

January 29, 2003

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: EXTEND CONTRACT NO. 037-AA06 – FITNESS EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT/MARKUP

COMMITTEE: FINANCIAL AFFAIRS

The purpose of the bid, opened on October 24, 2000, was to establish a contract, to purchase, at firm discounts/markups, quantities, as may be required, of fitness equipment and supplies, for various schools. The terms of agreement, as contained in the contract, awarded by the Board on December 13, 2000, and extended for up to a sixty (60) day period on December 12, 2001, and extended on February 13, 2002, provided, that my mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be extended for one (1) additional one (1) year period and, if needed, ninety (90) day beyond the expiration date of the current contract period. The contract is currently in its final extension period. The awardees have agreed to extend for the final ninety (90) day extension period, by letter, on file. It is considered to be in the best interest of the Board to extend this contract, for a ninety (90) day period, at the current prices, to provide continuity of services during this period. Staff is in the process of developing a new bid.

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **EXTEND** Contract No. 037-AA06 – FITNESS EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT/MARKUP, to purchase, at firm discounts/markups, quantities, as may be required, of fitness equipment and supplies, for various schools, during the term of the bid, effective February 13, 2003, through May 12, 2003, as follows:

1. PRECISION FITNESS EQUIPMENT OF POMPANO BEACH, INC.
2872 PERSHING STREET
HOLLYWOOD, FL 33020
OWNER: RICHARD WASSERLAUF, PRESIDENT

Best Firm Percentage Discount/Markup: Item 13.
Only Firm Percentage Discount/Markup Received:
Items 5 through 7.

- Item 5 – Hammer Strength @ 14% markup.
- Item 6 – Hoist @ 0% discount.
- Item 7 – Life fitness – Cardio vascular @ 10% discount.
 - Life fitness – Club series @ 8% discount.
 - Life fitness – 800 series @ 3% discount.
 - Life fitness – Life circuit @ 0% discount.
 - Life fitness – Strength @ 4% markup.
- Item 13 – Schwinn @ 18% discount.

2. PROMAXIMA MANUFACTURING, LTD.
5325 ASHBROOK
HOUSTON, TX 77081
OWNER: BOB LEPPKE, PRESIDENT

Best Firm Percentage Discount/Markup Meeting Specifications: Item 10 – Promaxima - \$ 0 - \$500 @ 20% markup, \$501-\$2500 @ 17% markup, \$2501-\$5,000 @ 15% markup, \$5001-\$10,000 @ 12% markup and \$10,001- and up @ 10% markup.

3. PUERTO CYCLERY, INC.
D.B.A. MIAMI SPRINGS CYCLERY
157 WESTWARD DRIVE
MIAMI SPRINGS, FL 33166
OWNER: CARLOS PUERTO, PRESIDENT

Best Firm Percentage Discount/Markup Meeting
Specifications: Item 12.
Only Firm Percentage Discount/Markup Received:
Items 3, 4, 11 and 14.

Item 3 – Concept II @ 10% markup.
Item 4 – Cybex/Trotter @ 5% markup.
Item 11 – Stairmaster @ 0% discount.
Item 12 – Star track @ 5% markup.
Item 14 – Tectrix @ 5% markup.

4. ZIPP SPORTING GOODS
7210 RED ROAD
SOUTH MIAMI, FL 33143
OWNER: MARTIN HOCHMAN, PRESIDENT

Only Firm Percentage Discount/Markup Received:
Items 2 and 15.

Item 2 – Champion Barbell @ 6% discount.
Item 15 – World Sporting Goods @ 18% markup.

(Final Ninety (90) Day Extension Period)

5. Authorize Procurement and Materials Management to
purchase up to the total estimated amount of
\$16,845.67.

RHH/lja