

February 24, 2003

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:           REQUEST APPROVAL OF SUPPLEMENTAL AWARD ON TERM  
                          BIDS**

**COMMITTEE:       BUSINESS AND FINANCIAL SERVICES**

The purpose of this request is to obtain prior approval of a supplemental award on the following term bids, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the bids terms expire.

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **APPROVE** the supplemental award on the following term bids, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the bids terms expire.

(1)

Bid No. 116-ZZ02 – SOD: SUPPLY, FURNISH AND INSTALL, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of sod for Maintenance Operations, during the terms of the bids, effective February 9, 2003, through May 8, 2003. This supplemental award is requested due to safety-to-life issues. Last contract usage averaged \$6,589 per month, while this year's usage has averaged 3,023 per month. The supplemental amount requested is based on a specific project for Avocado Elementary School.

Fund Source  
0100 -General

M/WBE Eligibility  
African American Male - No Dollar Amount

**PRIMARY**

1. JACKIE'S PARKER SOD COMPANY, INC.  
7600 S.W. 87 AVENUE  
MIAMI, FL 33173  
OWNER: RICHARD PALIARULO, GENERAL MANAGER

**ALTERNATE**

2. W.S. SOD AND LANDSCAPING, INC.  
2160 N.W. 24 STREET  
FORT LAUDERDALE, FL 33311  
OWNER: WILLIE STEELE, PRESIDENT

ORIGINAL AWARD AMOUNT	\$9,961.57
PREVIOUS SUPPLEMENTAL	0
THIS SUPPLEMENTAL	\$17,845.00

(2)

Bid No. 091-BB10 - REQUEST FOR QUALIFICATIONS - APPRAISAL AND APPRAISAL-RELATED SERVICES, to establish a list of pre-qualified real estate appraisers for quoting real estate appraisal service, for the Department of Land Acquisition and Leasing, during the term of the qualifications, effective September 12, 2002, through September 11, 2004. This supplemental award is requested to accommodate the requirement of the Board Rule governing site acquisition, which requires three appraisals for each property under consideration for acquisition (if over \$500,000 in value), as well as more extensive appraisals with consideration of severance damages, where there is not a willing seller, for possible condemnation proceedings.

Fund Source  
0100 - General

M/WBE Eligibility  
None

1. APPRAISAL FIRST, INC.  
8525 N.W. 53 TERRACE, SUITE 110  
MIAMI, FL 33166  
OWNER: RICHARD D. GAMBLE, PRESIDENT

2. CHASTAIN & COMPANY, INC.  
12855 S.W. 136 AVENUE, SUITE 214  
MIAMI, FL 33186  
OWNER: LEE V. CHASTAIN, PRESIDENT
3. J. L. COBIAN APPRAISAL SERVICES  
3359 BELVEDERE ROAD, SUITE K  
WEST PALM BEACH, FL 33406  
OWNER: JOSE L. COBIAN, PRESIDENT
4. COLE APPRAISAL COMPANY  
217 PARK PLACE II BUILDING  
1501 VENERA AVENUE  
CORAL GABLES, FL 33146  
OWNER: CARLTON W. COLE, PRESIDENT
5. BILL EISNOR, INC.  
14352 S.W. 142 AVENUE  
MIAMI, FL 33186  
OWNER: WILLIAM JOHN EISNOR, JR., PRESIDENT
6. HUME REAL ESTATE CONSULTANTS, INC.  
1000 PONCE DE LEON BOULEVARD, SUITE 322  
CORAL GABLES, FL 33134  
OWNER: DAVID C. HUME, PRESIDENT
7. INTEGRA REALTY RESOURCES  
AREEA/SOUTH FLORIDA  
9400 DADELAND BLVD., PENTHOUSE ONE  
MIAMI, FL 33156-2817  
OWNER: MICHAEL Y. CANNON, MANAGING DIRECTOR
8. INVESTORS RESEARCH ASSOCIATES, INC.  
5730 S.W. 74 STREET, SUITE 100  
SOUTH MIAMI, FL 33143-5381  
OWNER: EDWARD N. PARKER, PRESIDENT
9. JAMES L. RILEY APPRAISAL COMPANY  
7655 N.W. 50 STREET  
MIAMI, FL 33166-4701  
OWNER: JAMES L. RILEY, PRESIDENT

(AM)

10. QUINLIVAN APPRAISAL  
5730 S.W. 74 STREET, SUITE 300  
SOUTH MIAMI, FL 33143  
OWNER: J. MARK QUINLIVAN, PRESIDENT
  
11. ROE MINOR REALTY CONSULTANTS  
1131 S.E. 3 AVENUE  
FORT LAUDERDALE, FL 33316-1109  
OWNER: CHARLES E. MINOR, PRESIDENT
  
12. SLACK & JOHNSTON, INC.  
7300 NORTH KENDALL DRIVE, SUITE 520  
MIAMI, FL 33156  
OWNER: L. GLENN JOHNSTON, PRESIDENT  
VICE PRESIDENT/SECRETARY/TREASURER
  
13. WARONKER & ROSEN, INC.  
5730 S.W. 74<sup>TH</sup> STREET, SUITE 200  
SOUTH MIAMI, FL 33143  
OWNER: LEE H. WARONKER, PRESIDENT

ORIGINAL AWARD AMOUNT	\$100,000
PREVIOUS SUPPLEMENTAL	0
THIS SUPPLEMENTAL	\$100,000

(3)

Bid No. 084-BB08 – MUSICAL INSTRUMENTS AND RELATED EQUIPMENT CATALOG DISCOUNT, to establish a contract, to purchase, at discounted prices, quantities, as may be required, of musical instruments and equipment, for various locations, during the term of the bid, effective May 15, 2003, through October 31, 2003. This supplemental award is requested due to unanticipated usage and pending requisitions. Last contract usage averaged \$19,055.15 per month, while this year's usage has averaged \$28,177.94 per month. The supplemental amount requested is based on the average monthly expenditure, times the eighteen (18) month contract period, minus the original award amount. The previous award was based on a twelve (12) month period.

As a result of M & M Music going out of business, and the discontinuation of items 1, 14, 15, 20, 21, 22 and 30 by the manufacturer, which was awarded on Bid No. 147-AA06 – MUSICAL INSTRUMENTS, to Interstate Music Supply, these items were purchased from another vendor with items in stock, using the catalog discount Bid No. 084-BB08, to provide continuity of music program.

Fund Source  
0100 - General

M/WBE Eligibility  
None

**PRIMARY**

1. BOBB'S PIANO SALES & SERVICE, INC.  
2512 S.W. 30 AVENUE  
HALLANDALE, FL 33009  
OWNER: ROBERT D. MESSINGSCHLAGER, PRESIDENT
2. INTERSTATE MUSIC SUPPLY  
13819 WEST NATIONAL AVENUE  
NEW BERLIN, WI 53151  
OWNER: MICHAEL CASCIO, PRESIDENT
3. KEYBOARD WORLD  
4201 WESTGATE AVENUE, A-3  
WEST PALM BEACH, FL 33409  
OWNER: MARLENE REPAKA, PRESIDENT
4. NATIONAL EDUCATIONAL MUSIC COMPANY  
1181 U.S. ROUTE 22, BOX 1130  
MOUNTAINSIDE, NJ 07092  
OWNER: RAYMOND BENEDETTO, PRESIDENT
5. PIANOS PLUS, INC.  
11771 SOUTH DIXIE HIGHWAY  
MIAMI, FL 33156  
OWNER: JOHN B. ROSE, PRESIDENT
6. SAM ASH MUSIC CORPORATION  
5360 N.W. 167 STREET  
MIAMI LAKES, FL 33014  
OWNER: PAUL J. ASH, PRESIDENT/DIRECTOR

- 7. WASHINGTON MUSIC SALES CENTER, INC.  
11151 VIERS MILL ROAD  
WHEATON, MD 20902  
OWNER: CHARLES L. LEVIN, PRESIDENT

**SECONDARY**

- 8. COLUMBUS PRO PERCUSSION, INC.  
5052 NORTH HIGH STREET  
COLUMBUS, OH 43214  
OWNER: JAMES RUPP, PRESIDENT
- 9. INTERSTATE MUSIC SUPPLY  
13819 WEST NATIONAL AVENUE  
NEW BERLIN, WI 53151  
OWNER: MICHAEL CASCIO, PRESIDENT
- 10. KEYBOARD WORLD  
4201 WESTGATE AVENUE, A-3  
WEST PALM BEACH, FL 33409  
OWNER: MARLENE REPAKA, PRESIDENT
- 11. NATIONAL EDUCATIONAL MUSIC COMPANY  
1181 U.S. ROUTE 22, BOX 1130  
MOUNTAINSIDE, NJ 07092  
OWNER: RAYMOND BENEDETTO, PRESIDENT
- 12. SAM ASH MUSIC CORPORATION  
5360 N.W. 167 STREET  
MIAMI LAKES, FL 33014  
OWNER: PAUL J. ASH, PRESIDENT/DIRECTOR
- 13. WASHINGTON MUSIC SALES CENTER, INC.  
11151 VIERS MILL ROAD  
WHEATON, MD 20902  
OWNER: CHARLES L. LEVIN, PRESIDENT

ORIGINAL AWARD AMOUNT	\$256,933.92
PREVIOUS SUPPLEMENTAL	0
THIS SUPPLEMENTAL	\$228,661.79

RHH/lja