

June 25, 2003

Financial Affairs
Eduardo A. Alfaro, Interim Chief Financial Officer

SUBJECT: PARTIAL AWARD BID NO. 018-CC08 – MUSICAL INSTRUMENTS

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on February 5, 2003, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of musical instruments, for the Division of Life Skills and Special Projects and various locations. Of 96 vendors sent bid forms or card notices of this advertised bid, 15 responded, with 14 regular bids and 1 no bid.

Item 5 - Clarinet Bb bass, Item 10 - Flute, Item 18 - Saxophone Eb baritone with low key, Item - 21 - Trombone tenor, Item 55 - Stand, suspension, Item 60 - Drum set and Item 62 - Chimes, pitch A440, are being held for further evaluation and will be awarded at the Board meeting of August 20, 2003.

No bids were received for Item 93 - Steel drum upper quality. The recommendation reflects that this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 018-CC08 – MUSICAL INSTRUMENTS, to purchase, at firm unit prices, quantities as may be required, of musical instruments, for the Division of Life Skills and Special Projects and various locations, during the term of the bid, effective July 9, 2003, through January 9, 2005, as follows:

1. ARTS MUSIC SHOP, INC.
3030 EAST BOULEVARD
MONTGOMERY, AL 36116 \$14,694
OWNER: PAUL FREEHLING, PRESIDENT

Item 6 - Clarinet, BBb contrabass @ 2,449 each.

2. COLUMBUS PRO PERCUSSION, INC.
5052 NORTH HIGH STREET
COLUMBUS, OHIO 43214 \$28,101
OWNER: JIM RUPP, PRESIDENT

Item 56 - Mallet @ \$22 each.
Item 80 - Bongo @ \$130 each.
Item 82 - Snare @ \$330 each.
Item 83 - Quad 13" @ \$553 each.
Item 84 - Quads 10-14" @ \$582.90 each.
Item 85 - Bass drum 14" x 20" @ \$343 each.
Item 86 - Bass drum 14" x 22" @ \$352 each.
Item 87 - Bass drum 14" x 24" @ \$367 each.
Item 88 - Bass drum 14" x 26" @ \$339 each.
Item 89 - Bass drum 14" x 28" @ \$424 each.

3. KEYBOARD WORLD
4210 WESTGATE AVENUE, A-3 \$14,848
WEST PALM BEACH, FL 33409
OWNER: MARLENE REPKA, PRESIDENT

Item 63 - Throne @ \$66 each.
Item 68 - Cymbal 18" concert @ \$205 each.
Item 69 - Cymbal 18" @ \$99 each.
Item 70 - Cymbal 20" @ \$114 each.
Item 71 - Cymbal 14" @ \$135 each.
Item 72 - Gong 30" with stand @ \$383 each.
Item 73 - Cowbell @ \$19 each.
Item 74 - Cowbell 8" @ \$20 each.
Item 78 - Conga set @ \$196 each.
Item 79 - Conga double stand @ \$134.60 each.
Item 90 - Carrier snare marching @ \$133 each.

4. INTERSTATE MUSIC SUPPLY
13819 WEST NATIONAL AVENUE
NEW BERLIN, WI 53151 \$594
OWNER: MICHAEL CASCIO, PRESIDENT

Item 65 - Stand concert bell @ \$54 each.

5. NATIONAL EDUCATIONAL MUSIC COMPANY
1181 ROUTE 22 EAST
MOUNTAINSIDE, NJ 07092 \$121,867.41
OWNER: RAYMOND BENEDETTO, PRESIDENT

Item 11 - French horn @ \$1,381 each.
Item 22 - Trombone bass Bb/Eb @ \$1,896.71 each.
Item 26 - Tuba Bbb 14-3/4" @ \$2,139 each.
Item 30 - Flugel Horn @ \$521.57 each.
Item 53 - Drum 16" x 32" @ \$592 each.
Item 54 - Drum 16" x 36" @ \$609 each.
Item 58 - Drum snare @ \$348 each.
Item 96 - Quints 6", 8", 10", 12" and 13" @ \$759 each.
Item 97 - Quints 6", 10", 12", 13" and 14" @ \$769
each.

6. NICK RAIL MUSIC
2801 DE LA VINA STREET \$34,018.34
SANTA BARBARA, CA 93105
OWNER: NICK RAIL, C.E.O.

Item 36 - Mouthpiece @ \$28.71 each.
Item 37 - Mouthpiece @ \$58.41 each.
Item 38 - Mouthpiece @ \$68.48 each.
Item 39 - Mouthpiece @ \$55.47 each.
Item 40 - Mouthpiece @ \$61.48 each.
Item 41 - Mouthpiece @ \$107.65 each.
Item 43 - Mouthpiece @ \$37.66 each.
Item 44 - Mouthpiece @ \$30.13 each.
Item 46 - Mouthpiece @ \$37.66 each.
Item 47 - Mouthpiece @ \$22.84 each.
Item 49 - Timpani @ \$1,228.79 each.
Item 61 - Cymbal rock @ \$132.74 each.
Item 94 - Steel drum set @ \$4,451 each.

7. SAM ASH MUSIC CORPORATION
P.O. BOX 9047
HICKSVILLE, NY 11801 \$179,297.53
OWNER: PAUL J. ASH, PRESIDENT

Item 4 - Clarinet Eb alto @ \$814 each.
Item 7 - Clarinet Ebb contra alto @ \$1,558 each.
Item 9 - Euphonium @ \$1,097 each.
Item 16 - Saxophone Eb tenor @ \$914 each.
Item 20 - Sousaphone Bbb w/case @ \$2,372 each.
Item 23 - Trombone bass Bb/F @ \$1,294 each.
Item 24 - Trumpet Bb @ \$344 each.
Item 27 - Tuba Bb convertible @ \$3,259 each.
Item 33 - Mouthpiece @ \$63 each.
Item 35 - Mouthpiece @ \$112.50 each.
Item 42 - Mouthpiece @ \$99 each.
Item 57 - Drum snare 5" x 14" @ \$226.90 each.
Item 66 - Xylophone @ \$1,416 each.
Item 75 - Tambourine @ \$18.90 each.
Item 77 - Conga @ \$396 each.
Item 91 - Carrier quad marching vest @ \$166 each.
Item 92 - Carrier bass marching vest @ \$134 each.

8. STAR MUSIC COMPANY
1322 ASSEMBLY STREET
COLUMBIA, SC 29201 \$36,358.96
OWNER: M. LIFCHEZ

Item 1 - Baritone Bb @ \$1,064 each.
Item 14 - Piccolo @ \$554.87 each.

9. THE WOODWIND AND BRASSWIND
4004 TECHNOLOGY DRIVE
SOUTH BEND, IN 46628 \$87,260.60
OWNER: DENNIS BAMBER, PRESIDENT

Item 2 - Basson @ \$2,560 each.
Item 25 - Tuba Bbb @ \$4,110 each.
Item 76 - Triangle @ \$18 each.

10. UNIVERSAL MUSICAL INSTRUMENT COMPANY LLC
 272 MERRICK ROAD
 LYNNBROOK, NY 11563 \$1,394.55
 OWNER: EUGENE TOLCHIN, MEMBER
- Item 31 - Mouthpiece @ \$49.49 each.
 Item 45 - Mouthpiece @ \$21.74 each.
11. WASHINGTON MUSIC CENTER, INC.
 11151 VEIRS MILL ROAD
 WHEATON, MD 20902 \$62,276
 OWNER: CHARLES LEVIN, PRESIDENT
- Item 8 - English Horn @ \$4,597 each.
 Item 13 - Oboe @ \$1,499 each.
 Item 34 - Mouthpiece @ \$57 each.
 Item 59 - Stand snare drum @ \$79 each.
 Item 67 - Granite blocks @ \$169 each.
12. WEST MANOR MUSIC
 831 EAST GUN HILL ROAD \$220,528.85
 BRONX, NY 10467
 OWNER: ELLIOT ROSE
- Item 3 - Clarinet Bb soprano @ \$244 each.
 Item 12 - Marching mellophone @ \$754 each.
 Item 17 - Saxophone Eb Baritone @ \$2,680 each.
 Item 19 - Sousaphone Bbb with case metal @ \$3,199
 each.
 Item 28 - Clarinet Bb soprano @ \$361 each.
 Item 29 - Marching baritone @ \$1,049 each.
 Item 32 - Mouthpiece @ \$39.99 each.
 Item 48 - Timpani 23" @ \$1,445 each.
 Item 50 - Timpani 29" @ \$1,695 each.
 Item 51 - Timpani 31" @ \$1,830 each.
 Item 52 - Timpani set of 4 @ \$6,175 each.
 Item 81 - Vibraphone @ \$1,799 each.
 Item 95 - Marimba @ \$4,250 each.
13. Authorize Procurement Management Services to purchase
 up to the total estimated amount of \$801,242.24

EAA/lja