

Financial Affairs  
George M. Burgess, Chief Financial Officer

**SUBJECT: PARTIAL AWARD BID NO. 036-CC04 - COMPUTERS:  
CLASSROOM/ADMINISTRATIVE, SERVERS AND LAPTOPS**

**COMMITTEE: BUSINESS AND FINANCIAL SERVICES**

The purpose of this bid, opened on March 25, 2003, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of classroom and administrative computers, servers and laptops, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the fixed discount, but is not obligated to purchase any guaranteed amount. Of 810 vendors sent bid forms or card notices of this advertised bid, 35 responded with 15 bids meeting specifications (not all vendors bid all items), 9 bids not meeting specifications, 1 non-responsive bid (no Bid Format B page) and 10 no bids.

The following manufacturers/brands, Premio, Sony (servers and laptops), Virtucom (personal computers, servers and laptops), MPC (servers), ABC (servers and laptops), Howard (servers and laptops) and Gateway (servers) are being evaluated and may be awarded at a later date. } Revised

Inasmuch as no bids meeting specifications were received for Items 10, 12A and C, 15, 18B, C, F, H and I, and 29, it is recommended that all bids for these items be rejected. } Revised

Identical discounts were submitted on Item 27 - IBM Laptops, by Insight Public Sector, Inc., of Lake Wales, Florida, and Micro Warehouse of Norwalk, Connecticut. The recommendation reflects the award of this tie low bid item to Insight Public Sector, Inc., of Lake Wales, Florida, the Florida vendor, pursuant to Board Rule 6Gx13- 3C-1.061 - Identical Prices - Priorities For Award.

Fund Source  
Various

M/WBE Eligibility  
Hispanic Female - No dollar amount

**REVISED  
G-98**

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD PARTIAL** Bid No. 036-CC04 – COMPUTERS: CLASSROOM/ ADMINISTRATIVE, SERVERS AND LAPTOPS, to purchase, at firm discounts, quantities, as may be required, of classroom and administrative computers, servers and laptops, for various locations, during the term of the bid, effective May 14, 2003, through June 30, 2005, as follows:

ITEMS 1 – 12 - PERSONAL COMPUTERS  
ITEMS 13 – 18 - SERVERS  
ITEMS 19 – 30 - LAPTOPS

1. ABC COMPUTERS, INC.  
1901 N.W. 82 AVENUE  
MIAMI, FL 33126  
OWNER: LILLIAN KRAZIEM, CHAIRMAN (HF)

Item 1 - ABC @10% discount, \$10 installation.

2. APPLE COMPUTER, INC.  
1 INFINITE LOOP, MS 38-4CM  
CUPERTINO, CA 94577  
OWNER: STEVEN P. JOBS, C.E.O.

Item 3 - Apple @ 0% (Educational Prices), \$40 installation.

Item 13 - Apple @ 0% (Educational Prices), \$40 installation.

Item 19 - Apple @ 0% (Educational Prices).

3. CDWG  
230 NORTH MILWAUKEE AVENUE  
VERNON HILLS, IL 60061  
OWNER: JOHN A. EDWARDSON, CHAIRMAN OF THE BOARD AND C.E.O.

Item 2 - Acer @ 6% discount, \$50 installation.

Item 20 - Acer @ 6% discount.

4. DELL MARKETING, LP  
ONE DELL WAY  
ROUND ROCK, TX 78682  
OWNER: MICHAEL DELL, C.E.O.

Item 4 - Dell @ 10% discount, \$48 installation.  
Item 14 - Dell @ minimum 5% discount, \$90 installation.  
Item 23 - Dell @ 10% discount.

5. GATEWAY COMPANIES, INC.  
610 GATEWAY DRIVE  
P.O. BOX 1580  
NORTH SIOUX CITY, SD 57049  
OWNER: THEODORE WAITT, CHAIRMAN AND C.E.O.

Item 5 - Gateway @ 10% discount, \$69 installation.  
Item 25 - Gateway @ 10% discount.

6. HOWARD INDUSTRIES, INC.  
580 EASTVIEW DRIVE  
LAUREL, MS 39440  
OWNER: BILLY HOWARD, C.E.O.

Item 7 - Howard @ 10% discount, \$125 installation.

7. INSIGHT PUBLIC SECTOR, INC.  
218 EAST ORANGE AVENUE  
LAKE WALES, FL 33853  
OWNER: COMARK, INC.

Item 2 - Acer @ 11% discount, \$25 installation.  
Item 20 - Acer @ 11% discount.  
Item 22 - Panasonic @ 15% discount.  
Item 27 - IBM @ 8% discount.

8. MICRO WAREHOUSE  
535 CONNECTICUT AVENUE  
NORWALK, CT 06854  
OWNER: BILL SHAFLEY, PRESIDENT

Item 8 - IBM @ 14% discount, \$29 installation.  
Item 16 - IBM @ 18% discount, \$129 installation.

9. MICRON GOVERNMENT COMPUTER SYSTEMS, LLC  
906 EAST KARCHER ROAD  
NAMPA, ID 83687  
OWNER: ALEC GORES, C.E.O.

Item 9 - MPC @ 8% discount, \$109.48 installation.

10. POMEROY IT SOLUTIONS  
5773 N.W. 158 STREET  
MIAMI LAKES, FL 33014  
OWNER: DAVID B. POMEROY, C.E.O.

Item 16 - IBM @ 12% discount, \$35 installation.

11. UNITED DATA TECHNOLOGIES, INC.  
7212 N.W. 56 STREET  
MIAMI, FL 33166  
OWNER: GERARD AMARO, PRESIDENT

Item 6 - HP/Compaq @ 10% discount, \$0 installation.  
Item 17 - HP/Compaq @ 17% discount, \$0 installation.  
Item 26 - HP/Compaq @ 10% discount.

12. VIRTUCOM, INC.  
2060 EAST EXCHANGE PLACE, SUITE 228  
TUCKER, GA 30084  
OWNER: JENNY T. TANG, PRESIDENT/C.E.O.

Item 8 - IBM @ 24% discount, \$35 installation.  
Item 27 - IBM @ 22% discount.

13. WYSIWYG, THE COMPUTER CENTER  
7260 N.W. 58 STREET  
MIAMI, FL 33166  
OWNER: MARGARET MORRIS, PRESIDENT

Item 6 - HP/Compaq @ 10% discount, \$0 installation.  
Item 17 - HP/Compaq @ 17% discount, \$0 installation.  
Item 26 - HP/Compaq @ 10% discount.

14. Reject Items 10, 12A and C, 15, 18B, C, F, H and I, and 29. ] Revised
15. Authorize Procurement Management Services to purchase up to the total estimated amount of \$56,000,000.

GMB/lja