost per copy.
- Item 11 - Copier, lease, 36 months, class four @ \$.0080 average cost per copy.
- Item 12 - Copier, lease, 60 months, class four @ \$.0069 average cost per copy.
- Item 13 - Copier, lease, 36 months, class five @ \$.0082 average cost per copy.
- Item 13 - Copier, lease, 36 months, class five @ \$.0090 average cost per copy.
- Item 14 - Copier, lease, 60 months, class five @ \$.0071 average cost per copy.
- Item 14 - Copier, lease, 60 months, class five @ \$.0081 average cost per copy.
- Item 15 - Copier, lease, 36 months, class six @ \$.0034 average cost per copy.
- Item 15 - Copier, lease, 36 months, class six @ \$.0038 average cost per copy.
- Item 16 - Copier, lease, 60 months, class six @ \$.0030 average cost per copy.
- Item 16 - Copier, lease, 60 months, class six @ \$.0034 average cost per copy.
- Item 17 - Copier, lease, 36 months, class seven @ \$.0038 average cost per copy.
- Item 17 - Copier, lease, 36 months, class seven @ \$.0048 average cost per copy.
- Item 18 - Copier, lease, 60 months, class seven @ \$.0035 average cost per copy.
- Item 18 - Copier, lease, 60 months, class seven @ \$.0045 average cost per copy.
- Item 19 - Supplies and service, prices in accordance with submitted price lists.

- 6. Authorize Procurement and Materials Management to purchase up to the total estimated amount of \$5,660,000.

RHH/lja