

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: PARTIAL AWARD BID NO. 006-CC03 – FRUIT JUICES

COMMITTEE: FINANCIAL AFFAIRS

The purpose of this bid, opened on January 16, 2003, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of various fruit juices, for the Food Service Program of the Department of Food and Nutrition. Of 39 vendors sent bid forms or card notices of this advertised bid, 6 responded, with 2 bids meeting specifications (includes 2 bids meeting individual item specifications, but not all item specifications), 1 non-responsive bid, 1 bid not meeting specifications, and 2 no bids.

Item 10A - Orange juice, 6 ounce, Item 10B - Orange/pineapple juice, 6 ounce, and Item 10C - Apple juice, 6 ounce are being held for further evaluation and will be considered at a future Board meeting.

American Ethnic Foods Corporation, of North Miami Beach, Florida, qualified its bid by specifying additional terms (Item must be awarded with Items 1 through 5) for Item 6. The recommendation reflects that this only bid received be rejected. Competitive prices will be solicited for this item as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Compared to the previous contract for fruit juices, this contract reflects an estimated savings of \$285,097.09, over a fifteen (15) month period, for Items 1 through 5, 8 and 9.

Fund Source
0410 - Food Service

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 006-CC03 – FRUIT JUICES, to purchase, at firm unit prices, quantities, as may be required, of various fruit juices, for the Food Service Program of the Department of Food and Nutrition, effective February 12, 2003, through May 14, 2004, as follows:

1. M & B PRODUCTS, INC.
8601 HARNEY ROAD
TAMPA, FL 33637 ESTIMATE \$3,521,365.66
OWNER: MORGAN DALE MCCLELLAN, PRESIDENT

Total Low Unit Price: Items 1 through 5.

Low Unit Price: Items 8 and 9.

- Item 1 - Orange juice, 4 ounce @ \$.0841 each.
- Item 2 - Orange juice, 4 ounce @ \$.0720 each.
- Item 3 - Grape juice, 4 ounce @ \$.0720 each.
- Item 4 - Fruit blend, 4 ounce @ \$.0738 each.
- Item 5 - Orange/pineapple, 4 ounce @ \$.0841 each.
- Item 8 - Orange juice, 8 ounce @ \$.2852 each.
- Item 9 - Orange juice, 16 ounce @ \$.5064 each.

2. VELDA FARMS, LLC
501 N.E. 181 STREET
MIAMI, FL 33162 ESTIMATE \$928,000
OWNER: NATIONAL DAIRY HOLDINGS, LP

Low Unit Price: Item 7 - Drinks, assorted flavors, 16 ounce gable carton @ \$.29 per carton.

3. Reject Item 6 - Drinks, assorted flavors, 16 ounce, plastic bottle.
4. Authorize Procurement and Materials Management to purchase up to the total estimated amount of \$4,449,365.66.

RHH/lja