

Financial Affairs
George M. Burgess, Chief Financial Officer

SUBJECT: EXTEND CONTRACT NO. 192-AA11 – FULL-COLOR COPIERS, DIGITAL DUPLICATORS, DIGITAL MULTIFUNCTIONAL DEVICES AND DOCUMENT IMAGING SYSTEMS CATALOG DISCOUNT, PART II

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of the bid, opened on May 31, 2001, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, of full-color copiers, digital duplicators, digital multifunctional devices and document imaging systems, for various schools and departments. The terms of agreement, as contained in the contract, awarded by the Board on July 11, 2001, and extended on April 17, 2002, provided, that by mutual agreement between the successful vendor and The School Board of Miami-Dade County, Florida, the contract may be extended for two (2) additional one (1) year periods. The contract is currently in its first extension period, by letter, on file, with the exception of Barlop, Inc., who did not wish to renew Model DSC38S copier at the price offered for item 2. It is considered to be in the best interest of the Board to extend this contract, for an additional (1) one year period, at the current prices, to benefit from fixed prices, during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of December 2002, indicated an increase of 2.4%.

Fund Source
Various

M/WBE Eligibility
Hispanic Male – No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **EXTEND** Contract No. 192-AA11 – FULL-COLOR COPIERS, DIGITAL DUPLICATORS, DIGITAL MULTIFUNCTIONAL DEVICES AND DOCUMENT IMAGING SYSTEMS CATALOG DISCOUNT, PART II, to purchase, at firm discounts, quantities, as may be required, of full-color copiers, digital duplicators, digital multifunctional devices and document imaging systems, for various schools and departments, during the term of the contract, effective April 18, 2003, through April 17, 2004, as follows:

1. BARLOP, INC.
8376 N.W. 68 STREET
MIAMI, FL 33166
OWNER: JOSE LOPEZ, PRESIDENT (HM)

Item 2 - Gestetner full color copiers @
a. 47.1% discount (purchase)
(except model DSC38S).
b. 20% discount (supplies), 5% yearly
increase.
c. \$70 per hour maintenance.
d. 12/24/36/48/60 month lease terms.
.0339/.0269/.0225% interest.

Item 14 - Gestetner digital/stencil duplicators @
a. 50.5% discount (purchase).
b. 20% discount (supplies), 5% yearly
increase.
c. \$70 per hour maintenance.
d. 12/24/36/48/60 month lease terms.
.0339/.0269/.0225% interest.

Item 20 - Gestetner digital multifunctional devices @
a. 47.1% discount (purchase).
b. 20% discount (supplies), 5% yearly
increase.
c. \$70 per hour maintenance.
d. 12/24/36/48/60 month lease terms.
.0339/.0269/.0225% interest.

2. BENCHMARK BUSINESS SYSTEMS
3901 S.W. 47 AVENUE, SUITE 407
DAVIE, FL 33314
OWNER: SHAWN MEIMAN, PRESIDENT

Item 12 - Xerox Docucolor 2006DPC @
a. 20% discount (purchase).
b. 10% discount (supplies), 2% yearly
increase.
c. \$111 per year maintenance.
d. 36/48/60 month lease terms.
9% interest.

- Item 27 - Xerox Work Centre 390 Laser All-In-One @
 - a. 29% discount (purchase).
 - b. 20% discount (supplies), 2% yearly increase.
 - c. \$59 per year maintenance.
 - d. 36/48/60 month lease terms.
12% interest.

3. MIAMI OFFICE SYSTEMS, INC.
2686 WEST 84 STREET
HIALEAH, FL 33016
OWNER: LUIS GONZALEZ, PRESIDENT

- Item 11 - Sharp full color copiers @
 - a. 35% discount (purchase).
 - b. 20% discount (supplies), 5% yearly increase.
 - c. \$.087 per copy maintenance.
 - d. 36/48/60 month lease terms.
.0297/.0263/.0215% interest.

- Item 26 - Sharp digital multifunctional devices @
 - a. 35% discount (purchase).
 - b. 20% discount (supplies), 5% yearly increase.
 - c. \$.096 per copy maintenance.
 - d. 36/48/60 month lease terms.
.0297/.0263/.0215% interest.

4. RISO, INC.
300 ROSEWOOD DRIVE, SUITE 210
DANVERS, MA 01923
OWNER: MICHAEL DOUMES
VICE PRESIDENT/GENERAL MANAGER

- Item 17 - Risograph digital/stencil duplicators @
 - a. 25% discount (purchase).
 - b. 10% discount (supplies), 8% yearly increase.
 - c. \$.0028 per copy maintenance.

- d. 48/60 month lease terms.
Monthly payment factor – 48 mos. -
.0279 (\$1,000-\$10,000), .0274.
(\$10,001 +); 60 mos. - .0239 (\$1,000 -
\$10,000), .0234 (\$10,001 +).

Item 32 - Risograph digital multifunctional devices @

- a. 25% discount (purchase).
- b. 10% discount (supplies), 8% yearly increase.
- c. \$.0028 per copy maintenance.
- d. 48/60 month lease terms.
Monthly payment factor – 48 mos. -
.0279 (\$1,000-\$10,000), .0274.
(\$10,001 +); 60 mos. - .0239 (\$1,000 -
\$10,000), .0234 (\$10,001 +).

5. XEROX CORPORATION
15150 N.W. 79 COURT
MIAMI LAKES, FL 33016
OWNER: ANNE M. MULCAHY, CHAIRMAN/C.E.O.

Item 12 - Xerox full color copiers @

- a. 16% discount (purchase).
- b. 1% discount (supplies), 5% yearly increase.
- c. Yearly maintenance/service rate, per the submitted price list, per type of equipment.
- d. 36/48/60 month lease terms.
13% interest.

Item 27 - Xerox digital multifunctional devices @

- a. 22% discount (purchase).
- b. 1% discount (supplies), 5% yearly increase.
- c. Yearly maintenance/service rate, per the submitted price list, per type of equipment.
- d. 36/48/60 month lease terms.
13% interest.

- Item 35 - Xerox document imaging system @
- a. 5% discount (purchase).
 - b. 0% discount (supplies), 5% yearly increase.
 - c. Yearly maintenance/service rate, per the submitted price list, per type of equipment.
 - d. 36/48/60 month lease terms.
13% interest.

(Second Annual Extension and Third Year of Contract)

6. Authorize Procurement Management Services to purchase up to the total estimated amount of \$171,149.88.

GMB/lja