

Financial Affairs
Eduardo A. Alfaro, Interim Chief Financial Officer

**SUBJECT: EXTEND CONTRACT NO. 202-ZZ11 - PORTABLE RADIO
COMMUNICATIONS EQUIPMENT AND ACCESSORIES,
CATALOG DISCOUNT II**

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of the bid, opened on July 6, 2000, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, for portable radio communications equipment and supplies, for use by various schools and departments. The terms of agreement, as contained in the contract, awarded by the Board on August 23, 2000, and extended on August 22, 2001, and August 21, 2002, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be extended for two (2) additional one (1) year periods, and if needed, ninety (90) days beyond the expiration date of the current contract period. The contract is currently in its final extension period. The awardees have agreed to extend for the final ninety (90) day extension period, by letter, on file, with the exception of Florida Radio Rental, Inc., of Davie, Florida, who did not respond. It is considered to be in the best interest of the Board to extend this contract, for an additional ninety (90) day period, at the current firm discounts, to provide continuity of services while a new bid is being developed.

Fund Source
Various

M/WBE Eligibility
Hispanic Male

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **EXTEND** Contract No. 202-ZZ11 - PORTABLE RADIO COMMUNICATIONS EQUIPMENT AND ACCESSORIES, CATALOG DISCOUNT II, to purchase, at firm discounts, quantities, as may be required, for portable radio communications equipment and supplies, for use by various schools and departments, during the term of the contract, effective August 23, 2003, through November 22, 2003, as follows:

1. COOPER-GENERAL CORPORATION
175 FOUNTAINEBLEAU BLVD., SUITE 1-K
MIAMI, FL 33172
OWNER: MICHAEL FRESCO (HM)
VICE PRESIDENT/SECRETARY

Only Discount Bid Received: Items 4 and 5.

Item 4 - Andrew @ 25% discount.
Item 5 - Cooper General @ 38.7% discount.

For Informational Purposes Only: Item 67 - Flat rate per unit, to install M-DCPS supplied portable radios on school buses @ \$130 per hour installation.

2. EXPRESS RADIO, INC.
10850 WILES ROAD
CORAL SPRINGS, FL 33076
OWNER: GENE R. FRUEHLING, PRESIDENT

Highest Discount Received: Item 29.
Only Discount Bid Received: Items 15, 26 and 30.

Item 15 - ICOM America, Inc. @ 34% discount.
Item 26 - Maxon America, Inc. @ 34% discount.
Item 29 - Motorola @ 34% discount.
Item 30 - Nextel @ 51% discount.

(Final Ninety (90) Day Extension Period)

3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$193,713.

EAA/lja