

Financial Affairs
George M. Burgess, Chief Financial Officer

**SUBJECT: AWARD BID NO. 087-CC04 - COMPUTER-EQUIPMENT
SERVICE AND REPAIR (ON-SITE)**

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on February 13, 2003, is to establish a contract, to provide, at firm unit prices, quantities, as may be required, of on-site computer-equipment service and repair, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at firm prices, but is not obligated to purchase any guaranteed amount. Of 438 vendors sent bid forms or card notices of this advertised bid, 20 responded, with 5 bids meeting specifications (not all vendors bid all items), 6 bids not meeting specifications (low customer base, no certifications, no on-site repair), 3 non-responsive bids (bid was faxed, qualified bid terms (2), and 6 no bids.

Fund Source
0100-General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, AWARD Bid No. 087-CC04 – COMPUTER-EQUIPMENT SERVICE AND REPAIR (ON-SITE), to provide, at firm unit prices, quantities, as may be required, of on-site computer-equipment service and repair, for various locations, during the term of the bid, effective April 9, 2003, through June 30, 2005, as follows:

1. BLM TECHNOLOGIES, INC.
4370 S.W. 36TH STREET, SUITE 700
FT. LAUDERDALE, FL, 33314
OWNER: RON MEINHARDT, PRESIDENT

Low Unit Price: Items 3 through 9, 11 through 14, 15a, 15c through 15f, 16, 17, 20 through 25, 27, 28a, 28c through 28f, and 29 through 32.

- Item 3 - Hewlett Packard @ \$69.99 per service call.
- Item 4 - IBM @ \$69.99 per service call.
- Item 5 - Dell @ \$69.99 per service call.
- Item 6 - Compaq @ \$69.99 per service call.
- Item 7 - Toshiba @ \$114.99.99 per service call.
- Item 8 - Gateway @ \$69.99 per service call.
- Item 9 - Osicom @ \$114.99 per service call.
- Item 11 - 3 Com @ \$54.99 per service call.
- Item 12 - Cisco Switches & Hubs @ \$175 per service call.
- Item 13 - Shiva @ \$129.99 per service call.
- Item 14 - Acer @ \$69.99 per service call.
- Item 15a - Hewlett Packard @ \$79.99 per service call.
- Item 15c - Lexmark @ \$79.99 per service call.
- Item 15d - Apple compatible @ \$89.99 per service call.
- Item 15e - Epson @ \$79.99 per service call.
- Item 15f - Other printers @ \$79.99 per service call.
- Item 16 - Printers: Inkjet (all brands) @ \$74 per service call.
- Item 17 - Computer Systems (not listed) @ \$69.99 per service call.
- Item 20 - Hewlett Packard @ \$69.99 per service call.
- Item 21 - IBM @ \$69.99 per service call.
- Item 22 - Dell @ \$69.99 per service call.
- Item 23 - Compaq @ \$69.99 per service call.
- Item 24 - Toshiba @ \$114.99 per service call.
- Item 25 - Gateway @ \$69.99 per service call.
- Item 27 - Acer @ \$69.99 per service call.
- Item 28a - Hewlett Packard @ \$79 per service call.
- Item 28c - Lexmark @ \$79 per service call.
- Item 28d - Apple compatible @ \$89 per service call.
- Item 28e - Epson @ \$79 per service call.
- Item 28f - Other printers @ \$79 per service call.

- Item 29 - Printers: Inkjet (all brands) @ \$74 per service call.
- Item 30 - Computer Systems (not listed) @ \$69.99 per service call.
- Item 31 - Laptops (all manufacturers) @ \$114.99 per service call.
- Item 32 - Hourly labor rate @ \$55 per hour.

Second Low Unit Price: Items 10, 15b, 26, 28b.

- Item 10 - Sony @ \$114.99 per service call.
- Item 15b - Textronics-Xerox @ \$499 per service call.
- Item 26 - Sony @ \$114.99 per service call.
- Item 28b - Textronics-Xerox @ \$499 per service call.

2. KOMPUTER KINGDOM, INC.
4836 VICTOR STREET
JACKSONVILLE, FL 32207
OWNER: JAY DAVIS, PRESIDENT

Low Unit Price: Items 1, 2, 10, 15b, 18, 19, 26, 28b and 32.

- Item 1 - Apple – Products introduced prior to 1994 @ \$144 per service call.
- Item 2 - Apple – 1994 to present @ \$144 per service call.
- Item 10 - Sony @ \$102 per service call.
- Item 15b - Textronics-Xerox @ \$144 per service call.
- Item 18 - Apple – Products introduced prior to 1994 @ \$144 per service call.
- Item 19 - Apple – 1994 to present @ \$144 per service call.
- Item 26 - Sony @ \$102 per service call.
- Item 28b - Textronics-Xerox @ \$144 per service call.
- Item 32 - Hourly labor rate @ \$95 per hour.

Second Low Unit Price: Items 3 through 9, 11 through 14, 15a, 15c through 15f, 16, 17, 20 through 25, 27, 28a, 28c through 28f, and 29 through 32.

- Item 3 - Hewlett Packard @ \$89.95 per service call.
- Item 4 - IBM @ \$89.95 per service call.
- Item 5 - Dell @ \$102 per service call.
- Item 6 - Compaq @ \$89.95 per service call.
- Item 7 - Toshiba @ \$144 per service call.
- Item 8 - Gateway @ \$99.95 per service call.
- Item 9 - Osicom @ \$144 per service call.
- Item 11 - 3 Com @ \$195 per service call.
- Item 12 - Cisco Switches & Hubs @ \$225 per service call.
- Item 13 - Shival @ \$144 per service call.
- Item 14 - Acer @ \$89.95 per service call.
- Item 15a - Hewlett Packard @ \$102 per service call.
- Item 15c - Lexmark @ \$102 per service call.
- Item 15d - Apple compatible @ \$144 per service call.
- Item 15e - Epson @ \$102 per service call.
- Item 15f - Other printers @ \$144 per service call.
- Item 16 - Printers: Inkjet (all brands) @ \$119.95 per service call.
- Item 17 - Computer Systems (not listed) @ \$144 per service call.
- Item 20 - Hewlett Packard @ \$89.95 per service call.
- Item 21 - IBM @ \$89.95 per service call.
- Item 22 - Dell @ \$102 per service call.
- Item 23 - Compaq @ \$89.95 per service call.
- Item 24 - Toshiba @ \$144 per service call.
- Item 25 - Gateway @ \$99.95 per service call.
- Item 27 - Acer @ \$89.95 per service call.
- Item 28a - Hewlett Packard @ \$102 per service call.
- Item 28c - Lexmark @ \$102 per service call.
- Item 28d - Apple compatible @ \$144 per service call.
- Item 28e - Epson @ \$102 per service call.
- Item 28f - Other printers @ \$144 per service call.
- Item 29 - Printers: Inkjet (all brands) @ \$119.95 per service call.
- Item 30 - Computer Systems (not listed) @ \$144 per service call.

Item 31 - Laptops (all manufacturers) @ \$134.95 per service call.

Item 32 - Hourly labor rate @ \$95 per hour.

3. USI CORP.
D.B.A. MAC CENTER
3343 W. COMMERCIAL BLVD., SUITE 100
FT. LAUDERDALE, FL 33309
OWNER: MICHAEL FRANCE, C.E.O.

Second Low Unit Price: Items 1, 2, 18, 19, and 32.

Item 1 - Apple – Products introduced prior to 1994 @ \$195 per service call.

Item 2 - Apple – 1994 to present @ \$195 per service call.

Item 18 - Apple – Products introduced prior to 1994 @ \$190 per service call.

Item 19 - Apple – 1994 to present @ \$190 per service call.

Item 32 - Hourly labor rate @ \$70 per hour.

4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$220,000.

GMB/lja